

**071 Aspirus Medford Hospital & Clinics, Inc**  
135 S Gibson Street  
Medford, WI 54451  
715-748-8100

Fiscal Year: 07/01 to 06/30  
Type: GMS  
Critical Access Hospital  
Control: Other Not-For-Profit

County: Taylor  
Analysis Area: North Central (6)  
Volume Group: 4

		All GMS Hospitals		Analysis Area 6		Volume Group 4		FY 2017 vs. 2016	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	15.6%	55.4%	0.28	63.3%	0.25	38.8%	0.40	15.2%	1.02
Obstetrics	35.6%	38.4%	0.93	48.9%	0.04	31.2%	1.14	39.2%	0.91
Pediatrics	7.1%	55.4%	0.13	72.9%	0.10	14.1%	0.50	3.3%	2.17
Total Hospital	18.9%	56.3%	0.33	68.1%	0.28	40.5%	0.47	19.1%	0.99
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	2.5	26.5	0.09	20.3	0.12	10.1	0.25	2.4	1.02
Obstetrics	1.8	5.0	0.35	3.7	0.48	2.1	0.84	2.0	0.91
Pediatrics	0.1	1.4	0.05	0.8	0.09	0.1	0.05	0.0	2.17
Total Hospital	4.7	48.3	0.10	39.0	0.12	15.5	0.30	4.8	0.99
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.8	3.9	0.71	3.7	0.75	2.9	0.94	2.2	1.23
Obstetrics	2.4	2.6	0.92	2.6	0.92	2.3	1.03	2.6	0.93
Pediatrics	2.2	3.5	0.62	2.9	0.74	2.1	1.04	1.3	1.63
Total Hospital	2.5	4.3	0.58	4.1	0.62	3.0	0.83	2.3	1.09
<b>Surgical Operations</b>									
Inpatient	170	1,408	0.12	1,200	0.14	502	0.34	185	0.92
Outpatient	1,458	4,098	0.36	1,676	0.87	2,146	0.68	1,418	1.03
Inpatient as % of All Surgeries	10.4%	25.6%	0.41	41.7%	0.25	19.0%	0.55	11.5%	0.90
<b>Outpatient Visits</b>									
Non-Emergency Visits	72,758	132,001	0.55	75,867	0.96	53,087	1.37	70,766	1.03
Emergency Visits	8,523	17,964	0.47	13,255	0.64	13,724	0.62	8,721	0.98
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	3.7	18.9	0.19	10.2	0.36	11.1	0.33	4.0	0.92
Nurses, Licensed	101.2	244.4	0.41	142.4	0.71	104.4	0.97	92.9	1.09
Ancillary Nursing Personnel	10.9	40.0	0.27	22.2	0.49	20.7	0.52	11.1	0.98
All Other Personnel	232.0	484.8	0.48	273.7	0.85	226.8	1.02	224.0	1.04
Total FTEs	347.7	788.1	0.44	448.5	0.78	362.9	0.96	332.0	1.05
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	8.5	15.1	0.56	10.6	0.80	19.8	0.43	9.2	0.92
Nurses, Licensed	233.2	195.2	1.19	147.6	1.58	187.1	1.25	212.8	1.10
Ancillary Nursing Personnel	25.0	32.0	0.78	23.0	1.09	37.1	0.67	25.4	0.98
All Other Personnel	534.7	387.3	1.38	283.6	1.89	406.6	1.32	512.8	1.04
Total FTEs	801.3	629.5	1.27	464.8	1.72	650.6	1.23	760.1	1.05

**Total Hospital:**

Beds Set Up & Staffed 25  
Discharges 680  
Inpatient Days 1,721

**Contract with:**

Health Maintenance  
Organization (HMO) Yes  
Preferred Provider  
Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 1  
Discharges 16  
Inpatient Days 259

**Newborn Nursery:**

Bassinet 5  
Total Births 271  
Newborn Days 532

**071 Aspirus Medford Hospital & Clinics, Inc**  
Medford, WI 54451

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	16	331	912	15.6%	2.5	2.8
Orthopedic	4	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	1	12	26	7.1%	0.1	2.2
<b>Obstetrics</b>	1	5	274	649	35.6%	1.8	2.4
<b>Psychiatric</b>	4	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	4	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	4	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	3	63	134	12.2%	0.4	2.1
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	2	3.7	Surgical Personnel	5	1	5.9
Physicians & Dentists	11	5	13.4	Radiological Services Personnel	9	12	16.9
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	0	2.0
Registered Nurses	48	54	82.5	Occupational Therapists	3	1	3.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	3	1	3.2	Physical Therapists	8	2	9.4
Ancillary Nursing Personnel	2	14	10.9	Physical Therapy Assistants/Aides	8	11	10.0
Medical Assistants	11	5	15.0	Recreational Therapists	0	0	0.0
Physician Assistants	5	2	6.4	Dietitians & Nutritionists	1	1	1.8
Nurse Practitioners	9	6	12.2	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	1	3.3	Social Workers	3	1	3.7
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	14	37	24.8
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	58	65	86.2
Pharmacy Personnel	8	6	12.1				
Clinical Laboratory Personnel	11	12	19.8				
				<b>Total</b>	<b>226</b>	<b>239</b>	<b>347.7</b>

**071 Aspirus Medford Hospital & Clinics, Inc**  
Medford, WI 54451

Medford, WI 54451			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$45,501,059	40.1%	44.8%	0.90	51.2%	0.78	48.9%	0.82	39.1%	1.02	
Medical Assistance	\$16,654,527	14.7%	14.4%	1.02	14.0%	1.05	11.7%	1.25	14.5%	1.01	
Commercial	\$47,911,914	42.2%	36.6%	1.15	30.8%	1.37	35.9%	1.18	44.2%	0.96	
All Other	\$3,467,820	3.1%	4.2%	0.72	4.0%	0.77	3.5%	0.89	2.2%	1.40	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$25,149,725	22.2%	32.9%	0.67	34.8%	0.64	35.0%	0.63	21.3%	1.04	
Medical Assistance	\$10,276,222	9.1%	10.7%	0.84	10.5%	0.86	8.5%	1.07	8.9%	1.02	
Commercial	\$9,492,859	8.4%	14.8%	0.57	7.6%	1.11	12.4%	0.68	9.7%	0.86	
Charity Care	\$1,969,632	1.7%	1.0%	1.76	1.2%	1.45	1.4%	1.21	2.2%	0.79	
Bad Debt	\$1,722,590	1.5%	1.1%	1.44	0.9%	1.65	1.3%	1.19	0.4%	4.06	
All Other	\$582,379	0.5%	1.9%	0.27	1.6%	0.33	1.3%	0.39	0.3%	1.63	
Total Deductions	\$49,193,407	43.3%	62.4%	0.69	56.5%	0.77	59.8%	0.72	42.8%	1.01	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		7.4%	6.3%	1.17	12.4%	0.60	3.3%	2.23	2.4%	3.15	
Net Gains/Losses as % of Net Income		37.5%	12.7%	2.96	12.7%	2.97	29.9%	1.25	N/A	N/A	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$33,221,019	54.2%	44.7%	1.21	43.5%	1.25	47.5%	1.14	57.3%	0.95	
Supplies & Services	\$23,753,485	38.8%	47.9%	0.81	50.5%	0.77	42.7%	0.91	35.5%	1.09	
Capital Component	\$4,278,929	7.0%	7.4%	0.95	6.0%	1.16	9.8%	0.71	7.2%	0.97	
Fiscal Statistics											
Operating Margin (%)		11.9%	8.9%	1.33	16.0%	0.74	4.5%	2.64	12.8%	0.93	
Total Hospital Net Income (%)		17.7%	10.1%	1.76	17.9%	0.99	6.3%	2.82	11.6%	1.53	
Return on Equity (%)		10.7%	7.6%	1.41	22.9%	0.47	4.0%	2.66	6.8%	1.58	
Current Ratio		4.8	5.6	0.85	2.8	1.71	5.4	0.90	4.2	1.15	
Days in Net Patient Accounts Receivable		57.1	51.4	1.11	44.6	1.28	50.1	1.14	48.4	1.18	
Average Payment Period		46.1	41.5	1.11	37.4	1.23	41.4	1.11	49.7	0.93	
Equity Financing (%)		78.5%	73.6%	1.07	54.2%	1.45	67.6%	1.16	76.0%	1.03	
Long-Term Debt to Equity Ratio		0.2	0.2	1.09	0.5	0.38	0.3	0.54	0.2	0.86	
Times Interest Earned		22.8	14.1	1.62	25.4	0.90	4.4	5.15	13.2	1.72	
Total Asset Turnover		0.6	0.7	0.76	1.2	0.45	0.6	0.90	0.6	0.95	
Average Age of Plant (Years)		9.8	9.3	1.06	8.3	1.19	9.4	1.04	9.4	1.04	
Increase (Decrease) Total Net Patient Revenue		0.1%	3.6%	0.04	2.3%	0.06	0.5%	0.27	1.8%	0.08	
Outpatient Gross Revenue (% of Total GPR)		89.1%	60.9%	1.46	59.5%	1.50	71.6%	1.24	89.1%	1.00	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$12,649		\$15,675	0.81	\$13,883	0.91	\$10,854	1.17	\$7,717	1.64	
Inpatient Net Revenue per Day	\$4,322		\$3,540	1.22	\$3,352	1.29	\$3,395	1.27	\$3,396	1.27	
Outpatient Net Revenue per Visit	\$704		\$654	1.08	\$806	0.87	\$743	0.95	\$713	0.99	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$113,535,320	Cash & Cash Equivalents	\$18,025,743	Current Liabilities	\$7,298,778
Less Deductions	\$49,193,407	Net Patient Receivables	\$10,063,979	Long-Term Debt	\$17,524,600
Net Patient Revenue	\$64,341,913	Other Receivables	\$408,112	Other Liabilities	\$1,672,126
Plus Other Revenue	\$5,164,601			Subtotal	\$26,495,504
Total Revenue	\$69,506,514	Land, Buildings & Equipment (Net)	\$31,803,499		
Less Expenses	\$61,253,433	Other Assets	\$63,159,169	Unrestricted Fund Balance	\$96,964,998
Non-Operating Gains/Losses	\$4,959,265			Restricted Fund Balance	\$1,672,126
Net Income	\$13,212,346	Total Assets	\$123,460,502	Total Liabilities & Fund Balance	\$123,460,502