

**072 Community Memorial Hospital of Menomonee Falls, Inc**  
W180 N8085 Town Hall Road  
Menomonee Falls, WI 53051  
262-251-1000

Fiscal Year: 07/01 to 06/30  
Type: GMS  
General Medical & Surgical  
Control: Other Not-For-Profit

County: Waukesha  
Analysis Area: Southeastern (2A)  
Volume Group: 6

		All GMS Hospitals		Analysis Area 2A		Volume Group 6		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	44.4%	55.4%	0.80	52.9%	0.84	58.7%	0.76	43.1%	1.03
Obstetrics	31.4%	38.4%	0.82	30.5%	0.19	36.5%	0.86	34.6%	0.91
Pediatrics	0.0%	55.4%	N/A	10.4%	N/A	90.2%	N/A	0.0%	N/A
Total Hospital	47.6%	56.3%	0.84	48.2%	0.99	58.0%	0.82	47.0%	1.01
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	39.5	26.5	1.49	35.0	1.13	38.4	1.03	38.3	1.03
Obstetrics	5.7	5.0	1.13	5.7	0.99	7.1	0.80	6.2	0.91
Pediatrics	0.0	1.4	N/A	0.3	N/A	5.4	N/A	0.0	N/A
Total Hospital	96.1	48.3	1.99	55.0	1.75	79.6	1.21	93.1	1.03
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.1	3.9	0.81	3.6	0.88	3.8	0.83	3.0	1.03
Obstetrics	2.5	2.6	0.96	2.3	1.05	2.5	0.98	2.4	1.00
Pediatrics	0.0	3.5	N/A	2.3	N/A	3.6	N/A	0.0	N/A
Total Hospital	4.0	4.3	0.92	3.9	1.03	4.4	0.92	4.0	1.00
<b>Surgical Operations</b>									
Inpatient	3,163	1,408	2.25	1,426	2.22	1,955	1.62	3,071	1.03
Outpatient	3,972	4,098	0.97	3,666	1.08	5,493	0.72	3,789	1.05
Inpatient as % of All Surgeries	44.3%	25.6%	1.73	28.0%	1.58	26.2%	1.69	44.8%	0.99
<b>Outpatient Visits</b>									
Non-Emergency Visits	69,968	132,001	0.53	147,718	0.47	208,790	0.34	65,698	1.06
Emergency Visits	31,529	17,964	1.76	23,681	1.33	31,589	1.00	23,853	1.32
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	83.9	18.9	4.44	19.1	4.40	28.7	2.92	81.9	1.02
Nurses, Licensed	333.2	244.4	1.36	263.5	1.26	343.5	0.97	337.9	0.99
Ancillary Nursing Personnel	51.0	40.0	1.27	43.7	1.17	56.6	0.90	49.2	1.04
All Other Personnel	663.6	484.8	1.37	513.5	1.29	642.7	1.03	602.9	1.10
Total FTEs	1,131.6	788.1	1.44	839.7	1.35	1,071.5	1.06	1,071.9	1.06
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	46.7	15.1	3.10	11.9	3.92	14.6	3.20	49.1	0.95
Nurses, Licensed	185.6	195.2	0.95	164.8	1.13	174.3	1.06	202.8	0.91
Ancillary Nursing Personnel	28.4	32.0	0.89	27.3	1.04	28.7	0.99	29.5	0.96
All Other Personnel	369.5	387.3	0.95	321.1	1.15	326.0	1.13	361.9	1.02
Total FTEs	630.2	629.5	1.00	525.2	1.20	543.5	1.16	643.4	0.98

**Total Hospital:**

Beds Set Up & Staffed 202  
Discharges 8,767  
Inpatient Days 35,070

**Contract with:**

Health Maintenance  
Organization (HMO) Yes  
Preferred Provider  
Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
Discharges 0  
Inpatient Days 0

**Newborn Nursery:**

Bassinets 18  
Total Births 841  
Newborn Days 1,702

**072 Community Memorial Hospital of Menomonee Falls, Inc**  
Menomonee Falls, WI 53051

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	89	4,592	14,412	44.4%	39.5	3.1
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	17	258	3,612	58.2%	9.9	14.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	18	840	2,065	31.4%	5.7	2.5
<b>Psychiatric</b>	1	16	878	4,783	81.9%	13.1	5.4
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	15	248	2,619	47.8%	7.2	10.6
Step-Down (Special Care)	1	39	1,915	7,249	50.9%	19.9	3.8
Neonatal Intensive/Intermediate Care	1	8	60	330	11.3%	0.9	5.5
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	81	4	83.9	Surgical Personnel	22	8	24.7
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	16	59	49.4
Medical & Dental Residents	0	0	0.0	Sonographers	6	8	10.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	15	13	22.4
Registered Nurses	209	208	323.8	Occupational Therapists	2	23	12.5
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	2	1.2
Licensed Practical Nurses	1	1	1.7	Physical Therapists	5	25	16.7
Ancillary Nursing Personnel	22	56	51.0	Physical Therapy Assistants/Aides	0	4	2.0
Medical Assistants	1	3	3.0	Recreational Therapists	0	1	0.6
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	2	6	6.4
Nurse Practitioners	2	4	3.7	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	1	0	1.0	Social Workers	7	7	10.6
Clinical Nurse Specialists	3	0	3.0	All Other Health Professionals	133	123	189.6
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	149	140	210.4
Pharmacy Personnel	62	40	81.7				
Clinical Laboratory Personnel	17	12	22.6				
				<b>Total</b>	<b>757</b>	<b>747</b>	<b>1,131.6</b>

**072 Community Memorial Hospital of Menomonee Falls, Inc**  
Menomonee Falls, WI 53051

			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	2A Value	Ratio	6 Value	Ratio	FY 2016	Ratio
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$345,071,378	56.6%	44.8%	1.26	48.2%	1.17	40.7%	1.39	55.3%	1.02
Medical Assistance	\$47,085,134	7.7%	14.4%	0.54	10.5%	0.73	19.9%	0.39	7.9%	0.98
Commercial	\$202,198,148	33.2%	36.6%	0.91	38.7%	0.86	35.3%	0.94	34.7%	0.96
All Other	\$15,384,849	2.5%	4.2%	0.60	2.5%	1.01	4.1%	0.61	2.1%	1.23
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$267,311,265	43.8%	32.9%	1.33	37.8%	1.16	30.5%	1.44	41.3%	1.06
Medical Assistance	\$38,157,915	6.3%	10.7%	0.58	8.1%	0.77	14.4%	0.43	6.5%	0.96
Commercial	\$87,762,271	14.4%	14.8%	0.97	16.8%	0.86	13.0%	1.11	14.2%	1.01
Charity Care	\$2,989,486	0.5%	1.0%	0.50	1.0%	0.51	1.0%	0.48	0.5%	1.02
Bad Debt	\$4,117,305	0.7%	1.1%	0.64	1.0%	0.66	1.0%	0.66	0.3%	2.65
All Other	\$5,968,644	1.0%	1.9%	0.51	1.1%	0.93	2.2%	0.44	0.8%	1.16
Total Deductions	\$406,306,886	66.6%	62.4%	1.07	65.8%	1.01	62.2%	1.07	63.6%	1.05
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		10.2%	6.3%	1.61	4.3%	2.36	9.8%	1.04	1.5%	6.92
Net Gains/Losses as % of Net Income		394.8%	12.7%	31.15	N/A	N/A	4.7%	84.58	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$96,731,494	45.8%	44.7%	1.02	39.6%	1.16	42.9%	1.07	48.2%	0.95
Supplies & Services	\$99,041,525	46.9%	47.9%	0.98	51.6%	0.91	48.6%	0.96	43.4%	1.08
Capital Component	\$15,484,768	7.3%	7.4%	0.99	8.7%	0.84	8.5%	0.86	8.4%	0.87
<b>Fiscal Statistics</b>										
Operating Margin (%)		6.7%	8.9%	0.75	11.5%	0.58	13.6%	0.50	12.7%	0.53
Total Hospital Net Income (%)		-2.5%	10.1%	N/A	10.0%	N/A	14.1%	N/A	4.8%	N/A
Return on Equity (%)		-3.3%	7.6%	N/A	6.2%	N/A	10.4%	N/A	6.0%	N/A
Current Ratio		6.3	5.6	1.11	8.9	0.70	6.4	0.97	2.2	2.86
Days in Net Patient Accounts Receivable		37.9	51.4	0.74	48.8	0.78	47.5	0.80	36.0	1.05
Average Payment Period		11.8	41.5	0.28	42.8	0.28	36.9	0.32	24.5	0.48
Equity Financing (%)		61.9%	73.6%	0.84	80.2%	0.77	68.5%	0.90	59.5%	1.04
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.1	N/A	0.2	N/A	0.0	N/A
Times Interest Earned		-1.3	14.1	N/A	13.9	N/A	17.7	N/A	4.9	N/A
Total Asset Turnover		1.4	0.7	1.95	0.6	2.28	0.7	1.98	1.4	1.06
Average Age of Plant (Years)		10.9	9.3	1.18	8.9	1.23	7.9	1.39	11.1	0.98
Increase (Decrease) Total Net Patient Revenue		3.4%	3.6%	0.95	1.8%	1.91	2.0%	1.72	10.8%	0.32
Outpatient Gross Revenue (% of Total GPR)		46.7%	60.9%	0.77	63.2%	0.74	59.1%	0.79	44.7%	1.04
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge		\$12,832	\$15,675	0.82	\$12,886	1.00	\$14,805	0.87	\$13,115	0.98
Inpatient Net Revenue per Day		\$3,221	\$3,540	0.91	\$3,088	1.04	\$3,359	0.96	\$3,329	0.97
Outpatient Net Revenue per Visit		\$937	\$654	1.43	\$646	1.45	\$542	1.73	\$958	0.98

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$609,739,509	Cash & Cash Equivalents	\$3,411,097	Current Liabilities	\$6,435,954
Less Deductions	\$406,306,886	Net Patient Receivables	\$21,146,352	Long-Term Debt	\$0
Net Patient Revenue	\$203,432,623	Other Receivables	\$6,714	Other Liabilities	\$53,329,046
Plus Other Revenue	\$23,076,457			Subtotal	\$59,765,000
Total Revenue	\$226,509,080	Land, Buildings & Equipment (Net)	\$104,453,348	Unrestricted Fund Balance	\$97,021,000
Less Expenses	\$211,257,787	Other Assets	\$27,768,489	Restricted Fund Balance	\$1,052,000
Non-Operating Gains/Losses	-\$20,425,292			Total Liabilities & Fund Balance	\$156,786,000
Net Income	-\$5,173,999	Total Assets	\$156,786,000		