1000 OakLeaf Way Altoona, WI 54720		Type:	: GI	/01 to 12/31 MS eneral Medical &	& Surgical	County: Analysis A Volume G	Area: We	ı Claire st Central (5A)	
715-831-8130		Contr		orporation	a cargicai				
		All GMS Hospitals		Analysis Area 5A		Volume Group 1		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	33.5%	55.4%	0.60	42.7%	0.78	11.3%	2.96	34.4%	0.97
Obstetrics	0.0%	38.4%	N/A	30.0%	N/A	24.3%	N/A	0.0%	N/A
Pediatrics	0.0%	55.4%	N/A	1.0%	N/A	54.9%	N/A	0.0%	N/A
Total Hospital	33.5%	56.3%	0.60	43.6%	0.77	17.4%	1.93	34.4%	0.97
Average Census (Patients)		00.5	0.40	44 7	0.07	1.0	0.44	4 5	0.07
Adult Medical-Surgical	4.4	26.5	0.16	11.7	0.37	1.8	2.41	4.5	0.97
Obstetrics	0.0	5.0	N/A	2.1	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	0.0	N/A	0.2	N/A	0.0	N/A
Total Hospital	4.4	48.3	0.09	18.6	0.23	2.9	1.53	4.5	0.97
Average Length of Stay (Days)				0.7	0.00		0.00		
Adult Medical-Surgical	2.4	3.9	0.60	3.7	0.63	2.9	0.80	2.3	1.04
Obstetrics	0.0	2.6	N/A	2.4	N/A	2.7	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	1.9	N/A	2.9	N/A	0.0	N/A
Total Hospital		4.3	0.54	3.9	0.60	4.0	0.59	2.3	1.04
Surgical Operations				400	1.26	110			
Inpatient	674	1,408	0.48	496	1.36	116	5.82	720	0.94
Outpatient	11,316	4,098	2.76	1,861	6.08	1,063	10.65	9,555	1.18
Inpatient as % of All Surgeries	5.6%	25.6%	0.22	21.1%	0.27	9.8%	0.57	7.0%	0.80
Outpatient Visits	11.000	100.001		70.000	0.17	20 700	0.50	40.075	
Non-Emergency Visits	11,990	132,001	0.09	70,369 8,210	0.17 N/A	20,790 2,393	0.58	10,275	1.17
Emergency Visits	0	17,964	N/A	0,210		2,395	N/A	0	N/A
Full-Time Equivalents (FTEs)		10.0		11 1	0.54	3.2	1.00		4 00
Administrators	6.0	18.9	0.32	11.1	0.54	79.1	1.89	6.0	1.00
Nurses, Licensed	85.9	244.4	0.35	121.7 18.3	0.40	11.1	1.09	77.9	1.10
Ancillary Nursing Personnel	7.3	40.0	0.18	252.8	0.40	112.6	0.66	4.4	1.66
All Other Personnel	112.4	484.8	0.23	252.0 404.0	0.44	205.9	1.00	152.0	0.74
Total FTEs	211.6	788.1	0.27	404.0	0.52	205.9	1.03	240.3	0.88
FTEs per 100 Patient Census (Adju Administrators	sted) 39.6	15.1	2.62	19.3	2.05	24.4	1.62	41.7	0.95
Nurses, Licensed	566.8	195.2	2.82	211.1	2.05	24.4 608.9	0.93	41.7 540.9	1.05
Ancillary Nursing Personnel	48.0	32.0	2.90	31.8	1.51	85.1	0.93	30.4	1.05
All Other Personnel	741.5	387.3	1.91	438.4	1.69	866.4	0.86	1,055.4	0.70
Total FTEs	1,395.9	629.5	2.22	700.6	1.09	1,584.8	0.80	1,668.3	0.70
Total Hospital:	Contract with:	029.0				1,004.0			0.04
	13 Health Maintenance	`		care-certified Swing Beds: verage Beds Used		0	Newborn Nursery: Bassinets		0
	76 Organization (HM	Voc			cu	0	Total E		0
Inpatient Days 1,5	04 Č	0)	Discharges Inpatient Days			0		orn Days	0
		ר Yes		Jation Days		0	INCIVUL	ni Days	U
	Organization (PPC	\mathcal{D}) ies							

198 OakLeaf Surgical Hospital Altoona, WI 54720

	Level of	Beds Set Up & Staffed	Discharges &	Patient Days	Occupancy	Average Census	Average Length of Stay	
npatient Service Area	Service*	12/31/2017	Transfers**	of Care	Rate (%)	(Patients)	(Days)	
General Medical-Surgical								
Adult Medical-Surgical, Acute	1	13	676	1,591	33.5%	4.4	2.4	
Orthopedic	2	0	0	0	0.0%	0.0	0.0	
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0	
Hospice	4	0	0	0	0.0%	0.0	0.0	
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0	
Other Acute	4	0	0	0	0.0%	0.0	0.0	
Pediatric, acute	4	0	0	0	0.0%	0.0	0.0	
Obstetrics	4	0	0	0	0.0%	0.0	0.0	
Psychiatric	4	0	0	0	0.0%	0.0	0.0	
Alcoholism/chemical dependency	4	0	0	0	0.0%	0.0	0.0	
ICU/CCU								
Medical-Surgical Intensive Care	4	0	0	0	0.0%	0.0	0.0	
Cardiac Intensive Unit	4	0	0	0	0.0%	0.0	0.0	
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0	
Burn Care	5	0	0	0	0.0%	0.0	0.0	
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0	
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0	
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0	
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0	
Subacute care	5	0	0	0	0.0%	0.0	0.0	
Other inpatient	5	0	0	0	0.0%	0.0	0.0	

Note: data should be used only in rows; do not summarize columns. ** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network 4 = Contracted, 5 = Service Not Provided

	Number	Number	Number			Number	Number	Number
Occupation	Full-Time	Part-Time	FTE	Occupation		Full-Time	Part-Time	FTE
Administrators/Assistant Administrators	6	0	6.0	Surgical Personnel		10	8	15.8
Physicians & Dentists	0	0	0.0	Radiological Services Personnel		6	5	8.6
Medical & Dental Residents	0	0	0.0	Sonographers		0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists		0	0	0.0
Registered Nurses	32	89	85.9	Occupational Therapists		0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides		0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists		0	0	0.0
Ancillary Nursing Personnel	4	5	7.3	Physical Therapy Assistants/Aides		0	0	0.0
Medical Assistants	0	0	0.0	Recreational Therapists		0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists		0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists		0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers		0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals		0	0	0.0
Health Info Mgmt-Administrators/Technicians	3	0	3.0	All Other Personnel		59	27	73.2
Pharmacy Personnel	7	5	9.4		Total	128	143	211.6
Clinical Laboratory Personnel	1	4	2.5					

Altoona, WI 54720 Selected Financial Statistics			All GMS Hosp		spitals Analysis Area		a Volume Group		FY 2017 vs. 2016	
		FY 2017	Value	Ratio	5A Value	Ratio	1 Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total C	Gross Patient Povenue	FT 2017	Value	Nalio	value	Nalio	value	Naliu	FT 2010	Raliu
Medicare	\$44.671.509	31.8%	44.8%	0.71	49.2%	0.65	42.6%	0.75	29.5%	1.08
Medical Assistance	\$11,968,662	8.5%	14.4%	0.59	12.0%	0.00	12.7%	0.67	8.7%	0.98
Commercial	\$83,019,728	59.2%	36.6%	1.62	35.1%	1.69	40.5%	1.46	61.3%	0.90
All Other	\$635,860	0.5%	4.2%	0.11	3.7%	0.12	4.2%	0.11	0.5%	0.91
Deductions as % of Total Gros		0.070	······································				7.270		0.070	0.31
Medicare	\$31,496,099	22.4%	32.9%	0.68	32.5%	0.69	20.7%	1.08	20.3%	1.11
Medical Assistance	\$10,333,114	7.4%	10.7%	0.69	8.6%	0.86	7.9%	0.93	7.8%	0.94
Commercial	\$18,692,322	13.3%	14.8%	0.90	10.0%	1.34	11.6%	1.14	14.7%	0.94
Charity Care	\$0; \$0;	0.0%	1.0%	N/A	0.9%	N/A	0.9%	N/A	0.0%	N/A
Bad Debt	\$946,381	0.7%	1.1%	0.64	1.2%	0.54	2.0%	0.34	0.0%	N/A
All Other	\$163,495	0.1%	1.9%	0.04	1.6%	0.04	1.5%	0.04	0.1%	1.07
Total Deductions	\$61,631,411	43.9%	62.4%	0.70	54.7%	0.80	44.6%	0.99	42.9%	1.07
Other Revenue & Net Gains or		43.370	02.470	0.70	J 4 .7 /0	0.00	44.070	0.99	42.970	1.02
Other Revenue as % of Total		0.2%	6.3%	0.03	4.1%	0.05	3.9%	0.06	0.6%	0.39
Net Gains/Losses as % of Net		0.2 % N/A	12.7%	0.03 N/A	48.3%	0.05 N/A	1.9%	0.00 N/A	N/A	0.39 N/A
Expenses as % of Total Expen		IN/A	12.7 /0		40.3 //		1.970		IN/A	
Salary/Fringe Benefits	\$17,134,454	30.7%	44.7%	0.69	53.1%	0.58	51.0%	0.60	31.5%	0.97
Supplies & Services	\$31,597,924	56.7%	44.7%	1.18	40.3%	0.58 1.41	42.2%	1.34	55.5%	1.02
Capital Component	\$7,036,602	12.6%	7.4%	1.10	6.6%	1.41	42.2% 6.8%	1.85	13.0%	
Fiscal Statistics	φ1,030,002,	12.0%	7.470	!	0.0%	1.90	0.0%	1.00	13.0%	0.97
Operating Margin (%)		29.3%	8.9%	3.27	6.5%	4.50	6.0%	4.92	30.5%	0.96
	`	29.3%	10.1%	2.79	11.8%	2.38	6.1%	4.92	30.3%	0.90
Total Hospital Net Income (%	5)	46.6%	7.6%	6.13	8.3%	2.38 5.63	8.8%	4.05 5.26	44.9%	1.04
Return on Equity (%)			5.6	0.13	3.7	0.51				
Current Ratio		1.9 66.4	5.6 51.4	1.29	54.8	1.21	2.8 58.0	0.68 1.15	1.8 72.1	1.03 0.92
Days in Net Patient Accounts Receivable		65.9		1.29	56.1	1.21	45.2		72.1 76.2	
Average Payment Period			41.5	0.74	76.5%	0.71	45.2 56.7%	1.46		0.87
Equity Financing (%)	41-	54.3%	73.6%			3.06		0.96	46.2%	1.17
Long-Term Debt to Equity Ra	110	0.5	0.2	2.81	0.2	3.00 1.25	0.4	1.16	0.7	0.64
Times Interest Earned Total Asset Turnover		33.1	14.1	2.35	26.4		9.6	3.46	51.2	0.65
		1.7 4.6	0.7 9.3	2.26 0.49	0.7 10.3	2.55 0.44	1.5 9.2	1.15	1.5	1.13 1.18
Average Age of Plant (Years)								0.50	3.9	-
Increase (Decrease) Total Ne		11.1%	3.6%	3.05	14.9%	0.74	3.4%	3.30	16.0%	0.69
Outpatient Gross Revenue (%	6 OF TOTAL GPR)	71.2%		1.17	67.9%	1.05	76.0%	0.94	68.9%	1.03
Net Revenue Statistics	acharga	¢22.044	\$15,675	2.04	\$13,969	2.20	¢10 000	1.66	¢00 400	1.12
Inpatient Net Revenue per Di	-	\$32,041		2.04		2.29	\$19,283	1.66	\$28,482	
Inpatient Net Revenue per Da		\$13,614	\$3,540	3.85	\$3,407	4.00	\$2,854	4.77	\$12,537	1.09
Outpatient Net Revenue per		\$4,833	\$654	7.39	\$718	6.73	\$720	6.71	\$4,895	0.99
Income State		0.000		sets				ities & Fun	d Balances	
Gross Patient Revenue (GPR)	\$140,295,759	Cash & Cash Equivalents			\$747,734	Current Liabilities				9,588,713
Less Deductions	\$61,631,411		Receivables		\$14,313,055	Long-Term Debt		\$11,864,291 \$0		
Net Patient Revenue	\$78,664,348	Other Rece	ivables		\$0	Other Liabilities				
Plus Other Revenue	\$171,666					Sub	total		\$21	,453,004
Total Revenue	\$78,836,014		lings & Equipmen	nt (Net)	\$15,725,368		··· · · - · -		÷	
Less Expenses	\$55,768,980	Other Asse	ets		\$16,153,651		tricted Fund Ba		\$25	5,486,804
Non-Operating Gains/Losses	-\$1,209,446	_			\$46,939,808		Restricted Fund Balance			\$0
Net Income	\$21,857,588	Total Asse	tS			Total Liabilities & Fund Balance			\$46	6,939,808