

**311 Ascension SE Wisconsin Hospital - Franklin Campus**  
10101 S. 27th Street  
Franklin, WI 53132  
414-325-4700

Fiscal Year: 07/01 to 06/30  
Type: GMS  
General Medical & Surgical  
Control: Religious Organization

County: Milwaukee  
Analysis Area: Milwaukee County (2B)  
Volume Group: 3

		All GMS Hospitals		Analysis Area 2B		Volume Group 3		FY 2017 vs. 2016	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	77.3%	55.4%	1.39	70.7%	1.09	46.2%	1.67	63.9%	1.21
Obstetrics	0.0%	38.4%	N/A	47.2%	N/A	22.2%	N/A	0.0%	N/A
Pediatrics	0.0%	55.4%	N/A	99.7%	N/A	0.7%	N/A	0.0%	N/A
Total Hospital	74.9%	56.3%	1.33	69.7%	1.07	43.7%	1.71	62.0%	1.21
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	27.8	26.5	1.05	114.3	0.24	8.0	3.49	23.0	1.21
Obstetrics	0.0	5.0	N/A	20.4	N/A	1.0	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	14.2	N/A	0.0	N/A	0.0	N/A
Total Hospital	33.0	48.3	0.68	169.0	0.20	10.5	3.14	27.3	1.21
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.1	3.9	1.06	4.6	0.89	3.3	1.26	3.9	1.05
Obstetrics	0.0	2.6	N/A	2.8	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	3.8	N/A	1.9	N/A	0.0	N/A
Total Hospital	4.4	4.3	1.02	5.3	0.83	3.4	1.30	4.2	1.05
<b>Surgical Operations</b>									
Inpatient	520	1,408	0.37	3,217	0.16	302	1.72	406	1.28
Outpatient	1,455	4,098	0.36	5,734	0.25	1,304	1.12	1,475	0.99
Inpatient as % of All Surgeries	26.3%	25.6%	1.03	35.9%	0.73	18.8%	1.40	21.6%	1.22
<b>Outpatient Visits</b>									
Non-Emergency Visits	71,697	132,001	0.54	280,833	0.26	63,510	1.13	65,445	1.10
Emergency Visits	22,481	17,964	1.25	47,284	0.48	8,037	2.80	24,164	0.93
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	3.0	18.9	0.16	41.5	0.07	12.6	0.24	8.0	0.38
Nurses, Licensed	109.1	244.4	0.45	715.7	0.15	78.6	1.39	122.3	0.89
Ancillary Nursing Personnel	22.9	40.0	0.57	132.0	0.17	13.9	1.65	33.8	0.68
All Other Personnel	183.9	484.8	0.38	1,177.1	0.16	187.4	0.98	250.7	0.73
Total FTEs	319.0	788.1	0.40	2,066.3	0.15	292.5	1.09	414.8	0.77
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	3.4	15.1	0.22	11.9	0.28	29.3	0.11	9.6	0.35
Nurses, Licensed	121.8	195.2	0.62	204.4	0.60	183.3	0.66	147.5	0.83
Ancillary Nursing Personnel	25.6	32.0	0.80	37.7	0.68	32.5	0.79	40.7	0.63
All Other Personnel	205.4	387.3	0.53	336.1	0.61	436.8	0.47	302.3	0.68
Total FTEs	356.3	629.5	0.57	590.0	0.60	681.8	0.52	500.1	0.71

**Total Hospital:**

Beds Set Up & Staffed 44  
Discharges 2,727  
Inpatient Days 12,033

**Contract with:**

Health Maintenance  
Organization (HMO) Yes  
Preferred Provider  
Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
Discharges 0  
Inpatient Days 0

**Newborn Nursery:**

Bassinet 0  
Total Births 0  
Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	36	2,467	10,158	77.3%	27.8	4.1
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	3	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	3	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	8	260	1,875	64.2%	5.1	7.2
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	3	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	9	3	9.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	21	37	39.3
Medical & Dental Residents	0	0	0.0	Sonographers	2	4	4.2
Dental Hygienists	0	0	0.0	Respiratory Therapists	9	3	10.5
Registered Nurses	79	56	107.3	Occupational Therapists	2	13	6.5
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	16	11	19.9
Ancillary Nursing Personnel	16	13	22.9	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	1	1	1.8	All Other Health Professionals	21	18	28.1
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	26	21	36.4
Pharmacy Personnel	12	7	13.6				
Clinical Laboratory Personnel	13	4	15.5				
				<b>Total</b>	<b>231</b>	<b>192</b>	<b>319.0</b>

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Franklin, WI 53132			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	2B Value	Ratio	3 Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$109,459,904	46.3%	44.8%	1.04	41.7%	1.11	46.2%	1.00	42.7%	1.08	
Medical Assistance	\$25,575,076	10.8%	14.4%	0.75	21.7%	0.50	12.7%	0.85	12.1%	0.90	
Commercial	\$96,243,049	40.7%	36.6%	1.11	33.0%	1.23	37.2%	1.10	42.5%	0.96	
All Other	\$4,954,358	2.1%	4.2%	0.50	3.6%	0.59	3.9%	0.54	2.7%	0.78	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$82,794,667	35.0%	32.9%	1.06	32.1%	1.09	28.8%	1.22	32.5%	1.08	
Medical Assistance	\$19,780,691	8.4%	10.7%	0.78	16.1%	0.52	8.6%	0.97	9.1%	0.93	
Commercial	\$38,700,281	16.4%	14.8%	1.11	14.5%	1.13	13.1%	1.25	16.2%	1.01	
Charity Care	\$2,473,780	1.0%	1.0%	1.06	1.3%	0.84	1.0%	1.04	0.9%	1.20	
Bad Debt	\$1,782,573	0.8%	1.1%	0.71	0.9%	0.83	1.5%	0.51	1.7%	0.45	
All Other	\$3,977,206	1.7%	1.9%	0.88	1.1%	1.54	1.9%	0.87	1.7%	0.97	
Total Deductions	\$149,509,198	63.3%	62.4%	1.01	65.9%	0.96	54.9%	1.15	62.1%	1.02	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		5.6%	6.3%	0.88	3.5%	1.60	6.2%	0.90	6.5%	0.86	
Net Gains/Losses as % of Net Income		N/A	12.7%	N/A	N/A	N/A	20.5%	N/A	0.0%	N/A	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$30,972,300	38.7%	44.7%	0.87	37.1%	1.05	50.7%	0.76	41.9%	0.92	
Supplies & Services	\$37,197,355	46.5%	47.9%	0.97	56.6%	0.82	40.1%	1.16	40.6%	1.15	
Capital Component	\$11,774,402	14.7%	7.4%	2.00	6.4%	2.30	9.2%	1.59	17.5%	0.84	
Fiscal Statistics											
Operating Margin (%)		13.0%	8.9%	1.45	9.7%	1.33	4.7%	2.78	8.7%	1.50	
Total Hospital Net Income (%)		12.1%	10.1%	1.20	9.0%	1.35	5.8%	2.09	8.7%	1.40	
Return on Equity (%)		7.8%	7.6%	1.03	6.2%	1.25	5.1%	1.53	6.2%	1.25	
Current Ratio		9.5	5.6	1.69	11.0	0.86	4.9	1.94	2.8	3.40	
Days in Net Patient Accounts Receivable		54.4	51.4	1.06	50.4	1.08	51.9	1.05	71.3	0.76	
Average Payment Period		22.7	41.5	0.55	28.5	0.80	33.7	0.67	32.0	0.71	
Equity Financing (%)		11.4%	73.6%	0.15	78.6%	0.14	70.2%	0.16	4.1%	2.76	
Long-Term Debt to Equity Ratio		6.3	0.2	38.01	0.1	74.90	0.4	16.31	20.4	0.31	
Times Interest Earned		3.2	14.1	0.23	13.4	0.24	4.7	0.68	2.5	1.28	
Total Asset Turnover		0.7	0.7	0.88	0.7	0.93	0.9	0.75	0.7	0.91	
Average Age of Plant (Years)		1.3	9.3	0.14	9.8	0.13	7.5	0.17	0.2	5.72	
Increase (Decrease) Total Net Patient Revenue		7.8%	3.6%	2.14	4.0%	1.92	2.8%	2.74	16.4%	0.47	
Outpatient Gross Revenue (% of Total GPR)		63.2%	60.9%	1.04	51.1%	1.24	75.7%	0.83	66.2%	0.95	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$12,280		\$15,675	0.78	\$19,662	0.62	\$12,189	1.01	\$12,257	1.00	
Inpatient Net Revenue per Day	\$2,782		\$3,540	0.79	\$3,637	0.76	\$3,423	0.81	\$2,827	0.98	
Outpatient Net Revenue per Visit	\$584		\$654	0.89	\$707	0.83	\$558	1.05	\$614	0.95	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$236,232,387	Cash & Cash Equivalents	-\$3,674	Current Liabilities	\$4,555,900
Less Deductions	\$149,509,198	Net Patient Receivables	\$12,925,474	Long-Term Debt	\$101,000,000
Net Patient Revenue	\$86,723,189	Other Receivables	\$226,737	Other Liabilities	\$19,453,239
Plus Other Revenue	\$5,143,938			Subtotal	\$125,009,139
Total Revenue	\$91,867,127	Land, Buildings & Equipment (Net)	\$97,686,526	Unrestricted Fund Balance	\$16,053,101
Less Expenses	\$79,944,057	Other Assets	\$30,227,177	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$905,453			Total Liabilities & Fund Balance	\$141,062,240
Net Income	\$11,017,617	Total Assets	\$141,062,240		