

313 Midwest Orthopedic Specialty Hospital
 10101 South 27th Street
 Franklin, WI 53132
 414-817-5800

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Partnership

County: Milwaukee
 Analysis Area: Milwaukee County (2B)
 Volume Group: 2

		All GMS Hospitals		Analysis Area 2B		Volume Group 2		FY 2017 vs. 2016	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	0.0%	55.4%	N/A	70.7%	N/A	19.8%	N/A	0.0%	N/A
Obstetrics	0.0%	38.4%	N/A	47.2%	N/A	18.3%	N/A	0.0%	N/A
Pediatrics	0.0%	55.4%	N/A	99.7%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	52.7%	56.3%	0.94	69.7%	0.76	23.2%	2.27	54.3%	0.97
Average Census (Patients)									
Adult Medical-Surgical	0.0	26.5	N/A	114.3	N/A	3.3	N/A	0.0	N/A
Obstetrics	0.0	5.0	N/A	20.4	N/A	0.5	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	14.2	N/A	0.0	N/A	0.0	N/A
Total Hospital	8.4	48.3	0.17	169.0	0.05	4.7	1.80	8.7	0.97
Average Length of Stay (Days)									
Adult Medical-Surgical	0.0	3.9	N/A	4.6	N/A	3.0	N/A	0.0	N/A
Obstetrics	0.0	2.6	N/A	2.8	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	3.8	N/A	3.1	N/A	0.0	N/A
Total Hospital	2.1	4.3	0.50	5.3	0.40	2.9	0.74	2.2	0.99
Surgical Operations									
Inpatient	1,448	1,408	1.03	3,217	0.45	249	5.81	1,492	0.97
Outpatient	3,707	4,098	0.90	5,734	0.65	1,286	2.88	3,625	1.02
Inpatient as % of All Surgeries	28.1%	25.6%	1.10	35.9%	0.78	16.2%	1.73	29.2%	0.96
Outpatient Visits									
Non-Emergency Visits	5,979	132,001	0.05	280,833	0.02	24,580	0.24	6,011	0.99
Emergency Visits	0	17,964	N/A	47,284	N/A	4,890	N/A	0	N/A
Full-Time Equivalents (FTEs)									
Administrators	2.0	18.9	0.11	41.5	0.05	5.9	0.34	6.0	0.33
Nurses, Licensed	50.7	244.4	0.21	715.7	0.07	42.0	1.21	51.2	0.99
Ancillary Nursing Personnel	14.3	40.0	0.36	132.0	0.11	8.1	1.77	0.0	N/A
All Other Personnel	41.6	484.8	0.09	1,177.1	0.04	98.5	0.42	57.1	0.73
Total FTEs	108.6	788.1	0.14	2,066.3	0.05	154.4	0.70	114.3	0.95
FTEs per 100 Patient Census (Adjusted)									
Administrators	10.8	15.1	0.72	11.9	0.91	32.0	0.34	31.5	0.34
Nurses, Licensed	274.3	195.2	1.41	204.4	1.34	227.6	1.21	268.7	1.02
Ancillary Nursing Personnel	77.5	32.0	2.42	37.7	2.06	43.9	1.77	0.0	N/A
All Other Personnel	225.4	387.3	0.58	336.1	0.67	534.3	0.42	300.0	0.75
Total FTEs	588.0	629.5	0.93	590.0	1.00	837.8	0.70	600.2	0.98

Total Hospital:

Beds Set Up & Staffed 16
 Discharges 1,432
 Inpatient Days 3,077

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	3	0	0	0	0.0%	0.0	0.0
Orthopedic	1	16	1,436	3,077	52.7%	8.4	2.1
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	3	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Surgical Personnel	29	5	32.1
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	38	19	49.7	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	0	0	0.0
Ancillary Nursing Personnel	10	9	14.3	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	1	0	1.0	All Other Health Professionals	6	0	6.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	2	4	3.6
Pharmacy Personnel	0	0	0.0				
Clinical Laboratory Personnel	0	0	0.0				
				Total	88	37	108.6

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Franklin, WI 53132			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	2B Value	Ratio	2 Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$54,845,011	33.0%	44.8%	0.74	41.7%	0.79	45.4%	0.73	30.9%	1.07	
Medical Assistance	\$11,419,144	6.9%	14.4%	0.48	21.7%	0.32	11.2%	0.61	6.6%	1.05	
Commercial	\$99,166,915	59.7%	36.6%	1.63	33.0%	1.81	40.6%	1.47	62.2%	0.96	
All Other	\$747,323	0.4%	4.2%	0.11	3.6%	0.13	2.8%	0.16	0.4%	1.26	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$41,992,779	25.3%	32.9%	0.77	32.1%	0.79	26.7%	0.95	23.4%	1.08	
Medical Assistance	\$10,535,369	6.3%	10.7%	0.59	16.1%	0.39	7.8%	0.81	6.1%	1.04	
Commercial	\$38,097,069	22.9%	14.8%	1.55	14.5%	1.59	13.1%	1.75	24.3%	0.94	
Charity Care	\$150,347	0.1%	1.0%	0.09	1.3%	0.07	0.5%	0.18	0.2%	0.47	
Bad Debt	\$611,271	0.4%	1.1%	0.35	0.9%	0.40	1.6%	0.23	-0.4%	N/A	
All Other	\$740,062	0.4%	1.9%	0.23	1.1%	0.41	1.0%	0.44	1.4%	0.33	
Total Deductions	\$92,126,897	55.4%	62.4%	0.89	65.9%	0.84	50.8%	1.09	54.9%	1.01	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		0.6%	6.3%	0.09	3.5%	0.17	3.0%	0.20	0.5%	1.08	
Net Gains/Losses as % of Net Income		0.0%	12.7%	0.00	N/A	N/A	4.4%	0.00	0.1%	0.01	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$8,043,162	20.6%	44.7%	0.46	37.1%	0.55	48.1%	0.43	21.3%	0.97	
Supplies & Services	\$29,823,231	76.2%	47.9%	1.59	56.6%	1.35	43.6%	1.75	75.1%	1.02	
Capital Component	\$1,246,703	3.2%	7.4%	0.43	6.4%	0.50	8.2%	0.39	3.7%	0.87	
Fiscal Statistics											
Operating Margin (%)		47.5%	8.9%	5.31	9.7%	4.88	14.0%	3.40	45.4%	1.05	
Total Hospital Net Income (%)		47.5%	10.1%	4.70	9.0%	5.29	14.5%	3.27	45.4%	1.05	
Return on Equity (%)		68.2%	7.6%	8.97	6.2%	10.94	12.9%	5.29	75.7%	0.90	
Current Ratio		3.3	5.6	0.59	11.0	0.30	3.6	0.93	7.2	0.46	
Days in Net Patient Accounts Receivable		60.8	51.4	1.18	50.4	1.21	54.9	1.11	60.6	1.00	
Average Payment Period		92.5	41.5	2.23	28.5	3.25	53.8	1.72	36.0	2.57	
Equity Financing (%)		81.0%	73.6%	1.10	78.6%	1.03	59.1%	1.37	91.4%	0.89	
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.1	N/A	0.5	N/A	0.0	N/A	
Times Interest Earned		0.0	14.1	N/A	13.4	N/A	14.4	N/A	0.0	N/A	
Total Asset Turnover		1.4	0.7	1.93	0.7	2.05	0.9	1.63	1.7	0.86	
Average Age of Plant (Years)		12.4	9.3	1.34	9.8	1.27	9.3	1.33	9.3	1.34	
Increase (Decrease) Total Net Patient Revenue		-1.9%	3.6%	N/A	4.0%	N/A	4.3%	N/A	-1.0%	1.79	
Outpatient Gross Revenue (% of Total GPR)		54.7%	60.9%	0.90	51.1%	1.07	74.3%	0.74	54.2%	1.01	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$23,625		\$15,675	1.51	\$19,662	1.20	\$14,111	1.67	\$22,621	1.04	
Inpatient Net Revenue per Day	\$11,070		\$3,540	3.13	\$3,637	3.04	\$4,070	2.72	\$10,414	1.06	
Outpatient Net Revenue per Visit	\$6,829		\$654	10.45	\$707	9.65	\$801	8.53	\$6,899	0.99	

Income Statement			Assets			Liabilities & Fund Balances		
Gross Patient Revenue (GPR)	\$166,178,393		Cash & Cash Equivalents		\$17,120,126	Current Liabilities		\$9,607,187
Less Deductions	\$92,126,897		Net Patient Receivables		\$12,344,261	Long-Term Debt		\$0
Net Patient Revenue	\$74,051,496		Other Receivables		\$2,237,381	Other Liabilities		\$256,043
Plus Other Revenue	\$431,435					Subtotal		\$9,863,230
Total Revenue	\$74,482,931		Land, Buildings & Equipment (Net)		\$16,225,117			
Less Expenses	\$39,113,096		Other Assets		\$3,938,539	Unrestricted Fund Balance		\$42,002,194
Non-Operating Gains/Losses	\$208					Restricted Fund Balance		\$0
Net Income	\$35,370,043		Total Assets		\$51,865,424	Total Liabilities & Fund Balance		\$51,865,424