

075 Children's Hospital of Wisconsin
 9000 W Wisconsin Ave, PO Box 1997
 Milwaukee, WI 53201
 414-266-2000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Milwaukee
 Analysis Area: Milwaukee County (2B)
 Volume Group: 6

		All GMS Hospitals		Analysis Area 2B		Volume Group 6		FY 2017 vs. 2016	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	0.0%	55.4%	N/A	70.7%	N/A	58.7%	N/A	0.0%	N/A
Obstetrics	0.0%	38.4%	N/A	47.2%	N/A	36.5%	N/A	0.0%	N/A
Pediatrics	99.7%	55.4%	1.80	99.7%	1.00	90.2%	1.11	101.2%	0.99
Total Hospital	100.3%	56.3%	1.78	69.7%	1.44	58.0%	1.73	100.1%	1.00
Average Census (Patients)									
Adult Medical-Surgical	0.0	26.5	N/A	114.3	N/A	38.4	N/A	0.0	N/A
Obstetrics	0.0	5.0	N/A	20.4	N/A	7.1	N/A	0.0	N/A
Pediatrics	70.8	1.4	49.18	14.2	5.00	5.4	49.18	61.7	1.15
Total Hospital	193.5	48.3	4.01	169.0	1.15	79.6	2.43	176.2	1.10
Average Length of Stay (Days)									
Adult Medical-Surgical	0.0	3.9	N/A	4.6	N/A	3.8	N/A	0.0	N/A
Obstetrics	0.0	2.6	N/A	2.8	N/A	2.5	N/A	0.0	N/A
Pediatrics	3.8	3.5	1.09	3.8	1.00	3.6	1.04	3.7	1.03
Total Hospital	7.6	4.3	1.76	5.3	1.43	4.4	1.75	7.6	1.00
Surgical Operations									
Inpatient	3,707	1,408	2.63	3,217	1.15	1,955	1.90	3,703	1.00
Outpatient	11,314	4,098	2.76	5,734	1.97	5,493	2.06	10,868	1.04
Inpatient as % of All Surgeries	24.7%	25.6%	0.96	35.9%	0.69	26.2%	0.94	25.4%	0.97
Outpatient Visits									
Non-Emergency Visits	310,704	132,001	2.35	280,833	1.11	208,790	1.49	289,445	1.07
Emergency Visits	70,424	17,964	3.92	47,284	1.49	31,589	2.23	66,316	1.06
Full-Time Equivalents (FTEs)									
Administrators	40.0	18.9	2.12	41.5	0.96	28.7	1.39	41.0	0.98
Nurses, Licensed	1,111.6	244.4	4.55	715.7	1.55	343.5	3.24	1,079.2	1.03
Ancillary Nursing Personnel	144.4	40.0	3.61	132.0	1.09	56.6	2.55	135.9	1.06
All Other Personnel	1,376.0	484.8	2.84	1,177.1	1.17	642.7	2.14	1,313.3	1.05
Total FTEs	2,672.0	788.1	3.39	2,066.3	1.29	1,071.5	2.49	2,569.4	1.04
FTEs per 100 Patient Census (Adjusted)									
Administrators	12.4	15.1	0.82	11.9	1.05	14.6	0.85	13.8	0.90
Nurses, Licensed	345.9	195.2	1.77	204.4	1.69	174.3	1.99	362.3	0.95
Ancillary Nursing Personnel	44.9	32.0	1.41	37.7	1.19	28.7	1.57	45.6	0.99
All Other Personnel	428.2	387.3	1.11	336.1	1.27	326.0	1.31	440.9	0.97
Total FTEs	831.5	629.5	1.32	590.0	1.41	543.5	1.53	862.6	0.96

Total Hospital:

Beds Set Up & Staffed 193
 Discharges 9,253
 Inpatient Days 70,624

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinet 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	71	6,841	25,839	99.7%	70.8	3.8
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	1	49	927	18,178	101.6%	49.8	19.6
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	59	687	21,452	99.6%	58.8	31.2
Other Intensive Care	1	14	798	5,155	100.9%	14.1	6.5
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	40	0	40.0	Surgical Personnel	28	7	32.5
Physicians & Dentists	8	8	9.3	Radiological Services Personnel	63	46	90.2
Medical & Dental Residents	8	0	8.0	Sonographers	9	3	10.7
Dental Hygienists	4	0	4.0	Respiratory Therapists	79	33	99.0
Registered Nurses	654	651	1,068.3	Occupational Therapists	13	12	19.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	1	1	1.5	Physical Therapists	19	20	30.8
Ancillary Nursing Personnel	70	138	144.4	Physical Therapy Assistants/Aides	0	1	1.0
Medical Assistants	20	8	25.7	Recreational Therapists	0	0	0.0
Physician Assistants	4	0	4.0	Dietitians & Nutritionists	14	15	24.6
Nurse Practitioners	35	13	39.8	Psychologists	13	2	14.1
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	9	11	11.9
Clinical Nurse Specialists	2	0	2.0	All Other Health Professionals	255	170	337.0
Health Info Mgmt-Administrators/Technicians	0	1	0.5	All Other Personnel	427	169	518.8
Pharmacy Personnel	60	36	80.1				
Clinical Laboratory Personnel	45	22	54.4				
				Total	1,880	1,367	2,672.0

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Milwaukee, WI 53201			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	2B Value	Ratio	6 Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$6,371,992	0.6%	44.8%	0.01	41.7%	0.01	40.7%	0.01	0.6%	0.97	
Medical Assistance	\$605,072,570	52.5%	14.4%	3.65	21.7%	2.42	19.9%	2.64	50.9%	1.03	
Commercial	\$519,194,724	45.0%	36.6%	1.23	33.0%	1.36	35.3%	1.28	46.5%	0.97	
All Other	\$22,436,480	1.9%	4.2%	0.46	3.6%	0.54	4.1%	0.47	2.0%	0.96	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$3,799,820	0.3%	32.9%	0.01	32.1%	0.01	30.5%	0.01	0.4%	0.73	
Medical Assistance	\$384,097,096	33.3%	10.7%	3.10	16.1%	2.06	14.4%	2.31	32.8%	1.02	
Commercial	\$117,928,234	10.2%	14.8%	0.69	14.5%	0.71	13.0%	0.79	10.4%	0.98	
Charity Care	\$1,622,553	0.1%	1.0%	0.14	1.3%	0.11	1.0%	0.14	0.1%	1.14	
Bad Debt	\$4,308,785	0.4%	1.1%	0.35	0.9%	0.41	1.0%	0.36	0.4%	0.88	
All Other	\$18,919,355	1.6%	1.9%	0.86	1.1%	1.50	2.2%	0.73	1.6%	1.03	
Total Deductions	\$530,675,843	46.0%	62.4%	0.74	65.9%	0.70	62.2%	0.74	45.8%	1.01	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		6.8%	6.3%	1.06	3.5%	1.93	9.8%	0.69	6.8%	1.00	
Net Gains/Losses as % of Net Income		N/A	12.7%	N/A	N/A	N/A	4.7%	N/A	3.9%	N/A	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$227,431,413	39.7%	44.7%	0.89	37.1%	1.07	42.9%	0.93	39.4%	1.01	
Supplies & Services	\$272,033,426	47.4%	47.9%	0.99	56.6%	0.84	48.6%	0.98	47.2%	1.01	
Capital Component	\$74,045,973	12.9%	7.4%	1.75	6.4%	2.02	8.5%	1.52	13.4%	0.96	
Fiscal Statistics											
Operating Margin (%)		14.1%	8.9%	1.57	9.7%	1.45	13.6%	1.04	11.3%	1.24	
Total Hospital Net Income (%)		12.8%	10.1%	1.27	9.0%	1.43	14.1%	0.91	11.7%	1.09	
Return on Equity (%)		5.0%	7.6%	0.66	6.2%	0.80	10.4%	0.48	5.0%	1.00	
Current Ratio		3.4	5.6	0.60	11.0	0.31	6.4	0.53	3.6	0.95	
Days in Net Patient Accounts Receivable		49.0	51.4	0.95	50.4	0.97	47.5	1.03	47.4	1.03	
Average Payment Period		58.6	41.5	1.41	28.5	2.05	36.9	1.59	61.3	0.95	
Equity Financing (%)		70.6%	73.6%	0.96	78.6%	0.90	68.5%	1.03	74.1%	0.95	
Long-Term Debt to Equity Ratio		0.3	0.2	1.82	0.1	3.59	0.2	1.95	0.2	1.33	
Times Interest Earned		7.4	14.1	0.52	13.4	0.55	17.7	0.42	6.4	1.16	
Total Asset Turnover		0.4	0.7	0.53	0.7	0.56	0.7	0.54	0.4	0.93	
Average Age of Plant (Years)		7.8	9.3	0.84	9.8	0.79	7.9	0.99	7.3	1.06	
Increase (Decrease) Total Net Patient Revenue		8.3%	3.6%	2.30	4.0%	2.06	2.0%	4.16	1.8%	4.63	
Outpatient Gross Revenue (% of Total GPR)		38.7%	60.9%	0.64	51.1%	0.76	59.1%	0.65	39.5%	0.98	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$41,071		\$15,675	2.62	\$19,662	2.09	\$14,805	2.77	\$41,069	1.00	
Inpatient Net Revenue per Day	\$5,285		\$3,540	1.49	\$3,637	1.45	\$3,359	1.57	\$5,254	1.01	
Outpatient Net Revenue per Visit	\$647		\$654	0.99	\$707	0.91	\$542	1.19	\$654	0.99	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,153,075,766	Cash & Cash Equivalents	\$99,749,698	Current Liabilities	\$83,395,613
Less Deductions	\$530,675,843	Net Patient Receivables	\$83,611,306	Long-Term Debt	\$359,370,769
Net Patient Revenue	\$622,399,923	Other Receivables	\$7,048,893	Other Liabilities	\$53,568,209
Plus Other Revenue	\$45,097,936			Subtotal	\$496,334,591
Total Revenue	\$667,497,859	Land, Buildings & Equipment (Net)	\$395,931,964		
Less Expenses	\$573,510,812	Other Assets	\$1,102,413,579	Unrestricted Fund Balance	\$1,192,420,849
Non-Operating Gains/Losses	-\$9,547,220			Restricted Fund Balance	\$235,755,043
Net Income	\$84,439,827	Total Assets	\$1,688,755,440	Total Liabilities & Fund Balance	\$1,688,755,440