

098 ProHealth Oconomowoc Memorial Hospital
 791 Summit Avenue
 Oconomowoc, WI 53066
 262-569-9400

Fiscal Year: 10/01 to 09/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Waukesha
 Analysis Area: Southeastern (2A)
 Volume Group: 4

		All GMS Hospitals		Analysis Area 2A		Volume Group 4		FY 2017 vs. 2016	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	41.5%	55.4%	0.75	52.9%	0.78	38.8%	1.07	43.1%	0.96
Obstetrics	0.0%	38.4%	N/A	30.5%	N/A	31.2%	N/A	23.6%	0.00
Pediatrics	14.7%	55.4%	0.27	10.4%	1.42	14.1%	1.04	0.0%	N/A
Total Hospital	36.6%	56.3%	0.65	48.2%	0.76	40.5%	0.90	39.6%	0.92
Average Census (Patients)									
Adult Medical-Surgical	14.5	26.5	0.55	35.0	0.42	10.1	1.43	15.1	0.96
Obstetrics	0.0	5.0	N/A	5.7	N/A	2.1	N/A	2.8	0.00
Pediatrics	1.8	1.4	1.23	0.3	5.36	0.1	1.23	0.0	N/A
Total Hospital	21.2	48.3	0.44	55.0	0.39	15.5	1.37	23.0	0.92
Average Length of Stay (Days)									
Adult Medical-Surgical	2.5	3.9	0.64	3.6	0.70	2.9	0.84	2.6	0.97
Obstetrics	0.0	2.6	N/A	2.3	N/A	2.3	N/A	2.3	0.00
Pediatrics	2.1	3.5	0.60	2.3	0.90	2.1	1.00	0.0	N/A
Total Hospital	2.7	4.3	0.62	3.9	0.69	3.0	0.89	2.8	0.95
Surgical Operations									
Inpatient	1,029	1,408	0.73	1,426	0.72	502	2.05	1,050	0.98
Outpatient	1,462	4,098	0.36	3,666	0.40	2,146	0.68	1,469	1.00
Inpatient as % of All Surgeries	41.3%	25.6%	1.62	28.0%	1.48	19.0%	2.18	41.7%	0.99
Outpatient Visits									
Non-Emergency Visits	57,225	132,001	0.43	147,718	0.39	53,087	1.08	56,728	1.01
Emergency Visits	12,019	17,964	0.67	23,681	0.51	13,724	0.88	12,464	0.96
Full-Time Equivalents (FTEs)									
Administrators	0.0	18.9	N/A	19.1	N/A	11.1	N/A	0.0	N/A
Nurses, Licensed	90.8	244.4	0.37	263.5	0.34	104.4	0.87	96.9	0.94
Ancillary Nursing Personnel	15.9	40.0	0.40	43.7	0.36	20.7	0.77	14.3	1.11
All Other Personnel	202.6	484.8	0.42	513.5	0.39	226.8	0.89	192.5	1.05
Total FTEs	309.3	788.1	0.39	839.7	0.37	362.9	0.85	303.7	1.02
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	15.1	N/A	11.9	N/A	19.8	N/A	0.0	N/A
Nurses, Licensed	150.9	195.2	0.77	164.8	0.92	187.1	0.81	159.3	0.95
Ancillary Nursing Personnel	26.4	32.0	0.83	27.3	0.97	37.1	0.71	23.5	1.12
All Other Personnel	336.8	387.3	0.87	321.1	1.05	406.6	0.83	316.6	1.06
Total FTEs	514.1	629.5	0.82	525.2	0.98	650.6	0.79	499.4	1.03

Total Hospital:

Beds Set Up & Staffed 58
 Discharges 2,876
 Inpatient Days 7,755

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 12
 Total Births 309
 Newborn Days 644

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	35	2,140	5,304	41.5%	14.5	2.5
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	12	309	644	14.7%	1.8	2.1
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	11	390	1,807	45.0%	5.0	4.6
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	6	5	7.1
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	13	10	16.1
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	6	4.3
Registered Nurses	57	71	89.8	Occupational Therapists	3	2	3.5
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.5
Licensed Practical Nurses	0	2	1.0	Physical Therapists	7	5	8.3
Ancillary Nursing Personnel	12	8	15.9	Physical Therapy Assistants/Aides	2	4	4.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	2	2	2.5
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	37	24	48.5
Health Info Mgmt-Administrators/Technicians	11	0	11.0	All Other Personnel	63	25	75.3
Pharmacy Personnel	7	12	11.0				
Clinical Laboratory Personnel	8	4	10.6				
				Total	229	181	309.3

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	2A Value	Ratio	4 Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$137,284,340	51.8%	44.8%	1.16	48.2%	1.07	48.9%	1.06	49.5%	1.05
Medical Assistance	\$16,329,827	6.2%	14.4%	0.43	10.5%	0.59	11.7%	0.53	8.0%	0.77
Commercial	\$108,679,514	41.0%	36.6%	1.12	38.7%	1.06	35.9%	1.14	41.6%	0.99
All Other	\$2,555,396	1.0%	4.2%	0.23	2.5%	0.39	3.5%	0.28	0.9%	1.03
Deductions as % of Total Gross Patient Revenue										
Medicare	\$113,520,314	42.9%	32.9%	1.30	37.8%	1.13	35.0%	1.23	38.6%	1.11
Medical Assistance	\$14,155,197	5.3%	10.7%	0.50	8.1%	0.66	8.5%	0.63	6.8%	0.78
Commercial	\$43,737,544	16.5%	14.8%	1.12	16.8%	0.98	12.4%	1.33	17.6%	0.94
Charity Care	\$2,463,342	0.9%	1.0%	0.94	1.0%	0.97	1.4%	0.65	1.0%	0.95
Bad Debt	\$1,772,722	0.7%	1.1%	0.63	1.0%	0.66	1.3%	0.53	0.6%	1.07
All Other	\$217,623	0.1%	1.9%	0.04	1.1%	0.08	1.3%	0.06	0.0%	3.70
Total Deductions	\$175,866,742	66.4%	62.4%	1.06	65.8%	1.01	59.8%	1.11	64.7%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.6%	6.3%	0.56	4.3%	0.83	3.3%	1.07	4.8%	0.75
Net Gains/Losses as % of Net Income		22.1%	12.7%	1.74	N/A	N/A	29.9%	0.74	71.9%	0.31
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$26,509,335	28.4%	44.7%	0.63	39.6%	0.72	47.5%	0.60	29.4%	0.97
Supplies & Services	\$54,313,888	58.1%	47.9%	1.21	51.6%	1.12	42.7%	1.36	56.7%	1.02
Capital Component	\$12,679,807	13.6%	7.4%	1.84	8.7%	1.56	9.8%	1.39	14.0%	0.97
Fiscal Statistics										
Operating Margin (%)		-1.3%	8.9%	N/A	11.5%	N/A	4.5%	N/A	-0.1%	9.18
Total Hospital Net Income (%)		-1.7%	10.1%	N/A	10.0%	N/A	6.3%	N/A	-0.5%	3.31
Return on Equity (%)		-1.3%	7.6%	N/A	6.2%	N/A	4.0%	N/A	-0.4%	3.56
Current Ratio		2.4	5.6	0.43	8.9	0.27	5.4	0.45	2.6	0.93
Days in Net Patient Accounts Receivable		47.6	51.4	0.93	48.8	0.98	50.1	0.95	46.1	1.03
Average Payment Period		27.2	41.5	0.66	42.8	0.64	41.4	0.66	32.8	0.83
Equity Financing (%)		2.3%	73.6%	0.03	80.2%	0.03	67.6%	0.03	3.4%	0.66
Long-Term Debt to Equity Ratio		36.4	0.2	219.89	0.1	333.15	0.3	109.29	22.0	1.65
Times Interest Earned		0.6	14.1	0.04	13.9	0.04	4.4	0.13	0.9	0.66
Total Asset Turnover		0.8	0.7	1.05	0.6	1.23	0.6	1.24	0.7	1.08
Average Age of Plant (Years)		17.2	9.3	1.86	8.9	1.94	9.4	1.82	16.7	1.03
Increase (Decrease) Total Net Patient Revenue		-0.4%	3.6%	N/A	1.8%	N/A	0.5%	N/A	-7.0%	0.05
Outpatient Gross Revenue (% of Total GPR)		60.4%	60.9%	0.99	63.2%	0.96	71.6%	0.84	59.5%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,864		\$15,675	0.82	\$12,886	1.00	\$10,854	1.19	\$13,231	0.97
Inpatient Net Revenue per Day	\$4,253		\$3,540	1.20	\$3,088	1.38	\$3,395	1.25	\$4,360	0.98
Outpatient Net Revenue per Visit	\$776		\$654	1.19	\$646	1.20	\$743	1.04	\$746	1.04

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$264,849,077	Cash & Cash Equivalents	\$184,251	Current Liabilities	\$6,448,043
Less Deductions	\$175,866,742	Net Patient Receivables	\$11,614,733	Long-Term Debt	\$97,913,213
Net Patient Revenue	\$88,982,335	Other Receivables	\$89,227	Other Liabilities	\$11,755,129
Plus Other Revenue	\$3,304,906			Subtotal	\$116,116,385
Total Revenue	\$92,287,241	Land, Buildings & Equipment (Net)	\$80,848,558	Unrestricted Fund Balance	\$2,690,179
Less Expenses	\$93,503,030	Other Assets	\$26,069,795	Restricted Fund Balance	\$1,218,648
Non-Operating Gains/Losses	-\$344,292			Total Liabilities & Fund Balance	\$118,806,564
Net Income	-\$1,560,081	Total Assets	\$118,806,564		