

101 St Clare Memorial Hospital
855 South Main Street
Oconto Falls, WI 54154
920-846-3444

Fiscal Year: 07/01 to 06/30
Type: GMS
Critical Access Hospital
Control: Religious Organization

County: Oconto
Analysis Area: Northeastern (4)
Volume Group: 2

		All GMS Hospitals		Analysis Area 4		Volume Group 2		FY 2017 vs. 2016	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	16.0%	55.4%	0.29	49.3%	0.32	19.8%	0.81	58.0%	0.28
Obstetrics	0.0%	38.4%	N/A	36.0%	N/A	18.3%	N/A	0.0%	N/A
Pediatrics	0.0%	55.4%	N/A	20.9%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	16.0%	56.3%	0.28	48.0%	0.33	23.2%	0.69	58.9%	0.27
Average Census (Patients)									
Adult Medical-Surgical	3.2	26.5	0.12	23.1	0.14	3.3	0.96	4.1	0.79
Obstetrics	0.0	5.0	N/A	4.4	N/A	0.5	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.2	48.3	0.07	40.6	0.08	4.7	0.68	4.1	0.78
Average Length of Stay (Days)									
Adult Medical-Surgical	2.7	3.9	0.69	3.5	0.78	3.0	0.89	2.7	0.99
Obstetrics	0.0	2.6	N/A	2.5	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	3.3	N/A	3.1	N/A	0.0	N/A
Total Hospital	2.7	4.3	0.62	3.6	0.75	2.9	0.93	3.8	0.72
Surgical Operations									
Inpatient	125	1,408	0.09	1,238	0.10	249	0.50	113	1.11
Outpatient	664	4,098	0.16	4,498	0.15	1,286	0.52	588	1.13
Inpatient as % of All Surgeries	15.8%	25.6%	0.62	21.6%	0.73	16.2%	0.98	16.1%	0.98
Outpatient Visits									
Non-Emergency Visits	14,529	132,001	0.11	188,046	0.08	24,580	0.59	18,125	0.80
Emergency Visits	4,544	17,964	0.25	19,336	0.23	4,890	0.93	4,757	0.96
Full-Time Equivalents (FTEs)									
Administrators	4.0	18.9	0.21	17.5	0.23	5.9	0.68	4.0	1.00
Nurses, Licensed	39.4	244.4	0.16	253.8	0.16	42.0	0.94	41.8	0.94
Ancillary Nursing Personnel	0.9	40.0	0.02	33.6	0.03	8.1	0.11	6.9	0.13
All Other Personnel	71.8	484.8	0.15	503.6	0.14	98.5	0.73	92.7	0.77
Total FTEs	116.1	788.1	0.15	808.6	0.14	154.4	0.75	145.3	0.80
FTEs per 100 Patient Census (Adjusted)									
Administrators	20.6	15.1	1.37	12.8	1.61	32.0	0.64	16.8	1.22
Nurses, Licensed	202.6	195.2	1.04	186.1	1.09	227.6	0.89	175.6	1.15
Ancillary Nursing Personnel	4.8	32.0	0.15	24.7	0.19	43.9	0.11	29.1	0.16
All Other Personnel	369.7	387.3	0.95	369.2	1.00	534.3	0.69	389.7	0.95
Total FTEs	597.7	629.5	0.95	592.8	1.01	837.8	0.71	611.3	0.98

Total Hospital:

Beds Set Up & Staffed 20
Discharges 432
Inpatient Days 1,168

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 2
Discharges 68
Inpatient Days 509

Newborn Nursery:

Bassinet 0
Total Births 0
Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	20	432	1,168	16.0%	3.2	2.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	1	3	2.3
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	2	6	6.0
Medical & Dental Residents	0	0	0.0	Sonographers	2	1	2.4
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	2	3.1
Registered Nurses	5	32	28.4	Occupational Therapists	1	1	1.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	1	0	1.0	Physical Therapists	1	2	2.5
Ancillary Nursing Personnel	0	4	0.9	Physical Therapy Assistants/Aides	1	2	1.9
Medical Assistants	2	1	2.8	Recreational Therapists	0	0	0.0
Physician Assistants	0	1	0.8	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	7	0	7.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	0	3.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	1	1	1.9
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	15	10	20.2
Pharmacy Personnel	12	4	14.6				
Clinical Laboratory Personnel	8	4	10.6				
				Total	68	74	116.1

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
FY 2017										
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$30,485,901	54.0%	44.8%	1.21	46.0%	1.17	45.4%	1.19	50.4%	1.07
Medical Assistance	\$7,390,942	13.1%	14.4%	0.91	12.0%	1.09	11.2%	1.16	14.5%	0.90
Commercial	\$16,929,141	30.0%	36.6%	0.82	38.7%	0.77	40.6%	0.74	32.0%	0.94
All Other	\$1,658,458	2.9%	4.2%	0.70	3.2%	0.92	2.8%	1.04	3.1%	0.96
Deductions as % of Total Gross Patient Revenue										
Medicare	\$20,669,199	36.6%	32.9%	1.11	33.6%	1.09	26.7%	1.37	27.9%	1.31
Medical Assistance	\$5,024,123	8.9%	10.7%	0.83	9.0%	0.99	7.8%	1.14	8.4%	1.06
Commercial	\$6,731,640	11.9%	14.8%	0.81	15.8%	0.75	13.1%	0.91	10.2%	1.17
Charity Care	\$730,048	1.3%	1.0%	1.31	0.9%	1.41	0.5%	2.56	1.2%	1.07
Bad Debt	\$295,743	0.5%	1.1%	0.50	0.8%	0.62	1.6%	0.33	0.8%	0.66
All Other	\$1,225,093	2.2%	1.9%	1.13	1.9%	1.14	1.0%	2.14	1.8%	1.18
Total Deductions	\$34,675,846	61.4%	62.4%	0.98	62.1%	0.99	50.8%	1.21	50.4%	1.22
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		21.1%	6.3%	3.33	3.8%	5.59	3.0%	7.16	20.5%	1.03
Net Gains/Losses as % of Net Income		N/A	12.7%	N/A	20.8%	N/A	4.4%	N/A	31.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$12,454,692	38.1%	44.7%	0.85	46.9%	0.81	48.1%	0.79	37.2%	1.03
Supplies & Services	\$18,307,058	56.1%	47.9%	1.17	45.3%	1.24	43.6%	1.28	54.9%	1.02
Capital Component	\$1,898,925	5.8%	7.4%	0.79	7.7%	0.75	8.2%	0.71	7.9%	0.73
Fiscal Statistics										
Operating Margin (%)		-18.2%	8.9%	N/A	11.6%	N/A	14.0%	N/A	-0.8%	21.61
Total Hospital Net Income (%)		-15.8%	10.1%	N/A	14.2%	N/A	14.5%	N/A	-1.2%	12.88
Return on Equity (%)		-24.4%	7.6%	N/A	9.8%	N/A	12.9%	N/A	-1.9%	12.84
Current Ratio		0.9	5.6	0.15	4.5	0.19	3.6	0.24	2.3	0.37
Days in Net Patient Accounts Receivable		45.0	51.4	0.88	51.4	0.88	54.9	0.82	56.0	0.80
Average Payment Period		100.5	41.5	2.42	55.6	1.81	53.8	1.87	37.6	2.67
Equity Financing (%)		12.6%	73.6%	0.17	73.0%	0.17	59.1%	0.21	49.2%	0.26
Long-Term Debt to Equity Ratio		3.1	0.2	18.74	0.2	15.52	0.5	6.77	0.7	4.31
Times Interest Earned		-25.4	14.1	N/A	59.3	N/A	14.4	N/A	-0.9	28.89
Total Asset Turnover		1.5	0.7	2.03	0.7	2.25	0.9	1.71	1.6	0.97
Average Age of Plant (Years)		12.7	9.3	1.37	10.2	1.25	9.3	1.36	9.0	1.42
Increase (Decrease) Total Net Patient Revenue		-16.8%	3.6%	N/A	4.9%	N/A	4.3%	N/A	-5.4%	3.10
Outpatient Gross Revenue (% of Total GPR)		83.4%	60.9%	1.37	69.2%	1.20	74.3%	1.12	79.2%	1.05
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$8,883	\$15,675	0.57	\$13,057	0.68	\$14,111	0.63	\$12,149	0.73
Inpatient Net Revenue per Day		\$2,550	\$3,540	0.72	\$3,477	0.73	\$4,070	0.63	\$2,267	1.12
Outpatient Net Revenue per Visit		\$922	\$654	1.41	\$534	1.73	\$801	1.15	\$914	1.01

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$56,464,442	Cash & Cash Equivalents	\$1,407,234	Current Liabilities	\$8,659,219
Less Deductions	\$34,675,846	Net Patient Receivables	\$2,686,689	Long-Term Debt	\$7,138,000
Net Patient Revenue	\$21,788,596	Other Receivables	\$1,068,674	Other Liabilities	\$204,594
Plus Other Revenue	\$5,835,145			Subtotal	\$16,001,813
Total Revenue	\$27,623,741	Land, Buildings & Equipment (Net)	\$9,792,732		
Less Expenses	\$32,660,675	Other Assets	\$3,347,821	Unrestricted Fund Balance	\$2,301,337
Non-Operating Gains/Losses	\$577,709			Restricted Fund Balance	\$299,994
Net Income	-\$4,459,225	Total Assets	\$18,303,150	Total Liabilities & Fund Balance	\$18,303,150