

102 Osceola Medical Center
 2600 65th Avenue, PO Box 218
 Osceola, WI 54020
 715-294-2111

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Polk
 Analysis Area: West Central (5A)
 Volume Group: 2

		All GMS Hospitals		Analysis Area 5A		Volume Group 2		FY 2017 vs. 2016	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	21.8%	55.4%	0.39	42.7%	0.51	19.8%	1.10	21.5%	1.01
Obstetrics	0.0%	38.4%	N/A	30.0%	0.02	18.3%	N/A	0.0%	N/A
Pediatrics	0.0%	55.4%	N/A	1.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	25.0%	56.3%	0.44	43.6%	0.57	23.2%	1.08	24.3%	1.03
Average Census (Patients)									
Adult Medical-Surgical	3.1	26.5	0.12	11.7	0.26	3.3	0.92	3.0	1.01
Obstetrics	0.6	5.0	0.12	2.1	0.28	0.5	1.11	0.5	1.11
Pediatrics	0.0	1.4	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.8	48.3	0.08	18.6	0.20	4.7	0.80	3.6	1.03
Average Length of Stay (Days)									
Adult Medical-Surgical	3.7	3.9	0.95	3.7	0.98	3.0	1.21	3.9	0.95
Obstetrics	2.2	2.6	0.86	2.4	0.93	2.2	1.00	2.4	0.93
Pediatrics	0.0	3.5	N/A	1.9	N/A	3.1	N/A	0.0	N/A
Total Hospital	3.2	4.3	0.75	3.9	0.83	2.9	1.11	3.4	0.94
Surgical Operations									
Inpatient	74	1,408	0.05	496	0.15	249	0.30	101	0.73
Outpatient	453	4,098	0.11	1,861	0.24	1,286	0.35	458	0.99
Inpatient as % of All Surgeries	14.0%	25.6%	0.55	21.1%	0.67	16.2%	0.86	18.1%	0.78
Outpatient Visits									
Non-Emergency Visits	14,613	132,001	0.11	70,369	0.21	24,580	0.59	13,850	1.06
Emergency Visits	3,192	17,964	0.18	8,210	0.39	4,890	0.65	2,465	1.29
Full-Time Equivalents (FTEs)									
Administrators	3.0	18.9	0.16	11.1	0.27	5.9	0.51	3.0	1.00
Nurses, Licensed	47.3	244.4	0.19	121.7	0.39	42.0	1.13	44.8	1.06
Ancillary Nursing Personnel	8.4	40.0	0.21	18.3	0.46	8.1	1.04	8.4	1.00
All Other Personnel	156.9	484.8	0.32	252.8	0.62	98.5	1.59	163.6	0.96
Total FTEs	215.7	788.1	0.27	404.0	0.53	154.4	1.40	219.8	0.98
FTEs per 100 Patient Census (Adjusted)									
Administrators	11.5	15.1	0.76	19.3	0.60	32.0	0.36	13.7	0.84
Nurses, Licensed	181.7	195.2	0.93	211.1	0.86	227.6	0.80	204.0	0.89
Ancillary Nursing Personnel	32.5	32.0	1.02	31.8	1.02	43.9	0.74	38.4	0.85
All Other Personnel	603.4	387.3	1.56	438.4	1.38	534.3	1.13	745.7	0.81
Total FTEs	829.1	629.5	1.32	700.6	1.18	837.8	0.99	1,001.8	0.83

Total Hospital:

Beds Set Up & Staffed 15
 Discharges 422
 Inpatient Days 1,371

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 3
 Discharges 38
 Inpatient Days 273

Newborn Nursery:

Bassinets 3
 Total Births 94
 Newborn Days 181

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	14	303	1,116	21.8%	3.1	3.7
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	0	97	215	0.0%	0.6	2.2
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	1	19	40	11.0%	0.1	2.1
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	2	1	2.9
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	5	5	7.8
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	1	1.6
Registered Nurses	29	15	38.5	Occupational Therapists	0	1	0.4
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	5	5	8.7	Physical Therapists	3	1	3.5
Ancillary Nursing Personnel	5	5	8.4	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	14	2	15.1	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	3	1	3.6
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	1	1.2
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	7	31	15.7
Health Info Mgmt-Administrators/Technicians	8	0	8.0	All Other Personnel	62	23	74.2
Pharmacy Personnel	7	7	11.0				
Clinical Laboratory Personnel	8	1	8.9				
				Total	166	100	215.7

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	5A Value	Ratio	2 Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$18,694,609	30.0%	44.8%	0.67	49.2%	0.61	45.4%	0.66	31.6%	0.95
Medical Assistance	\$6,957,393	11.2%	14.4%	0.78	12.0%	0.93	11.2%	0.99	11.1%	1.01
Commercial	\$35,736,162	57.4%	36.6%	1.57	35.1%	1.63	40.6%	1.41	55.7%	1.03
All Other	\$921,250	1.5%	4.2%	0.35	3.7%	0.40	2.8%	0.52	1.6%	0.91
Deductions as % of Total Gross Patient Revenue										
Medicare	\$9,792,405	15.7%	32.9%	0.48	32.5%	0.48	26.7%	0.59	15.8%	0.99
Medical Assistance	\$4,932,572	7.9%	10.7%	0.74	8.6%	0.92	7.8%	1.01	6.9%	1.15
Commercial	\$12,526,443	20.1%	14.8%	1.36	10.0%	2.02	13.1%	1.53	20.1%	1.00
Charity Care	\$412,004	0.7%	1.0%	0.67	0.9%	0.74	0.5%	1.31	0.5%	1.41
Bad Debt	\$838,580	1.3%	1.1%	1.27	1.2%	1.08	1.6%	0.85	1.0%	1.28
All Other	\$691,431	1.1%	1.9%	0.58	1.6%	0.72	1.0%	1.09	1.4%	0.80
Total Deductions	\$29,193,435	46.9%	62.4%	0.75	54.7%	0.86	50.8%	0.92	45.7%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.3%	6.3%	0.37	4.1%	0.57	3.0%	0.79	2.7%	0.85
Net Gains/Losses as % of Net Income		55.9%	12.7%	4.41	48.3%	1.16	4.4%	12.63	195.1%	0.29
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$14,479,855	43.1%	44.7%	0.96	53.1%	0.81	48.1%	0.89	44.0%	0.98
Supplies & Services	\$16,446,592	48.9%	47.9%	1.02	40.3%	1.21	43.6%	1.12	46.9%	1.04
Capital Component	\$2,707,001	8.0%	7.4%	1.09	6.6%	1.21	8.2%	0.98	9.2%	0.88
Fiscal Statistics										
Operating Margin (%)		0.8%	8.9%	0.09	6.5%	0.12	14.0%	0.06	-0.7%	N/A
Total Hospital Net Income (%)		1.8%	10.1%	0.18	11.8%	0.15	14.5%	0.12	0.7%	2.52
Return on Equity (%)		1.4%	7.6%	0.19	8.3%	0.17	12.9%	0.11	0.6%	2.56
Current Ratio		3.9	5.6	0.68	3.7	1.06	3.6	1.07	3.9	0.99
Days in Net Patient Accounts Receivable		45.5	51.4	0.88	54.8	0.83	54.9	0.83	46.8	0.97
Average Payment Period		58.7	41.5	1.41	56.1	1.04	53.8	1.09	55.9	1.05
Equity Financing (%)		53.2%	73.6%	0.72	76.5%	0.70	59.1%	0.90	51.2%	1.04
Long-Term Debt to Equity Ratio		0.7	0.2	3.97	0.2	4.33	0.5	1.44	0.7	0.89
Times Interest Earned		2.0	14.1	0.14	26.4	0.07	14.4	0.14	1.3	1.57
Total Asset Turnover		0.8	0.7	1.05	0.7	1.18	0.9	0.88	0.8	1.02
Average Age of Plant (Years)		9.7	9.3	1.04	10.3	0.94	9.3	1.03	8.4	1.15
Increase (Decrease) Total Net Patient Revenue		1.8%	3.6%	0.49	14.9%	0.12	4.3%	0.42	0.9%	2.03
Outpatient Gross Revenue (% of Total GPR)		85.4%	60.9%	1.40	67.9%	1.26	74.3%	1.15	83.4%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$7,567	\$15,675	0.48	\$13,969	0.54	\$14,111	0.54	\$10,837	0.70
Inpatient Net Revenue per Day		\$2,104	\$3,540	0.59	\$3,407	0.62	\$4,070	0.52	\$2,767	0.76
Outpatient Net Revenue per Visit		\$1,711	\$654	2.62	\$718	2.38	\$801	2.14	\$1,748	0.98

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$62,309,414	Cash & Cash Equivalents	\$14,664,339	Current Liabilities	\$5,129,200
Less Deductions	\$29,193,435	Net Patient Receivables	\$4,123,914	Long-Term Debt	\$15,277,185
Net Patient Revenue	\$33,115,979	Other Receivables	\$4,575	Other Liabilities	\$0
Plus Other Revenue	\$789,718			Subtotal	\$20,406,385
Total Revenue	\$33,905,697	Land, Buildings & Equipment (Net)	\$21,562,277	Unrestricted Fund Balance	\$23,224,490
Less Expenses	\$33,633,448	Other Assets	\$3,275,770	Restricted Fund Balance	\$78,534
Non-Operating Gains/Losses	\$344,978			Total Liabilities & Fund Balance	\$43,630,875
Net Income	\$617,227	Total Assets	\$43,630,875		