

103 Ascension NE Wisconsin - Mercy Campus
500 S Oakwood Rd
Oshkosh, WI 54904
920-223-0501

Fiscal Year: 07/01 to 06/30
Type: GMS
General Medical & Surgical
Control: Religious Organization

County: Winnebago
Analysis Area: Lake Winnebago (3)
Volume Group: 5

		All GMS Hospitals		Analysis Area 3		Volume Group 5		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	36.6%	55.4%	0.66	45.8%	0.80	42.3%	0.86	42.4%	0.86
Obstetrics	22.2%	38.4%	0.58	28.4%	0.11	26.5%	0.84	23.9%	0.93
Pediatrics	0.0%	55.4%	N/A	109.7%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	35.1%	56.3%	0.62	46.5%	0.75	42.3%	0.83	39.2%	0.90
Average Census (Patients)									
Adult Medical-Surgical	18.3	26.5	0.69	20.5	0.89	16.0	1.14	21.2	0.86
Obstetrics	3.1	5.0	0.62	4.0	0.78	2.3	1.38	3.4	0.93
Pediatrics	0.0	1.4	N/A	0.2	N/A	0.0	N/A	0.0	N/A
Total Hospital	42.1	48.3	0.87	35.0	1.20	27.2	1.55	47.0	0.90
Average Length of Stay (Days)									
Adult Medical-Surgical	3.8	3.9	0.98	3.5	1.08	3.3	1.15	3.9	0.97
Obstetrics	2.0	2.6	0.78	2.3	0.86	2.2	0.90	2.1	0.96
Pediatrics	0.0	3.5	N/A	2.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.7	4.3	0.86	3.8	0.98	3.6	1.04	3.7	1.00
Surgical Operations									
Inpatient	1,420	1,408	1.01	1,285	1.11	726	1.96	1,585	0.90
Outpatient	4,936	4,098	1.20	5,974	0.83	2,865	1.72	5,156	0.96
Inpatient as % of All Surgeries	22.3%	25.6%	0.87	17.7%	1.26	20.2%	1.11	23.5%	0.95
Outpatient Visits									
Non-Emergency Visits	106,703	132,001	0.81	121,848	0.88	120,134	0.89	115,452	0.92
Emergency Visits	16,283	17,964	0.91	15,548	1.05	14,406	1.13	17,701	0.92
Full-Time Equivalents (FTEs)									
Administrators	2.5	18.9	0.13	26.3	0.10	14.0	0.18	5.6	0.46
Nurses, Licensed	153.2	244.4	0.63	187.4	0.82	144.3	1.06	166.4	0.92
Ancillary Nursing Personnel	9.2	40.0	0.23	30.9	0.30	19.5	0.47	41.7	0.22
All Other Personnel	206.4	484.8	0.43	331.4	0.62	331.1	0.62	222.2	0.93
Total FTEs	371.3	788.1	0.47	576.0	0.64	508.9	0.73	435.9	0.85
FTEs per 100 Patient Census (Adjusted)									
Administrators	2.3	15.1	0.15	24.4	0.09	14.4	0.16	4.6	0.49
Nurses, Licensed	135.8	195.2	0.70	174.3	0.78	148.1	0.92	138.0	0.98
Ancillary Nursing Personnel	8.1	32.0	0.25	28.7	0.28	20.1	0.41	34.6	0.23
All Other Personnel	183.0	387.3	0.47	308.2	0.59	340.0	0.54	184.2	0.99
Total FTEs	329.2	629.5	0.52	535.6	0.61	522.5	0.63	361.4	0.91

Total Hospital:

Beds Set Up & Staffed 120
Discharges 4,145
Inpatient Days 15,382

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinets 25
Total Births 551
Newborn Days 1,186

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	50	1,747	6,673	36.6%	18.3	3.8
Orthopedic	1	22	936	2,497	31.1%	6.8	2.7
Rehabilitation & Physical Medicine	1	10	77	1,083	29.7%	3.0	14.1
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	4	0	0	0	0.0%	0.0	0.0
Obstetrics	1	14	564	1,134	22.2%	3.1	2.0
Psychiatric	1	12	574	2,251	51.4%	6.2	3.9
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	2	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	12	237	1,744	39.8%	4.8	7.4
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	1	2.5	Surgical Personnel	16	2	17.5
Physicians & Dentists	0	1	0.8	Radiological Services Personnel	16	19	28.7
Medical & Dental Residents	0	0	0.0	Sonographers	3	1	3.9
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	4	6.6
Registered Nurses	91	88	150.1	Occupational Therapists	1	2	2.4
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	0	2.0
Licensed Practical Nurses	1	2	2.1	Physical Therapists	9	5	12.1
Ancillary Nursing Personnel	5	7	9.2	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	3	1	3.5
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	1	0	1.0	All Other Health Professionals	58	21	70.9
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	19	11	23.9
Pharmacy Personnel	12	2	13.1				
Clinical Laboratory Personnel	16	4	19.0				
				Total	261	171	371.3

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Oshkosh, WI 54904			All GMS Hospitals		Analysis Area 3		Volume Group 5		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$118,594,714	51.6%	44.8%	1.15	46.1%	1.12	47.9%	1.08	51.8%	1.00	
Medical Assistance	\$27,321,819	11.9%	14.4%	0.83	10.9%	1.09	12.0%	0.99	11.7%	1.02	
Commercial	\$75,056,692	32.6%	36.6%	0.89	40.7%	0.80	36.4%	0.90	32.4%	1.01	
All Other	\$8,971,019	3.9%	4.2%	0.92	2.3%	1.67	3.7%	1.05	4.1%	0.95	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$79,858,051	34.7%	32.9%	1.05	31.7%	1.09	33.3%	1.04	34.1%	1.02	
Medical Assistance	\$17,766,151	7.7%	10.7%	0.72	7.8%	0.98	8.7%	0.88	7.4%	1.04	
Commercial	\$27,265,317	11.9%	14.8%	0.80	14.4%	0.82	14.8%	0.80	10.0%	1.19	
Charity Care	\$1,083,770	0.5%	1.0%	0.48	0.6%	0.77	0.9%	0.54	0.1%	4.59	
Bad Debt	\$3,598,936	1.6%	1.1%	1.48	1.5%	1.05	1.0%	1.59	1.0%	1.61	
All Other	\$7,825,044	3.4%	1.9%	1.78	1.5%	2.22	1.9%	1.77	3.7%	0.91	
Total Deductions	\$137,397,269	59.8%	62.4%	0.96	57.6%	1.04	60.6%	0.99	56.3%	1.06	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		4.0%	6.3%	0.63	1.9%	2.13	4.1%	0.98	4.6%	0.87	
Net Gains/Losses as % of Net Income		N/A	12.7%	N/A	10.2%	N/A	11.9%	N/A	4.5%	N/A	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$31,354,949	34.1%	44.7%	0.76	44.4%	0.77	46.3%	0.74	46.5%	0.73	
Supplies & Services	\$53,818,763	58.6%	47.9%	1.22	43.1%	1.36	46.1%	1.27	45.4%	1.29	
Capital Component	\$6,732,206	7.3%	7.4%	0.99	12.5%	0.59	7.6%	0.97	8.1%	0.91	
Fiscal Statistics											
Operating Margin (%)		4.6%	8.9%	0.52	10.0%	0.47	8.9%	0.52	7.9%	0.59	
Total Hospital Net Income (%)		4.3%	10.1%	0.43	11.0%	0.39	10.0%	0.43	8.3%	0.52	
Return on Equity (%)		3.8%	7.6%	0.50	10.2%	0.37	6.7%	0.57	7.3%	0.52	
Current Ratio		2.6	5.6	0.46	5.8	0.45	6.0	0.43	1.5	1.71	
Days in Net Patient Accounts Receivable		51.1	51.4	0.99	55.7	0.92	54.8	0.93	49.3	1.04	
Average Payment Period		32.2	41.5	0.78	25.7	1.25	42.8	0.75	37.9	0.85	
Equity Financing (%)		62.5%	73.6%	0.85	72.7%	0.86	78.1%	0.80	71.2%	0.88	
Long-Term Debt to Equity Ratio		0.4	0.2	2.23	0.2	1.70	0.1	2.47	0.3	1.29	
Times Interest Earned		5.6	14.1	0.40	11.0	0.51	18.4	0.31	15.9	0.35	
Total Asset Turnover		0.9	0.7	1.20	0.9	0.97	0.7	1.35	0.9	1.01	
Average Age of Plant (Years)		3.6	9.3	0.38	5.9	0.60	9.0	0.40	2.3	1.57	
Increase (Decrease) Total Net Patient Revenue		-8.5%	3.6%	N/A	1.9%	N/A	2.6%	N/A	0.2%	N/A	
Outpatient Gross Revenue (% of Total GPR)		62.6%	60.9%	1.03	67.5%	0.93	71.9%	0.87	61.3%	1.02	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$10,164		\$15,675	0.65	\$12,173	0.83	\$11,179	0.91	\$10,681	0.95	
Inpatient Net Revenue per Day	\$2,739		\$3,540	0.77	\$3,180	0.86	\$3,101	0.88	\$2,884	0.95	
Outpatient Net Revenue per Visit	\$439		\$654	0.67	\$551	0.80	\$561	0.78	\$437	1.01	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$229,944,244	Cash & Cash Equivalents	-\$122,977	Current Liabilities	\$7,611,096
Less Deductions	\$137,397,269	Net Patient Receivables	\$12,948,669	Long-Term Debt	\$24,996,338
Net Patient Revenue	\$92,546,975	Other Receivables	\$58,742	Other Liabilities	\$7,987,449
Plus Other Revenue	\$3,838,527			Subtotal	\$40,594,883
Total Revenue	\$96,385,502	Land, Buildings & Equipment (Net)	\$85,425,959	Unrestricted Fund Balance	\$67,645,243
Less Expenses	\$91,905,918	Other Assets	\$9,929,733	Restricted Fund Balance	\$713,921
Non-Operating Gains/Losses	-\$339,913			Total Liabilities & Fund Balance	\$108,240,126
Net Income	\$4,139,671	Total Assets	\$108,240,126		