

108 Southwest Health
 1400 East Side Road
 Platteville, WI 53818
 608-348-2331

Fiscal Year: 07/01 to 06/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Grant
 Analysis Area: Southern (1)
 Volume Group: 3

Selected Utilization Statistics	FY 2017	All GMS Hospitals		Analysis Area 1		Volume Group 3		FY 2017 vs. 2016	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	31.5%	55.4%	0.57	57.1%	0.55	46.2%	0.68	28.9%	1.09
Obstetrics	19.1%	38.4%	0.50	41.6%	0.02	22.2%	0.86	20.5%	0.93
Pediatrics	0.0%	55.4%	N/A	55.3%	N/A	0.7%	N/A	0.0%	N/A
Total Hospital	37.2%	56.3%	0.66	58.9%	0.63	43.7%	0.85	38.1%	0.98
Average Census (Patients)									
Adult Medical-Surgical	6.3	26.5	0.24	24.0	0.26	8.0	0.79	5.8	1.09
Obstetrics	1.0	5.0	0.19	4.7	0.20	1.0	1.00	1.0	0.93
Pediatrics	0.0	1.4	N/A	2.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	13.0	48.3	0.27	50.8	0.26	10.5	1.24	13.3	0.98
Average Length of Stay (Days)									
Adult Medical-Surgical	3.5	3.9	0.90	3.9	0.91	3.3	1.08	3.5	1.00
Obstetrics	2.0	2.6	0.79	2.7	0.76	2.1	0.96	2.1	0.95
Pediatrics	0.0	3.5	N/A	3.5	N/A	1.9	N/A	0.0	N/A
Total Hospital	4.9	4.3	1.13	4.3	1.14	3.4	1.44	5.1	0.95
Surgical Operations									
Inpatient	263	1,408	0.19	2,094	0.13	302	0.87	241	1.09
Outpatient	1,174	4,098	0.29	7,088	0.17	1,304	0.90	1,010	1.16
Inpatient as % of All Surgeries	18.3%	25.6%	0.72	22.8%	0.80	18.8%	0.97	19.3%	0.95
Outpatient Visits									
Non-Emergency Visits	51,883	132,001	0.39	161,897	0.32	63,510	0.82	44,785	1.16
Emergency Visits	6,366	17,964	0.35	17,257	0.37	8,037	0.79	6,756	0.94
Full-Time Equivalents (FTEs)									
Administrators	36.0	18.9	1.91	25.5	1.41	12.6	2.87	33.9	1.06
Nurses, Licensed	87.0	244.4	0.36	290.0	0.30	78.6	1.11	81.0	1.07
Ancillary Nursing Personnel	13.4	40.0	0.34	47.6	0.28	13.9	0.96	10.8	1.24
All Other Personnel	197.9	484.8	0.41	681.8	0.29	187.4	1.06	188.1	1.05
Total FTEs	334.3	788.1	0.42	1,045.0	0.32	292.5	1.14	313.8	1.07
FTEs per 100 Patient Census (Adjusted)									
Administrators	59.4	15.1	3.93	20.7	2.87	29.3	2.03	54.0	1.10
Nurses, Licensed	143.5	195.2	0.74	235.4	0.61	183.3	0.78	129.1	1.11
Ancillary Nursing Personnel	22.1	32.0	0.69	38.7	0.57	32.5	0.68	17.3	1.28
All Other Personnel	326.4	387.3	0.84	553.4	0.59	436.8	0.75	299.9	1.09
Total FTEs	551.4	629.5	0.88	848.1	0.65	681.8	0.81	500.3	1.10

Total Hospital:
 Beds Set Up & Staffed 35
 Discharges 968
 Inpatient Days 4,748

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 1
 Discharges 56
 Inpatient Days 463

Newborn Nursery:
 Bassinets 5
 Total Births 176
 Newborn Days 294

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	20	655	2,302	31.5%	6.3	3.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	2	5	172	348	19.1%	1.0	2.0
Psychiatric	1	10	141	2,098	57.5%	5.7	14.9
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	36	0	36.0	Surgical Personnel	5	0	5.0
Physicians & Dentists	15	1	15.6	Radiological Services Personnel	4	4	6.9
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	1	2.6
Registered Nurses	48	29	66.2	Occupational Therapists	1	1	1.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	9	3	11.2	Physical Therapists	5	2	6.3
Ancillary Nursing Personnel	8	12	13.4	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	10	0	10.0	Recreational Therapists	1	0	1.0
Physician Assistants	4	1	4.2	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	6	2	6.6	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	0	3.0	Social Workers	2	0	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	3	1	3.2	All Other Personnel	99	43	122.5
Pharmacy Personnel	5	9	10.9				
Clinical Laboratory Personnel	4	2	5.8				
				Total	270	111	334.3

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Selected Financial Statistics	FY 2017	All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
		Value	Ratio	Value ¹	Ratio	Value ³	Ratio	FY 2016	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$46,075,746	43.6%	44.8%	0.97	41.1%	1.06	46.2%	0.94	42.9%	1.02
Medical Assistance	\$14,262,408	13.5%	14.4%	0.94	11.8%	1.15	12.7%	1.06	13.0%	1.04
Commercial	\$43,271,663	40.9%	36.6%	1.12	39.9%	1.02	37.2%	1.10	41.7%	0.98
All Other	\$2,161,344	2.0%	4.2%	0.48	7.2%	0.29	3.9%	0.53	2.4%	0.86
Deductions as % of Total Gross Patient Revenue										
Medicare	\$24,057,598	22.7%	32.9%	0.69	30.1%	0.76	28.8%	0.79	24.5%	0.93
Medical Assistance	\$10,253,125	9.7%	10.7%	0.90	8.7%	1.11	8.6%	1.13	8.3%	1.16
Commercial	\$16,280,594	15.4%	14.8%	1.04	18.1%	0.85	13.1%	1.18	13.4%	1.15
Charity Care	\$138,115	0.1%	1.0%	0.13	0.9%	0.15	1.0%	0.13	0.3%	0.51
Bad Debt	\$1,742,922	1.6%	1.1%	1.56	1.1%	1.49	1.5%	1.11	1.6%	1.00
All Other	\$713,049	0.7%	1.9%	0.35	3.4%	0.20	1.9%	0.35	0.7%	0.97
Total Deductions	\$53,185,403	50.3%	62.4%	0.81	62.3%	0.81	54.9%	0.92	48.8%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.3%	6.3%	0.68	7.1%	0.61	6.2%	0.69	3.4%	1.27
Net Gains/Losses as % of Net Income		50.2%	12.7%	3.96	48.2%	1.04	20.5%	2.45	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$30,622,718	58.7%	44.7%	1.31	48.0%	1.22	50.7%	1.16	64.4%	0.91
Supplies & Services	\$17,092,993	32.7%	47.9%	0.68	44.6%	0.73	40.1%	0.82	19.7%	1.66
Capital Component	\$4,492,122	8.6%	7.4%	1.17	7.5%	1.15	9.2%	0.93	15.9%	0.54
Fiscal Statistics										
Operating Margin (%)		5.0%	8.9%	0.56	3.0%	1.65	4.7%	1.07	34.4%	0.15
Total Hospital Net Income (%)		9.5%	10.1%	0.94	5.7%	1.68	5.8%	1.65	34.1%	0.28
Return on Equity (%)		5.8%	7.6%	0.76	4.4%	1.32	5.1%	1.14	15.3%	0.38
Current Ratio		2.6	5.6	0.46	2.1	1.25	4.9	0.53	2.2	1.20
Days in Net Patient Accounts Receivable		59.7	51.4	1.16	49.0	1.22	51.9	1.15	87.8	0.68
Average Payment Period		42.0	41.5	1.01	54.8	0.77	33.7	1.24	124.3	0.34
Equity Financing (%)		55.1%	73.6%	0.75	60.8%	0.91	70.2%	0.78	56.3%	0.98
Long-Term Debt to Equity Ratio		0.5	0.2	3.18	0.3	1.72	0.4	1.37	0.5	1.11
Times Interest Earned		8.3	14.1	0.59	5.3	1.55	4.7	1.75	14.3	0.58
Total Asset Turnover		0.6	0.7	0.78	0.8	0.77	0.9	0.67	0.5	1.28
Average Age of Plant (Years)		12.1	9.3	1.31	10.6	1.15	7.5	1.62	13.6	0.89
Increase (Decrease) Total Net Patient Revenue		43.4%	3.6%	11.94	3.3%	13.23	2.8%	15.29	-9.0%	N/A
Outpatient Gross Revenue (% of Total GPR)		78.7%	60.9%	1.29	59.0%	1.33	75.7%	1.04	79.0%	1.00
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,475		\$15,675	0.80	\$17,327	0.72	\$12,189	1.02	\$5,687	2.19
Inpatient Net Revenue per Day	\$2,439		\$3,540	0.69	\$4,029	0.61	\$3,423	0.71	\$1,071	2.28
Outpatient Net Revenue per Visit	\$711		\$654	1.09	\$588	1.21	\$558	1.27	\$622	1.14

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$105,771,161	Cash & Cash Equivalents	\$4,599,621	Current Liabilities	\$5,665,002
Less Deductions	\$53,185,403	Net Patient Receivables	\$8,595,687	Long-Term Debt	\$27,502,792
Net Patient Revenue	\$52,585,758	Other Receivables	\$279,594	Other Liabilities	\$9,478,705
Plus Other Revenue	\$2,364,940			Subtotal	\$42,646,499
Total Revenue	\$54,950,698	Land, Buildings & Equipment (Net)	\$33,790,608	Unrestricted Fund Balance	\$52,240,122
Less Expenses	\$52,207,833	Other Assets	\$47,621,111	Restricted Fund Balance	\$754,991
Non-Operating Gains/Losses	\$2,767,540			Total Liabilities & Fund Balance	\$94,886,621
Net Income	\$5,510,405	Total Assets	\$94,886,621		