

113 Sauk Prairie Healthcare
 260 26th Street
 Prairie du Sac, WI 53578
 608-643-3311

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Sauk
 Analysis Area: Southern (1)
 Volume Group: 4

		All GMS Hospitals		Analysis Area 1		Volume Group 4		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	30.0%	55.4%	0.54	57.1%	0.53	38.8%	0.77	31.4%	0.95
Obstetrics	65.6%	38.4%	1.71	41.6%	0.05	31.2%	2.10	59.9%	1.09
Pediatrics	0.0%	55.4%	N/A	55.3%	N/A	14.1%	N/A	0.0%	N/A
Total Hospital	33.4%	56.3%	0.59	58.9%	0.57	40.5%	0.82	31.7%	1.06
Average Census (Patients)									
Adult Medical-Surgical	9.0	26.5	0.34	24.0	0.37	10.1	0.89	9.4	0.95
Obstetrics	2.0	5.0	0.39	4.7	0.42	2.1	0.93	1.8	1.09
Pediatrics	0.0	1.4	N/A	2.4	N/A	0.1	N/A	0.0	N/A
Total Hospital	12.0	48.3	0.25	50.8	0.24	15.5	0.78	11.4	1.06
Average Length of Stay (Days)									
Adult Medical-Surgical	2.2	3.9	0.55	3.9	0.56	2.9	0.73	2.1	1.02
Obstetrics	2.1	2.6	0.82	2.7	0.79	2.3	0.92	2.1	0.99
Pediatrics	0.0	3.5	N/A	3.5	N/A	2.1	N/A	0.0	N/A
Total Hospital	2.4	4.3	0.54	4.3	0.55	3.0	0.77	2.3	1.03
Surgical Operations									
Inpatient	1,152	1,408	0.82	2,094	0.55	502	2.29	1,139	1.01
Outpatient	3,350	4,098	0.82	7,088	0.47	2,146	1.56	3,199	1.05
Inpatient as % of All Surgeries	25.6%	25.6%	1.00	22.8%	1.12	19.0%	1.35	26.3%	0.97
Outpatient Visits									
Non-Emergency Visits	107,384	132,001	0.81	161,897	0.66	53,087	2.02	104,145	1.03
Emergency Visits	8,299	17,964	0.46	17,257	0.48	13,724	0.60	8,234	1.01
Full-Time Equivalents (FTEs)									
Administrators	25.0	18.9	1.32	25.5	0.98	11.1	2.26	27.0	0.93
Nurses, Licensed	111.6	244.4	0.46	290.0	0.38	104.4	1.07	112.6	0.99
Ancillary Nursing Personnel	21.9	40.0	0.55	47.6	0.46	20.7	1.06	29.0	0.75
All Other Personnel	320.4	484.8	0.66	681.8	0.47	226.8	1.41	317.1	1.01
Total FTEs	478.8	788.1	0.61	1,045.0	0.46	362.9	1.32	485.6	0.99
FTEs per 100 Patient Census (Adjusted)									
Administrators	59.4	15.1	3.93	20.7	2.87	19.8	2.99	65.6	0.90
Nurses, Licensed	265.0	195.2	1.36	235.4	1.13	187.1	1.42	273.7	0.97
Ancillary Nursing Personnel	51.9	32.0	1.62	38.7	1.34	37.1	1.40	70.4	0.74
All Other Personnel	760.8	387.3	1.96	553.4	1.37	406.6	1.87	770.7	0.99
Total FTEs	1,137.0	629.5	1.81	848.1	1.34	650.6	1.75	1,180.4	0.96

Total Hospital:

Beds Set Up & Staffed 36
 Discharges 1,864
 Inpatient Days 4,393

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinet 4
 Total Births 350
 Newborn Days 677

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	30	1,525	3,283	30.0%	9.0	2.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	3	340	718	65.6%	2.0	2.1
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	2	3	110	392	35.8%	1.1	3.6
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	2	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	25	0	25.0	Surgical Personnel	7	3	9.0
Physicians & Dentists	20	6	21.8	Radiological Services Personnel	15	6	19.3
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	3	6.4
Registered Nurses	54	75	92.6	Occupational Therapists	1	3	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	1	1.0
Licensed Practical Nurses	4	1	4.9	Physical Therapists	5	9	9.8
Ancillary Nursing Personnel	9	31	21.9	Physical Therapy Assistants/Aides	2	5	4.4
Medical Assistants	11	2	12.0	Recreational Therapists	0	0	0.0
Physician Assistants	6	9	11.4	Dietitians & Nutritionists	1	3	1.6
Nurse Practitioners	5	1	5.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	9	2	9.0	Social Workers	0	2	1.7
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	11	24	23.5
Health Info Mgmt-Administrators/Technicians	2	0	2.0	All Other Personnel	138	74	175.2
Pharmacy Personnel	7	5	8.8				
Clinical Laboratory Personnel	9	2	10.5				
				Total	347	267	478.8

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Prairie du Sac, WI 53578			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	Value ¹	Ratio	Value ⁴	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$81,532,486	41.9%	44.8%	0.94	41.1%	1.02	48.9%	0.86	41.8%	1.00	
Medical Assistance	\$12,274,374	6.3%	14.4%	0.44	11.8%	0.54	11.7%	0.54	6.7%	0.95	
Commercial	\$97,671,570	50.2%	36.6%	1.37	39.9%	1.26	35.9%	1.40	49.8%	1.01	
All Other	\$2,975,996	1.5%	4.2%	0.36	7.2%	0.21	3.5%	0.44	1.7%	0.90	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$59,011,476	30.3%	32.9%	0.92	30.1%	1.01	35.0%	0.87	29.6%	1.03	
Medical Assistance	\$8,798,346	4.5%	10.7%	0.42	8.7%	0.52	8.5%	0.53	4.7%	0.96	
Commercial	\$38,994,124	20.1%	14.8%	1.36	18.1%	1.11	12.4%	1.62	20.0%	1.00	
Charity Care	\$1,560,280	0.8%	1.0%	0.81	0.9%	0.91	1.4%	0.56	1.0%	0.78	
Bad Debt	\$1,003,740	0.5%	1.1%	0.49	1.1%	0.47	1.3%	0.41	0.0%	10.58	
All Other	\$821,274	0.4%	1.9%	0.22	3.4%	0.13	1.3%	0.32	0.5%	0.84	
Total Deductions	\$110,189,240	56.7%	62.4%	0.91	62.3%	0.91	59.8%	0.95	55.9%	1.01	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		2.2%	6.3%	0.35	7.1%	0.31	3.3%	0.67	2.3%	0.95	
Net Gains/Losses as % of Net Income		N/A	12.7%	N/A	48.2%	N/A	29.9%	N/A	N/A	N/A	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$49,460,048	55.9%	44.7%	1.25	48.0%	1.17	47.5%	1.18	55.9%	1.00	
Supplies & Services	\$29,029,771	32.8%	47.9%	0.69	44.6%	0.74	42.7%	0.77	32.4%	1.01	
Capital Component	\$9,982,892	11.3%	7.4%	1.53	7.5%	1.51	9.8%	1.15	11.7%	0.97	
Fiscal Statistics											
Operating Margin (%)		-2.7%	8.9%	N/A	3.0%	N/A	4.5%	N/A	-3.7%	0.73	
Total Hospital Net Income (%)		-0.6%	10.1%	N/A	5.7%	N/A	6.3%	N/A	-2.0%	0.30	
Return on Equity (%)		-0.4%	7.6%	N/A	4.4%	N/A	4.0%	N/A	-1.1%	0.32	
Current Ratio		2.6	5.6	0.46	2.1	1.24	5.4	0.48	2.5	1.01	
Days in Net Patient Accounts Receivable		44.0	51.4	0.86	49.0	0.90	50.1	0.88	40.3	1.09	
Average Payment Period		53.3	41.5	1.28	54.8	0.97	41.4	1.29	53.7	0.99	
Equity Financing (%)		48.4%	73.6%	0.66	60.8%	0.80	67.6%	0.72	48.1%	1.01	
Long-Term Debt to Equity Ratio		0.9	0.2	5.26	0.3	2.84	0.3	2.61	0.9	0.98	
Times Interest Earned		0.8	14.1	0.06	5.3	0.15	4.4	0.18	0.4	2.18	
Total Asset Turnover		0.6	0.7	0.79	0.8	0.78	0.6	0.93	0.6	1.06	
Average Age of Plant (Years)		8.3	9.3	0.89	10.6	0.78	9.4	0.87	7.3	1.13	
Increase (Decrease) Total Net Patient Revenue		5.4%	3.6%	1.48	3.3%	1.64	0.5%	10.19	1.2%	4.48	
Outpatient Gross Revenue (% of Total GPR)		74.3%	60.9%	1.22	59.0%	1.26	71.6%	1.04	73.7%	1.01	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$14,211		\$15,675	0.91	\$17,327	0.82	\$10,854	1.31	\$14,134	1.01	
Inpatient Net Revenue per Day	\$6,709		\$3,540	1.90	\$4,029	1.67	\$3,395	1.98	\$6,532	1.03	
Outpatient Net Revenue per Visit	\$503		\$654	0.77	\$588	0.86	\$743	0.68	\$479	1.05	

Income Statement			Assets			Liabilities & Fund Balances		
Gross Patient Revenue (GPR)	\$194,454,426		Cash & Cash Equivalents		\$18,890,028	Current Liabilities		\$12,052,496
Less Deductions	\$110,189,240		Net Patient Receivables		\$10,148,306	Long-Term Debt		\$61,883,563
Net Patient Revenue	\$84,265,186		Other Receivables		\$0	Other Liabilities		\$1,948,421
Plus Other Revenue	\$1,918,037					Subtotal		\$75,884,480
Total Revenue	\$86,183,223		Land, Buildings & Equipment (Net)		\$82,810,369			
Less Expenses	\$88,472,711		Other Assets		\$35,146,213	Unrestricted Fund Balance		\$71,110,436
Non-Operating Gains/Losses	\$1,753,165					Restricted Fund Balance		\$3,759,614
Net Income	-\$536,323		Total Assets		\$146,994,916	Total Liabilities & Fund Balance		\$146,994,916