

117 Reedsburg Area Medical Center
2000 North Dewey Street
Reedsburg, WI 53959
608-524-6487

Fiscal Year: 10/01 to 09/30
Type: GMS
Critical Access Hospital
Control: Other Not-For-Profit

County: Sauk
Analysis Area: Southern (1)
Volume Group: 5

		All GMS Hospitals		Analysis Area 1		Volume Group 5		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	39.9%	55.4%	0.72	57.1%	0.70	42.3%	0.94	53.3%	0.75
Obstetrics	31.8%	38.4%	0.83	41.6%	0.04	26.5%	1.20	36.3%	0.88
Pediatrics	0.0%	55.4%	N/A	55.3%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	33.4%	56.3%	0.59	58.9%	0.57	42.3%	0.79	44.1%	0.76
Average Census (Patients)									
Adult Medical-Surgical	6.4	26.5	0.24	24.0	0.27	16.0	0.40	8.5	0.75
Obstetrics	1.6	5.0	0.32	4.7	0.34	2.3	0.70	1.8	0.88
Pediatrics	0.0	1.4	N/A	2.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	8.3	48.3	0.17	50.8	0.16	27.2	0.31	11.0	0.76
Average Length of Stay (Days)									
Adult Medical-Surgical	3.0	3.9	0.78	3.9	0.78	3.3	0.91	3.3	0.91
Obstetrics	2.5	2.6	0.97	2.7	0.93	2.2	1.11	2.4	1.03
Pediatrics	0.0	3.5	N/A	3.5	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.9	4.3	0.68	4.3	0.68	3.6	0.82	3.1	0.94
Surgical Operations									
Inpatient	253	1,408	0.18	2,094	0.12	726	0.35	272	0.93
Outpatient	2,018	4,098	0.49	7,088	0.28	2,865	0.70	1,930	1.05
Inpatient as % of All Surgeries	11.1%	25.6%	0.44	22.8%	0.49	20.2%	0.55	12.4%	0.90
Outpatient Visits									
Non-Emergency Visits	59,335	132,001	0.45	161,897	0.37	120,134	0.49	51,859	1.14
Emergency Visits	9,752	17,964	0.54	17,257	0.57	14,406	0.68	9,565	1.02
Full-Time Equivalents (FTEs)									
Administrators	9.0	18.9	0.48	25.5	0.35	14.0	0.64	8.0	1.13
Nurses, Licensed	97.4	244.4	0.40	290.0	0.34	144.3	0.68	95.9	1.02
Ancillary Nursing Personnel	17.7	40.0	0.44	47.6	0.37	19.5	0.90	19.5	0.90
All Other Personnel	392.8	484.8	0.81	681.8	0.58	331.1	1.19	357.1	1.10
Total FTEs	516.9	788.1	0.66	1,045.0	0.49	508.9	1.02	480.6	1.08
FTEs per 100 Patient Census (Adjusted)									
Administrators	13.6	15.1	0.90	20.7	0.66	14.4	0.94	12.2	1.11
Nurses, Licensed	147.0	195.2	0.75	235.4	0.62	148.1	0.99	146.6	1.00
Ancillary Nursing Personnel	26.6	32.0	0.83	38.7	0.69	20.1	1.33	29.9	0.89
All Other Personnel	592.8	387.3	1.53	553.4	1.07	340.0	1.74	546.0	1.09
Total FTEs	779.9	629.5	1.24	848.1	0.92	522.5	1.49	734.6	1.06

Total Hospital:

Beds Set Up & Staffed 25
Discharges 1,041
Inpatient Days 3,047

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 1
Discharges 19
Inpatient Days 120

Newborn Nursery:

Bassinet 2
Total Births 235
Newborn Days 510

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	16	773	2,331	39.9%	6.4	3.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	5	234	581	31.8%	1.6	2.5
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	4	34	135	9.2%	0.4	4.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	9	0	9.0	Surgical Personnel	4	2	5.3
Physicians & Dentists	16	1	16.3	Radiological Services Personnel	17	2	18.7
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	1	3.4
Registered Nurses	58	26	73.8	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	2	0	2.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	8	1	8.6	Physical Therapists	6	0	6.0
Ancillary Nursing Personnel	12	7	17.7	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	11	1	11.6	Recreational Therapists	0	0	0.0
Physician Assistants	8	0	8.0	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	9	0	9.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	4	0	4.0	Social Workers	2	0	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	30	10	38.0
Health Info Mgmt-Administrators/Technicians	11	3	13.3	All Other Personnel	168	164	237.2
Pharmacy Personnel	14	2	14.5				
Clinical Laboratory Personnel	11	2	12.6				
				Total	409	222	516.9

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Reedsburg, WI 53959			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$51,720,377	39.2%	44.8%	0.88	41.1%	0.95	47.9%	0.82	42.2%	0.93	
Medical Assistance	\$13,004,438	9.9%	14.4%	0.69	11.8%	0.84	12.0%	0.82	23.5%	0.42	
Commercial	\$64,359,151	48.8%	36.6%	1.33	39.9%	1.22	36.4%	1.34	32.3%	1.51	
All Other	\$2,919,887	2.2%	4.2%	0.52	7.2%	0.31	3.7%	0.59	2.0%	1.11	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$27,092,176	20.5%	32.9%	0.62	30.1%	0.68	33.3%	0.62	17.6%	1.17	
Medical Assistance	\$6,168,011	4.7%	10.7%	0.44	8.7%	0.54	8.7%	0.53	6.7%	0.70	
Commercial	\$26,493,829	20.1%	14.8%	1.36	18.1%	1.11	14.8%	1.36	16.5%	1.21	
Charity Care	\$1,523,898	1.2%	1.0%	1.17	0.9%	1.31	0.9%	1.33	1.2%	0.98	
Bad Debt	\$1,200,674	0.9%	1.1%	0.86	1.1%	0.82	1.0%	0.92	1.1%	0.85	
All Other	\$1,215,610	0.9%	1.9%	0.48	3.4%	0.27	1.9%	0.48	0.1%	6.71	
Total Deductions	\$63,694,198	48.3%	62.4%	0.77	62.3%	0.78	60.6%	0.80	43.3%	1.12	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		1.9%	6.3%	0.30	7.1%	0.27	4.1%	0.47	1.7%	1.11	
Net Gains/Losses as % of Net Income		43.2%	12.7%	3.41	48.2%	0.90	11.9%	3.63	40.0%	1.08	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$39,076,011	57.3%	44.7%	1.28	48.0%	1.19	46.3%	1.24	53.5%	1.07	
Supplies & Services	\$25,856,105	37.9%	47.9%	0.79	44.6%	0.85	46.1%	0.82	41.6%	0.91	
Capital Component	\$3,226,113	4.7%	7.4%	0.64	7.5%	0.63	7.6%	0.63	4.9%	0.97	
Fiscal Statistics											
Operating Margin (%)		2.1%	8.9%	0.24	3.0%	0.70	8.9%	0.24	3.6%	0.59	
Total Hospital Net Income (%)		3.7%	10.1%	0.36	5.7%	0.65	10.0%	0.37	5.9%	0.62	
Return on Equity (%)		3.2%	7.6%	0.42	4.4%	0.72	6.7%	0.47	5.4%	0.58	
Current Ratio		5.7	5.6	1.01	2.1	2.73	6.0	0.95	5.6	1.01	
Days in Net Patient Accounts Receivable		44.6	51.4	0.87	49.0	0.91	54.8	0.81	50.4	0.88	
Average Payment Period		42.3	41.5	1.02	54.8	0.77	42.8	0.99	41.1	1.03	
Equity Financing (%)		66.5%	73.6%	0.90	60.8%	1.09	78.1%	0.85	64.2%	1.04	
Long-Term Debt to Equity Ratio		0.3	0.2	1.92	0.3	1.04	0.1	2.12	0.4	0.89	
Times Interest Earned		4.9	14.1	0.34	5.3	0.91	18.4	0.26	7.3	0.66	
Total Asset Turnover		0.8	0.7	1.14	0.8	1.13	0.7	1.29	0.9	0.94	
Average Age of Plant (Years)		12.7	9.3	1.37	10.6	1.21	9.0	1.42	12.7	1.00	
Increase (Decrease) Total Net Patient Revenue		-1.4%	3.6%	N/A	3.3%	N/A	2.6%	N/A	13.5%	N/A	
Outpatient Gross Revenue (% of Total GPR)		87.9%	60.9%	1.44	59.0%	1.49	71.9%	1.22	83.8%	1.05	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$4,644		\$15,675	0.30	\$17,327	0.27	\$11,179	0.42	\$8,703	0.53	
Inpatient Net Revenue per Day	\$1,615		\$3,540	0.46	\$4,029	0.40	\$3,101	0.52	\$2,834	0.57	
Outpatient Net Revenue per Visit	\$934		\$654	1.43	\$588	1.59	\$561	1.67	\$963	0.97	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$132,003,853	Cash & Cash Equivalents	\$30,411,508	Current Liabilities	\$7,608,009
Less Deductions	\$63,694,198	Net Patient Receivables	\$8,350,631	Long-Term Debt	\$17,317,273
Net Patient Revenue	\$68,309,655	Other Receivables	\$0	Other Liabilities	\$2,490,983
Plus Other Revenue	\$1,324,334			Subtotal	\$27,416,265
Total Revenue	\$69,633,989	Land, Buildings & Equipment (Net)	\$30,629,255		
Less Expenses	\$68,158,229	Other Assets	\$12,568,932	Unrestricted Fund Balance	\$54,544,061
Non-Operating Gains/Losses	\$1,124,113			Restricted Fund Balance	\$2,787,369
Net Income	\$2,599,873	Total Assets	\$81,960,326	Total Liabilities & Fund Balance	\$81,960,326