

118 Ascension St. Mary's Hospital
 2251 North Shore Dr
 Rhinelander, WI 54501
 715-361-2000

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Oneida
 Analysis Area: North Central (6)
 Volume Group: 5

		All GMS Hospitals		Analysis Area 6		Volume Group 5		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	43.1%	55.4%	0.78	63.3%	0.68	42.3%	1.02	40.9%	1.05
Obstetrics	33.6%	38.4%	0.88	48.9%	0.03	26.5%	1.27	30.5%	1.10
Pediatrics	0.0%	55.4%	N/A	72.9%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	47.9%	56.3%	0.85	68.1%	0.70	42.3%	1.13	50.8%	0.94
Average Census (Patients)									
Adult Medical-Surgical	12.1	26.5	0.45	20.3	0.60	16.0	0.75	9.8	1.23
Obstetrics	1.7	5.0	0.33	3.7	0.45	2.3	0.74	1.8	0.92
Pediatrics	0.0	1.4	N/A	0.8	N/A	0.0	N/A	0.0	N/A
Total Hospital	30.6	48.3	0.63	39.0	0.79	27.2	1.13	28.4	1.08
Average Length of Stay (Days)									
Adult Medical-Surgical	3.1	3.9	0.79	3.7	0.84	3.3	0.93	2.8	1.09
Obstetrics	2.1	2.6	0.82	2.6	0.82	2.2	0.94	2.1	1.03
Pediatrics	0.0	3.5	N/A	2.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.7	4.3	0.85	4.1	0.89	3.6	1.03	4.0	0.92
Surgical Operations									
Inpatient	807	1,408	0.57	1,200	0.67	726	1.11	817	0.99
Outpatient	3,377	4,098	0.82	1,676	2.01	2,865	1.18	3,819	0.88
Inpatient as % of All Surgeries	19.3%	25.6%	0.75	41.7%	0.46	20.2%	0.95	17.6%	1.09
Outpatient Visits									
Non-Emergency Visits	85,829	132,001	0.65	75,867	1.13	120,134	0.71	100,474	0.85
Emergency Visits	12,904	17,964	0.72	13,255	0.97	14,406	0.90	12,907	1.00
Full-Time Equivalents (FTEs)									
Administrators	12.7	18.9	0.67	10.2	1.25	14.0	0.91	21.4	0.60
Nurses, Licensed	125.3	244.4	0.51	142.4	0.88	144.3	0.87	120.2	1.04
Ancillary Nursing Personnel	18.6	40.0	0.46	22.2	0.83	19.5	0.95	6.7	2.76
All Other Personnel	195.9	484.8	0.40	273.7	0.72	331.1	0.59	218.2	0.90
Total FTEs	352.4	788.1	0.45	448.5	0.79	508.9	0.69	366.4	0.96
FTEs per 100 Patient Census (Adjusted)									
Administrators	10.2	15.1	0.67	10.6	0.96	14.4	0.70	21.7	0.47
Nurses, Licensed	100.0	195.2	0.51	147.6	0.68	148.1	0.67	122.2	0.82
Ancillary Nursing Personnel	14.8	32.0	0.46	23.0	0.64	20.1	0.74	6.8	2.17
All Other Personnel	156.3	387.3	0.40	283.6	0.55	340.0	0.46	221.8	0.70
Total FTEs	281.2	629.5	0.45	464.8	0.61	522.5	0.54	372.6	0.75

Total Hospital:

Beds Set Up & Staffed 64
 Discharges 3,045
 Inpatient Days 11,183

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 8
 Total Births 288
 Newborn Days 636

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	28	1,425	4,401	43.1%	12.1	3.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	5	290	613	33.6%	1.7	2.1
Psychiatric	1	11	468	2,806	69.9%	7.7	6.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	170	844	38.5%	2.3	5.0
Step-Down (Special Care)	1	14	692	2,519	49.3%	6.9	3.6
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	7	9	12.7	Surgical Personnel	5	3	7.7
Physicians & Dentists	8	8	12.8	Radiological Services Personnel	16	11	24.3
Medical & Dental Residents	0	0	0.0	Sonographers	0	8	4.9
Dental Hygienists	0	0	0.0	Respiratory Therapists	6	4	8.8
Registered Nurses	81	54	118.2	Occupational Therapists	0	5	2.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	0	2.0
Licensed Practical Nurses	4	3	6.1	Physical Therapists	3	1	3.4
Ancillary Nursing Personnel	12	10	18.6	Physical Therapy Assistants/Aides	2	5	5.0
Medical Assistants	9	0	9.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	2	1.4	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	1	0	1.0	Psychologists	2	1	2.3
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	30	30	47.7
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	20	15	29.6
Pharmacy Personnel	6	3	7.8				
Clinical Laboratory Personnel	21	8	25.7				
				Total	236	180	352.4

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$143,253,977	48.2%	44.8%	1.08	51.2%	0.94	47.9%	1.01	48.4%	1.00
Medical Assistance	\$50,274,958	16.9%	14.4%	1.18	14.0%	1.21	12.0%	1.41	16.9%	1.00
Commercial	\$85,550,260	28.8%	36.6%	0.79	30.8%	0.94	36.4%	0.79	29.1%	0.99
All Other	\$17,880,171	6.0%	4.2%	1.43	4.0%	1.51	3.7%	1.62	5.6%	1.08
Deductions as % of Total Gross Patient Revenue										
Medicare	\$98,993,170	33.3%	32.9%	1.01	34.8%	0.96	33.3%	1.00	32.7%	1.02
Medical Assistance	\$39,021,436	13.1%	10.7%	1.22	10.5%	1.25	8.7%	1.50	12.1%	1.08
Commercial	\$17,179,492	5.8%	14.8%	0.39	7.6%	0.77	14.8%	0.39	4.6%	1.26
Charity Care	\$4,064,705	1.4%	1.0%	1.38	1.2%	1.14	0.9%	1.57	0.4%	3.31
Bad Debt	\$4,554,836	1.5%	1.1%	1.45	0.9%	1.67	1.0%	1.56	1.6%	0.93
All Other	\$10,446,732	3.5%	1.9%	1.84	1.6%	2.24	1.9%	1.83	3.5%	1.00
Total Deductions	\$174,260,371	58.7%	62.4%	0.94	56.5%	1.04	60.6%	0.97	55.1%	1.07
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		6.4%	6.3%	1.02	12.4%	0.52	4.1%	1.58	4.7%	1.37
Net Gains/Losses as % of Net Income		6.2%	12.7%	0.49	12.7%	0.49	11.9%	0.52	7.0%	0.88
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$60,487,079	47.7%	44.7%	1.07	43.5%	1.10	46.3%	1.03	59.8%	0.80
Supplies & Services	\$57,952,101	45.7%	47.9%	0.96	50.5%	0.91	46.1%	0.99	32.7%	1.40
Capital Component	\$8,252,160	6.5%	7.4%	0.88	6.0%	1.08	7.6%	0.86	7.6%	0.86
Fiscal Statistics										
Operating Margin (%)		3.4%	8.9%	0.38	16.0%	0.21	8.9%	0.38	5.3%	0.64
Total Hospital Net Income (%)		3.6%	10.1%	0.36	17.9%	0.20	10.0%	0.36	5.7%	0.64
Return on Equity (%)		5.7%	7.6%	0.75	22.9%	0.25	6.7%	0.85	6.9%	0.83
Current Ratio		3.4	5.6	0.60	2.8	1.20	6.0	0.56	6.0	0.56
Days in Net Patient Accounts Receivable		55.8	51.4	1.09	44.6	1.25	54.8	1.02	43.8	1.27
Average Payment Period		30.3	41.5	0.73	37.4	0.81	42.8	0.71	20.0	1.51
Equity Financing (%)		54.5%	73.6%	0.74	54.2%	1.01	78.1%	0.70	73.3%	0.74
Long-Term Debt to Equity Ratio		0.2	0.2	1.47	0.5	0.51	0.1	1.63	0.1	1.74
Times Interest Earned		12.9	14.1	0.92	25.4	0.51	18.4	0.70	28.1	0.46
Total Asset Turnover		1.6	0.7	2.10	1.2	1.25	0.7	2.38	1.2	1.30
Average Age of Plant (Years)		4.2	9.3	0.46	8.3	0.51	9.0	0.47	2.8	1.49
Increase (Decrease) Total Net Patient Revenue		-2.7%	3.6%	N/A	2.3%	N/A	2.6%	N/A	2.0%	N/A
Outpatient Gross Revenue (% of Total GPR)		75.5%	60.9%	1.24	59.5%	1.27	71.9%	1.05	73.0%	1.04
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$10,278	\$15,675	0.66	\$13,883	0.74	\$11,179	0.92	\$15,725	0.65
Inpatient Net Revenue per Day		\$2,798	\$3,540	0.79	\$3,352	0.83	\$3,101	0.90	\$4,230	0.66
Outpatient Net Revenue per Visit		\$972	\$654	1.49	\$806	1.21	\$561	1.73	\$789	1.23

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$296,959,366	Cash & Cash Equivalents	\$379,942	Current Liabilities	\$9,908,654
Less Deductions	\$174,260,371	Net Patient Receivables	\$18,742,021	Long-Term Debt	\$11,155,611
Net Patient Revenue	\$122,698,995	Other Receivables	\$801,094	Other Liabilities	\$17,098,894
Plus Other Revenue	\$8,455,535			Subtotal	\$38,163,159
Total Revenue	\$131,154,530	Land, Buildings & Equipment (Net)	\$50,033,799	Unrestricted Fund Balance	\$45,795,792
Less Expenses	\$126,691,340	Other Assets	\$14,002,095	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$294,815			Total Liabilities & Fund Balance	\$83,958,951
Net Income	\$4,758,005	Total Assets	\$83,958,951		