

120 The Richland Hospital Inc
 333 East Second Street
 Richland Center, WI 53581
 608-647-6321

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Richland
 Analysis Area: Southern (1)
 Volume Group: 3

		All GMS Hospitals		Analysis Area 1		Volume Group 3		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	42.5%	55.4%	0.77	57.1%	0.75	46.2%	0.92	36.9%	1.15
Obstetrics	26.3%	38.4%	0.69	41.6%	0.03	22.2%	1.19	21.4%	1.23
Pediatrics	0.0%	55.4%	N/A	55.3%	N/A	0.7%	N/A	0.0%	N/A
Total Hospital	39.4%	56.3%	0.70	58.9%	0.67	43.7%	0.90	32.9%	1.20
Average Census (Patients)									
Adult Medical-Surgical	7.7	26.5	0.29	24.0	0.32	8.0	0.96	6.6	1.15
Obstetrics	1.1	5.0	0.21	4.7	0.23	1.0	1.11	0.9	1.23
Pediatrics	0.0	1.4	N/A	2.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	9.8	48.3	0.20	50.8	0.19	10.5	0.94	8.2	1.20
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	3.9	0.86	3.9	0.87	3.3	1.03	3.2	1.04
Obstetrics	2.0	2.6	0.80	2.7	0.76	2.1	0.97	1.9	1.05
Pediatrics	0.0	3.5	N/A	3.5	N/A	1.9	N/A	0.0	N/A
Total Hospital	3.3	4.3	0.75	4.3	0.76	3.4	0.96	3.0	1.08
Surgical Operations									
Inpatient	209	1,408	0.15	2,094	0.10	302	0.69	152	1.38
Outpatient	1,747	4,098	0.43	7,088	0.25	1,304	1.34	1,752	1.00
Inpatient as % of All Surgeries	10.7%	25.6%	0.42	22.8%	0.47	18.8%	0.57	8.0%	1.34
Outpatient Visits									
Non-Emergency Visits	35,953	132,001	0.27	161,897	0.22	63,510	0.57	34,121	1.05
Emergency Visits	5,911	17,964	0.33	17,257	0.34	8,037	0.74	5,810	1.02
Full-Time Equivalents (FTEs)									
Administrators	4.0	18.9	0.21	25.5	0.16	12.6	0.32	4.0	1.00
Nurses, Licensed	74.1	244.4	0.30	290.0	0.26	78.6	0.94	71.4	1.04
Ancillary Nursing Personnel	7.8	40.0	0.19	47.6	0.16	13.9	0.56	8.6	0.90
All Other Personnel	162.2	484.8	0.33	681.8	0.24	187.4	0.87	185.4	0.87
Total FTEs	248.0	788.1	0.31	1,045.0	0.24	292.5	0.85	269.4	0.92
FTEs per 100 Patient Census (Adjusted)									
Administrators	10.5	15.1	0.70	20.7	0.51	29.3	0.36	10.6	0.99
Nurses, Licensed	194.7	195.2	1.00	235.4	0.83	183.3	1.06	189.8	1.03
Ancillary Nursing Personnel	20.4	32.0	0.64	38.7	0.53	32.5	0.63	22.9	0.89
All Other Personnel	426.2	387.3	1.10	553.4	0.77	436.8	0.98	492.9	0.86
Total FTEs	651.9	629.5	1.04	848.1	0.77	681.8	0.96	716.3	0.91

Total Hospital:

Beds Set Up & Staffed 25
 Discharges 1,102
 Inpatient Days 3,591

Contract with:

Health Maintenance
 Organization (HMO) No
 Preferred Provider
 Organization (PPO) No

Medicare-certified Swing Beds:

Average Beds Used 1
 Discharges 52
 Inpatient Days 420

Newborn Nursery:

Bassinets 4
 Total Births 185
 Newborn Days 343

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	18	831	2,794	42.5%	7.7	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	188	384	26.3%	1.1	2.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	3	81	413	37.7%	1.1	5.1
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	8	0	8.0
Physicians & Dentists	3	4	5.7	Radiological Services Personnel	10	2	11.3
Medical & Dental Residents	0	0	0.0	Sonographers	1	1	1.9
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	0	3.0
Registered Nurses	54	19	66.9	Occupational Therapists	3	1	4.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	2	0	2.0	Physical Therapists	7	3	8.9
Ancillary Nursing Personnel	6	4	7.8	Physical Therapy Assistants/Aides	6	0	6.0
Medical Assistants	3	0	3.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	1	0.9	Dietitians & Nutritionists	3	1	3.9
Nurse Practitioners	1	1	1.7	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	1	3.6	Social Workers	0	2	1.6
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	2	3	4.7
Health Info Mgmt-Administrators/Technicians	15	1	15.8	All Other Personnel	49	25	64.0
Pharmacy Personnel	6	3	6.5				
Clinical Laboratory Personnel	12	0	12.0				
				Total	202	72	248.0

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$43,535,572	49.8%	44.8%	1.11	41.1%	1.21	46.2%	1.08	47.2%	1.05	
Medical Assistance	\$14,118,977	16.1%	14.4%	1.12	11.8%	1.37	12.7%	1.27	16.7%	0.97	
Commercial	\$27,589,719	31.6%	36.6%	0.86	39.9%	0.79	37.2%	0.85	33.4%	0.95	
All Other	\$2,188,863	2.5%	4.2%	0.59	7.2%	0.35	3.9%	0.65	2.7%	0.92	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$24,686,627	28.2%	32.9%	0.86	30.1%	0.94	28.8%	0.98	26.0%	1.09	
Medical Assistance	\$10,365,852	11.9%	10.7%	1.10	8.7%	1.36	8.6%	1.38	12.0%	0.99	
Commercial	\$8,693,539	9.9%	14.8%	0.67	18.1%	0.55	13.1%	0.76	10.7%	0.93	
Charity Care	\$1,791,546	2.0%	1.0%	2.07	0.9%	2.33	1.0%	2.04	1.6%	1.26	
Bad Debt	\$540,022	0.6%	1.1%	0.58	1.1%	0.56	1.5%	0.42	1.1%	0.54	
All Other	\$200,095	0.2%	1.9%	0.12	3.4%	0.07	1.9%	0.12	0.1%	2.14	
Total Deductions	\$46,277,681	52.9%	62.4%	0.85	62.3%	0.85	54.9%	0.96	51.6%	1.03	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue	3.5%	6.3%	0.56	7.1%	0.50	6.2%	0.57	4.1%	0.86		
Net Gains/Losses as % of Net Income	46.1%	12.7%	3.64	48.2%	0.96	20.5%	2.25	35.5%	1.30		
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$22,588,618	54.8%	44.7%	1.22	48.0%	1.14	50.7%	1.08	56.1%	0.98	
Supplies & Services	\$15,190,503	36.8%	47.9%	0.77	44.6%	0.83	40.1%	0.92	34.3%	1.07	
Capital Component	\$3,449,145	8.4%	7.4%	1.13	7.5%	1.12	9.2%	0.91	9.5%	0.88	
Fiscal Statistics											
Operating Margin (%)	3.4%	8.9%	0.37	3.0%	1.11	4.7%	0.72	4.2%	0.80		
Total Hospital Net Income (%)	6.0%	10.1%	0.60	5.7%	1.07	5.8%	1.04	6.3%	0.95		
Return on Equity (%)	4.0%	7.6%	0.52	4.4%	0.90	5.1%	0.78	3.3%	1.20		
Current Ratio	7.3	5.6	1.29	2.1	3.49	4.9	1.48	5.5	1.31		
Days in Net Patient Accounts Receivable	68.1	51.4	1.32	49.0	1.39	51.9	1.31	73.9	0.92		
Average Payment Period	35.3	41.5	0.85	54.8	0.64	33.7	1.05	48.8	0.72		
Equity Financing (%)	94.0%	73.6%	1.28	60.8%	1.55	70.2%	1.34	78.1%	1.20		
Long-Term Debt to Equity Ratio	0.0	0.2	0.01	0.3	0.00	0.4	0.00	0.2	0.00		
Times Interest Earned	5.2	14.1	0.37	5.3	0.98	4.7	1.10	4.5	1.16		
Total Asset Turnover	0.6	0.7	0.86	0.8	0.85	0.9	0.74	0.5	1.25		
Average Age of Plant (Years)	13.9	9.3	1.50	10.6	1.32	7.5	1.86	13.5	1.03		
Increase (Decrease) Total Net Patient Revenue	9.8%	3.6%	2.70	3.3%	2.99	2.8%	3.46	-2.5%	N/A		
Outpatient Gross Revenue (% of Total GPR)	74.1%	60.9%	1.22	59.0%	1.26	75.7%	0.98	78.1%	0.95		
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$11,960	\$15,675	0.76	\$17,327	0.69	\$12,189	0.98	\$10,600	1.13		
Inpatient Net Revenue per Day	\$3,442	\$3,540	0.97	\$4,029	0.85	\$3,423	1.01	\$3,180	1.08		
Outpatient Net Revenue per Visit	\$663	\$654	1.01	\$588	1.13	\$558	1.19	\$671	0.99		

Income Statement			Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$87,433,131		Cash & Cash Equivalents	\$16,458,079	Current Liabilities	\$3,737,990
Less Deductions	\$46,277,681		Net Patient Receivables	\$7,673,045	Long-Term Debt	\$54,782
Net Patient Revenue	\$41,155,450		Other Receivables	\$668,921	Other Liabilities	\$201,000
Plus Other Revenue	\$1,502,611				Subtotal	\$3,993,772
Total Revenue	\$42,658,061		Land, Buildings & Equipment (Net)	\$23,761,418		
Less Expenses	\$41,228,266		Other Assets	\$18,176,140	Unrestricted Fund Balance	\$62,743,831
Non-Operating Gains/Losses	\$1,223,093				Restricted Fund Balance	\$75,597
Net Income	\$2,652,888		Total Assets	\$66,737,603	Total Liabilities & Fund Balance	\$66,737,603