## 123 ThedaCare Medical Center - Shawano

100 County Road B Shawano, WI 54166 715-526-2111

Discharges

Inpatient Days

1,270

3,878

Fiscal Year: 01/01 to 12/31

Type: GMS

Control:

Critical Access Hospital Other Not-For-Profit County: S Analysis Area: N

Shawano Northeastern (4)

Volume Group: 4

|  |                    | All GMS Hospitals |       | Analysis Area     |            | Volume Group |         | FY 2017 vs. 2016 |       |
|--|--------------------|-------------------|-------|-------------------|------------|--------------|---------|------------------|-------|
|  |                    |                   |       | 4                 |            | 4            |         |                  |       |
| Selected Utilization Statistics        | FY 2017            | Value             | Ratio | Value             | Ratio      | Value        | Ratio   | FY 2016          | Ratio |
| Occupancy Rate (%)                     |                    |                   |       |                   |            |              |         |                  |       |
| Adult Medical-Surgical                 | 50.4%              | 55.4%             | 0.91  | 49.3%             | 1.02       | 38.8%        | 1.30    | 55.9%            | 0.90  |
| Obstetrics                             | 38.8%              | 38.4%             | 1.01  | 36.0%             | 0.04       | 31.2%        | 1.24    | 42.7%            | 0.91  |
| Pediatrics                             | 0.0%               | 55.4%             | N/A   | 20.9%             | N/A        | 14.1%        | N/A     | 0.0%             | N/A   |
| Total Hospital                         | 48.3%              | 56.3%             | 0.86  | 48.0%             | 1.01       | 40.5%        | 1.19    | 53.5%            | 0.90  |
| Average Census (Patients)              |                    |                   |       |                   |            |              |         |                  |       |
| Adult Medical-Surgical                 | 9.1                | 26.5              | 0.34  | 23.1              | 0.39       | 10.1         | 0.89    | 10.1             | 0.90  |
| Obstetrics                             | 1.6                | 5.0               | 0.31  | 4.4               | 0.36       | 2.1          | 0.73    | 1.7              | 0.91  |
| Pediatrics                             | 0.0                | 1.4               | N/A   | 0.6               | N/A        | 0.1          | N/A     | 0.0              | N/A   |
| Total Hospital                         | 10.6               | 48.3              | 0.22  | 40.6              | 0.26       | 15.5         | 0.69    | 11.8             | 0.90  |
| Average Length of Stay (Days)          |                    |                   |       |                   |            |              |         |                  |       |
| Adult Medical-Surgical                 | 3.2                | 3.9               | 0.82  | 3.5               | 0.92       | 2.9          | 1.09    | 3.1              | 1.02  |
| Obstetrics                             | 2.3                | 2.6               | 0.91  | 2.5               | 0.94       | 2.3          | 1.01    | 2.4              | 0.99  |
| Pediatrics                             | 0.0                | 3.5               | N/A   | 3.3               | N/A        | 2.1          | N/A     | 0.0              | N/A   |
| Total Hospital                         | 3.1                | 4.3               | 0.71  | 3.6               | 0.84       | 3.0          | 1.00    | 3.0              | 1.01  |
| Surgical Operations                    |                    |                   |       |                   |            |              |         |                  |       |
| Inpatient                              | 252                | 1,408             | 0.18  | 1,238             | 0.20       | 502          | 0.50    | 274              | 0.92  |
| Outpatient                             | 2,838              | 4,098             | 0.69  | 4,498             | 0.63       | 2,146        | 1.32    | 2,787            | 1.02  |
| Inpatient as % of All Surgeries        | 8.2%               | 25.6%             | 0.32  | 21.6%             | 0.38       | 19.0%        | 0.43    | 9.0%             | 0.91  |
| Outpatient Visits                      |                    |                   |       |                   |            |              |         |                  |       |
| Non-Emergency Visits                   | 42,201             | 132,001           | 0.32  | 188,046           | 0.22       | 53,087       | 0.79    | 29,094           | 1.45  |
| Emergency Visits                       | 20,752             | 17,964            | 1.16  | 19,336            | 1.07       | 13,724       | 1.51    | 21,067           | 0.99  |
| Full-Time Equivalents (FTEs)           |                    |                   |       |                   |            |              |         |                  |       |
| Administrators                         | 11.0               | 18.9              | 0.58  | 17.5              | 0.63       | 11.1         | 0.99    | 16.0             | 0.69  |
| Nurses, Licensed                       | 72.5               | 244.4             | 0.30  | 253.8             | 0.29       | 104.4        | 0.70    | 71.9             | 1.01  |
| Ancillary Nursing Personnel            | 13.6               | 40.0              | 0.34  | 33.6              | 0.40       | 20.7         | 0.66    | 11.4             | 1.19  |
| All Other Personnel                    | 129.6              | 484.8             | 0.27  | 503.6             | 0.26       | 226.8        | 0.57    | 140.2            | 0.92  |
| Total FTEs                             | 226.7              | 788.1             | 0.29  | 808.6             | 0.28       | 362.9        | 0.62    | 239.5            | 0.95  |
| FTEs per 100 Patient Census (Adjusted) |                    |                   |       |                   |            |              |         |                  |       |
| Administrators                         | 16.6               | 15.1              | 1.10  | 12.8              | 1.30       | 19.8         | 0.84    | 23.5             | 0.71  |
| Nurses, Licensed                       | 109.7              | 195.2             | 0.56  | 186.1             | 0.59       | 187.1        | 0.59    | 105.3            | 1.04  |
| Ancillary Nursing Personnel            | 20.6               | 32.0              | 0.64  | 24.7              | 0.83       | 37.1         | 0.55    | 16.7             | 1.23  |
| All Other Personnel                    | 196.0              | 387.3             | 0.51  | 369.2             | 0.53       | 406.6        | 0.48    | 205.6            | 0.95  |
| Total FTEs                             | 343.0              | 629.5             | 0.54  | 592.8             | 0.58       | 650.6        | 0.53    | 351.1            | 0.98  |
| Total Hospital:                        | Contract with:     |                   | Med   | icare-certified S | wing Beds: |              | Newborn | Nursery:         |       |
| Beds Set Up & Staffed 22               | Health Maintenance | , ,               |       | verage Beds Us    |            | 1            | Bassi   | •                | 7     |
| D: 1                                   |                    | ~. Yes            | _     |                   |            | 4.0          |         | D: 11            | 0=4   |

Yes

Yes

Discharges

Inpatient Days

13

128

**Total Births** 

Newborn Days

251

540

Organization (HMO)

Organization (PPO)

Preferred Provider

## 123 ThedaCare Medical Center - Shawano

Shawano, WI 54166

|                                      |          | Beds Set Up |              |              |           | Average    | Average        |  |
|--------------------------------------|----------|-------------|--------------|--------------|-----------|------------|----------------|--|
|                                      | Level of | & Staffed   | Discharges & | Patient Days | Occupancy | Census     | Length of Stay |  |
| Inpatient Service Area               | Service* | 12/31/2017  | Transfers**  | of Care      | Rate (%)  | (Patients) | (Days)         |  |
| General Medical-Surgical             |          |             |              |              |           |            |                |  |
| Adult Medical-Surgical, Acute        | 1        | 18          | 1,037        | 3,311        | 50.4%     | 9.1        | 3.2            |  |
| Orthopedic                           | 2        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Rehabilitation & Physical Medicine   | 2        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Hospice                              | 2        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Acute Long-Term Care                 | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Other Acute                          | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Pediatric, acute                     | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Obstetrics                           | 1        | 4           | 244          | 567          | 38.8%     | 1.6        | 2.3            |  |
| Psychiatric                          | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Alcoholism/chemical dependency       | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| ICU/CCU                              |          |             |              |              |           |            |                |  |
| Medical-Surgical Intensive Care      | 2        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Cardiac Intensive Unit               | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Pediatric Intensive Care             | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Burn Care                            | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Mixed Intensive Care                 | 2        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Step-Down (Special Care)             | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Neonatal Intensive/Intermediate Care | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Other Intensive Care                 | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Subacute care                        | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Other inpatient                      | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |

<sup>\* 1 =</sup> Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network 4 = Contracted, 5 = Service Not Provided

|   | Number    | Number    | Number |                                       |       | Number    | Number    | Number |
|---|-----------|-----------|--------|---------------------------------------|-------|-----------|-----------|--------|
| Occupation                                  | Full-Time | Part-Time | FTE    | Occupation                            |       | Full-Time | Part-Time | FTE    |
| Administrators/Assistant Administrators     | 11        | 0         | 11.0   | Surgical Personnel                    |       | 4         | 2         | 5.2    |
| Physicians & Dentists                       | 3         | 1         | 3.9    | Radiological Services Personnel       |       | 12        | 6         | 14.9   |
| Medical & Dental Residents                  | 0         | 0         | 0.0    | Sonographers                          |       | 0         | 5         | 3.6    |
| Dental Hygienists                           | 0         | 0         | 0.0    | Respiratory Therapists                |       | 0         | 8         | 4.5    |
| Registered Nurses                           | 14        | 74        | 60.7   | Occupational Therapists               |       | 1         | 1         | 1.7    |
| Certified Nurse Midwives                    | 0         | 0         | 0.0    | Occupational Therapy Assistants/Aides |       | 0         | 0         | 0.0    |
| Licensed Practical Nurses                   | 0         | 4         | 3.0    | Physical Therapists                   |       | 3         | 2         | 4.2    |
| Ancillary Nursing Personnel                 | 5         | 18        | 13.6   | Physical Therapy Assistants/Aides     |       | 3         | 0         | 3.0    |
| Medical Assistants                          | 0         | 0         | 0.0    | Recreational Therapists               |       | 3         | 3         | 3.8    |
| Physician Assistants                        | 0         | 0         | 0.0    | Dietitians & Nutritionists            |       | 0         | 1         | 0.1    |
| Nurse Practitioners                         | 4         | 2         | 4.8    | Psychologists                         |       | 0         | 0         | 0.0    |
| Certified Registered Nurse Anesthetists     | 4         | 0         | 4.0    | Social Workers                        |       | 0         | 1         | 0.9    |
| Clinical Nurse Specialists                  | 0         | 0         | 0.0    | All Other Health Professionals        |       | 1         | 16        | 7.8    |
| Health Info Mgmt-Administrators/Technicians | 3         | 2         | 4.4    | All Other Personnel                   |       | 27        | 41        | 50.7   |
| Pharmacy Personnel                          | 4         | 3         | 5.4    |                                       | Total | 108       | 203       | 226.7  |
| Clinical Laboratory Personnel               | 6         | 13        | 15.5   |                                       |       |           |           |        |

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

## 123 ThedaCare Medical Center - Shawano

| Shawano, WI 54166              | no, WI 54166         |                         | All GMS Hospitals |            | Analysis Area   |                           | Volume Group            |            | FY 2017 vs. 2016 |           |  |
|--------------------------------|----------------------|-------------------------|-------------------|------------|-----------------|---------------------------|-------------------------|------------|------------------|-----------|--|
| Selected Financial Statistics  |                      | FY 2017                 | Value             | Ratio      | 4<br>Value      | Ratio                     | 4<br>Value              | Ratio      | FY 2016          | Ratio     |  |
| Gross Revenue as % of Total G  | ross Patient Revenue |                         |                   |            |                 |                           |                         |            |                  |           |  |
| Medicare                       | \$41,196,533         | 46.5%                   | 44.8%             | 1.04       | 46.0%           | 1.01                      | 48.9%                   | 0.95       | 45.6%            | 1.02      |  |
| Medical Assistance             | \$16,994,854         | 19.2%                   | 14.4%             | 1.34       | 12.0%           | 1.59                      | 11.7%                   | 1.64       | 20.0%            | 0.96      |  |
| Commercial                     | \$27,308,729         | 30.8%                   | 36.6%             | 0.84       | 38.7%           | 0.80                      | 35.9%                   | 0.86       | 30.7%            | 1.00      |  |
| All Other                      | \$3,035,846          | 3.4%                    | 4.2%              | 0.81       | 3.2%            | 1.07                      | 3.5%                    | 0.99       | 3.7%             | 0.93      |  |
| Deductions as % of Total Gross |                      |                         |                   |            |                 |                           |                         |            |                  |           |  |
| Medicare                       | \$21,821,448         | 24.6%                   | 32.9%             | 0.75       | 33.6%           | 0.73                      | 35.0%                   | 0.71       | 23.1%            | 1.07      |  |
| Medical Assistance             | \$8,901,134          | 10.1%                   | 10.7%             | 0.94       | 9.0%            | 1.11                      | 8.5%                    | 1.19       | 9.4%             | 1.06      |  |
| Commercial                     | \$6,749,707          | 7.6%                    | 14.8%             | 0.52       | 15.8%           | 0.48                      | 12.4%                   | 0.62       | 8.3%             | 0.92      |  |
| Charity Care                   | \$449,550            | 0.5%                    | 1.0%              | 0.51       | 0.9%            | 0.56                      | 1.4%                    | 0.35       | 0.5%             | 1.12      |  |
| Bad Debt                       | \$1,925,562          | 2.2%                    | 1.1%              | 2.06       | 0.8%            | 2.57                      | 1.3%                    | 1.71       | 2.6%             | 0.83      |  |
| All Other                      | \$1,449,937          | 1.6%                    | 1.9%              | 0.85       | 1.9%            | 0.86                      | 1.3%                    | 1.24       | 1.7%             | 0.95      |  |
| Total Deductions               | \$41,297,338         | 46.6%                   | 62.4%             | 0.75       | 62.1%           | 0.75                      | 59.8%                   | 0.78       | 45.6%            | 1.02      |  |
| Other Revenue & Net Gains or   | Losses               |                         |                   |            |                 |                           |                         |            |                  |           |  |
| Other Revenue as % of Total    | Revenue              | 1.7%                    | 6.3%              | 0.26       | 3.8%            | 0.44                      | 3.3%                    | 0.50       | 1.9%             | 0.87      |  |
| Net Gains/Losses as % of Net   | t Income             | N/A                     | 12.7%             | N/A        | 20.8%           | N/A                       | 29.9%                   | N/A        | N/A              | N/A       |  |
| Expenses as % of Total Expens  | ses                  |                         |                   |            |                 |                           |                         |            |                  |           |  |
| Salary/Fringe Benefits         | \$22,204,575         | 55.0%                   | 44.7%             | 1.23       | 46.9%           | 1.17                      | 47.5%                   | 1.16       | 53.4%            | 1.03      |  |
| Supplies & Services            | \$12,091,682         | 29.9%                   | 47.9%             | 0.63       | 45.3%           | 0.66                      | 42.7%                   | 0.70       | 30.9%            | 0.97      |  |
| Capital Component              | \$6,088,189          | 15.1%                   | 7.4%              | 2.04       | 7.7%            | 1.95                      | 9.8%                    | 1.54       | 15.7%            | 0.96      |  |
| Fiscal Statistics              |                      |                         |                   |            |                 |                           |                         |            |                  |           |  |
| Operating Margin (%)           |                      | 15.9%                   | 8.9%              | 1.78       | 11.6%           | 1.37                      | 4.5%                    | 3.55       | 12.5%            | 1.28      |  |
| Total Hospital Net Income (%)  | )                    | 15.8%                   | 10.1%             | 1.56       | 14.2%           | 1.11                      | 6.3%                    | 2.51       | 12.4%            | 1.27      |  |
| Return on Equity (%)           |                      | 13.4%                   | 7.6%              | 1.77       | 9.8%            | 1.37                      | 4.0%                    | 3.34       | 9.7%             | 1.38      |  |
| Current Ratio                  |                      | 10.1                    | 5.6               | 1.80       | 4.5             | 2.26                      | 5.4                     | 1.89       | 34.1             | 0.30      |  |
| Days in Net Patient Accounts   | Receivable           | 52.1                    | 51.4              | 1.01       | 51.4            | 1.01                      | 50.1                    | 1.04       | 45.4             | 1.15      |  |
| Average Payment Period         |                      | 7.3                     | 41.5              | 0.18       | 55.6            | 0.13                      | 41.4                    | 0.18       | 1.9              | 3.85      |  |
| Equity Financing (%)           |                      | 91.7%                   | 73.6%             | 1.25       | 73.0%           | 1.25                      | 67.6%                   | 1.36       | 92.7%            | 0.99      |  |
| Long-Term Debt to Equity Rat   | tio                  | 0.1                     | 0.2               | 0.46       | 0.2             | 0.38                      | 0.3                     | 0.23       | 0.1              | 1.01      |  |
| Times Interest Earned          |                      | 4.4                     | 14.1              | 0.31       | 59.3            | 0.07                      | 4.4                     | 0.99       | 3.5              | 1.27      |  |
| Total Asset Turnover           |                      | 0.9                     | 0.7               | 1.15       | 0.7             | 1.27                      | 0.6                     | 1.36       | 0.8              | 1.09      |  |
| Average Age of Plant (Years)   |                      | 8.0                     | 9.3               | 0.86       | 10.2            | 0.79                      | 9.4                     | 0.85       | 6.8              | 1.18      |  |
| Increase (Decrease) Total Ne   | t Patient Revenue    | 3.3%                    | 3.6%              | 0.92       | 4.9%            | 0.68                      | 0.5%                    | 6.35       | -1.3%            | N/A       |  |
| Outpatient Gross Revenue (%    | of Total GPR)        | 83.9%                   | 60.9%             | 1.38       | 69.2%           | 1.21                      | 71.6%                   | 1.17       | 82.7%            | 1.01      |  |
| Net Revenue Statistics         |                      |                         |                   |            |                 |                           |                         |            |                  |           |  |
| Inpatient Net Revenue per Dis  | scharge              | \$7,765                 | \$15,675          | 0.50       | \$13,057        | 0.59                      | \$10,854                | 0.72       | \$7,472          | 1.04      |  |
| Inpatient Net Revenue per Da   | у                    | \$2,486                 | \$3,540           | 0.70       | \$3,477         | 0.72                      | \$3,395                 | 0.73       | \$2,434          | 1.02      |  |
| Outpatient Net Revenue per V   | /isit                | \$622                   | \$654             | 0.95       | \$534           | 1.17                      | \$743                   | 0.84       | \$740            | 0.84      |  |
| Income Staten                  | nent                 |                         | As                | sets       |                 | -                         | Liabili                 | ties & Fun | d Balances       |           |  |
| Gross Patient Revenue (GPR)    | \$88,535,962         | Cash & Cash Equivalents |                   |            | \$0             | Current Liabilities       |                         |            |                  | \$736,494 |  |
| Less Deductions                | \$41,297,338         | Net Patient Receivables |                   |            | \$6,738,994 Loi |                           | Term Debt               |            | 3,969,023        |           |  |
| Net Patient Revenue            | \$47,238,624         | Other Receivables       |                   |            |                 |                           | Liabilities             | \$0        |                  |           |  |
| Plus Other Revenue             | \$798,054            |                         |                   |            | 40              | Subtotal                  |                         |            | \$4,705,517      |           |  |
| Total Revenue                  | \$48,036,678         | Land. Build             | lings & Equipmer  | nt (Net)   | \$48,399,338    |                           |                         |            | Ψ,               | , ,       |  |
| Less Expenses                  | \$40,384,446         | Other Asse              |                   | /          | \$1,265,588     | Unrestricted Fund Balance |                         | \$51       | 1,698,403        |           |  |
| Non-Operating Gains/Losses     | -\$76,814            | 1                       |                   | ψ1,203,300 |                 |                           | Restricted Fund Balance |            |                  | \$8,400   |  |
| Net Income                     | \$7,575,418          | Total Asset             | ts                |            | \$56,403,920    |                           | Liabilities & Fun       |            | \$56             | 6,403,920 |  |
|                                | ψ1,010, +10          | 10.017.000              |                   |            | ψου, 100,020    | · Otal                    |                         | Dalai 100  | φου              | , 100,020 |  |