

129 St Croix Regional Medical Center
 235 State Street
 St Croix Falls, WI 54024
 715-483-3261

Fiscal Year: 07/01 to 06/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Polk
 Analysis Area: West Central (5A)
 Volume Group: 5

Selected Utilization Statistics	FY 2017	All GMS Hospitals		Analysis Area 5A		Volume Group 5		FY 2017 vs. 2016	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	54.7%	55.4%	0.99	42.7%	1.28	42.3%	1.29	60.6%	0.90
Obstetrics	48.4%	38.4%	1.26	30.0%	0.06	26.5%	1.83	49.2%	0.98
Pediatrics	0.0%	55.4%	N/A	1.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	53.4%	56.3%	0.95	43.6%	1.23	42.3%	1.26	54.3%	0.98
Average Census (Patients)									
Adult Medical-Surgical	10.4	26.5	0.39	11.7	0.89	16.0	0.65	11.5	0.90
Obstetrics	1.9	5.0	0.39	2.1	0.92	2.3	0.86	2.0	0.98
Pediatrics	0.0	1.4	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	13.4	48.3	0.28	18.6	0.72	27.2	0.49	13.6	0.98
Average Length of Stay (Days)									
Adult Medical-Surgical	3.5	3.9	0.89	3.7	0.93	3.3	1.05	3.5	1.00
Obstetrics	2.6	2.6	1.00	2.4	1.07	2.2	1.14	2.5	1.04
Pediatrics	0.0	3.5	N/A	1.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.3	4.3	0.76	3.9	0.84	3.6	0.92	3.2	1.01
Surgical Operations									
Inpatient	315	1,408	0.22	496	0.63	726	0.43	383	0.82
Outpatient	1,870	4,098	0.46	1,861	1.00	2,865	0.65	1,669	1.12
Inpatient as % of All Surgeries	14.4%	25.6%	0.56	21.1%	0.68	20.2%	0.71	18.7%	0.77
Outpatient Visits									
Non-Emergency Visits	211,084	132,001	1.60	70,369	3.00	120,134	1.76	186,370	1.13
Emergency Visits	9,784	17,964	0.54	8,210	1.19	14,406	0.68	9,216	1.06
Full-Time Equivalents (FTEs)									
Administrators	23.3	18.9	1.23	11.1	2.09	14.0	1.66	32.0	0.73
Nurses, Licensed	90.2	244.4	0.37	121.7	0.74	144.3	0.62	79.0	1.14
Ancillary Nursing Personnel	15.6	40.0	0.39	18.3	0.85	19.5	0.80	16.1	0.97
All Other Personnel	344.8	484.8	0.71	252.8	1.36	331.1	1.04	321.4	1.07
Total FTEs	473.8	788.1	0.60	404.0	1.17	508.9	0.93	448.4	1.06
FTEs per 100 Patient Census (Adjusted)									
Administrators	30.4	15.1	2.01	19.3	1.57	14.4	2.11	48.0	0.63
Nurses, Licensed	117.5	195.2	0.60	211.1	0.56	148.1	0.79	118.4	0.99
Ancillary Nursing Personnel	20.3	32.0	0.63	31.8	0.64	20.1	1.01	24.1	0.84
All Other Personnel	449.2	387.3	1.16	438.4	1.02	340.0	1.32	482.0	0.93
Total FTEs	617.4	629.5	0.98	700.6	0.88	522.5	1.18	672.5	0.92

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	25	Health Maintenance Organization (HMO)	Yes	Average Beds Used	1	Bassinets	6
Discharges	1,487	Preferred Provider Organization (PPO)	Yes	Discharges	10	Total Births	280
Inpatient Days	4,877			Inpatient Days	53	Newborn Days	568

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	19	1,095	3,794	54.7%	10.4	3.5
Orthopedic	4	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	276	707	48.4%	1.9	2.6
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	2	116	376	51.5%	1.0	3.2
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	23	1	23.3	Surgical Personnel	9	0	9.0
Physicians & Dentists	25	1	25.2	Radiological Services Personnel	13	8	19.5
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	1	3.4
Registered Nurses	52	18	68.0	Occupational Therapists	1	1	1.7
Certified Nurse Midwives	1	0	1.0	Occupational Therapy Assistants/Aides	1	2	2.2
Licensed Practical Nurses	8	3	10.2	Physical Therapists	8	0	8.0
Ancillary Nursing Personnel	11	5	15.6	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	28	2	29.3	Recreational Therapists	10	1	10.7
Physician Assistants	5	0	5.0	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	11	0	11.0	Psychologists	5	0	5.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	2	0	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	47	2	48.6
Health Info Mgmt-Administrators/Technicians	15	1	15.6	All Other Personnel	105	26	127.8
Pharmacy Personnel	5	1	5.3				
Clinical Laboratory Personnel	20	4	22.6				
				Total	412	77	473.8

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Selected Financial Statistics	FY 2017	All GMS Hospitals			Analysis Area		Volume Group		FY 2017 vs. 2016	
		Value	Ratio	5A	Value	Ratio	5	Value	Ratio	FY 2016
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$72,991,692	46.8%	44.8%	1.05	49.2%	0.95	47.9%	0.98	46.8%	1.00
Medical Assistance	\$22,461,161	14.4%	14.4%	1.00	12.0%	1.20	12.0%	1.20	14.2%	1.02
Commercial	\$56,959,083	36.5%	36.6%	1.00	35.1%	1.04	36.4%	1.00	37.0%	0.99
All Other	\$3,464,865	2.2%	4.2%	0.53	3.7%	0.61	3.7%	0.60	2.0%	1.10
Deductions as % of Total Gross Patient Revenue										
Medicare	\$36,699,696	23.5%	32.9%	0.71	32.5%	0.73	33.3%	0.71	26.6%	0.89
Medical Assistance	\$14,599,261	9.4%	10.7%	0.87	8.6%	1.09	8.7%	1.07	8.8%	1.07
Commercial	\$14,822,376	9.5%	14.8%	0.64	10.0%	0.95	14.8%	0.64	8.1%	1.18
Charity Care	\$918,394	0.6%	1.0%	0.60	0.9%	0.66	0.9%	0.68	0.7%	0.86
Bad Debt	\$2,944,835	1.9%	1.1%	1.79	1.2%	1.52	1.0%	1.92	1.2%	1.61
All Other	\$1,541,733	1.0%	1.9%	0.52	1.6%	0.64	1.9%	0.51	1.1%	0.88
Total Deductions	\$71,526,295	45.9%	62.4%	0.74	54.7%	0.84	60.6%	0.76	46.4%	0.99
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	1.5%	6.3%	0.23		4.1%	0.36	4.1%	0.36	1.9%	0.78
Net Gains/Losses as % of Net Income	29.1%	12.7%	2.30		48.3%	0.60	11.9%	2.44	43.8%	0.66
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$39,518,452	48.8%	44.7%	1.09	53.1%	0.92	46.3%	1.05	47.4%	1.03
Supplies & Services	\$37,706,820	46.5%	47.9%	0.97	40.3%	1.15	46.1%	1.01	47.3%	0.98
Capital Component	\$3,787,944	4.7%	7.4%	0.63	6.6%	0.70	7.6%	0.62	5.3%	0.88
Fiscal Statistics										
Operating Margin (%)	5.4%	8.9%	0.60		6.5%	0.83	8.9%	0.60	6.6%	0.81
Total Hospital Net Income (%)	7.4%	10.1%	0.73		11.8%	0.63	10.0%	0.74	11.2%	0.66
Return on Equity (%)	8.3%	7.6%	1.09		8.3%	1.00	6.7%	1.24	14.2%	0.59
Current Ratio	2.8	5.6	0.50		3.7	0.78	6.0	0.47	2.8	1.02
Days in Net Patient Accounts Receivable	59.0	51.4	1.15		54.8	1.08	54.8	1.08	52.7	1.12
Average Payment Period	68.4	41.5	1.65		56.1	1.22	42.8	1.60	59.5	1.15
Equity Financing (%)	77.8%	73.6%	1.06		76.5%	1.02	78.1%	1.00	76.4%	1.02
Long-Term Debt to Equity Ratio	0.0	0.2	0.28		0.2	0.30	0.1	0.31	0.1	0.58
Times Interest Earned	39.6	14.1	2.81		26.4	1.50	18.4	2.15	38.8	1.02
Total Asset Turnover	1.1	0.7	1.48		0.7	1.67	0.7	1.67	1.2	0.91
Average Age of Plant (Years)	9.3	9.3	1.01		10.3	0.91	9.0	1.04	9.1	1.02
Increase (Decrease) Total Net Patient Revenue	6.8%	3.6%	1.87		14.9%	0.46	2.6%	2.61	7.6%	0.89
Outpatient Gross Revenue (% of Total GPR)	82.6%	60.9%	1.36		67.9%	1.22	71.9%	1.15	79.9%	1.03
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$11,556	\$15,675	0.74		\$13,969	0.83	\$11,179	1.03	\$12,080	0.96
Inpatient Net Revenue per Day	\$3,504	\$3,540	0.99		\$3,407	1.03	\$3,101	1.13	\$3,776	0.93
Outpatient Net Revenue per Visit	\$317	\$654	0.48		\$718	0.44	\$561	0.57	\$317	1.00

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$155,876,801	Cash & Cash Equivalents	\$20,950,789	Current Liabilities	\$14,544,861
Less Deductions	\$71,526,295	Net Patient Receivables	\$13,626,140	Long-Term Debt	\$2,802,242
Net Patient Revenue	\$84,350,506	Other Receivables	\$3,608,712	Other Liabilities	\$0
Plus Other Revenue	\$1,258,104			Subtotal	\$17,347,103
Total Revenue	\$85,608,610	Land, Buildings & Equipment (Net)	\$30,517,787	Unrestricted Fund Balance	\$60,734,423
Less Expenses	\$81,013,216	Other Assets	\$9,378,098	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$1,886,440			Total Liabilities & Fund Balance	\$78,081,526
Net Income	\$6,481,834	Total Assets	\$78,081,526		