

**135 Tomah Memorial Hospital**  
 321 Butts Avenue  
 Tomah, WI 54660  
 608-372-2181

Fiscal Year: 10/01 to 09/30  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Monroe  
 Analysis Area: Southwestern (5B)  
 Volume Group: 4

		All GMS Hospitals		Analysis Area 5B		Volume Group 4		FY 2017 vs. 2016	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	38.3%	55.4%	0.69	49.4%	0.77	38.8%	0.99	36.8%	1.04
Obstetrics	35.3%	38.4%	0.92	56.6%	0.03	31.2%	1.13	36.0%	0.98
Pediatrics	0.0%	55.4%	N/A	29.0%	N/A	14.1%	N/A	0.0%	N/A
Total Hospital	37.5%	56.3%	0.67	56.0%	0.67	40.5%	0.93	36.6%	1.03
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	5.7	26.5	0.22	15.5	0.37	10.1	0.57	5.5	1.04
Obstetrics	1.8	5.0	0.35	3.5	0.50	2.1	0.83	1.8	0.98
Pediatrics	0.0	1.4	N/A	0.5	N/A	0.1	N/A	0.0	N/A
Total Hospital	7.5	48.3	0.16	28.8	0.26	15.5	0.49	7.3	1.03
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.2	3.9	0.83	4.0	0.81	2.9	1.10	3.3	0.96
Obstetrics	2.2	2.6	0.84	2.6	0.83	2.3	0.94	2.0	1.06
Pediatrics	0.0	3.5	N/A	2.6	N/A	2.1	N/A	0.0	N/A
Total Hospital	2.9	4.3	0.67	4.5	0.64	3.0	0.95	2.9	0.99
<b>Surgical Operations</b>									
Inpatient	104	1,408	0.07	938	0.11	502	0.21	78	1.33
Outpatient	886	4,098	0.22	2,728	0.32	2,146	0.41	891	0.99
Inpatient as % of All Surgeries	10.5%	25.6%	0.41	25.6%	0.41	19.0%	0.55	8.0%	1.31
<b>Outpatient Visits</b>									
Non-Emergency Visits	21,284	132,001	0.16	92,956	0.23	53,087	0.40	21,700	0.98
Emergency Visits	17,580	17,964	0.98	13,295	1.32	13,724	1.28	16,767	1.05
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	0.0	18.9	N/A	8.3	N/A	11.1	N/A	0.0	N/A
Nurses, Licensed	114.8	244.4	0.47	167.9	0.68	104.4	1.10	116.4	0.99
Ancillary Nursing Personnel	37.6	40.0	0.94	24.9	1.51	20.7	1.82	28.1	1.34
All Other Personnel	206.8	484.8	0.43	382.3	0.54	226.8	0.91	206.0	1.00
Total FTEs	359.2	788.1	0.46	583.5	0.62	362.9	0.99	350.5	1.02
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	0.0	15.1	N/A	7.9	N/A	19.8	N/A	0.0	N/A
Nurses, Licensed	241.3	195.2	1.24	159.8	1.51	187.1	1.29	264.6	0.91
Ancillary Nursing Personnel	78.9	32.0	2.47	23.7	3.34	37.1	2.13	63.9	1.23
All Other Personnel	434.7	387.3	1.12	363.8	1.19	406.6	1.07	468.2	0.93
Total FTEs	754.9	629.5	1.20	555.1	1.36	650.6	1.16	796.7	0.95

**Total Hospital:**

Beds Set Up & Staffed 20  
 Discharges 952  
 Inpatient Days 2,740

**Contract with:**

Health Maintenance  
 Organization (HMO) Yes  
 Preferred Provider  
 Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 5  
 Discharges 56  
 Inpatient Days 348

**Newborn Nursery:**

Bassinet 5  
 Total Births 283  
 Newborn Days 519

**135 Tomah Memorial Hospital**

Tomah, WI 54660

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	2	15	649	2,095	38.3%	5.7	3.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	5	298	645	35.3%	1.8	2.2
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	6	1	6.0
Physicians & Dentists	0	10	4.2	Radiological Services Personnel	8	10	16.8
Medical & Dental Residents	0	0	0.0	Sonographers	3	0	3.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	0	4.0
Registered Nurses	72	15	86.1	Occupational Therapists	3	0	3.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	6	11	19.9	Physical Therapists	4	6	13.6
Ancillary Nursing Personnel	23	17	37.6	Physical Therapy Assistants/Aides	1	1	2.6
Medical Assistants	2	1	3.2	Recreational Therapists	0	0	0.0
Physician Assistants	2	1	2.6	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	6	2	7.9	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	1	0	1.0	Social Workers	3	1	3.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	4	7	9.1
Health Info Mgmt-Administrators/Technicians	8	1	8.8	All Other Personnel	78	25	106.0
Pharmacy Personnel	4	0	4.0				
Clinical Laboratory Personnel	9	6	15.9				
				<b>Total</b>	<b>248</b>	<b>115</b>	<b>359.2</b>

**135 Tomah Memorial Hospital**

Tomah, WI 54660

			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	5B Value	Ratio	4 Value	Ratio	FY 2016	Ratio
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$31,948,541	35.0%	44.8%	0.78	45.7%	0.77	48.9%	0.72	33.2%	1.06
Medical Assistance	\$15,186,495	16.6%	14.4%	1.16	10.6%	1.56	11.7%	1.42	16.6%	1.00
Commercial	\$33,190,688	36.4%	36.6%	0.99	37.7%	0.96	35.9%	1.01	40.2%	0.90
All Other	\$10,954,189	12.0%	4.2%	2.84	5.9%	2.05	3.5%	3.48	10.0%	1.21
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$16,719,002	18.3%	32.9%	0.56	33.8%	0.54	35.0%	0.52	17.4%	1.06
Medical Assistance	\$10,110,006	11.1%	10.7%	1.03	8.9%	1.25	8.5%	1.31	10.1%	1.09
Commercial	\$6,939,836	7.6%	14.8%	0.51	13.6%	0.56	12.4%	0.61	8.2%	0.93
Charity Care	\$1,005,388	1.1%	1.0%	1.11	0.7%	1.64	1.4%	0.77	1.4%	0.80
Bad Debt	\$2,634,889	2.9%	1.1%	2.73	1.3%	2.21	1.3%	2.27	2.2%	1.29
All Other	\$2,899,679	3.2%	1.9%	1.66	4.0%	0.79	1.3%	2.40	2.9%	1.10
Total Deductions	\$40,308,800	44.2%	62.4%	0.71	62.3%	0.71	59.8%	0.74	42.1%	1.05
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		0.5%	6.3%	0.08	20.5%	0.03	3.3%	0.16	0.8%	0.62
Net Gains/Losses as % of Net Income		51.1%	12.7%	4.04	6.0%	8.57	29.9%	1.71	38.9%	1.31
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$25,685,215	52.2%	44.7%	1.17	56.6%	0.92	47.5%	1.10	53.3%	0.98
Supplies & Services	\$19,221,503	39.1%	47.9%	0.82	38.6%	1.01	42.7%	0.92	39.1%	1.00
Capital Component	\$4,264,867	8.7%	7.4%	1.18	4.9%	1.79	9.8%	0.89	7.6%	1.14
<b>Fiscal Statistics</b>										
Operating Margin (%)		4.0%	8.9%	0.45	8.3%	0.49	4.5%	0.90	7.4%	0.55
Total Hospital Net Income (%)		7.9%	10.1%	0.78	8.7%	0.90	6.3%	1.26	11.5%	0.69
Return on Equity (%)		6.3%	7.6%	0.83	7.3%	0.86	4.0%	1.56	9.3%	0.68
Current Ratio		4.1	5.6	0.73	12.8	0.32	5.4	0.77	5.6	0.73
Days in Net Patient Accounts Receivable		44.2	51.4	0.86	67.7	0.65	50.1	0.88	50.5	0.88
Average Payment Period		30.6	41.5	0.74	24.3	1.26	41.4	0.74	24.8	1.24
Equity Financing (%)		84.9%	73.6%	1.15	90.3%	0.94	67.6%	1.26	86.4%	0.98
Long-Term Debt to Equity Ratio		0.1	0.2	0.67	0.0	2.53	0.3	0.33	0.1	1.05
Times Interest Earned		20.5	14.1	1.46	51.2	0.40	4.4	4.63	23.3	0.88
Total Asset Turnover		0.8	0.7	1.03	0.8	0.92	0.6	1.21	0.8	0.99
Average Age of Plant (Years)		7.7	9.3	0.83	9.3	0.83	9.4	0.81	9.2	0.84
Increase (Decrease) Total Net Patient Revenue		9.2%	3.6%	2.53	-3.9%	N/A	0.5%	17.49	4.4%	2.11
Outpatient Gross Revenue (% of Total GPR)		83.6%	60.9%	1.37	74.2%	1.13	71.6%	1.17	82.9%	1.01
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$10,955		\$15,675	0.70	\$16,231	0.67	\$10,854	1.01	\$10,437	1.05
Inpatient Net Revenue per Day	\$3,457		\$3,540	0.98	\$3,609	0.96	\$3,395	1.02	\$3,293	1.05
Outpatient Net Revenue per Visit	\$1,095		\$654	1.68	\$891	1.23	\$743	1.47	\$997	1.10

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$91,279,913	Cash & Cash Equivalents	\$8,434,913	Current Liabilities	\$3,839,109
Less Deductions	\$40,308,800	Net Patient Receivables	\$6,178,029	Long-Term Debt	\$6,315,691
Net Patient Revenue	\$50,971,113	Other Receivables	\$61,359	Other Liabilities	\$0
Plus Other Revenue	\$266,329			Subtotal	\$10,154,800
Total Revenue	\$51,237,442	Land, Buildings & Equipment (Net)	\$17,876,732	Unrestricted Fund Balance	\$57,168,627
Less Expenses	\$49,171,585	Other Assets	\$34,772,394	Restricted Fund Balance	\$1,426,497
Non-Operating Gains/Losses	\$2,162,315			Total Liabilities & Fund Balance	\$67,323,427
Net Income	\$4,228,172	Total Assets	\$67,323,427		