

143 Waupun Memorial Hospital
620 W Brown Street
Waupun, WI 53963
920-324-5581

Fiscal Year: 07/01 to 06/30
Type: GMS
Critical Access Hospital
Control: Religious Organization

County: Dodge
Analysis Area: Southern (1)
Volume Group: 3

		All GMS Hospitals		Analysis Area 1		Volume Group 3		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	36.9%	55.4%	0.66	57.1%	0.65	46.2%	0.80	38.9%	0.95
Obstetrics	17.1%	38.4%	0.45	41.6%	0.02	22.2%	0.77	14.9%	1.15
Pediatrics	0.0%	55.4%	N/A	55.3%	N/A	0.7%	N/A	0.0%	N/A
Total Hospital	30.2%	56.3%	0.54	58.9%	0.51	43.7%	0.69	30.6%	0.98
Average Census (Patients)									
Adult Medical-Surgical	5.5	26.5	0.21	24.0	0.23	8.0	0.69	5.8	0.95
Obstetrics	0.9	5.0	0.17	4.7	0.18	1.0	0.90	0.7	1.15
Pediatrics	0.0	1.4	N/A	2.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	7.5	48.3	0.16	50.8	0.15	10.5	0.72	7.7	0.98
Average Length of Stay (Days)									
Adult Medical-Surgical	3.1	3.9	0.80	3.9	0.80	3.3	0.95	3.3	0.94
Obstetrics	2.2	2.6	0.84	2.7	0.81	2.1	1.02	2.1	1.00
Pediatrics	0.0	3.5	N/A	3.5	N/A	1.9	N/A	0.0	N/A
Total Hospital	2.6	4.3	0.60	4.3	0.61	3.4	0.77	3.2	0.81
Surgical Operations									
Inpatient	218	1,408	0.15	2,094	0.10	302	0.72	227	0.96
Outpatient	1,171	4,098	0.29	7,088	0.17	1,304	0.90	1,228	0.95
Inpatient as % of All Surgeries	15.7%	25.6%	0.61	22.8%	0.69	18.8%	0.83	15.6%	1.01
Outpatient Visits									
Non-Emergency Visits	49,374	132,001	0.37	161,897	0.30	63,510	0.78	48,530	1.02
Emergency Visits	9,235	17,964	0.51	17,257	0.54	8,037	1.15	8,731	1.06
Full-Time Equivalents (FTEs)									
Administrators	17.3	18.9	0.92	25.5	0.68	12.6	1.38	17.3	1.00
Nurses, Licensed	69.7	244.4	0.29	290.0	0.24	78.6	0.89	65.3	1.07
Ancillary Nursing Personnel	9.3	40.0	0.23	47.6	0.20	13.9	0.67	8.6	1.08
All Other Personnel	103.5	484.8	0.21	681.8	0.15	187.4	0.55	99.2	1.04
Total FTEs	199.9	788.1	0.25	1,045.0	0.19	292.5	0.68	190.3	1.05
FTEs per 100 Patient Census (Adjusted)									
Administrators	43.4	15.1	2.88	20.7	2.10	29.3	1.48	51.7	0.84
Nurses, Licensed	174.7	195.2	0.89	235.4	0.74	183.3	0.95	194.6	0.90
Ancillary Nursing Personnel	23.3	32.0	0.73	38.7	0.60	32.5	0.72	25.6	0.91
All Other Personnel	259.4	387.3	0.67	553.4	0.47	436.8	0.59	295.7	0.88
Total FTEs	500.8	629.5	0.80	848.1	0.59	681.8	0.73	567.5	0.88

Total Hospital:

Beds Set Up & Staffed 25
Discharges 1,055
Inpatient Days 2,753

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 1
Discharges 21
Inpatient Days 214

Newborn Nursery:

Bassinet 3
Total Births 141
Newborn Days 294

143 Waupun Memorial Hospital
Waupun, WI 53963

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	15	651	2,018	36.9%	5.5	3.1
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	1	5	145	312	17.1%	0.9	2.2
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	5	122	423	23.2%	1.2	3.5
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	12	6	17.3	Surgical Personnel	1	2	2.1
Physicians & Dentists	5	3	7.1	Radiological Services Personnel	7	9	12.9
Medical & Dental Residents	0	0	0.0	Sonographers	0	4	2.4
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	2	1.0
Registered Nurses	24	71	64.5	Occupational Therapists	0	2	1.4
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	3	0.8	Physical Therapists	4	1	4.8
Ancillary Nursing Personnel	1	16	9.3	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	1	0.8
Nurse Practitioners	2	1	2.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	2	2	2.4	Social Workers	0	2	1.7
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	2	20	13.7
Health Info Mgmt-Administrators/Technicians	1	0	1.0	All Other Personnel	36	32	49.5
Pharmacy Personnel	2	2	3.2				
Clinical Laboratory Personnel	0	0	0.0				
				Total	101	179	199.9

143 Waupun Memorial Hospital

Waupun, WI 53963

			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
FY 2017										
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$43,138,503	44.6%	44.8%	1.00	41.1%	1.08	46.2%	0.96	44.7%	1.00
Medical Assistance	\$11,680,830	12.1%	14.4%	0.84	11.8%	1.03	12.7%	0.95	13.6%	0.89
Commercial	\$40,726,046	42.1%	36.6%	1.15	39.9%	1.05	37.2%	1.13	40.4%	1.04
All Other	\$1,250,492	1.3%	4.2%	0.31	7.2%	0.18	3.9%	0.33	1.3%	0.97
Deductions as % of Total Gross Patient Revenue										
Medicare	\$30,199,728	31.2%	32.9%	0.95	30.1%	1.04	28.8%	1.08	29.8%	1.05
Medical Assistance	\$6,700,662	6.9%	10.7%	0.64	8.7%	0.79	8.6%	0.80	7.9%	0.88
Commercial	\$18,051,061	18.6%	14.8%	1.26	18.1%	1.03	13.1%	1.43	17.1%	1.09
Charity Care	\$109,236	0.1%	1.0%	0.11	0.9%	0.13	1.0%	0.11	0.1%	1.28
Bad Debt	\$1,255,238	1.3%	1.1%	1.23	1.1%	1.17	1.5%	0.87	1.5%	0.86
All Other	\$356,904	0.4%	1.9%	0.19	3.4%	0.11	1.9%	0.19	0.2%	1.61
Total Deductions	\$56,672,829	58.5%	62.4%	0.94	62.3%	0.94	54.9%	1.07	56.6%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.8%	6.3%	0.29	7.1%	0.26	6.2%	0.30	3.7%	0.50
Net Gains/Losses as % of Net Income		0.3%	12.7%	0.03	48.2%	0.01	20.5%	0.02	0.0%	32.20
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$18,871,821	51.1%	44.7%	1.14	48.0%	1.07	50.7%	1.01	50.8%	1.01
Supplies & Services	\$15,690,172	42.5%	47.9%	0.89	44.6%	0.95	40.1%	1.06	42.9%	0.99
Capital Component	\$2,335,396	6.3%	7.4%	0.86	7.5%	0.85	9.2%	0.68	6.2%	1.02
Fiscal Statistics										
Operating Margin (%)		9.7%	8.9%	1.09	3.0%	3.22	4.7%	2.09	12.1%	0.81
Total Hospital Net Income (%)		9.8%	10.1%	0.97	5.7%	1.72	5.8%	1.68	12.1%	0.81
Return on Equity (%)		10.1%	7.6%	1.32	4.4%	2.28	5.1%	1.98	13.5%	0.74
Current Ratio		2.3	5.6	0.40	2.1	1.10	4.9	0.46	3.9	0.59
Days in Net Patient Accounts Receivable		51.6	51.4	1.01	49.0	1.05	51.9	1.00	52.9	0.98
Average Payment Period		38.5	41.5	0.93	54.8	0.70	33.7	1.14	47.1	0.82
Equity Financing (%)		90.7%	73.6%	1.23	60.8%	1.49	70.2%	1.29	88.0%	1.03
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.3	N/A	0.4	N/A	0.0	N/A
Times Interest Earned	43,400.7		14.1	3,082.8	5.3	8,150.3	4.7	9,201.4	-189.5	N/A
Total Asset Turnover		1.0	0.7	1.39	0.8	1.36	0.9	1.19	1.1	0.92
Average Age of Plant (Years)		14.9	9.3	1.60	10.6	1.41	7.5	1.99	14.4	1.03
Increase (Decrease) Total Net Patient Revenue		2.2%	3.6%	0.60	3.3%	0.67	2.8%	0.77	0.3%	6.32
Outpatient Gross Revenue (% of Total GPR)		79.4%	60.9%	1.30	59.0%	1.35	75.7%	1.05	78.3%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$9,093	\$15,675	0.58	\$17,327	0.52	\$12,189	0.75	\$11,307	0.80
Inpatient Net Revenue per Day		\$2,998	\$3,540	0.85	\$4,029	0.74	\$3,423	0.88	\$3,581	0.84
Outpatient Net Revenue per Visit		\$536	\$654	0.82	\$588	0.91	\$558	0.96	\$531	1.01

Income Statement			Assets		Liabilities & Fund Balances		
Gross Patient Revenue (GPR)	\$96,795,871		Cash & Cash Equivalents	\$1,368,519	Current Liabilities	\$3,684,337	
Less Deductions	\$56,672,829		Net Patient Receivables	\$5,676,850	Long-Term Debt	\$0	
Net Patient Revenue	\$40,123,042		Other Receivables	\$1,259,036	Other Liabilities	\$0	
Plus Other Revenue	\$753,513				Subtotal	\$3,684,337	
Total Revenue	\$40,876,555		Land, Buildings & Equipment (Net)	\$31,299,917			
Less Expenses	\$36,897,389		Other Assets	\$95,475	Unrestricted Fund Balance	\$36,015,460	
Non-Operating Gains/Losses	\$13,602				Restricted Fund Balance	\$0	
Net Income	\$3,992,768		Total Assets	\$39,699,797	Total Liabilities & Fund Balance	\$39,699,797	