

306 Bellin Health Oconto Hospital
820 Arbutus Avenue
Oconto, WI 54153
920-835-1100

Fiscal Year: 10/01 to 09/30
Type: GMS
Critical Access Hospital
Control: Other Not-For-Profit

County: Oconto
Analysis Area: Northeastern (4)
Volume Group: 4

		All GMS Hospitals		Analysis Area 4		Volume Group 4		FY 2017 vs. 2016	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	10.1%	55.4%	0.18	49.3%	0.21	38.8%	0.26	8.6%	1.17
Obstetrics	0.0%	38.4%	N/A	36.0%	N/A	31.2%	N/A	0.0%	N/A
Pediatrics	0.0%	55.4%	N/A	20.9%	N/A	14.1%	N/A	0.0%	N/A
Total Hospital	10.1%	56.3%	0.18	48.0%	0.21	40.5%	0.25	8.6%	1.17
Average Census (Patients)									
Adult Medical-Surgical	1.0	26.5	0.04	23.1	0.04	10.1	0.10	0.9	1.17
Obstetrics	0.0	5.0	N/A	4.4	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	0.6	N/A	0.1	N/A	0.0	N/A
Total Hospital	1.0	48.3	0.02	40.6	0.02	15.5	0.07	0.9	1.17
Average Length of Stay (Days)									
Adult Medical-Surgical	2.5	3.9	0.64	3.5	0.72	2.9	0.85	2.5	0.98
Obstetrics	0.0	2.6	N/A	2.5	N/A	2.3	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	3.3	N/A	2.1	N/A	0.0	N/A
Total Hospital	2.5	4.3	0.58	3.6	0.69	3.0	0.82	2.1	1.18
Surgical Operations									
Inpatient	7	1,408	0.00	1,238	0.01	502	0.01	13	0.54
Outpatient	280	4,098	0.07	4,498	0.06	2,146	0.13	402	0.70
Inpatient as % of All Surgeries	2.4%	25.6%	0.10	21.6%	0.11	19.0%	0.13	3.1%	0.78
Outpatient Visits									
Non-Emergency Visits	15,005	132,001	0.11	188,046	0.08	53,087	0.28	13,679	1.10
Emergency Visits	3,643	17,964	0.20	19,336	0.19	13,724	0.27	3,022	1.21
Full-Time Equivalents (FTEs)									
Administrators	9.1	18.9	0.48	17.5	0.52	11.1	0.83	2.6	3.57
Nurses, Licensed	75.4	244.4	0.31	253.8	0.30	104.4	0.72	28.5	2.65
Ancillary Nursing Personnel	11.9	40.0	0.30	33.6	0.35	20.7	0.58	0.0	N/A
All Other Personnel	108.8	484.8	0.22	503.6	0.22	226.8	0.48	39.9	2.73
Total FTEs	205.3	788.1	0.26	808.6	0.25	362.9	0.57	71.0	2.89
FTEs per 100 Patient Census (Adjusted)									
Administrators	20.7	15.1	1.37	12.8	1.62	19.8	1.04	12.9	1.60
Nurses, Licensed	171.1	195.2	0.88	186.1	0.92	187.1	0.91	144.0	1.19
Ancillary Nursing Personnel	27.0	32.0	0.85	24.7	1.10	37.1	0.73	0.0	N/A
All Other Personnel	246.8	387.3	0.64	369.2	0.67	406.6	0.61	201.8	1.22
Total FTEs	465.7	629.5	0.74	592.8	0.79	650.6	0.72	358.7	1.30

Total Hospital:

Beds Set Up & Staffed 10
Discharges 148
Inpatient Days 370

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 1
Discharges 25
Inpatient Days 137

Newborn Nursery:

Bassinet 0
Total Births 0
Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	10	148	370	10.1%	1.0	2.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	3	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	4	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	5	9.1	Surgical Personnel	1	4	3.4
Physicians & Dentists	10	12	13.5	Radiological Services Personnel	7	7	10.3
Medical & Dental Residents	0	0	0.0	Sonographers	3	1	3.4
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	22	31	41.1	Occupational Therapists	0	5	0.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	15	12	23.9	Physical Therapists	3	6	5.6
Ancillary Nursing Personnel	6	8	11.9	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	3	9	8.6	Recreational Therapists	0	0	0.0
Physician Assistants	3	12	7.9	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	5	8	8.9	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	1	1	1.5	Social Workers	1	1	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	2	8	5.2
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	19	29	37.9
Pharmacy Personnel	1	3	2.5				
Clinical Laboratory Personnel	7	2	8.5				
				Total	114	164	205.3

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
FY 2017										
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$25,912,688	42.7%	44.8%	0.95	46.0%	0.93	48.9%	0.87	41.3%	1.03
Medical Assistance	\$9,096,176	15.0%	14.4%	1.04	12.0%	1.25	11.7%	1.28	13.7%	1.09
Commercial	\$23,024,122	38.0%	36.6%	1.04	38.7%	0.98	35.9%	1.06	41.6%	0.91
All Other	\$2,592,400	4.3%	4.2%	1.01	3.2%	1.34	3.5%	1.24	3.4%	1.28
Deductions as % of Total Gross Patient Revenue										
Medicare	\$12,505,225	20.6%	32.9%	0.63	33.6%	0.61	35.0%	0.59	19.2%	1.07
Medical Assistance	\$5,971,218	9.8%	10.7%	0.92	9.0%	1.09	8.5%	1.16	8.0%	1.23
Commercial	\$8,232,091	13.6%	14.8%	0.92	15.8%	0.86	12.4%	1.10	11.1%	1.22
Charity Care	\$366,012	0.6%	1.0%	0.61	0.9%	0.66	1.4%	0.42	0.8%	0.74
Bad Debt	\$1,017,690	1.7%	1.1%	1.59	0.8%	1.99	1.3%	1.32	2.3%	0.74
All Other	\$817,199	1.3%	1.9%	0.70	1.9%	0.71	1.3%	1.02	0.4%	3.16
Total Deductions	\$28,909,435	47.7%	62.4%	0.76	62.1%	0.77	59.8%	0.80	41.8%	1.14
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.0%	6.3%	0.15	3.8%	0.26	3.3%	0.29	1.2%	0.83
Net Gains/Losses as % of Net Income		N/A	12.7%	N/A	20.8%	N/A	29.9%	N/A	0.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$18,245,133	50.8%	44.7%	1.14	46.9%	1.08	47.5%	1.07	45.0%	1.13
Supplies & Services	\$11,817,315	32.9%	47.9%	0.69	45.3%	0.73	42.7%	0.77	38.1%	0.86
Capital Component	\$5,840,996	16.3%	7.4%	2.21	7.7%	2.10	9.8%	1.66	17.0%	0.96
Fiscal Statistics										
Operating Margin (%)		-12.1%	8.9%	N/A	11.6%	N/A	4.5%	N/A	22.6%	N/A
Total Hospital Net Income (%)		-12.1%	10.1%	N/A	14.2%	N/A	6.3%	N/A	22.6%	N/A
Return on Equity (%)		-8.7%	7.6%	N/A	9.8%	N/A	4.0%	N/A	16.1%	N/A
Current Ratio		3.5	5.6	0.61	4.5	0.77	5.4	0.65	4.2	0.82
Days in Net Patient Accounts Receivable		83.5	51.4	1.63	51.4	1.62	50.1	1.66	42.2	1.98
Average Payment Period		29.8	41.5	0.72	55.6	0.54	41.4	0.72	50.3	0.59
Equity Financing (%)		18.6%	73.6%	0.25	73.0%	0.25	67.6%	0.28	46.0%	0.40
Long-Term Debt to Equity Ratio		3.8	0.2	22.91	0.2	18.97	0.3	11.38	1.0	3.86
Times Interest Earned		-5.6	14.1	N/A	59.3	N/A	4.4	N/A	9.6	N/A
Total Asset Turnover		0.7	0.7	0.97	0.7	1.08	0.6	1.15	0.7	1.01
Average Age of Plant (Years)		4.9	9.3	0.53	10.2	0.48	9.4	0.52	6.0	0.82
Increase (Decrease) Total Net Patient Revenue		72.4%	3.6%	19.96	4.9%	14.74	0.5%	137.71	-0.3%	N/A
Outpatient Gross Revenue (% of Total GPR)		97.7%	60.9%	1.60	69.2%	1.41	71.6%	1.36	93.7%	1.04
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$10,107		\$15,675	0.64	\$13,057	0.77	\$10,854	0.93	\$11,004	0.92
Inpatient Net Revenue per Day	\$3,435		\$3,540	0.97	\$3,477	0.99	\$3,395	1.01	\$3,181	1.08
Outpatient Net Revenue per Visit	\$1,660		\$654	2.54	\$534	3.11	\$743	2.23	\$1,029	1.61

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$60,625,386	Cash & Cash Equivalents	\$1,439,306	Current Liabilities	\$2,749,630
Less Deductions	\$28,909,435	Net Patient Receivables	\$7,255,371	Long-Term Debt	\$31,262,845
Net Patient Revenue	\$31,715,951	Other Receivables	\$175,000	Other Liabilities	\$2,032,756
Plus Other Revenue	\$309,312			Subtotal	\$36,045,231
Total Revenue	\$32,025,263	Land, Buildings & Equipment (Net)	\$33,544,733	Unrestricted Fund Balance	\$8,245,688
Less Expenses	\$35,903,444	Other Assets	\$1,876,509	Restricted Fund Balance	\$122,893
Non-Operating Gains/Losses	\$2,916			Total Liabilities & Fund Balance	\$44,290,919
Net Income	-\$3,875,265	Total Assets	\$44,290,919		