

308 Ascension St. Clare's Hospital
 3400 Ministry Parkway
 Weston, WI 54476
 715-393-3000

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Marathon
 Analysis Area: North Central (6)
 Volume Group: 4

Selected Utilization Statistics	FY 2017	All GMS Hospitals		Analysis Area 6		Volume Group 4		FY 2017 vs. 2016	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	91.5%	55.4%	1.65	63.3%	1.45	38.8%	2.35	60.0%	1.52
Obstetrics	75.4%	38.4%	1.97	48.9%	0.08	31.2%	2.42	42.0%	1.79
Pediatrics	0.0%	55.4%	N/A	72.9%	N/A	14.1%	N/A	0.0%	N/A
Total Hospital	126.2%	56.3%	2.24	68.1%	1.85	40.5%	3.11	65.4%	1.93
Average Census (Patients)									
Adult Medical-Surgical	27.4	26.5	1.03	20.3	1.35	10.1	2.71	26.4	1.04
Obstetrics	3.8	5.0	0.75	3.7	1.01	2.1	1.78	3.8	1.00
Pediatrics	0.0	1.4	N/A	0.8	N/A	0.1	N/A	0.0	N/A
Total Hospital	59.3	48.3	1.23	39.0	1.52	15.5	3.83	56.2	1.05
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	3.9	0.84	3.7	0.88	2.9	1.11	3.1	1.05
Obstetrics	2.4	2.6	0.93	2.6	0.92	2.3	1.03	2.3	1.03
Pediatrics	0.0	3.5	N/A	2.9	N/A	2.1	N/A	0.0	N/A
Total Hospital	3.7	4.3	0.87	4.1	0.91	3.0	1.23	3.4	1.10
Surgical Operations									
Inpatient	1,909	1,408	1.36	1,200	1.59	502	3.80	1,984	0.96
Outpatient	819	4,098	0.20	1,676	0.49	2,146	0.38	1,260	0.65
Inpatient as % of All Surgeries	70.0%	25.6%	2.74	41.7%	1.68	19.0%	3.69	61.2%	1.14
Outpatient Visits									
Non-Emergency Visits	5,589	132,001	0.04	75,867	0.07	53,087	0.11	5,132	1.09
Emergency Visits	13,784	17,964	0.77	13,255	1.04	13,724	1.00	14,679	0.94
Full-Time Equivalents (FTEs)									
Administrators	5.4	18.9	0.29	10.2	0.53	11.1	0.49	5.3	1.02
Nurses, Licensed	167.6	244.4	0.69	142.4	1.18	104.4	1.61	153.3	1.09
Ancillary Nursing Personnel	18.3	40.0	0.46	22.2	0.82	20.7	0.88	30.8	0.59
All Other Personnel	154.1	484.8	0.32	273.7	0.56	226.8	0.68	115.9	1.33
Total FTEs	345.4	788.1	0.44	448.5	0.77	362.9	0.95	305.3	1.13
FTEs per 100 Patient Census (Adjusted)									
Administrators	6.2	15.1	0.41	10.6	0.58	19.8	0.31	6.5	0.94
Nurses, Licensed	190.9	195.2	0.98	147.6	1.29	187.1	1.02	189.2	1.01
Ancillary Nursing Personnel	20.8	32.0	0.65	23.0	0.91	37.1	0.56	38.0	0.55
All Other Personnel	175.6	387.3	0.45	283.6	0.62	406.6	0.43	143.0	1.23
Total FTEs	393.5	629.5	0.63	464.8	0.85	650.6	0.60	376.7	1.04

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	47	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	4
Discharges	5,780	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	568
Inpatient Days	21,653			Inpatient Days	0	Newborn Days	1,128

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	30	3,070	10,014	91.5%	27.4	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	5	577	1,376	75.4%	3.8	2.4
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	4	363	1,911	130.9%	5.2	5.3
Step-Down (Special Care)	1	8	1,776	8,149	279.1%	22.3	4.6
Neonatal Intensive/Intermediate Care	1	0	82	203	0.0%	0.6	2.5
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	1	5.4	Surgical Personnel	5	2	6.4
Physicians & Dentists	11	7	13.8	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	11	6	13.2
Registered Nurses	129	64	166.6	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	0	0	0.0
Ancillary Nursing Personnel	7	25	18.3	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	74	29	88.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	12	5	15.1
Pharmacy Personnel	16	5	17.8				
Clinical Laboratory Personnel	0	0	0.0				
				Total	271	144	345.4

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Selected Financial Statistics	FY 2017	All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$157,260,647	62.5%	44.8%	1.40	51.2%	1.22	48.9%	1.28	61.8%	1.01
Medical Assistance	\$25,754,993	10.2%	14.4%	0.71	14.0%	0.73	11.7%	0.87	10.8%	0.95
Commercial	\$60,314,841	24.0%	36.6%	0.65	30.8%	0.78	35.9%	0.67	24.5%	0.98
All Other	\$8,486,384	3.4%	4.2%	0.80	4.0%	0.85	3.5%	0.98	2.9%	1.16
Deductions as % of Total Gross Patient Revenue										
Medicare	\$104,133,684	41.4%	32.9%	1.26	34.8%	1.19	35.0%	1.18	40.6%	1.02
Medical Assistance	\$13,711,940	5.4%	10.7%	0.51	10.5%	0.52	8.5%	0.64	6.1%	0.89
Commercial	\$12,189,344	4.8%	14.8%	0.33	7.6%	0.64	12.4%	0.39	4.3%	1.12
Charity Care	\$2,869,540	1.1%	1.0%	1.15	1.2%	0.95	1.4%	0.80	0.3%	3.48
Bad Debt	\$2,445,024	1.0%	1.1%	0.92	0.9%	1.06	1.3%	0.76	0.8%	1.18
All Other	\$4,594,683	1.8%	1.9%	0.95	1.6%	1.16	1.3%	1.38	1.8%	1.04
Total Deductions	\$139,944,215	55.6%	62.4%	0.89	56.5%	0.98	59.8%	0.93	54.0%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	2.1%	6.3%	0.34	12.4%	0.17	3.3%	0.64	4.7%	0.46	
Net Gains/Losses as % of Net Income	N/A	12.7%	N/A	12.7%	N/A	29.9%	N/A	0.0%	N/A	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$40,176,093	37.2%	44.7%	0.83	43.5%	0.86	47.5%	0.78	41.6%	0.89
Supplies & Services	\$57,046,351	52.8%	47.9%	1.10	50.5%	1.05	42.7%	1.24	49.8%	1.06
Capital Component	\$10,750,744	10.0%	7.4%	1.35	6.0%	1.65	9.8%	1.02	8.6%	1.16
Fiscal Statistics										
Operating Margin (%)	5.5%	8.9%	0.62	16.0%	0.35	4.5%	1.23	12.1%	0.46	
Total Hospital Net Income (%)	5.5%	10.1%	0.54	17.9%	0.31	6.3%	0.87	12.1%	0.45	
Return on Equity (%)	5.0%	7.6%	0.66	22.9%	0.22	4.0%	1.24	15.3%	0.33	
Current Ratio	1.7	5.6	0.30	2.8	0.61	5.4	0.32	1.3	1.31	
Days in Net Patient Accounts Receivable	53.5	51.4	1.04	44.6	1.20	50.1	1.07	44.8	1.19	
Average Payment Period	65.6	41.5	1.58	37.4	1.75	41.4	1.58	72.3	0.91	
Equity Financing (%)	0.0%	73.6%	N/A	54.2%	N/A	67.6%	N/A	0.0%	0.52	
Long-Term Debt to Equity Ratio	-2.7	0.2	N/A	0.5	N/A	0.3	N/A	-1.9	1.42	
Times Interest Earned	2.3	14.1	0.16	25.4	0.09	4.4	0.51	6.8	0.33	
Total Asset Turnover	0.9	0.7	1.23	1.2	0.73	0.6	1.45	1.3	0.72	
Average Age of Plant (Years)	5.8	9.3	0.62	8.3	0.70	9.4	0.61	3.0	1.92	
Increase (Decrease) Total Net Patient Revenue	-0.6%	3.6%	N/A	2.3%	N/A	0.5%	N/A	6.7%	N/A	
Outpatient Gross Revenue (% of Total GPR)	33.1%	60.9%	0.54	59.5%	0.56	71.6%	0.46	30.4%	1.09	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$13,546	\$15,675	0.86	\$13,883	0.98	\$10,854	1.25	\$14,333	0.95	
Inpatient Net Revenue per Day	\$3,652	\$3,540	1.03	\$3,352	1.09	\$3,395	1.08	\$4,195	0.87	
Outpatient Net Revenue per Visit	\$1,859	\$654	2.84	\$806	2.31	\$743	2.50	\$1,409	1.32	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$251,816,865	Cash & Cash Equivalents	\$1,826	Current Liabilities	\$18,543,880
Less Deductions	\$139,944,215	Net Patient Receivables	\$16,412,980	Long-Term Debt	\$138,611,905
Net Patient Revenue	\$111,872,650	Other Receivables	\$2,561,681	Other Liabilities	\$19,872,745
Plus Other Revenue	\$2,435,665			Subtotal	\$177,028,530
Total Revenue	\$114,308,315	Land, Buildings & Equipment (Net)	\$84,832,513	Unrestricted Fund Balance	-\$51,536,408
Less Expenses	\$107,973,188	Other Assets	\$21,683,122	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$53,935			Total Liabilities & Fund Balance	\$125,492,122
Net Income	\$6,281,192	Total Assets	\$125,492,122		