

310 Select Specialty Hospital - Madison
801 Braxton Pl
Madison, WI 53715
608-260-2701

Fiscal Year: 01/01 to 12/31
Type: Long-Term Acute Care
Control: Corporation

County: Dane
Analysis Area: Southern (1)
Volume Group: N/A

Selected Utilization Statistics		All LTAC Hospitals		FY 2017 vs.2016	
	FY 2017	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)					
Acute Long-Term Care	61.0%	68.7%	0.89	67.9%	0.90
Total Hospital	61.0%	67.9%	0.90	67.9%	0.90
Average Census (Patients)					
Acute Long-Term Care	35.4	28.0	1.27	39.4	0.90
Total Hospital	35.4	28.1	1.26	39.4	0.90
Average Length of Stay (Days)					
Acute Long-Term Care	30.3	30.0	1.01	30.5	0.99
Total Hospital	30.3	30.0	1.01	30.5	0.99
Full-Time Equivalents (FTEs)					
Administrators	1.0	1.5	0.67	2.0	0.50
Nurses, Licensed	37.5	29.7	1.26	60.5	0.62
Ancillary Nursing Personnel	20.7	16.6	1.25	25.7	0.81
All Other Personnel	86.3	68.0	1.27	83.5	1.03
Total FTEs	145.4	115.8	1.26	171.7	0.85
FTEs per 100 Patient Census (Adjusted)					
Administrators	2.8	5.3	0.53	5.1	0.56
Nurses, Licensed	105.9	105.9	1.00	153.5	0.69
Ancillary Nursing Personnel	58.4	59.1	0.99	65.1	0.90
All Other Personnel	243.7	242.4	1.01	211.9	1.15
Total FTEs	410.8	412.8	1.00	435.7	0.94

Total Hospital:

Beds Set Up & Staffed 58
Discharges 426
Inpatient Days 12,923

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) No

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	58	426	12,923	61.0%	35.4	30.3
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	2	2	2.8
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	10	5	10.9
Registered Nurses	36	25	37.5	Occupational Therapists	1	3	1.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	2	0	2.0
Ancillary Nursing Personnel	19	14	20.7	Physical Therapy Assistants/Aides	1	1	1.9
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	3	1.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	13	0	13.0
Health Info Mgmt-Administrators/Technicians	1	2	1.9	All Other Personnel	39	8	43.2
Pharmacy Personnel	5	9	6.8				
Clinical Laboratory Personnel	0	0	0.0				
				Total	132	72	145.4

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			All LTAC Hospitals		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue						
Medicare	\$39,746,214	64.2%	55.1%	1.17	64.4%	1.00
Medical Assistance	\$6,879,044	11.1%	22.5%	0.49	8.4%	1.32
Commercial	\$15,283,551	24.7%	22.4%	1.10	27.2%	0.91
All Other	\$0	0.0%	0.0%	N/A	0.0%	N/A
Deductions as % of Total Gross Patient Revenue						
Medicare	\$25,917,243	41.9%	39.4%	1.06	40.6%	1.03
Medical Assistance	\$4,837,040	7.8%	16.3%	N/A	6.1%	1.29
Commercial	\$7,217,415	11.7%	13.5%	0.86	12.6%	0.92
Bad Debt	\$454,494	0.7%	0.6%	1.26	0.9%	0.80
Charity Care	\$0	0.0%	0.0%	N/A	0.0%	N/A
All Other	\$0	0.0%	0.0%	N/A	0.0%	N/A
Total Deductions	\$38,426,192	62.1%	69.9%	0.89	60.3%	1.03
Other Revenue & Net Gains or Losses						
Other Revenue as % of Total Revenue		0.4%	2.3%	0.18	0.3%	1.51
Net Gains/Losses as % of Net Income		N/A	N/A	N/A	N/A	N/A
Expenses as % of Total Expenses						
Salary/Fringe Benefits	\$11,410,453	46.7%	46.8%	1.00	45.7%	1.02
Supplies & Services	\$10,496,714	42.9%	41.5%	1.03	43.1%	1.00
Capital Component	\$2,549,148	10.4%	11.7%	0.89	11.2%	0.93
Fiscal Statistics						
Operating Margin (%)		-3.7%	-3.1%	1.18	-4.6%	0.81
Total Hospital Net Income (%)		-1.4%	-2.1%	0.69	-3.5%	0.42
Return on Equity (%)		-3.9%	-4.8%	0.81	-14.3%	0.27
Current Ratio		3.6	2.1	1.72	1.4	2.60
Days in Net Patient Accounts Receivable		95.9	102.2	0.94	59.3	1.62
Average Payment Period		26.7	57.8	0.46	42.9	0.62
Equity Financing (%)		0.0%	24.8%	N/A	0.0%	0.76
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.0	N/A
Times Interest Earned		-0.1	-2.1	0.04	-1.2	0.06
Total Asset Turnover		2.7	2.3	1.17	4.1	0.65
Average Age of Plant (Years)		7.8	7.5	1.04	8.8	0.89
Increase (Decrease) Total Net Patient Revenue		-11.7%	-4.0%	2.94	-7.1%	1.64
Outpatient Gross Revenue (% of Total GPR)		N/A	0.2%	N/A	N/A	N/A
Net Revenue Statistics						
Inpatient Net Revenue per Discharge	\$56,190		\$52,709	1.07	\$57,532	0.98
Inpatient Net Revenue per Day	\$1,852		\$1,760	1.05	\$1,887	0.98
Outpatient Net Revenue per Visit	\$0		\$74	N/A	\$0	N/A

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$61,908,809	Cash & Cash Equivalents	\$0	Current Liabilities	\$1,756,010
Less Deductions	\$38,426,192	Net Patient Receivables	\$6,171,225	Long-Term Debt	\$0
Net Patient Revenue	\$23,482,617	Other Receivables	\$333	Other Liabilities	\$21,062,598
Plus Other Revenue	\$96,270			Subtotal	\$22,818,608
Total Revenue	\$23,578,887	Land, Buildings & Equipment (Net)	\$2,472,008	Unrestricted Fund Balance	-\$13,986,749
Less Expenses	\$24,456,315	Other Assets	\$188,293	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$530,917			Total Liabilities & Fund Balance	\$8,831,859
Net Income	-\$346,511	Total Assets	\$8,831,859		