

144 North Central Health Care
 1100 Lakeview Dr
 Wausau, WI 54403
 715-848-4600

Fiscal Year: 01/01 to 12/31
 Type: Psychiatric
 Control: County

County: Marathon
 Analysis Area: North Central (6)
 Volume Group:

Selected Utilization Statistics		All PSYCH Hospitals		FY 2017 vs. 2016	
	FY 2017	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)					
Psychiatric	87.7%	70.2%	1.25	86.2%	1.02
Alcoholism/Chemical Dependency	0.0%	45.5%	N/A	0.0%	N/A
Total Hospital	87.0%	69.5%	1.25	90.4%	0.96
Average Census (Patients)					
Psychiatric	14.0	31.4	0.45	13.8	1.02
Alcoholism/Chemical Dependency	0.8	2.5	0.30	0.9	0.87
Total Hospital	25.2	33.3	0.76	26.2	0.96
Average Length of Stay (Days)					
Psychiatric	7.1	6.4	1.10	6.8	1.05
Alcoholism/Chemical Dependency	2.9	3.1	0.95	3.1	0.92
Total Hospital	11.1	5.6	1.98	11.3	0.98
Outpatient Visits					
Non-Emergency Visits	144,027	53,116	2.71	129,089	1.12
Emergency Visits	2,766	1,413	1.96	1,661	1.67
Full-Time Equivalents (FTEs)					
Administrators	2.0	7.7	0.26	2.0	1.00
Nurses, Licensed	16.4	40.6	0.40	16.4	1.00
Psychologists	3.0	8.2	0.37	2.0	1.50
Social Workers	47.4	26.4	1.80	43.4	1.09
All Other Personnel	300.8	164.7	1.83	300.9	1.00
Total FTEs	369.6	247.6	1.49	364.7	1.01
FTEs per 100 Patient Census (Adjusted)					
Administrators	2.8	13.1	0.21	3.4	0.81
Nurses, Licensed	22.8	68.7	0.33	28.2	0.81
Psychologists	4.2	13.9	0.30	3.4	1.21
Social Workers	65.8	44.7	1.47	74.6	0.88
All Other Personnel	417.8	278.8	1.50	517.2	0.81
Total FTEs	513.3	419.1	1.22	626.9	0.82

Total Hospital:

Beds Set Up & Staffed 29
 Discharges 829
 Inpatient Days 9,212

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	1	16	720	5,122	87.7%	14.0	7.1
Alcoholism/chemical dependency	1	0	96	278	0.0%	0.8	2.9
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	1	0	0	0	0.0%	0.0	0.0
Other inpatient	1	13	307	3,812	80.3%	10.4	12.4

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	2	0	2.0	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	3	0	3.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	10	3	11.4	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	2	2	3.0	Physical Therapists	0	0	0.0
Ancillary Nursing Personnel	14	7	17.5	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	1	0	1.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	2	1.0	Dietitians & Nutritionists	0	3	1.1
Nurse Practitioners	1	2	2.0	Psychologists	3	0	3.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	41	8	47.4
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	9	85	51.5
Health Info Mgmt-Administrators/Technicians	1	1	1.8	All Other Personnel	140	147	217.5
Pharmacy Personnel	3	4	4.4				
Clinical Laboratory Personnel	0	0	0.0				
				Total	232	264	369.6

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			All PSYCH Hospitals		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue						
Medicare	\$7,296,813	18.0%	10.8%	1.67	10.5%	1.71
Medical Assistance	\$24,680,864	60.9%	44.9%	1.36	65.9%	0.92
Commercial	\$2,833,107	7.0%	37.9%	0.18	7.7%	0.91
All Other	\$5,735,437	14.1%	6.4%	2.19	15.9%	0.89
Deductions as % of Total Gross Patient Revenue						
Medicare	\$4,222,747	10.4%	6.3%	1.64	5.2%	2.02
Medical Assistance	\$5,990,446	14.8%	21.7%	0.68	20.1%	0.73
Commercial	\$1,047,028	2.6%	15.5%	0.17	2.9%	0.88
Charity Care	\$4,861,930	12.0%	2.9%	4.07	13.4%	0.89
Bad Debt	\$389,900	1.0%	1.7%	0.58	0.9%	1.12
All Other	-\$37,677	-0.1%	1.2%	N/A	-0.2%	0.38
Total Deductions	\$16,474,374	40.6%	49.3%	0.82	42.3%	0.96
Other Revenue & Net Gains or Losses						
Other Revenue as % of Total Revenue		39.8%	25.2%	1.58	47.1%	0.84
Net Gains/Losses as % of Net Income		9.8%	27.9%	N/A	N/A	N/A
Expenses as % of Total Expenses						
Salary/Fringe Benefits	\$23,210,415	60.5%	53.0%	1.14	64.6%	0.94
Supplies & Services	\$13,538,799	35.3%	42.7%	0.83	31.1%	1.14
Capital Component	\$1,589,506	4.1%	4.3%	0.98	4.3%	0.96
Fiscal Statistics						
Operating Margin (%)		4.1%	1.8%	2.23	-0.4%	N/A
Total Hospital Net Income (%)		4.5%	2.5%	1.79	0.0%	N/A
Return on Equity (%)		4.7%	2.9%	1.61	0.0%	N/A
Current Ratio		3.38	3.3	1.01	2.26	1.49
Days in Net Patient Accounts Receivable		38.04	67.8	0.56	57.32	0.66
Average Payment Period		32.97	37.1	0.89	39.68	0.83
Equity Financing (%)		81.3%	56.3%	1.44	78.8%	1.03
Long-Term Debt to Equity Ratio		0.00	0.4	N/A	0.02	N/A
Times Interest Earned		0.00	4.4	N/A	0.16	N/A
Total Asset Turnover		1.05	1.2	0.90	1.28	0.82
Average Age of Plant (Years)		20.71	7.7	2.68	19.51	1.06
Increase (Decrease) Total Net Patient Revenue		23.9%	14.7%	1.62	15.5%	1.54
Outpatient Gross Revenue (% of Total GPR)		79.8%	37.2%	2.14	75.0%	1.06
Net Revenue Statistics						
Inpatient Net Revenue per Discharge	\$5,155		\$8,120	0.63	\$5,577	0.92
Inpatient Net Revenue per Day	\$804		\$1,296	0.62	\$889	0.90
Outpatient Net Revenue per Visit	\$138		\$363	0.38	\$115	1.20
Income Statement			Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$40,546,221		Cash & Cash Equivalents	\$5,444,239	Current Liabilities	\$3,352,748
Less Deductions	\$16,474,374		Net Patient Receivables	\$2,508,568	Long-Term Debt	\$0
Net Patient Revenue	\$24,071,847		Other Receivables	\$3,070,174	Other Liabilities	\$3,774,146
Plus Other Revenue	\$15,888,854				Subtotal	\$7,126,894
Total Revenue	\$39,960,701		Land, Buildings & Equipment (Net)	\$7,384,062	Unrestricted Fund Balance	\$30,942,023
Less Expenses	\$38,338,720		Other Assets	\$19,661,874	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$176,327				Total Liabilities & Fund Balance	\$38,068,917
Net Income	\$1,798,308		Total Assets	\$38,068,917		