<b>321 Willow Creek Behavioral Health</b> 1351 Ontario Road Green Bay, WI 54311		scal Year: 01/01 ype: Psychi	to 12/31 atric	County: Analysis Area: Volume Group:	Brown Northeastern (4)		
	C	ontrol: Partne	rship				
		All PSYCH Hospitals		FY 2017 vs.			
Selected Utilization Statistics	FY 2017	Value	Ratio	FY	Ratio		
Occupancy Rate (%)							
Psychiatric	47.8%	70.2%	0.68	0.0%	N/A		
Alcoholism/Chemical Dependency	0.0%	45.5%	N/A	0.0%	N/A		
Total Hospital	47.8%	69.5%	0.69	0.0%	N/A		
Average Census (Patients)							
Psychiatric	26.3	31.4	0.84	0.0	N/A		
Alcoholism/Chemical Dependency	0.0	2.5	N/A	0.0	N/A		
Total Hospital	26.3	33.3	0.79	0.0	N/A		
Average Length of Stay (Days)	••••••						
Psychiatric	7.3	6.4	1.14	0.0	N/A		
Alcoholism/Chemical Dependency	0.0	3.1	N/A	0.0	N/A		
Total Hospital	7.2	5.6	1.28	0.0	N/A		
Outpatient Visits							
Non-Emergency Visits	0	53,116	N/A	0	N/A		
Emergency Visits	0	1,413	N/A	0	N/A		
Full-Time Equivalents (FTEs)							
Administrators	15.0	7.7	1.94	0.0	N/A		
Nurses, Licensed	35.0	40.6	0.86	0.0	N/A		
Psychologists	0.0	8.2	N/A	0.0	N/A		
Social Workers	6.0	26.4	0.23	0.0	N/A		
All Other Personnel	64.3	164.7	0.39	0.0	N/A		
Total FTEs	120.3	247.6	0.49	0.0	N/A		
FTEs per 100 Patient Census (Adjusted)							
Administrators	50.2	13.1	3.84	0.0	N/A		
Nurses, Licensed	117.2	68.7	1.71	0.0	N/A		
Psychologists	0.0	13.9	N/A	0.0	N/A		
Social Workers	20.1	44.7	0.45	0.0	N/A		
All Other Personnel	215.2	278.8	0.77	0.0	N/A		
Total FTEs	402.8	419.1	0.96	0.0	N/A		
Total Hospital:		Contrac	t with:				
Beds Set Up & Staffed 55		Hea	th Maintenance No	h			
Discharges 1,335		Organization (HMO)					
Inpatient Days 9,599			arred Provider				
			ganization (PPO)	S			

## 321 Willow Creek Behavioral Health

Green Bay, WI 54311

	Level of	Beds Set Up & Staffed	Discharges &	Patient Days	Occupancy	Average Census	Average Length of Stay	
npatient Service Area	Service*	12/31/2017	Transfers**	of Care	Rate (%)	(Patients)	(Days)	
General Medical-Surgical						· · ·		
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0	
Orthopedic	5	0	0	0	0.0%	0.0	0.0	
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0	
Hospice	5	0	0	0	0.0%	0.0	0.0	
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0	
Other Acute	5	0	0	0	0.0%	0.0	0.0	
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0	
Obstetrics	5	0	0	0	0.0%	0.0	0.0	
Psychiatric	2	55	1,311	9,599	47.8%	26.3	7.3	
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0	
ICU/CCU								
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0	
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0	
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0	
Burn Care	5	0	0	0	0.0%	0.0	0.0	
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0	
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0	
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0	
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0	
Subacute care	5	0	0	0	0.0%	0.0	0.0	
Other inpatient	5	0	0	0	0.0%	0.0	0.0	

Note: data should be used only in rows; do not summarize columns. \*\* Transfers, which may be estimated, refer only to those between units. \* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network 4 = Contracted, 5 = Service Not Provided

	Number	Number	Number			Number	Number	Numbe
Occupation	Full-Time	Part-Time	FTE	Occupation		Full-Time	Part-Time	FTE
Administrators/Assistant Administrators	15	0	15.0	Surgical Personnel		0	0	0.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel		0	0	0.0
Medical & Dental Residents	0	0	0.0	Sonographers		0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists		0	0	0.0
Registered Nurses	25	0	25.0	Occupational Therapists		0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides		0	0	0.0
Licensed Practical Nurses	8	0	8.0	Physical Therapists		0	0	0.0
Ancillary Nursing Personnel	51	0	51.0	Physical Therapy Assistants/Aides		0	0	0.0
Medical Assistants	0	0	0.0	Recreational Therapists		0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists		0	1	0.3
Nurse Practitioners	2	0	2.0	Psychologists		0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers		5	2	6.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals		0	0	0.0
Health Info Mgmt-Administrators/Technicians	1	0	1.0	All Other Personnel		12	0	12.0
Pharmacy Personnel	0	0	0.0		Total	119	3	120.3
Clinical Laboratory Personnel	0	0	0.0				·	

## 321 Willow Creek Behavioral Health

Green Bay, WI 54311		All PSYCH Hospitals			FY 2017 vs.		
Selected Financial Statistics		FY 2017	Value	Ratio		FY	Ratio
Gross Revenue as % of Total	Gross Patient Revenue						
Medicare	\$4,339,142	22.1%	10.8%	2.05		0.0%	N/A
Medical Assistance	\$7,385,338	37.7%	44.9%	0.84		0.0%	N/A
Commercial	\$6,572,516	33.5%	37.9%	0.88		0.0%	N/A
All Other	\$1,312,345	6.7%	6.4%	1.04		0.0%	N/A
Deductions as % of Total Gro							
Medicare	\$2,420,758	12.3%	6.3%	1.95		0.0%	N/A
Medical Assistance	\$4,519,277	23.0%	21.7%	1.06		0.0%	N/A
Commercial	\$3,687,893	18.8%	15.5%	1.22		0.0%	N/A
Charity Care	\$0	0.0%	2.9%	N/A		0.0%	N/A
Bad Debt	\$668,166	3.4%	1.7%	2.06		0.0%	N/A
All Other	\$377,874	1.9%	1.2%	1.56		0.0%	N/A
Total Deductions	\$11,673,968	59.5%	49.3%	1.21		0.0%	N/A
Other Revenue & Net Gains of							
Other Revenue as % of Tota	Other Revenue as % of Total Revenue		25.2%	0.01		0.0%	N/A
Net Gains/Losses as % of N	let Income	0.0%	27.9%	N/A		0.0%	N/A
Expenses as % of Total Expe	nses						
Salary/Fringe Benefits	\$6,479,376	56.6%	53.0%	1.07		0.0%	N/A
Supplies & Services	\$3,827,887	33.5%	42.7%	0.78		0.0%	N/A
Capital Component	\$1,132,135	9.9%	4.3%	2.33		0.0%	N/A
Fiscal Statistics							
Operating Margin (%)		-43.9%	1.8%	N/A		0.0%	N/A
Total Hospital Net Income (%)		-43.9%	2.5%	N/A		0.0%	N/A
Return on Equity (%)		-19.0%	2.9%	N/A		0.0%	N/A
Current Ratio		4.92	3.3	1.48		0.00	N/A
Days in Net Patient Account	Days in Net Patient Accounts Receivable		67.8	3.09		0.00	N/A
Average Payment Period		31.95	37.1	0.86		0.00	N/A
Equity Financing (%)		0.0%	56.3%	N/A		0.0%	N/A
Long-Term Debt to Equity R	atio	0.00	0.4	N/A		0.00	N/A
Times Interest Earned		-5.49	4.4	N/A		0.00	N/A
Total Asset Turnover		0.43	1.2	0.37		0.00	N/A
Average Age of Plant (Years			7.7	0.13		0.00	N/A
Increase (Decrease) Total Net Patient Revenue		0.0%	14.7%	N/A		0.0%	N/A
Outpatient Gross Revenue (% of Total GPR)		10.0%	37.2%	0.27		N/A	N/A
Net Revenue Statistics	• • • • • • • • • • • • • • • • • • • •						
Inpatient Net Revenue per I	Discharge	\$5,867	\$8,120	0.72		\$0	N/A
Inpatient Net Revenue per I	Day	\$799	\$1,296	0.62		\$0	N/A
Outpatient Net Revenue per	Visit	\$0	\$363	N/A		\$0	N/A
Income Stat	ement		Assets			Liabilities & Fund Bala	ances
Gross Patient Revenue (GPR)	\$19,609,341	Cash & Cash Equivalents		\$4,000	Curre	ent Liabilities	\$951,853
Less Deductions	\$11,673,968	Net Patient Receivables		\$4,550,763	Long-Term Debt		\$17,455,412
Net Patient Revenue	\$7,935,373	Other Rece	ivables	\$27,269	Othe	r Liabilities	\$0
Plus Other Revenue	\$11,695					btotal	\$18,407,265
Total Revenue	\$7,947,068	Land, Build	ings & Equipment (Net)	\$13,728,617	-		
Less Expenses	\$11,439,398	Other Asse		\$96,616	Unre	stricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0		φοσ,σι		Restricted Fund Balance		\$0
Net Income	-\$3,492,330	Total Asset	S	\$18,407,265	Total	Liabilities & Fund Balance	\$18,407,265