

001 Amery Regional Medical Center
 265 Griffin Street East
 Amery, WI 54001
 715-268-8000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Polk
 Analysis Area: West Central (5A)
 Volume Group: 4

		All GMS Hospitals		Analysis Area 5A		Volume Group 4		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	77.8%	55.7%	1.40	42.7%	1.82	39.8%	1.95	67.7%	1.15
Obstetrics	36.7%	41.5%	0.88	29.5%	0.02	28.9%	1.27	0.0%	N/A
Pediatrics	0.0%	52.8%	N/A	0.0%	N/A	7.7%	N/A	0.8%	0.00
Total Hospital	80.8%	57.5%	1.41	44.1%	1.83	42.4%	1.91	74.4%	1.09
Average Census (Patients)									
Adult Medical-Surgical	6.2	26.4	0.24	11.9	0.53	10.7	0.58	5.4	1.15
Obstetrics	0.7	5.6	0.13	2.1	0.36	2.0	0.37	0.5	1.38
Pediatrics	0.0	1.4	N/A	0.0	N/A	0.0	N/A	0.0	0.00
Total Hospital	12.9	49.4	0.26	18.9	0.69	16.6	0.78	12.6	1.02
Average Length of Stay (Days)									
Adult Medical-Surgical	3.7	3.9	0.94	3.7	1.00	3.0	1.22	3.2	1.16
Obstetrics	2.2	2.5	0.85	2.3	0.94	2.2	0.97	2.1	1.01
Pediatrics	0.0	3.5	N/A	0.0	N/A	1.9	N/A	1.0	0.00
Total Hospital	4.2	4.4	0.96	3.9	1.07	3.3	1.29	4.8	0.88
Surgical Operations									
Inpatient	210	1,396	0.15	485	0.43	484	0.43	192	1.09
Outpatient	1,394	4,206	0.33	1,916	0.73	2,045	0.68	1,332	1.05
Inpatient as % of All Surgeries	13.1%	24.9%	0.53	20.2%	0.65	19.2%	0.68	12.6%	1.04
Outpatient Visits									
Non-Emergency Visits	103,688	136,074	0.76	67,827	1.53	63,222	1.64	113,380	0.91
Emergency Visits	7,841	18,688	0.42	8,592	0.91	12,717	0.62	6,927	1.13
Full-Time Equivalents (FTEs)									
Administrators	4.0	19.3	0.21	10.6	0.38	10.6	0.38	4.0	1.00
Nurses, Licensed	74.1	239.2	0.31	115.3	0.64	104.8	0.71	76.0	0.98
Ancillary Nursing Personnel	16.7	40.0	0.42	18.4	0.90	22.9	0.73	19.4	0.86
All Other Personnel	228.1	480.4	0.47	260.2	0.88	217.2	1.05	232.5	0.98
Total FTEs	322.9	779.0	0.41	404.6	0.80	355.5	0.91	331.9	0.97
FTEs per 100 Patient Census (Adjusted)									
Administrators	5.7	14.9	0.39	18.0	0.32	17.1	0.34	6.1	0.95
Nurses, Licensed	106.3	183.7	0.58	195.4	0.54	169.2	0.63	115.2	0.92
Ancillary Nursing Personnel	23.9	30.8	0.78	31.2	0.77	37.0	0.65	29.4	0.81
All Other Personnel	327.1	369.0	0.89	440.9	0.74	350.8	0.93	352.5	0.93
Total FTEs	463.1	598.3	0.77	685.5	0.68	574.1	0.81	503.2	0.92

Total Hospital:

Beds Set Up & Staffed 16
 Discharges 1,120
 Inpatient Days 4,721

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 2
 Discharges 54
 Inpatient Days 413

Newborn Nursery:

Bassinets 0
 Total Births 119
 Newborn Days 231

001 Amery Regional Medical Center
Amery, WI 54001

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	8	618	2,273	77.8%	6.2	3.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	2	124	268	36.7%	0.7	2.2
Psychiatric	1	4	244	1,813	124.2%	5.0	7.4
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	2	134	367	50.3%	1.0	2.7
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	2	2	3.3
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	12	0	12.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	1	2.7
Registered Nurses	50	32	67.2	Occupational Therapists	2	1	2.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.6
Licensed Practical Nurses	1	1	1.7	Physical Therapists	8	0	8.0
Ancillary Nursing Personnel	9	14	16.7	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	34	5	37.0	Recreational Therapists	0	0	0.0
Physician Assistants	1	0	1.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	5	1	5.2	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	26	5	28.9
Health Info Mgmt-Administrators/Technicians	16	2	17.3	All Other Personnel	76	28	90.6
Pharmacy Personnel	4	3	5.6				
Clinical Laboratory Personnel	13	2	14.4				
				Total	269	98	322.9

001 Amery Regional Medical Center

Amery, WI 54001

			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	5A Value	Ratio	4 Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$57,750,062	52.4%	45.7%	1.15	51.0%	1.03	49.2%	1.06	54.5%	0.96
Medical Assistance	\$14,636,186	13.3%	14.0%	0.95	11.7%	1.13	11.3%	1.18	12.3%	1.08
Commercial	\$33,433,383	30.3%	35.8%	0.85	33.6%	0.90	36.3%	0.83	30.5%	0.99
All Other	\$4,428,484	4.0%	4.5%	0.89	3.7%	1.10	3.2%	1.27	2.7%	1.50
Deductions as % of Total Gross Patient Revenue										
Medicare	\$26,770,155	24.3%	34.1%	0.71	33.7%	0.72	35.5%	0.68	27.1%	0.90
Medical Assistance	\$9,489,785	8.6%	10.6%	0.82	8.2%	1.05	8.4%	1.03	8.4%	1.02
Commercial	\$10,112,980	9.2%	14.7%	0.62	9.0%	1.02	13.1%	0.70	9.5%	0.97
Charity Care	\$734,357	0.7%	1.0%	0.68	1.1%	0.61	1.3%	0.53	0.6%	1.03
Bad Debt	\$2,922,766	2.7%	1.1%	2.48	1.0%	2.55	1.4%	1.91	3.5%	0.76
All Other	\$713,747	0.6%	2.0%	0.33	1.3%	0.48	1.1%	0.61	1.5%	0.44
Total Deductions	\$50,743,790	46.0%	63.3%	0.73	54.3%	0.85	60.7%	0.76	50.6%	0.91
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.6%	5.5%	0.48	2.5%	1.07	3.5%	0.76	7.2%	0.36
Net Gains/Losses as % of Net Income		54.3%	2.6%	21.24	24.5%	2.22	18.6%	2.91	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$39,036,532	64.3%	44.1%	1.46	52.7%	1.22	44.5%	1.44	64.1%	1.00
Supplies & Services	\$16,956,076	27.9%	49.0%	0.57	41.1%	0.68	46.9%	0.59	26.6%	1.05
Capital Component	\$4,761,668	7.8%	6.9%	1.14	6.1%	1.28	8.5%	0.92	9.3%	0.84
Fiscal Statistics										
Operating Margin (%)		0.6%	8.4%	0.07	8.1%	0.07	4.8%	0.12	-6.6%	N/A
Total Hospital Net Income (%)		1.3%	8.6%	0.15	10.4%	0.12	5.8%	0.22	-5.9%	N/A
Return on Equity (%)		1.4%	6.3%	0.22	7.0%	0.20	3.7%	0.37	-5.7%	N/A
Current Ratio		3.7	5.9	0.62	4.4	0.84	5.5	0.66	2.1	1.76
Days in Net Patient Accounts Receivable		43.5	51.6	0.84	49.2	0.88	49.4	0.88	46.6	0.93
Average Payment Period		38.9	38.5	1.01	52.6	0.74	40.4	0.96	60.9	0.64
Equity Financing (%)		38.8%	75.1%	0.52	78.5%	0.49	75.7%	0.51	38.1%	1.02
Long-Term Debt to Equity Ratio		1.1	0.2	6.64	0.1	8.83	0.2	5.81	1.2	0.91
Times Interest Earned		2.0	13.4	0.15	26.2	0.07	6.3	0.31	-2.7	N/A
Total Asset Turnover		1.1	0.7	1.45	0.7	1.63	0.6	1.70	1.0	1.11
Average Age of Plant (Years)		11.8	9.9	1.19	11.5	1.02	9.1	1.29	9.8	1.21
Increase (Decrease) Total Net Patient Revenue		18.6%	5.4%	3.43	7.0%	2.67	7.2%	2.59	-8.4%	N/A
Outpatient Gross Revenue (% of Total GPR)		81.4%	61.9%	1.32	68.3%	1.19	72.7%	1.12	80.5%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$10,340		\$15,830	0.65	\$14,403	0.72	\$11,444	0.90	\$10,566	0.98
Inpatient Net Revenue per Day	\$2,344		\$3,538	0.66	\$3,489	0.67	\$3,344	0.70	\$2,064	1.14
Outpatient Net Revenue per Visit	\$450		\$686	0.66	\$791	0.57	\$740	0.61	\$356	1.27

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$110,248,115	Cash & Cash Equivalents	\$9,503,128	Current Liabilities	\$6,135,862
Less Deductions	\$50,743,790	Net Patient Receivables	\$7,084,534	Long-Term Debt	\$23,438,770
Net Patient Revenue	\$59,504,325	Other Receivables	\$5,093,774	Other Liabilities	\$5,313,486
Plus Other Revenue	\$1,610,002			Subtotal	\$34,888,118
Total Revenue	\$61,114,327	Land, Buildings & Equipment (Net)	\$23,503,059	Unrestricted Fund Balance	\$22,158,652
Less Expenses	\$60,754,276	Other Assets	\$11,862,275	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$427,845			Total Liabilities & Fund Balance	\$57,046,770
Net Income	\$787,896	Total Assets	\$57,046,770		