

004 Ascension NE Wisconsin - St. Elizabeth Campus
 1506 South Oneida Street
 Appleton, WI 54915
 920-738-2000

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Outagamie
 Analysis Area: Lake Winnebago (3)
 Volume Group: 6

| | | All GMS Hospitals | | Analysis Area 3 | | Volume Group 6 | | FY 2018 vs. 2017 | |
|---|---------|-------------------|-------|--------------------|-------|-------------------|-------|------------------|-------|
| Selected Utilization Statistics | FY 2018 | Value | Ratio | Value | Ratio | Value | Ratio | FY 2017 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult Medical-Surgical | 45.7% | 55.7% | 0.82 | 44.0% | 1.04 | 57.4% | 0.80 | 51.3% | 0.89 |
| Obstetrics | 35.8% | 41.5% | 0.86 | 31.5% | 0.25 | 40.0% | 0.90 | 36.9% | 0.97 |
| Pediatrics | 0.0% | 52.8% | N/A | 83.4% | N/A | 93.8% | N/A | 0.0% | N/A |
| Total Hospital | 50.4% | 57.5% | 0.88 | 46.2% | 1.09 | 59.0% | 0.85 | 53.3% | 0.95 |
| Average Census (Patients) | | | | | | | | | |
| Adult Medical-Surgical | 35.6 | 26.4 | 1.35 | 20.6 | 1.73 | 36.9 | 0.97 | 40.0 | 0.89 |
| Obstetrics | 7.9 | 5.6 | 1.40 | 4.4 | 1.78 | 7.9 | 1.00 | 8.1 | 0.97 |
| Pediatrics | 0.0 | 1.4 | N/A | 0.3 | N/A | 5.2 | N/A | 0.0 | N/A |
| Total Hospital | 95.8 | 49.4 | 1.94 | 35.5 | 2.70 | 78.6 | 1.22 | 101.3 | 0.95 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult Medical-Surgical | 3.7 | 3.9 | 0.94 | 3.5 | 1.07 | 3.8 | 0.97 | 4.6 | 0.81 |
| Obstetrics | 2.5 | 2.5 | 0.97 | 2.4 | 1.03 | 2.6 | 0.96 | 2.5 | 1.01 |
| Pediatrics | 0.0 | 3.5 | N/A | 2.8 | N/A | 3.5 | N/A | 0.0 | N/A |
| Total Hospital | 4.1 | 4.4 | 0.94 | 3.8 | 1.08 | 4.4 | 0.93 | 4.4 | 0.95 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 2,181 | 1,396 | 1.56 | 1,243 | 1.75 | 1,842 | 1.18 | 2,408 | 0.91 |
| Outpatient | 11,163 | 4,206 | 2.65 | 6,046 | 1.85 | 4,876 | 2.29 | 11,488 | 0.97 |
| Inpatient as % of All Surgeries | 16.3% | 24.9% | 0.66 | 17.1% | 0.96 | 27.4% | 0.60 | 17.3% | 0.94 |
| Outpatient Visits | | | | | | | | | |
| Non-Emergency Visits | 194,698 | 136,074 | 1.43 | 126,761 | 1.54 | 168,131 | 1.16 | 206,243 | 0.94 |
| Emergency Visits | 32,414 | 18,688 | 1.73 | 15,547 | 2.08 | 31,181 | 1.04 | 33,905 | 0.96 |
| Full-Time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 10.0 | 19.3 | 0.52 | 17.4 | 0.57 | 25.9 | 0.39 | 15.8 | 0.63 |
| Nurses, Licensed | 346.2 | 239.2 | 1.45 | 179.4 | 1.93 | 358.4 | 0.97 | 334.2 | 1.04 |
| Ancillary Nursing Personnel | 81.0 | 40.0 | 2.02 | 31.1 | 2.61 | 57.2 | 1.42 | 69.5 | 1.16 |
| All Other Personnel | 333.2 | 480.4 | 0.69 | 293.7 | 1.13 | 660.2 | 0.50 | 426.8 | 0.78 |
| Total FTEs | 770.4 | 779.0 | 0.99 | 521.5 | 1.48 | 1,101.6 | 0.70 | 846.3 | 0.91 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 4.1 | 14.9 | 0.28 | 14.8 | 0.28 | 12.9 | 0.32 | 6.8 | 0.61 |
| Nurses, Licensed | 142.3 | 183.7 | 0.77 | 152.4 | 0.93 | 178.3 | 0.80 | 143.4 | 0.99 |
| Ancillary Nursing Personnel | 33.3 | 30.8 | 1.08 | 26.4 | 1.26 | 28.5 | 1.17 | 29.8 | 1.12 |
| All Other Personnel | 137.0 | 369.0 | 0.37 | 249.4 | 0.55 | 328.4 | 0.42 | 183.1 | 0.75 |
| Total FTEs | 316.7 | 598.3 | 0.53 | 443.0 | 0.71 | 548.0 | 0.58 | 363.2 | 0.87 |

Total Hospital:

Beds Set Up & Staffed 190
 Discharges 8,475
 Inpatient Days 34,956

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 25
 Total Births 1,154
 Newborn Days 2,204

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| Inpatient Service Area | Level of Service* | Beds Set Up & Staffed 06/30/2018 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|-------------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | 1 | 78 | 3,530 | 13,010 | 45.7% | 35.6 | 3.7 |
| Orthopedic | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Rehabilitation & Physical Medicine | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Hospice | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Acute Long-Term Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric, acute | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Obstetrics | 1 | 22 | 1,163 | 2,878 | 35.8% | 7.9 | 2.5 |
| Psychiatric | 1 | 45 | 2,299 | 9,080 | 55.3% | 24.9 | 3.9 |
| Alcoholism/chemical dependency | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| ICU/CCU | | | | | | | |
| Medical-Surgical Intensive Care | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Cardiac Intensive Unit | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric Intensive Care | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Burn Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | 1 | 30 | 1,345 | 7,553 | 69.0% | 20.7 | 5.6 |
| Step-Down (Special Care) | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Neonatal Intensive/Intermediate Care | 1 | 15 | 138 | 2,435 | 44.5% | 6.7 | 17.6 |
| Other Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|--------------|
| Administrators/Assistant Administrators | 10 | 0 | 10.0 | Surgical Personnel | 26 | 20 | 32.6 |
| Physicians & Dentists | 0 | 0 | 0.0 | Radiological Services Personnel | 25 | 61 | 50.5 |
| Medical & Dental Residents | 0 | 0 | 0.0 | Sonographers | 3 | 4 | 4.1 |
| Dental Hygienists | 0 | 0 | 0.0 | Respiratory Therapists | 9 | 4 | 10.3 |
| Registered Nurses | 230 | 241 | 340.5 | Occupational Therapists | 5 | 16 | 9.3 |
| Certified Nurse Midwives | 0 | 0 | 0.0 | Occupational Therapy Assistants/Aides | 2 | 5 | 2.0 |
| Licensed Practical Nurses | 2 | 2 | 3.1 | Physical Therapists | 20 | 13 | 26.0 |
| Ancillary Nursing Personnel | 52 | 93 | 81.0 | Physical Therapy Assistants/Aides | 4 | 1 | 4.0 |
| Medical Assistants | 5 | 4 | 7.0 | Recreational Therapists | 0 | 0 | 0.0 |
| Physician Assistants | 0 | 0 | 0.0 | Dietitians & Nutritionists | 1 | 2 | 1.5 |
| Nurse Practitioners | 0 | 0 | 0.0 | Psychologists | 1 | 2 | 2.1 |
| Certified Registered Nurse Anesthetists | 0 | 0 | 0.0 | Social Workers | 3 | 1 | 3.8 |
| Clinical Nurse Specialists | 2 | 1 | 2.6 | All Other Health Professionals | 56 | 43 | 71.4 |
| Health Info Mgmt-Administrators/Technicians | 1 | 0 | 1.0 | All Other Personnel | 35 | 18 | 41.6 |
| Pharmacy Personnel | 28 | 8 | 29.8 | | | | |
| Clinical Laboratory Personnel | 32 | 9 | 36.1 | | | | |
| | | | | Total | 552 | 548 | 770.4 |

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| Appleton, WI 54915 | | | All GMS Hospitals | | Analysis Area | | Volume Group | | FY 2018 vs. 2017 | | |
|---|---------------|----------|-------------------|--------|---------------|-------|--------------|-------|------------------|---------|-------|
| Selected Financial Statistics | | | FY 2018 | Value | Ratio | Value | Ratio | Value | Ratio | FY 2017 | Ratio |
| Gross Revenue as % of Total Gross Patient Revenue | | | | | | | | | | | |
| Medicare | \$246,965,056 | 48.5% | 45.7% | 1.06 | 47.1% | 1.03 | 41.9% | 1.16 | 48.2% | 1.01 | |
| Medical Assistance | \$65,280,525 | 12.8% | 14.0% | 0.92 | 10.7% | 1.20 | 19.9% | 0.64 | 13.3% | 0.96 | |
| Commercial | \$185,885,382 | 36.5% | 35.8% | 1.02 | 39.9% | 0.91 | 35.1% | 1.04 | 36.1% | 1.01 | |
| All Other | \$11,306,407 | 2.2% | 4.5% | 0.49 | 2.3% | 0.98 | 3.2% | 0.70 | 2.4% | 0.93 | |
| Deductions as % of Total Gross Patient Revenue | | | | | | | | | | | |
| Medicare | \$167,931,703 | 33.0% | 34.1% | 0.97 | 33.7% | 0.98 | 31.8% | 1.04 | 32.0% | 1.03 | |
| Medical Assistance | \$38,278,805 | 7.5% | 10.6% | 0.71 | 7.8% | 0.96 | 14.5% | 0.52 | 8.6% | 0.87 | |
| Commercial | \$63,866,069 | 12.5% | 14.7% | 0.85 | 13.1% | 0.96 | 12.7% | 0.99 | 12.4% | 1.01 | |
| Charity Care | \$5,044,152 | 1.0% | 1.0% | 1.02 | 0.6% | 1.58 | 1.0% | 1.01 | 1.0% | 0.96 | |
| Bad Debt | \$7,716,236 | 1.5% | 1.1% | 1.42 | 1.3% | 1.15 | 1.1% | 1.34 | 1.3% | 1.21 | |
| All Other | \$9,165,557 | 1.8% | 2.0% | 0.92 | 1.4% | 1.31 | 1.4% | 1.26 | 2.7% | 0.67 | |
| Total Deductions | \$292,002,522 | 57.3% | 63.3% | 0.90 | 57.9% | 0.99 | 62.6% | 0.92 | 58.1% | 0.99 | |
| Other Revenue & Net Gains or Losses | | | | | | | | | | | |
| Other Revenue as % of Total Revenue | | 1.6% | 5.5% | 0.28 | 1.7% | 0.91 | 3.7% | 0.42 | 2.2% | 0.72 | |
| Net Gains/Losses as % of Net Income | | N/A | 2.6% | N/A | 3.3% | N/A | 5.1% | N/A | N/A | N/A | |
| Expenses as % of Total Expenses | | | | | | | | | | | |
| Salary/Fringe Benefits | \$65,341,666 | 30.0% | 44.1% | 0.68 | 41.1% | 0.73 | 43.3% | 0.69 | 37.8% | 0.79 | |
| Supplies & Services | \$137,329,578 | 63.0% | 49.0% | 1.28 | 51.9% | 1.22 | 49.6% | 1.27 | 52.3% | 1.20 | |
| Capital Component | \$15,282,979 | 7.0% | 6.9% | 1.02 | 7.0% | 1.00 | 7.1% | 0.98 | 9.9% | 0.71 | |
| Fiscal Statistics | | | | | | | | | | | |
| Operating Margin (%) | | 1.3% | 8.4% | 0.16 | 11.1% | 0.12 | 10.1% | 0.13 | 17.1% | 0.08 | |
| Total Hospital Net Income (%) | | 1.3% | 8.6% | 0.15 | 11.5% | 0.11 | 10.6% | 0.12 | 16.9% | 0.08 | |
| Return on Equity (%) | | 1.3% | 6.3% | 0.21 | 10.9% | 0.12 | 6.8% | 0.20 | 16.3% | 0.08 | |
| Current Ratio | | 3.3 | 5.9 | 0.56 | 6.8 | 0.48 | 7.2 | 0.46 | 2.4 | 1.36 | |
| Days in Net Patient Accounts Receivable | | 64.5 | 51.6 | 1.25 | 56.0 | 1.15 | 53.7 | 1.20 | 56.1 | 1.15 | |
| Average Payment Period | | 24.8 | 38.5 | 0.64 | 21.7 | 1.14 | 35.4 | 0.70 | 40.1 | 0.62 | |
| Equity Financing (%) | | 82.8% | 75.1% | 1.10 | 78.3% | 1.06 | 73.3% | 1.13 | 55.5% | 1.49 | |
| Long-Term Debt to Equity Ratio | | 0.0 | 0.2 | N/A | 0.1 | N/A | 0.2 | N/A | 0.5 | N/A | |
| Times Interest Earned | | 1,412.7 | 13.4 | 105.64 | 32.7 | 43.22 | 19.0 | 74.50 | 16.8 | 84.16 | |
| Total Asset Turnover | | 1.0 | 0.7 | 1.41 | 1.0 | 1.09 | 0.6 | 1.63 | 1.0 | 1.08 | |
| Average Age of Plant (Years) | | 4.3 | 9.9 | 0.44 | 10.8 | 0.40 | 8.4 | 0.51 | 3.4 | 1.25 | |
| Increase (Decrease) Total Net Patient Revenue | | 7.6% | 5.4% | 1.40 | 6.7% | 1.14 | 5.3% | 1.43 | 3.1% | 2.46 | |
| Outpatient Gross Revenue (% of Total GPR) | | 60.6% | 61.9% | 0.98 | 69.3% | 0.87 | 60.4% | 1.00 | 58.6% | 1.03 | |
| Net Revenue Statistics | | | | | | | | | | | |
| Inpatient Net Revenue per Discharge | | \$11,594 | \$15,830 | 0.73 | \$12,540 | 0.92 | \$15,632 | 0.74 | \$11,151 | 1.04 | |
| Inpatient Net Revenue per Day | | \$2,811 | \$3,538 | 0.79 | \$3,195 | 0.88 | \$3,480 | 0.81 | \$2,684 | 1.05 | |
| Outpatient Net Revenue per Visit | | \$559 | \$686 | 0.81 | \$574 | 0.97 | \$697 | 0.80 | \$473 | 1.18 | |

| Income Statement | | Assets | | Liabilities & Fund Balances | |
|-----------------------------|---------------|-----------------------------------|---------------|----------------------------------|---------------|
| Gross Patient Revenue (GPR) | \$509,437,370 | Cash & Cash Equivalents | \$185,440 | Current Liabilities | \$13,911,076 |
| Less Deductions | \$292,002,522 | Net Patient Receivables | \$38,449,198 | Long-Term Debt | \$0 |
| Net Patient Revenue | \$217,434,848 | Other Receivables | \$280,081 | Other Liabilities | \$22,673,529 |
| Plus Other Revenue | \$3,429,927 | | | Subtotal | \$36,584,605 |
| Total Revenue | \$220,864,775 | Land, Buildings & Equipment (Net) | \$163,253,843 | Unrestricted Fund Balance | \$175,906,632 |
| Less Expenses | \$217,954,223 | Other Assets | \$10,322,675 | Restricted Fund Balance | \$0 |
| Non-Operating Gains/Losses | -\$61,642 | | | Total Liabilities & Fund Balance | \$212,491,237 |
| Net Income | \$2,848,910 | Total Assets | \$212,491,237 | | |