

007 Western Wisconsin Health
 1100 Bergslien St
 Baldwin, WI 54002
 715-684-3311

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Saint Croix
 Analysis Area: West Central (5A)
 Volume Group: 3

		All GMS Hospitals		Analysis Area 5A		Volume Group 3		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	19.0%	55.7%	0.34	42.7%	0.45	38.3%	0.50	26.5%	0.72
Obstetrics	25.8%	41.5%	0.62	29.5%	0.04	24.8%	1.04	22.8%	1.13
Pediatrics	0.0%	52.8%	N/A	0.0%	N/A	0.3%	N/A	0.0%	N/A
Total Hospital	20.8%	57.5%	0.36	44.1%	0.47	37.2%	0.56	25.5%	0.82
Average Census (Patients)									
Adult Medical-Surgical	2.1	26.4	0.08	11.9	0.18	6.5	0.32	2.9	0.72
Obstetrics	1.0	5.6	0.18	2.1	0.50	1.0	1.03	0.9	1.13
Pediatrics	0.0	1.4	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.1	49.4	0.06	18.9	0.17	8.5	0.37	3.8	0.82
Average Length of Stay (Days)									
Adult Medical-Surgical	2.7	3.9	0.69	3.7	0.74	2.9	0.92	3.0	0.90
Obstetrics	2.0	2.5	0.80	2.3	0.89	2.2	0.92	2.0	1.00
Pediatrics	0.0	3.5	N/A	0.0	N/A	1.9	N/A	0.0	N/A
Total Hospital	2.4	4.4	0.55	3.9	0.62	3.1	0.79	2.7	0.91
Surgical Operations									
Inpatient	70	1,396	0.05	485	0.14	273	0.26	85	0.82
Outpatient	377	4,206	0.09	1,916	0.20	1,279	0.29	481	0.78
Inpatient as % of All Surgeries	15.7%	24.9%	0.63	20.2%	0.78	17.6%	0.89	15.0%	1.04
Outpatient Visits									
Non-Emergency Visits	53,452	136,074	0.39	67,827	0.79	57,910	0.92	56,904	0.94
Emergency Visits	4,423	18,688	0.24	8,592	0.51	8,090	0.55	4,591	0.96
Full-Time Equivalents (FTEs)									
Administrators	12.8	19.3	0.66	10.6	1.21	9.4	1.37	10.0	1.28
Nurses, Licensed	49.4	239.2	0.21	115.3	0.43	79.9	0.62	55.7	0.89
Ancillary Nursing Personnel	7.6	40.0	0.19	18.4	0.41	13.5	0.56	5.0	1.51
All Other Personnel	174.5	480.4	0.36	260.2	0.67	187.1	0.93	190.4	0.92
Total FTEs	244.4	779.0	0.31	404.6	0.60	289.8	0.84	261.1	0.94
FTEs per 100 Patient Census (Adjusted)									
Administrators	46.9	14.9	3.16	18.0	2.60	24.3	1.93	33.6	1.40
Nurses, Licensed	180.5	183.7	0.98	195.4	0.92	207.6	0.87	186.9	0.97
Ancillary Nursing Personnel	27.8	30.8	0.90	31.2	0.89	35.0	0.79	16.9	1.64
All Other Personnel	637.0	369.0	1.73	440.9	1.44	486.3	1.31	639.5	1.00
Total FTEs	892.2	598.3	1.49	685.5	1.30	753.3	1.18	876.9	1.02

Total Hospital:

Beds Set Up & Staffed 15
 Discharges 467
 Inpatient Days 1,141

Contract with:

Health Maintenance
 Organization (HMO) No
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 1
 Discharges 19
 Inpatient Days 144

Newborn Nursery:

Bassinet 4
 Total Births 187
 Newborn Days 318

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	11	282	764	19.0%	2.1	2.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	185	377	25.8%	1.0	2.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	12	1	12.8	Surgical Personnel	1	2	1.0
Physicians & Dentists	11	6	15.0	Radiological Services Personnel	4	1	4.0
Medical & Dental Residents	0	0	0.0	Sonographers	1	4	2.1
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	4	2.2
Registered Nurses	14	46	37.3	Occupational Therapists	0	1	0.9
Certified Nurse Midwives	1	2	2.3	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	2	1	2.8	Physical Therapists	4	0	4.0
Ancillary Nursing Personnel	3	6	7.6	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	17	4	20.8	Recreational Therapists	0	0	0.0
Physician Assistants	1	1	1.8	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	7	2	7.0	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	15	7	19.9
Health Info Mgmt-Administrators/Technicians	12	3	14.2	All Other Personnel	57	30	75.1
Pharmacy Personnel	1	2	1.8				
Clinical Laboratory Personnel	3	9	7.8				
				Total	172	132	244.4

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	5A Value	Ratio	3 Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$24,174,842	36.7%	45.7%	0.80	51.0%	0.72	46.1%	0.80	37.3%	0.99
Medical Assistance	\$10,133,558	15.4%	14.0%	1.10	11.7%	1.31	13.3%	1.16	14.8%	1.04
Commercial	\$29,865,496	45.4%	35.8%	1.27	33.6%	1.35	36.0%	1.26	46.2%	0.98
All Other	\$1,641,928	2.5%	4.5%	0.55	3.7%	0.68	4.6%	0.54	1.7%	1.43
Deductions as % of Total Gross Patient Revenue										
Medicare	\$9,824,619	14.9%	34.1%	0.44	33.7%	0.44	29.3%	0.51	13.6%	1.10
Medical Assistance	\$2,090,262	3.2%	10.6%	0.30	8.2%	0.39	9.2%	0.35	2.6%	1.22
Commercial	\$12,221,933	18.6%	14.7%	1.26	9.0%	2.07	11.9%	1.56	16.8%	1.10
Charity Care	\$425,458	0.6%	1.0%	0.66	1.1%	0.59	1.0%	0.63	0.3%	2.26
Bad Debt	\$2,361,028	3.6%	1.1%	3.35	1.0%	3.45	1.7%	2.07	3.2%	1.11
All Other	\$24,918	0.0%	2.0%	0.02	1.3%	0.03	1.9%	0.02	0.3%	0.15
Total Deductions	\$26,948,218	40.9%	63.3%	0.65	54.3%	0.75	55.1%	0.74	36.8%	1.11
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		6.5%	5.5%	1.18	2.5%	2.65	5.9%	1.09	3.4%	1.89
Net Gains/Losses as % of Net Income		N/A	2.6%	N/A	24.5%	N/A	14.7%	N/A	69.2%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$23,926,837	54.3%	44.1%	1.23	52.7%	1.03	51.5%	1.06	52.2%	1.04
Supplies & Services	\$15,197,915	34.5%	49.0%	0.70	41.1%	0.84	40.5%	0.85	35.8%	0.96
Capital Component	\$4,918,062	11.2%	6.9%	1.62	6.1%	1.82	8.0%	1.40	12.0%	0.93
Fiscal Statistics										
Operating Margin (%)		-5.9%	8.4%	N/A	8.1%	N/A	5.3%	N/A	0.6%	N/A
Total Hospital Net Income (%)		-4.1%	8.6%	N/A	10.4%	N/A	6.1%	N/A	2.0%	N/A
Return on Equity (%)		-2.8%	6.3%	N/A	7.0%	N/A	5.1%	N/A	1.3%	N/A
Current Ratio		3.2	5.9	0.53	4.4	0.72	5.4	0.59	2.9	1.10
Days in Net Patient Accounts Receivable		52.6	51.6	1.02	49.2	1.07	51.7	1.02	62.1	0.85
Average Payment Period		47.8	38.5	1.24	52.6	0.91	34.1	1.40	54.0	0.89
Equity Financing (%)		37.3%	75.1%	0.50	78.5%	0.48	79.8%	0.47	38.7%	0.96
Long-Term Debt to Equity Ratio		1.4	0.2	8.77	0.1	11.67	0.2	7.28	1.3	1.05
Times Interest Earned		-0.9	13.4	N/A	26.2	N/A	8.4	N/A	2.0	N/A
Total Asset Turnover		0.7	0.7	0.91	0.7	1.02	0.8	0.82	0.7	1.02
Average Age of Plant (Years)		5.9	9.9	0.60	11.5	0.51	9.3	0.64	6.2	0.96
Increase (Decrease) Total Net Patient Revenue		10.8%	5.4%	1.99	7.0%	1.55	4.5%	2.43	16.5%	0.66
Outpatient Gross Revenue (% of Total GPR)		88.6%	61.9%	1.43	68.3%	1.30	78.1%	1.13	87.2%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$14,080	\$15,830	0.89	\$14,403	0.98	\$12,599	1.12	\$11,896	1.18
Inpatient Net Revenue per Day		\$5,326	\$3,538	1.51	\$3,489	1.53	\$3,643	1.46	\$4,195	1.27
Outpatient Net Revenue per Visit		\$592	\$686	0.86	\$791	0.75	\$598	0.99	\$595	1.00

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$65,815,824	Cash & Cash Equivalents	\$9,119,910	Current Liabilities	\$5,282,284
Less Deductions	\$26,948,218	Net Patient Receivables	\$5,601,883	Long-Term Debt	\$32,422,947
Net Patient Revenue	\$38,867,606	Other Receivables	\$514,333	Other Liabilities	\$1,221,580
Plus Other Revenue	\$2,702,548			Subtotal	\$38,926,811
Total Revenue	\$41,570,154	Land, Buildings & Equipment (Net)	\$40,485,825		
Less Expenses	\$44,042,814	Other Assets	\$6,389,619	Unrestricted Fund Balance	\$23,184,759
Non-Operating Gains/Losses	\$753,698			Restricted Fund Balance	\$0
Net Income	-\$1,718,962	Total Assets	\$62,111,570	Total Liabilities & Fund Balance	\$62,111,570