

**010 Beaver Dam Community Hospitals Inc**  
707 South University Avenue  
Beaver Dam, WI 53916  
920-887-7181

Fiscal Year: 07/01 to 06/30  
Type: GMS  
General Medical & Surgical  
Control: Other Not-For-Profit

County: Dodge  
Analysis Area: Southern (1)  
Volume Group: 4

		All GMS Hospitals		Analysis Area 1		Volume Group 4		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	24.6%	55.7%	0.44	57.3%	0.43	39.8%	0.62	20.9%	1.18
Obstetrics	29.4%	41.5%	0.71	43.6%	0.04	28.9%	1.02	34.2%	0.86
Pediatrics	0.0%	52.8%	N/A	54.8%	N/A	7.7%	N/A	0.0%	N/A
Total Hospital	23.9%	57.5%	0.42	60.2%	0.40	42.4%	0.56	21.8%	1.10
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	8.9	26.4	0.34	24.4	0.36	10.7	0.83	7.5	1.18
Obstetrics	1.8	5.6	0.31	5.1	0.35	2.0	0.89	2.1	0.86
Pediatrics	0.0	1.4	N/A	2.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	11.5	49.4	0.23	51.9	0.22	16.6	0.69	10.4	1.10
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.7	3.9	0.69	3.9	0.69	3.0	0.89	2.6	1.04
Obstetrics	2.4	2.5	0.96	2.7	0.90	2.2	1.09	2.4	1.03
Pediatrics	0.0	3.5	N/A	3.8	N/A	1.9	N/A	0.0	N/A
Total Hospital	2.7	4.4	0.62	4.3	0.63	3.3	0.84	2.7	1.02
<b>Surgical Operations</b>									
Inpatient	332	1,396	0.24	2,117	0.16	484	0.69	364	0.91
Outpatient	1,710	4,206	0.41	7,457	0.23	2,045	0.84	1,937	0.88
Inpatient as % of All Surgeries	16.3%	24.9%	0.65	22.1%	0.74	19.2%	0.85	15.8%	1.03
<b>Outpatient Visits</b>									
Non-Emergency Visits	72,061	136,074	0.53	174,723	0.41	63,222	1.14	74,623	0.97
Emergency Visits	18,684	18,688	1.00	17,254	1.08	12,717	1.47	20,988	0.89
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	4.0	19.3	0.21	26.0	0.15	10.6	0.38	5.0	0.80
Nurses, Licensed	100.4	239.2	0.42	251.5	0.40	104.8	0.96	93.5	1.07
Ancillary Nursing Personnel	36.5	40.0	0.91	43.3	0.84	22.9	1.59	37.8	0.97
All Other Personnel	377.6	480.4	0.79	653.1	0.58	217.2	1.74	381.9	0.99
Total FTEs	518.5	779.0	0.67	973.9	0.53	355.5	1.46	518.1	1.00
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	6.2	14.9	0.42	20.1	0.31	17.1	0.36	8.4	0.74
Nurses, Licensed	155.7	183.7	0.85	194.3	0.80	169.2	0.92	157.3	0.99
Ancillary Nursing Personnel	56.6	30.8	1.84	33.4	1.69	37.0	1.53	63.6	0.89
All Other Personnel	585.6	369.0	1.59	504.4	1.16	350.8	1.67	642.4	0.91
Total FTEs	804.1	598.3	1.34	752.2	1.07	574.1	1.40	871.7	0.92

**Total Hospital:**

Beds Set Up & Staffed 48  
Discharges 1,532  
Inpatient Days 4,188

**Contract with:**

Health Maintenance  
Organization (HMO) Yes  
Preferred Provider  
Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
Discharges 0  
Inpatient Days 0

**Newborn Nursery:**

Bassinet 6  
Total Births 273  
Newborn Days 561

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	36	1,198	3,233	24.6%	8.9	2.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	6	265	644	29.4%	1.8	2.4
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	69	311	14.2%	0.9	4.5
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	5	1	5.9
Physicians & Dentists	7	4	9.7	Radiological Services Personnel	18	23	30.1
Medical & Dental Residents	0	0	0.0	Sonographers	1	2	2.3
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	5	6.6
Registered Nurses	52	70	90.5	Occupational Therapists	2	2	3.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.6
Licensed Practical Nurses	2	2	3.0	Physical Therapists	7	3	8.3
Ancillary Nursing Personnel	27	22	36.5	Physical Therapy Assistants/Aides	1	3	2.7
Medical Assistants	9	5	11.9	Recreational Therapists	0	0	0.0
Physician Assistants	4	1	4.1	Dietitians & Nutritionists	2	1	2.7
Nurse Practitioners	6	0	6.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	1	0.8
Clinical Nurse Specialists	1	0	1.0	All Other Health Professionals	12	3	13.9
Health Info Mgmt-Administrators/Technicians	21	1	21.3	All Other Personnel	196	90	235.0
Pharmacy Personnel	15	9	18.3				
Clinical Laboratory Personnel	0	0	0.0				
				<b>Total</b>	<b>397</b>	<b>249</b>	<b>518.5</b>

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
FY 2018										
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$97,850,057	43.1%	45.7%	0.94	41.6%	1.04	49.2%	0.88	42.3%	1.02
Medical Assistance	\$27,309,853	12.0%	14.0%	0.86	11.5%	1.04	11.3%	1.07	13.1%	0.92
Commercial	\$91,366,708	40.3%	35.8%	1.12	39.3%	1.02	36.3%	1.11	40.5%	0.99
All Other	\$10,383,558	4.6%	4.5%	1.02	7.5%	0.61	3.2%	1.45	4.1%	1.12
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$78,258,264	34.5%	34.1%	1.01	30.8%	1.12	35.5%	0.97	33.8%	1.02
Medical Assistance	\$22,370,323	9.9%	10.6%	0.93	8.7%	1.14	8.4%	1.18	10.7%	0.93
Commercial	\$38,357,837	16.9%	14.7%	1.15	18.2%	0.93	13.1%	1.30	16.9%	1.00
Charity Care	\$2,875,530	1.3%	1.0%	1.30	0.9%	1.48	1.3%	1.00	2.5%	0.52
Bad Debt	\$4,614,358	2.0%	1.1%	1.90	1.1%	1.92	1.4%	1.47	1.1%	1.84
All Other	\$1,265,884	0.6%	2.0%	0.28	3.4%	0.17	1.1%	0.53	0.2%	2.28
Total Deductions	\$147,742,196	65.1%	63.3%	1.03	62.8%	1.04	60.7%	1.07	65.2%	1.00
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		9.8%	5.5%	1.78	6.4%	1.53	3.5%	2.82	10.1%	0.97
Net Gains/Losses as % of Net Income		4,064.0%	2.6%	1,589.32	1.9%	2,188.82	18.6%	218.04	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$42,028,713	45.7%	44.1%	1.04	47.5%	0.96	44.5%	1.03	44.7%	1.02
Supplies & Services	\$38,762,572	42.1%	49.0%	0.86	45.0%	0.94	46.9%	0.90	43.5%	0.97
Capital Component	\$11,259,172	12.2%	6.9%	1.78	7.5%	1.63	8.5%	1.43	11.9%	1.03
<b>Fiscal Statistics</b>										
Operating Margin (%)		-4.9%	8.4%	N/A	5.0%	N/A	4.8%	N/A	-9.4%	0.52
Total Hospital Net Income (%)		0.1%	8.6%	0.01	5.0%	0.02	5.8%	0.02	-6.3%	N/A
Return on Equity (%)		0.1%	6.3%	0.01	3.8%	0.02	3.7%	0.02	-3.4%	N/A
Current Ratio		1.9	5.9	0.31	2.3	0.83	5.5	0.34	1.8	1.06
Days in Net Patient Accounts Receivable		56.9	51.6	1.10	47.8	1.19	49.4	1.15	51.3	1.11
Average Payment Period		55.8	38.5	1.45	55.0	1.01	40.4	1.38	50.0	1.12
Equity Financing (%)		56.5%	75.1%	0.75	59.3%	0.95	75.7%	0.75	53.6%	1.06
Long-Term Debt to Equity Ratio		0.6	0.2	3.51	0.3	1.90	0.2	3.08	0.6	0.89
Times Interest Earned		1.0	13.4	0.08	5.0	0.21	6.3	0.17	-1.2	N/A
Total Asset Turnover		0.5	0.7	0.71	0.7	0.70	0.6	0.83	0.5	1.01
Average Age of Plant (Years)		12.9	9.9	1.31	10.5	1.24	9.1	1.42	12.1	1.07
Increase (Decrease) Total Net Patient Revenue		1.7%	5.4%	0.31	6.7%	0.25	7.2%	0.23	-3.8%	N/A
Outpatient Gross Revenue (% of Total GPR)		82.2%	61.9%	1.33	59.8%	1.37	72.7%	1.13	82.4%	1.00
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge		\$9,634	\$15,830	0.61	\$17,803	0.54	\$11,444	0.84	\$7,953	1.21
Inpatient Net Revenue per Day		\$3,524	\$3,538	1.00	\$4,047	0.87	\$3,344	1.05	\$2,982	1.18
Outpatient Net Revenue per Visit		\$761	\$686	1.11	\$595	1.28	\$740	1.03	\$722	1.05

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$226,910,176	Cash & Cash Equivalents	\$7,076,858	Current Liabilities	\$12,905,949
Less Deductions	\$147,742,196	Net Patient Receivables	\$12,338,265	Long-Term Debt	\$53,279,836
Net Patient Revenue	\$79,167,980	Other Receivables	\$697,435	Other Liabilities	\$6,953,363
Plus Other Revenue	\$8,620,955			Subtotal	\$73,139,148
Total Revenue	\$87,788,935	Land, Buildings & Equipment (Net)	\$64,272,446		
Less Expenses	\$92,050,457	Other Assets	\$83,884,628	Unrestricted Fund Balance	\$95,130,484
Non-Operating Gains/Losses	\$4,369,028			Restricted Fund Balance	\$2,278,945
Net Income	\$107,506	Total Assets	\$168,269,632	Total Liabilities & Fund Balance	\$168,269,632