

016 Gundersen Boscobel Area Hospital and Clinics
 205 Parker Street
 Boscobel, WI 53805
 608-375-4112

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Grant
 Analysis Area: Southern (1)
 Volume Group: 1

		All GMS Hospitals		Analysis Area 1		Volume Group 1		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	14.2%	55.7%	0.26	57.3%	0.25	11.4%	1.25	14.5%	0.99
Obstetrics	0.0%	41.5%	N/A	43.6%	N/A	26.9%	N/A	0.0%	N/A
Pediatrics	0.0%	52.8%	N/A	54.8%	N/A	50.0%	N/A	0.0%	N/A
Total Hospital	11.6%	57.5%	0.20	60.2%	0.19	17.7%	0.65	12.0%	0.96
Average Census (Patients)									
Adult Medical-Surgical	1.1	26.4	0.04	24.4	0.05	1.9	0.60	1.2	0.99
Obstetrics	0.0	5.6	N/A	5.1	N/A	4.0	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	2.3	N/A	0.2	N/A	0.0	N/A
Total Hospital	1.2	49.4	0.02	51.9	0.02	3.1	0.38	1.2	0.96
Average Length of Stay (Days)									
Adult Medical-Surgical	2.8	3.9	0.72	3.9	0.72	3.0	0.93	2.4	1.17
Obstetrics	0.0	2.5	N/A	2.7	N/A	2.8	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	3.8	N/A	2.8	N/A	0.0	N/A
Total Hospital	2.8	4.4	0.64	4.3	0.65	4.2	0.67	2.5	1.15
Surgical Operations									
Inpatient	20	1,396	0.01	2,117	0.01	55	0.36	27	0.74
Outpatient	414	4,206	0.10	7,457	0.06	307	1.35	414	1.00
Inpatient as % of All Surgeries	4.6%	24.9%	0.18	22.1%	0.21	15.1%	0.30	6.1%	0.75
Outpatient Visits									
Non-Emergency Visits	29,824	136,074	0.22	174,723	0.17	22,296	1.34	28,309	1.05
Emergency Visits	4,386	18,688	0.23	17,254	0.25	3,144	1.39	4,241	1.03
Full-Time Equivalents (FTEs)									
Administrators	6.0	19.3	0.31	26.0	0.23	2.6	2.32	3.0	2.00
Nurses, Licensed	28.5	239.2	0.12	251.5	0.11	32.1	0.89	24.2	1.17
Ancillary Nursing Personnel	5.8	40.0	0.14	43.3	0.13	7.8	0.74	5.0	1.17
All Other Personnel	82.3	480.4	0.17	653.1	0.13	75.6	1.09	73.2	1.12
Total FTEs	122.6	779.0	0.16	973.9	0.13	118.0	1.04	105.4	1.16
FTEs per 100 Patient Census (Adjusted)									
Administrators	27.6	14.9	1.86	20.1	1.37	19.1	1.45	15.9	1.74
Nurses, Licensed	131.0	183.7	0.71	194.3	0.67	236.9	0.55	128.4	1.02
Ancillary Nursing Personnel	26.6	30.8	0.86	33.4	0.80	57.6	0.46	26.2	1.01
All Other Personnel	379.1	369.0	1.03	504.4	0.75	557.9	0.68	388.1	0.98
Total FTEs	564.4	598.3	0.94	752.2	0.75	871.5	0.65	558.7	1.01

Total Hospital:

Beds Set Up & Staffed 10
 Discharges 149
 Inpatient Days 422

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 2
 Discharges 17
 Inpatient Days 181

Newborn Nursery:

Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	8	147	416	14.2%	1.1	2.8
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	1	2	2	6	0.8%	0.0	3.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	3	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	6	0	6.0	Surgical Personnel	0	2	0.9
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	4	1	4.4
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	2	2.4
Registered Nurses	14	28	26.6	Occupational Therapists	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.8
Licensed Practical Nurses	0	1	0.9	Physical Therapists	2	2	2.9
Ancillary Nursing Personnel	1	9	5.8	Physical Therapy Assistants/Aides	1	2	1.8
Medical Assistants	3	2	3.9	Recreational Therapists	0	0	0.0
Physician Assistants	1	0	1.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	1	0.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	3	2	4.6
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	40	13	46.9
Pharmacy Personnel	1	4	2.8				
Clinical Laboratory Personnel	6	3	8.3				
				Total	85	73	122.6

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$15,677,900	40.4%	45.7%	0.88	41.6%	0.97	46.6%	0.87	41.8%	0.97
Medical Assistance	\$6,789,351	17.5%	14.0%	1.25	11.5%	1.52	13.4%	1.30	17.8%	0.98
Commercial	\$15,109,885	38.9%	35.8%	1.08	39.3%	0.99	35.9%	1.08	37.1%	1.05
All Other	\$1,274,199	3.3%	4.5%	0.73	7.5%	0.43	4.0%	0.81	3.3%	0.99
Deductions as % of Total Gross Patient Revenue										
Medicare	\$7,563,788	19.5%	34.1%	0.57	30.8%	0.63	21.1%	0.92	16.3%	1.19
Medical Assistance	\$4,689,582	12.1%	10.6%	1.14	8.7%	1.39	8.5%	1.43	8.7%	1.38
Commercial	\$6,350,767	16.3%	14.7%	1.11	18.2%	0.90	9.7%	1.68	19.1%	0.85
Charity Care	\$369,525	1.0%	1.0%	0.98	0.9%	1.11	1.0%	0.93	1.3%	0.75
Bad Debt	\$484,827	1.2%	1.1%	1.17	1.1%	1.18	2.2%	0.58	1.8%	0.69
All Other	\$589,090	1.5%	2.0%	0.77	3.4%	0.45	1.6%	0.96	1.6%	0.92
Total Deductions	\$20,047,579	51.6%	63.3%	0.81	62.8%	0.82	44.0%	1.17	48.9%	1.06
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.5%	5.5%	0.81	6.4%	0.70	3.2%	1.40	3.1%	1.44
Net Gains/Losses as % of Net Income		0.0%	2.6%	N/A	1.9%	N/A	N/A	N/A	2.1%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$8,204,361	45.5%	44.1%	1.03	47.5%	0.96	54.9%	0.83	41.3%	1.10
Supplies & Services	\$8,640,161	47.9%	49.0%	0.98	45.0%	1.06	38.5%	1.24	52.1%	0.92
Capital Component	\$1,205,396	6.7%	6.9%	0.97	7.5%	0.89	6.7%	1.00	6.7%	1.00
Fiscal Statistics										
Operating Margin (%)		8.3%	8.4%	0.99	5.0%	1.68	1.3%	6.46	12.7%	0.65
Total Hospital Net Income (%)		8.3%	8.6%	0.97	5.0%	1.65	1.0%	8.34	13.0%	0.64
Return on Equity (%)		8.8%	6.3%	1.39	3.8%	2.33	1.2%	7.06	15.0%	0.59
Current Ratio		7.2	5.9	1.22	2.3	3.21	3.5	2.06	5.7	1.27
Days in Net Patient Accounts Receivable		45.1	51.6	0.87	47.8	0.94	53.6	0.84	34.1	1.32
Average Payment Period		34.8	38.5	0.90	55.0	0.63	37.7	0.92	40.6	0.86
Equity Financing (%)		73.4%	75.1%	0.98	59.3%	1.24	52.0%	1.41	69.0%	1.06
Long-Term Debt to Equity Ratio		0.2	0.2	1.52	0.3	0.82	0.6	0.44	0.3	0.83
Times Interest Earned		9.9	13.4	0.74	5.0	1.98	2.0	4.93	14.1	0.70
Total Asset Turnover		1.1	0.7	1.44	0.7	1.41	1.3	0.84	1.2	0.92
Average Age of Plant (Years)		16.0	9.9	1.62	10.5	1.52	10.1	1.58	15.6	1.02
Increase (Decrease) Total Net Patient Revenue		-2.1%	5.4%	N/A	6.7%	N/A	6.3%	N/A	2.3%	N/A
Outpatient Gross Revenue (% of Total GPR)		92.1%	61.9%	1.49	59.8%	1.54	77.2%	1.19	89.6%	1.03
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$12,822	\$15,830	0.81	\$17,803	0.72	\$17,237	0.74	\$9,419	1.36
Inpatient Net Revenue per Day		\$2,592	\$3,538	0.73	\$4,047	0.64	\$2,652	0.98	\$2,561	1.01
Outpatient Net Revenue per Visit		\$500	\$686	0.73	\$595	0.84	\$595	0.84	\$552	0.91

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$38,851,335	Cash & Cash Equivalents	\$7,879,438	Current Liabilities	\$1,641,235
Less Deductions	\$20,047,579	Net Patient Receivables	\$2,322,497	Long-Term Debt	\$3,299,690
Net Patient Revenue	\$18,803,756	Other Receivables	\$640,593	Other Liabilities	\$0
Plus Other Revenue	\$878,925			Subtotal	\$4,940,925
Total Revenue	\$19,682,681	Land, Buildings & Equipment (Net)	\$6,002,117		
Less Expenses	\$18,049,918	Other Assets	\$1,711,425	Unrestricted Fund Balance	\$13,615,145
Non-Operating Gains/Losses	\$0			Restricted Fund Balance	\$0
Net Income	\$1,632,763	Total Assets	\$18,556,070	Total Liabilities & Fund Balance	\$18,556,070