

**019 Ascension Calumet Hospital, Inc**  
614 Memorial Drive  
Chilton, WI 53014  
920-849-2386

Fiscal Year: 07/01 to 06/30  
Type: GMS  
Critical Access Hospital  
Control: Other Not-For-Profit

County: Calumet  
Analysis Area: Lake Winnebago (3)  
Volume Group: 2

		All GMS Hospitals		Analysis Area 3		Volume Group 2		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	11.3%	55.7%	0.20	44.0%	0.26	20.1%	0.56	17.7%	0.64
Obstetrics	0.0%	41.5%	N/A	31.5%	N/A	16.5%	N/A	0.0%	N/A
Pediatrics	0.0%	52.8%	N/A	83.4%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	11.3%	57.5%	0.20	46.2%	0.24	24.5%	0.46	17.7%	0.64
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	1.7	26.4	0.06	20.6	0.08	3.2	0.53	2.6	0.64
Obstetrics	0.0	5.6	N/A	4.4	N/A	0.6	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	0.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	1.7	49.4	0.03	35.5	0.05	4.6	0.36	2.6	0.64
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.2	3.9	0.56	3.5	0.64	3.0	0.73	2.7	0.82
Obstetrics	0.0	2.5	N/A	2.4	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	2.8	N/A	0.0	N/A	0.0	N/A
Total Hospital	1.9	4.4	0.43	3.8	0.49	2.9	0.65	2.7	0.70
<b>Surgical Operations</b>									
Inpatient	111	1,396	0.08	1,243	0.09	350	0.32	150	0.74
Outpatient	430	4,206	0.10	6,046	0.07	1,888	0.23	443	0.97
Inpatient as % of All Surgeries	20.5%	24.9%	0.82	17.1%	1.20	15.6%	1.31	25.3%	0.81
<b>Outpatient Visits</b>									
Non-Emergency Visits	52,296	136,074	0.38	126,761	0.41	24,234	2.16	54,287	0.96
Emergency Visits	5,746	18,688	0.31	15,547	0.37	3,778	1.52	5,929	0.97
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	2.7	19.3	0.14	17.4	0.15	5.4	0.49	1.7	1.54
Nurses, Licensed	25.2	239.2	0.11	179.4	0.14	46.6	0.54	34.3	0.73
Ancillary Nursing Personnel	7.7	40.0	0.19	31.1	0.25	8.1	0.96	3.9	2.01
All Other Personnel	59.9	480.4	0.12	293.7	0.20	107.7	0.56	65.6	0.91
Total FTEs	95.5	779.0	0.12	521.5	0.18	167.8	0.57	105.5	0.91
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	19.2	14.9	1.30	14.8	1.30	30.5	0.63	11.3	1.70
Nurses, Licensed	180.3	183.7	0.98	152.4	1.18	261.4	0.69	223.0	0.81
Ancillary Nursing Personnel	55.5	30.8	1.80	26.4	2.10	45.4	1.22	25.1	2.21
All Other Personnel	429.7	369.0	1.16	249.4	1.72	604.7	0.71	427.0	1.01
Total FTEs	684.7	598.3	1.14	443.0	1.55	941.9	0.73	686.4	1.00

**Total Hospital:**

Beds Set Up & Staffed 15  
Discharges 329  
Inpatient Days 616

**Contract with:**

Health Maintenance  
Organization (HMO) Yes  
Preferred Provider  
Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 10  
Discharges 44  
Inpatient Days 518

**Newborn Nursery:**

Bassinet 0  
Total Births 0  
Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	15	280	616	11.3%	1.7	2.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	3	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	2	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	1	2.7	Surgical Personnel	2	2	3.5
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	5	5	7.1
Medical & Dental Residents	0	0	0.0	Sonographers	1	1	1.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	1	1.0
Registered Nurses	11	22	21.3	Occupational Therapists	1	1	1.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.5
Licensed Practical Nurses	3	2	3.8	Physical Therapists	3	0	3.0
Ancillary Nursing Personnel	4	12	7.7	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	9	1	9.6	Recreational Therapists	0	0	0.0
Physician Assistants	1	0	1.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	12	0	12.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	9	4	10.9
Pharmacy Personnel	1	0	1.0				
Clinical Laboratory Personnel	6	1	6.6				
				<b>Total</b>	<b>72</b>	<b>54</b>	<b>95.5</b>

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Chilton, WI 53014			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017		
Selected Financial Statistics			FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$28,089,391	55.2%	45.7%	1.21	47.1%	1.17	45.3%	1.22	52.5%	1.05	
Medical Assistance	\$3,588,006	7.1%	14.0%	0.50	10.7%	0.66	9.6%	0.73	7.5%	0.94	
Commercial	\$17,536,421	34.5%	35.8%	0.96	39.9%	0.86	42.0%	0.82	37.0%	0.93	
All Other	\$1,679,879	3.3%	4.5%	0.73	2.3%	1.46	3.1%	1.08	3.0%	1.11	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$13,263,708	26.1%	34.1%	0.76	33.7%	0.77	27.2%	0.96	23.1%	1.13	
Medical Assistance	\$2,463,036	4.8%	10.6%	0.46	7.8%	0.62	7.0%	0.69	5.6%	0.87	
Commercial	\$2,976,884	5.8%	14.7%	0.40	13.1%	0.45	13.4%	0.44	6.1%	0.96	
Charity Care	\$288,078	0.6%	1.0%	0.58	0.6%	0.90	0.6%	0.96	0.4%	1.37	
Bad Debt	\$1,545,512	3.0%	1.1%	2.84	1.3%	2.31	1.3%	2.28	2.9%	1.06	
All Other	\$807,335	1.6%	2.0%	0.81	1.4%	1.15	1.4%	1.12	1.3%	1.20	
Total Deductions	\$21,344,553	41.9%	63.3%	0.66	57.9%	0.72	50.9%	0.82	39.4%	1.06	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		0.7%	5.5%	0.12	1.7%	0.40	3.0%	0.23	0.9%	0.78	
Net Gains/Losses as % of Net Income		0.6%	2.6%	0.22	3.3%	0.17	2.7%	0.21	N/A	N/A	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$8,379,336	30.6%	44.1%	0.70	41.1%	0.75	45.2%	0.68	34.1%	0.90	
Supplies & Services	\$17,288,756	63.2%	49.0%	1.29	51.9%	1.22	46.7%	1.35	59.5%	1.06	
Capital Component	\$1,676,300	6.1%	6.9%	0.89	7.0%	0.87	8.1%	0.76	6.3%	0.97	
Fiscal Statistics											
Operating Margin (%)		8.1%	8.4%	0.97	11.1%	0.73	14.9%	0.54	15.1%	0.54	
Total Hospital Net Income (%)		8.1%	8.6%	0.95	11.5%	0.71	15.3%	0.53	15.0%	0.54	
Return on Equity (%)		8.6%	6.3%	1.36	10.9%	0.79	14.6%	0.59	12.9%	0.67	
Current Ratio		7.0	5.9	1.18	6.8	1.03	3.0	2.35	6.8	1.03	
Days in Net Patient Accounts Receivable		66.6	51.6	1.29	56.0	1.19	58.4	1.14	55.3	1.20	
Average Payment Period		20.2	38.5	0.53	21.7	0.93	56.8	0.36	34.3	0.59	
Equity Financing (%)		84.3%	75.1%	1.12	78.3%	1.08	61.3%	1.38	85.8%	0.98	
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.1	N/A	0.4	N/A	0.0	N/A	
Times Interest Earned		0.0	13.4	N/A	32.7	N/A	18.7	N/A	0.0	N/A	
Total Asset Turnover		1.1	0.7	1.44	1.0	1.11	1.0	1.11	0.9	1.22	
Average Age of Plant (Years)		3.7	9.9	0.37	10.8	0.34	8.5	0.44	2.8	1.31	
Increase (Decrease) Total Net Patient Revenue		0.9%	5.4%	0.16	6.7%	0.13	2.5%	0.36	31.0%	0.03	
Outpatient Gross Revenue (% of Total GPR)		87.8%	61.9%	1.42	69.3%	1.27	73.7%	1.19	83.1%	1.06	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge		\$11,751	\$15,830	0.74	\$12,540	0.94	\$15,847	0.74	\$14,433	0.81	
Inpatient Net Revenue per Day		\$3,852	\$3,538	1.09	\$3,195	1.21	\$4,787	0.80	\$3,777	1.02	
Outpatient Net Revenue per Visit		\$459	\$686	0.67	\$574	0.80	\$991	0.46	\$402	1.14	
Income Statement			Assets			Liabilities & Fund Balances					
Gross Patient Revenue (GPR)	\$50,893,697		Cash & Cash Equivalents		\$1,053,976		Current Liabilities		\$1,433,637		
Less Deductions	\$21,344,553		Net Patient Receivables		\$5,389,469		Long-Term Debt		\$0		
Net Patient Revenue	\$29,549,144		Other Receivables		-\$47		Other Liabilities		\$2,986,529		
Plus Other Revenue	\$204,305						Subtotal		\$4,420,166		
Total Revenue	\$29,753,449		Land, Buildings & Equipment (Net)		\$16,799,417						
Less Expenses	\$27,344,392		Other Assets		\$4,881,958		Unrestricted Fund Balance		\$23,704,607		
Non-Operating Gains/Losses	\$13,895						Restricted Fund Balance		\$0		
Net Income	\$2,422,952		Total Assets		\$28,124,773		Total Liabilities & Fund Balance		\$28,124,773		