

025 Memorial Hospital of Lafayette Co.
800 Clay Street
Darlington, WI 53530
608-776-4466

Fiscal Year: 01/01 to 12/31
Type: GMS
Critical Access Hospital
Control: County

County: Lafayette
Analysis Area: Southern (1)
Volume Group: 1

		All GMS Hospitals		Analysis Area 1		Volume Group 1		FY 2018 vs. 2017	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	6.4%	55.7%	0.12	57.3%	0.11	11.4%	0.56	6.0%	1.08
Obstetrics	0.0%	41.5%	N/A	43.6%	N/A	26.9%	N/A	0.0%	N/A
Pediatrics	0.0%	52.8%	N/A	54.8%	N/A	50.0%	N/A	0.0%	N/A
Total Hospital	6.4%	57.5%	0.11	60.2%	0.11	17.7%	0.36	6.0%	1.08
Average Census (Patients)									
Adult Medical-Surgical	1.6	26.4	0.06	24.4	0.07	1.9	0.84	1.5	1.08
Obstetrics	0.0	5.6	N/A	5.1	N/A	4.0	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	2.3	N/A	0.2	N/A	0.0	N/A
Total Hospital	1.6	49.4	0.03	51.9	0.03	3.1	0.52	1.5	1.08
Average Length of Stay (Days)									
Adult Medical-Surgical	2.3	3.9	0.58	3.9	0.59	3.0	0.75	2.6	0.86
Obstetrics	0.0	2.5	N/A	2.7	N/A	2.8	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	3.8	N/A	2.8	N/A	0.0	N/A
Total Hospital	2.3	4.4	0.52	4.3	0.53	4.2	0.54	2.6	0.86
Surgical Operations									
Inpatient	128	1,396	0.09	2,117	0.06	55	2.33	53	2.42
Outpatient	275	4,206	0.07	7,457	0.04	307	0.89	222	1.24
Inpatient as % of All Surgeries	31.8%	24.9%	1.27	22.1%	1.44	15.1%	2.10	19.3%	1.65
Outpatient Visits									
Non-Emergency Visits	21,270	136,074	0.16	174,723	0.12	22,296	0.95	18,562	1.15
Emergency Visits	2,122	18,688	0.11	17,254	0.12	3,144	0.67	2,137	0.99
Full-Time Equivalents (FTEs)									
Administrators	5.0	19.3	0.26	26.0	0.19	2.6	1.94	5.0	1.00
Nurses, Licensed	27.2	239.2	0.11	251.5	0.11	32.1	0.85	718.4	0.04
Ancillary Nursing Personnel	17.3	40.0	0.43	43.3	0.40	7.8	2.21	61.2	0.28
All Other Personnel	62.4	480.4	0.13	653.1	0.10	75.6	0.83	599.2	0.10
Total FTEs	111.8	779.0	0.14	973.9	0.11	118.0	0.95	1,383.8	0.08
FTEs per 100 Patient Census (Adjusted)									
Administrators	61.0	14.9	4.11	20.1	3.04	19.1	3.20	63.4	0.96
Nurses, Licensed	331.3	183.7	1.80	194.3	1.71	236.9	1.40	9,114.1	0.04
Ancillary Nursing Personnel	210.5	30.8	6.84	33.4	6.30	57.6	3.65	776.2	0.27
All Other Personnel	760.8	369.0	2.06	504.4	1.51	557.9	1.36	7,602.7	0.10
Total FTEs	1,363.6	598.3	2.28	752.2	1.81	871.5	1.56	17,556.4	0.08

Total Hospital:

Beds Set Up & Staffed 25
Discharges 255
Inpatient Days 584

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 5
Discharges 61
Inpatient Days 446

Newborn Nursery:

Bassinet 0
Total Births 0
Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	25	255	584	6.4%	1.6	2.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	4	0	0	0	0.0%	0.0	0.0
Psychiatric	4	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	4	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	0	5.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	2	3	4.4	Radiological Services Personnel	5	1	5.6
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	23	1	23.2	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	2	0	2.0	Physical Therapists	0	0	0.0
Ancillary Nursing Personnel	16	5	17.3	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	5	0	5.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	4	2.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	2	0	2.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	6	0	6.0	All Other Personnel	29	0	29.0
Pharmacy Personnel	2	1	2.1				
Clinical Laboratory Personnel	6	1	6.2				
				Total	105	16	111.8

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	Value ¹	Ratio	Value ¹	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$16,536,090	42.7%	45.7%	0.93	41.6%	1.03	46.6%	0.91	39.5%	1.08
Medical Assistance	\$3,089,147	8.0%	14.0%	0.57	11.5%	0.69	13.4%	0.59	7.4%	1.08
Commercial	\$18,294,255	47.2%	35.8%	1.32	39.3%	1.20	35.9%	1.31	44.6%	1.06
All Other	\$848,663	2.2%	4.5%	0.49	7.5%	0.29	4.0%	0.54	8.4%	0.26
Deductions as % of Total Gross Patient Revenue										
Medicare	\$9,506,620	24.5%	34.1%	0.72	30.8%	0.80	21.1%	1.16	22.3%	1.10
Medical Assistance	\$2,190,780	5.7%	10.6%	0.54	8.7%	0.65	8.5%	0.67	7.4%	0.76
Commercial	\$6,513,502	16.8%	14.7%	1.14	18.2%	0.93	9.7%	1.73	15.7%	1.07
Charity Care	\$143,484	0.4%	1.0%	0.38	0.9%	0.43	1.0%	0.36	0.1%	3.25
Bad Debt	\$571,741	1.5%	1.1%	1.38	1.1%	1.39	2.2%	0.68	1.7%	0.86
All Other	\$0	0.0%	2.0%	N/A	3.4%	N/A	1.6%	N/A	0.0%	N/A
Total Deductions	\$18,926,127	48.8%	63.3%	0.77	62.8%	0.78	44.0%	1.11	47.3%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		0.0%	5.5%	0.01	6.4%	0.01	3.2%	0.01	0.2%	0.24
Net Gains/Losses as % of Net Income		N/A	2.6%	N/A	1.9%	N/A	N/A	N/A	108.3%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$9,388,354	47.1%	44.1%	1.07	47.5%	0.99	54.9%	0.86	48.4%	0.97
Supplies & Services	\$9,647,454	48.4%	49.0%	0.99	45.0%	1.08	38.5%	1.26	47.8%	1.01
Capital Component	\$904,632	4.5%	6.9%	0.66	7.5%	0.60	6.7%	0.68	3.9%	1.18
Fiscal Statistics										
Operating Margin (%)		-0.4%	8.4%	N/A	5.0%	N/A	1.3%	N/A	0.0%	10.30
Total Hospital Net Income (%)		-0.4%	8.6%	N/A	5.0%	N/A	1.0%	N/A	0.5%	N/A
Return on Equity (%)		-0.6%	6.3%	N/A	3.8%	N/A	1.2%	N/A	0.7%	N/A
Current Ratio		3.7	5.9	0.63	2.3	1.64	3.5	1.05	2.5	1.47
Days in Net Patient Accounts Receivable		68.8	51.6	1.33	47.8	1.44	53.6	1.28	70.4	0.98
Average Payment Period		27.4	38.5	0.71	55.0	0.50	37.7	0.73	41.4	0.66
Equity Financing (%)		48.6%	75.1%	0.65	59.3%	0.82	52.0%	0.94	56.5%	0.86
Long-Term Debt to Equity Ratio		0.4	0.2	2.46	0.3	1.33	0.6	0.71	0.3	1.39
Times Interest Earned		0.2	13.4	0.01	5.0	0.03	2.0	0.08	3.0	0.05
Total Asset Turnover		1.4	0.7	1.88	0.7	1.84	1.3	1.10	1.4	0.98
Average Age of Plant (Years)		12.5	9.9	1.26	10.5	1.19	10.1	1.23	13.8	0.90
Increase (Decrease) Total Net Patient Revenue		7.5%	5.4%	1.37	6.7%	1.12	6.3%	1.19	31.3%	0.24
Outpatient Gross Revenue (% of Total GPR)		80.5%	61.9%	1.30	59.8%	1.35	77.2%	1.04	81.1%	0.99
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$8,049	\$15,830	0.51	\$17,803	0.45	\$17,237	0.47	\$14,970	0.54
Inpatient Net Revenue per Day		\$2,474	\$3,538	0.70	\$4,047	0.61	\$2,652	0.93	\$3,453	0.72
Outpatient Net Revenue per Visit		\$759	\$686	1.11	\$595	1.28	\$595	1.28	\$719	1.06

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$38,768,155	Cash & Cash Equivalents	\$635,005	Current Liabilities	\$1,438,868
Less Deductions	\$18,926,127	Net Patient Receivables	\$3,741,658	Long-Term Debt	\$2,741,067
Net Patient Revenue	\$19,842,028	Other Receivables	\$147,331	Other Liabilities	\$3,197,380
Plus Other Revenue	\$9,288			Subtotal	\$7,377,315
Total Revenue	\$19,851,316	Land, Buildings & Equipment (Net)	\$5,982,404		
Less Expenses	\$19,940,440	Other Assets	\$3,856,901	Unrestricted Fund Balance	\$6,985,984
Non-Operating Gains/Losses	\$2,446			Restricted Fund Balance	\$0
Net Income	-\$86,678	Total Assets	\$14,363,299	Total Liabilities & Fund Balance	\$14,363,299