

030 Sacred Heart Hospital
 900 West Clairemont Avenue
 Eau Claire, WI 54701
 715-839-4121

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Eau Claire
 Analysis Area: West Central (5A)
 Volume Group: 6

		All GMS Hospitals		Analysis Area 5A		Volume Group 6		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	61.7%	55.7%	1.11	42.7%	1.44	57.4%	1.07	61.0%	1.01
Obstetrics	28.8%	41.5%	0.69	29.5%	0.18	40.0%	0.72	31.6%	0.91
Pediatrics	0.0%	52.8%	N/A	0.0%	N/A	93.8%	N/A	0.0%	N/A
Total Hospital	54.8%	57.5%	0.95	44.1%	1.24	59.0%	0.93	54.4%	1.01
Average Census (Patients)									
Adult Medical-Surgical	72.8	26.4	2.76	11.9	6.14	36.9	1.97	72.0	1.01
Obstetrics	5.2	5.6	0.92	2.1	2.51	7.9	0.66	5.7	0.91
Pediatrics	0.0	1.4	N/A	0.0	N/A	5.2	N/A	0.0	N/A
Total Hospital	118.3	49.4	2.40	18.9	6.27	78.6	1.50	117.5	1.01
Average Length of Stay (Days)									
Adult Medical-Surgical	4.8	3.9	1.22	3.7	1.31	3.8	1.26	4.7	1.03
Obstetrics	2.2	2.5	0.87	2.3	0.96	2.6	0.86	2.3	0.97
Pediatrics	0.0	3.5	N/A	0.0	N/A	3.5	N/A	0.0	N/A
Total Hospital	4.8	4.4	1.08	3.9	1.21	4.4	1.07	4.6	1.03
Surgical Operations									
Inpatient	2,361	1,396	1.69	485	4.87	1,842	1.28	2,456	0.96
Outpatient	2,470	4,206	0.59	1,916	1.29	4,876	0.51	2,268	1.09
Inpatient as % of All Surgeries	48.9%	24.9%	1.96	20.2%	2.42	27.4%	1.78	52.0%	0.94
Outpatient Visits									
Non-Emergency Visits	58,704	136,074	0.43	67,827	0.87	168,131	0.35	74,521	0.79
Emergency Visits	23,446	18,688	1.25	8,592	2.73	31,181	0.75	23,911	0.98
Full-Time Equivalents (FTEs)									
Administrators	10.0	19.3	0.52	10.6	0.94	25.9	0.39	11.0	0.91
Nurses, Licensed	240.1	239.2	1.00	115.3	2.08	358.4	0.67	261.0	0.92
Ancillary Nursing Personnel	62.6	40.0	1.56	18.4	3.40	57.2	1.09	57.0	1.10
All Other Personnel	622.7	480.4	1.30	260.2	2.39	660.2	0.94	642.9	0.97
Total FTEs	935.4	779.0	1.20	404.6	2.31	1,101.6	0.85	971.9	0.96
FTEs per 100 Patient Census (Adjusted)									
Administrators	5.3	14.9	0.36	18.0	0.30	12.9	0.41	5.8	0.92
Nurses, Licensed	127.8	183.7	0.70	195.4	0.65	178.3	0.72	137.7	0.93
Ancillary Nursing Personnel	33.3	30.8	1.08	31.2	1.07	28.5	1.17	30.1	1.11
All Other Personnel	331.4	369.0	0.90	440.9	0.75	328.4	1.01	339.2	0.98
Total FTEs	497.8	598.3	0.83	685.5	0.73	548.0	0.91	512.8	0.97

Total Hospital:

Beds Set Up & Staffed 216
 Discharges 9,084
 Inpatient Days 43,174

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 15
 Total Births 840
 Newborn Days 1,797

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	118	5,522	26,583	61.7%	72.8	4.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	24	185	3,294	37.6%	9.0	17.8
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	18	859	1,889	28.8%	5.2	2.2
Psychiatric	1	29	1,279	7,049	66.6%	19.3	5.5
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	22	1,238	4,358	54.3%	11.9	3.5
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	2	5	1	1	0.1%	0.0	1.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	10	0	10.0	Surgical Personnel	12	14	18.7
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	31	12	38.6
Medical & Dental Residents	0	0	0.0	Sonographers	1	9	8.3
Dental Hygienists	0	0	0.0	Respiratory Therapists	12	18	24.0
Registered Nurses	120	185	240.1	Occupational Therapists	6	5	8.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	1	2.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	7	7	10.4
Ancillary Nursing Personnel	30	48	62.6	Physical Therapy Assistants/Aides	6	3	6.5
Medical Assistants	0	0	0.0	Recreational Therapists	0	3	2.4
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	3	1	3.7
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	3	5	7.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	90	79	137.3
Health Info Mgmt-Administrators/Technicians	28	3	29.8	All Other Personnel	231	93	283.0
Pharmacy Personnel	25	7	28.7				
Clinical Laboratory Personnel	11	7	13.5				
				Total	628	500	935.4

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Eau Claire, WI 54701			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017				
Selected Financial Statistics			FY 2018	Value	Ratio	5A	Value	Ratio	6	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue													
Medicare	\$307,452,797	57.1%	45.7%	1.25	51.0%	1.12	41.9%	1.36	54.6%	1.04			
Medical Assistance	\$72,937,007	13.5%	14.0%	0.97	11.7%	1.15	19.9%	0.68	14.3%	0.95			
Commercial	\$137,797,219	25.6%	35.8%	0.71	33.6%	0.76	35.1%	0.73	26.3%	0.97			
All Other	\$20,441,328	3.8%	4.5%	0.84	3.7%	1.04	3.2%	1.19	4.8%	0.79			
Deductions as % of Total Gross Patient Revenue													
Medicare	\$226,813,171	42.1%	34.1%	1.24	33.7%	1.25	31.8%	1.32	41.0%	1.03			
Medical Assistance	\$50,455,628	9.4%	10.6%	0.89	8.2%	1.14	14.5%	0.65	10.2%	0.92			
Commercial	\$27,504,355	5.1%	14.7%	0.35	9.0%	0.57	12.7%	0.40	4.8%	1.07			
Charity Care	\$9,792,194	1.8%	1.0%	1.86	1.1%	1.66	1.0%	1.85	1.7%	1.09			
Bad Debt	\$1,311,239	0.2%	1.1%	0.23	1.0%	0.23	1.1%	0.21	0.2%	1.18			
All Other	\$8,558,098	1.6%	2.0%	0.81	1.3%	1.19	1.4%	1.11	2.3%	0.70			
Total Deductions	\$324,434,685	60.2%	63.3%	0.95	54.3%	1.11	62.6%	0.96	60.0%	1.00			
Other Revenue & Net Gains or Losses													
Other Revenue as % of Total Revenue		0.5%	5.5%	0.09	2.5%	0.20	3.7%	0.13	0.7%	0.75			
Net Gains/Losses as % of Net Income		44.8%	2.6%	17.52	24.5%	1.83	5.1%	8.72	51.5%	0.87			
Expenses as % of Total Expenses													
Salary/Fringe Benefits	\$75,267,201	40.7%	44.1%	0.92	52.7%	0.77	43.3%	0.94	48.3%	0.84			
Supplies & Services	\$94,837,561	51.3%	49.0%	1.05	41.1%	1.25	49.6%	1.04	43.4%	1.18			
Capital Component	\$14,652,122	7.9%	6.9%	1.15	6.1%	1.29	7.1%	1.11	8.3%	0.96			
Fiscal Statistics													
Operating Margin (%)		14.2%	8.4%	1.69	8.1%	1.76	10.1%	1.41	15.0%	0.95			
Total Hospital Net Income (%)		23.0%	8.6%	2.69	10.4%	2.21	10.6%	2.18	26.6%	0.86			
Return on Equity (%)		8.1%	6.3%	1.27	7.0%	1.15	6.8%	1.19	10.3%	0.78			
Current Ratio		1.3	5.9	0.22	4.4	0.30	7.2	0.18	1.4	0.94			
Days in Net Patient Accounts Receivable		36.3	51.6	0.70	49.2	0.74	53.7	0.68	49.8	0.73			
Average Payment Period		99.0	38.5	2.57	52.6	1.88	35.4	2.79	88.1	1.12			
Equity Financing (%)		87.2%	75.1%	1.16	78.5%	1.11	73.3%	1.19	83.7%	1.04			
Long-Term Debt to Equity Ratio		0.0	0.2	0.26	0.1	0.34	0.2	0.19	0.1	0.66			
Times Interest Earned		83.2	13.4	6.22	26.2	3.17	19.0	4.39	82.3	1.01			
Total Asset Turnover		0.3	0.7	0.43	0.7	0.48	0.6	0.49	0.3	0.94			
Average Age of Plant (Years)		14.4	9.9	1.46	11.5	1.25	8.4	1.72	13.1	1.10			
Increase (Decrease) Total Net Patient Revenue		-0.2%	5.4%	N/A	7.0%	N/A	5.3%	N/A	-8.1%	0.02			
Outpatient Gross Revenue (% of Total GPR)		37.1%	61.9%	0.60	68.3%	0.54	60.4%	0.61	37.9%	0.98			
Net Revenue Statistics													
Inpatient Net Revenue per Discharge		\$14,400	\$15,830	0.91	\$14,403	1.00	\$15,632	0.92	\$14,218	1.01			
Inpatient Net Revenue per Day		\$3,030	\$3,538	0.86	\$3,489	0.87	\$3,480	0.87	\$3,087	0.98			
Outpatient Net Revenue per Visit		\$1,031	\$686	1.50	\$791	1.30	\$697	1.48	\$843	1.22			
Income Statement			Assets			Liabilities & Fund Balances							
Gross Patient Revenue (GPR)	\$538,628,351		Cash & Cash Equivalents		\$9,052,244	Current Liabilities		\$46,994,659					
Less Deductions	\$324,434,685		Net Patient Receivables		\$21,306,123	Long-Term Debt		\$24,674,626					
Net Patient Revenue	\$214,193,666		Other Receivables		\$1,005,061	Other Liabilities		\$16,349,994					
Plus Other Revenue	\$1,062,127					Subtotal		\$88,019,279					
Total Revenue	\$215,255,793		Land, Buildings & Equipment (Net)		\$90,642,562	Unrestricted Fund Balance		\$597,976,432					
Less Expenses	\$184,756,884		Other Assets		\$563,989,721	Restricted Fund Balance		\$19,659,886					
Non-Operating Gains/Losses	\$24,748,002					Total Liabilities & Fund Balance		\$685,995,711					
Net Income	\$55,246,911		Total Assets		\$685,995,711								