

034 St. Agnes Hospital – Fond du Lac
 430 E Division, PO Box 385
 Fond du Lac, WI 54935
 920-929-2300

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Fond du Lac
 Analysis Area: Lake Winnebago (3)
 Volume Group: 7

		All GMS Hospitals		Analysis Area 3		Volume Group 7		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	50.0%	55.7%	0.90	44.0%	1.14	69.4%	0.72	59.8%	0.84
Obstetrics	27.4%	41.5%	0.66	31.5%	0.17	52.7%	0.52	18.6%	1.48
Pediatrics	0.0%	52.8%	N/A	83.4%	N/A	32.8%	N/A	0.0%	N/A
Total Hospital	52.2%	57.5%	0.91	46.2%	1.13	67.8%	0.77	52.8%	0.99
Average Census (Patients)									
Adult Medical-Surgical	43.5	26.4	1.65	20.6	2.11	101.2	0.43	43.6	1.00
Obstetrics	5.2	5.6	0.93	4.4	1.17	15.7	0.33	5.6	0.94
Pediatrics	0.0	1.4	N/A	0.3	N/A	3.8	N/A	0.0	N/A
Total Hospital	72.5	49.4	1.47	35.5	2.04	195.9	0.37	74.0	0.98
Average Length of Stay (Days)									
Adult Medical-Surgical	3.5	3.9	0.90	3.5	1.02	4.4	0.81	3.5	1.01
Obstetrics	2.3	2.5	0.92	2.4	0.97	2.6	0.89	2.4	0.99
Pediatrics	0.0	3.5	N/A	2.8	N/A	3.6	N/A	0.0	N/A
Total Hospital	3.6	4.4	0.83	3.8	0.95	4.8	0.75	3.4	1.08
Surgical Operations									
Inpatient	1,540	1,396	1.10	1,243	1.24	5,208	0.30	1,949	0.79
Outpatient	12,334	4,206	2.93	6,046	2.04	14,763	0.84	12,327	1.00
Inpatient as % of All Surgeries	11.1%	24.9%	0.45	17.1%	0.65	26.1%	0.43	13.7%	0.81
Outpatient Visits									
Non-Emergency Visits	711,755	136,074	5.23	126,761	5.61	473,499	1.50	711,868	1.00
Emergency Visits	31,169	18,688	1.67	15,547	2.00	53,629	0.58	30,480	1.02
Full-Time Equivalents (FTEs)									
Administrators	43.0	19.3	2.22	17.4	2.47	64.0	0.67	133.0	0.32
Nurses, Licensed	416.5	239.2	1.74	179.4	2.32	866.8	0.48	586.1	0.71
Ancillary Nursing Personnel	95.8	40.0	2.39	31.1	3.08	141.9	0.67	87.5	1.09
All Other Personnel	943.4	480.4	1.96	293.7	3.21	1,693.5	0.56	1,291.2	0.73
Total FTEs	1,498.6	779.0	1.92	521.5	2.87	2,766.3	0.54	2,097.7	0.71
FTEs per 100 Patient Census (Adjusted)									
Administrators	13.6	14.9	0.92	14.8	0.92	13.7	0.99	43.6	0.31
Nurses, Licensed	131.7	183.7	0.72	152.4	0.86	186.0	0.71	192.2	0.69
Ancillary Nursing Personnel	30.3	30.8	0.98	26.4	1.15	30.4	0.99	28.7	1.06
All Other Personnel	298.4	369.0	0.81	249.4	1.20	363.3	0.82	423.5	0.70
Total FTEs	473.9	598.3	0.79	443.0	1.07	593.5	0.80	688.0	0.69

Total Hospital:

Beds Set Up & Staffed 139
 Discharges 7,283
 Inpatient Days 26,469

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinet 20
 Total Births 750
 Newborn Days 1,782

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	87	4,511	15,879	50.0%	43.5	3.5
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	5	89	1,085	59.5%	3.0	12.2
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	1	19	812	1,903	27.4%	5.2	2.3
Psychiatric	1	16	776	3,832	65.6%	10.5	4.9
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	8	146	1,916	65.6%	5.2	13.1
Step-Down (Special Care)	1	4	183	1,293	88.6%	3.5	7.1
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	1	0	66	561	0.0%	1.5	8.5
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	43	0	43.0	Surgical Personnel	15	7	18.4
Physicians & Dentists	41	3	41.6	Radiological Services Personnel	23	40	46.8
Medical & Dental Residents	0	0	0.0	Sonographers	5	12	13.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	10	4	10.9
Registered Nurses	146	375	374.2	Occupational Therapists	6	8	10.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	2	3.5
Licensed Practical Nurses	9	16	18.4	Physical Therapists	22	11	28.7
Ancillary Nursing Personnel	30	129	95.8	Physical Therapy Assistants/Aides	3	16	9.0
Medical Assistants	4	6	8.0	Recreational Therapists	1	2	1.5
Physician Assistants	2	7	8.4	Dietitians & Nutritionists	2	7	5.7
Nurse Practitioners	14	6	18.3	Psychologists	1	1	1.7
Certified Registered Nurse Anesthetists	5	1	5.6	Social Workers	11	18	23.2
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	92	62	126.5
Health Info Mgmt-Administrators/Technicians	15	10	21.0	All Other Personnel	382	340	532.7
Pharmacy Personnel	26	15	32.8				
Clinical Laboratory Personnel	0	0	0.0				
				Total	910	1,098	1,498.6

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Fond du Lac, WI 54935			All GMS Hospitals		Analysis Area 3		Volume Group 7		FY 2018 vs. 2017		
Selected Financial Statistics			FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$467,872,410	47.4%	45.7%	1.04	47.1%	1.00	46.0%	1.03	46.1%	1.03	
Medical Assistance	\$103,759,401	10.5%	14.0%	0.75	10.7%	0.98	12.8%	0.82	11.0%	0.96	
Commercial	\$400,828,234	40.6%	35.8%	1.13	39.9%	1.02	36.0%	1.13	41.2%	0.98	
All Other	\$15,575,243	1.6%	4.5%	0.35	2.3%	0.69	5.3%	0.30	1.7%	0.94	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$347,698,084	35.2%	34.1%	1.03	33.7%	1.04	35.3%	1.00	34.5%	1.02	
Medical Assistance	\$81,509,253	8.2%	10.6%	0.78	7.8%	1.06	10.0%	0.83	8.7%	0.95	
Commercial	\$167,008,580	16.9%	14.7%	1.15	13.1%	1.29	16.0%	1.05	16.7%	1.01	
Charity Care	\$2,888,710	0.3%	1.0%	0.30	0.6%	0.47	1.0%	0.30	0.3%	0.99	
Bad Debt	\$12,935,903	1.3%	1.1%	1.22	1.3%	0.99	0.9%	1.40	1.2%	1.05	
All Other	\$3,777,926	0.4%	2.0%	0.20	1.4%	0.28	2.2%	0.17	0.4%	0.87	
Total Deductions	\$615,818,456	62.3%	63.3%	0.98	57.9%	1.08	65.5%	0.95	61.9%	1.01	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		2.2%	5.5%	0.40	1.7%	1.30	6.8%	0.33	2.3%	0.98	
Net Gains/Losses as % of Net Income		63.2%	2.6%	24.73	3.3%	19.07	1.9%	33.45	237.8%	0.27	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$173,450,079	46.0%	44.1%	1.04	41.1%	1.12	43.1%	1.07	46.8%	0.98	
Supplies & Services	\$173,110,766	45.9%	49.0%	0.94	51.9%	0.89	50.4%	0.91	45.2%	1.02	
Capital Component	\$30,203,724	8.0%	6.9%	1.17	7.0%	1.14	6.4%	1.25	8.0%	1.00	
Fiscal Statistics											
Operating Margin (%)		1.0%	8.4%	0.12	11.1%	0.09	8.5%	0.12	-2.6%	N/A	
Total Hospital Net Income (%)		2.7%	8.6%	0.32	11.5%	0.24	8.7%	0.32	1.8%	1.54	
Return on Equity (%)		1.8%	6.3%	0.29	10.9%	0.17	6.7%	0.27	1.2%	1.50	
Current Ratio		2.9	5.9	0.48	6.8	0.42	6.2	0.46	1.9	1.49	
Days in Net Patient Accounts Receivable		61.2	51.6	1.19	56.0	1.09	50.7	1.21	54.7	1.12	
Average Payment Period		39.4	38.5	1.02	21.7	1.81	38.6	1.02	40.2	0.98	
Equity Financing (%)		57.0%	75.1%	0.76	78.3%	0.73	76.2%	0.75	57.3%	0.99	
Long-Term Debt to Equity Ratio		0.4	0.2	2.41	0.1	3.09	0.1	3.34	0.4	0.98	
Times Interest Earned		3.4	13.4	0.25	32.7	0.10	13.7	0.25	2.4	1.42	
Total Asset Turnover		0.7	0.7	0.88	1.0	0.68	0.8	0.84	0.7	0.99	
Average Age of Plant (Years)		11.3	9.9	1.15	10.8	1.05	10.8	1.05	10.9	1.04	
Increase (Decrease) Total Net Patient Revenue		4.1%	5.4%	0.76	6.7%	0.62	6.1%	0.68	2.9%	1.40	
Outpatient Gross Revenue (% of Total GPR)		75.8%	61.9%	1.22	69.3%	1.09	58.0%	1.31	75.8%	1.00	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$12,405		\$15,830	0.78	\$12,540	0.99	\$17,621	0.70	\$10,851	1.14	
Inpatient Net Revenue per Day	\$3,235		\$3,538	0.91	\$3,195	1.01	\$3,654	0.89	\$3,230	1.00	
Outpatient Net Revenue per Visit	\$397		\$686	0.58	\$574	0.69	\$698	0.57	\$380	1.04	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$988,035,288	Cash & Cash Equivalents	\$25,051,511	Current Liabilities	\$38,437,844
Less Deductions	\$615,818,456	Net Patient Receivables	\$62,419,731	Long-Term Debt	\$128,271,543
Net Patient Revenue	\$372,216,832	Other Receivables	\$4,693,989	Other Liabilities	\$85,002,153
Plus Other Revenue	\$8,449,428			Subtotal	\$251,711,540
Total Revenue	\$380,666,260	Land, Buildings & Equipment (Net)	\$164,031,630		
Less Expenses	\$376,764,569	Other Assets	\$328,999,819	Unrestricted Fund Balance	\$333,485,140
Non-Operating Gains/Losses	\$6,713,206			Restricted Fund Balance	\$13,257,747
Net Income	\$10,614,897	Total Assets	\$585,196,680	Total Liabilities & Fund Balance	\$585,196,680