

038 Burnett Medical Center
 257 W St George Avenue
 Grantsburg, WI 54840
 715-463-5353

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Burnett
 Analysis Area: Western Lake Superior (7)
 Volume Group: 1

		All GMS Hospitals		Analysis Area 7		Volume Group 1		FY 2018 vs. 2017	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	9.8%	55.7%	0.18	22.0%	0.44	11.4%	0.86	11.1%	0.88
Obstetrics	0.0%	41.5%	N/A	27.5%	N/A	26.9%	N/A	4.4%	0.00
Pediatrics	0.0%	52.8%	N/A	0.0%	N/A	50.0%	N/A	0.0%	N/A
Total Hospital	9.8%	57.5%	0.17	24.4%	0.40	17.7%	0.55	10.3%	0.95
Average Census (Patients)									
Adult Medical-Surgical	1.7	26.4	0.06	4.1	0.41	1.9	0.87	1.7	1.00
Obstetrics	0.0	5.6	N/A	1.2	N/A	4.0	N/A	0.1	0.00
Pediatrics	0.0	1.4	N/A	0.0	N/A	0.2	N/A	0.0	N/A
Total Hospital	1.7	49.4	0.03	5.6	0.30	3.1	0.54	1.7	0.95
Average Length of Stay (Days)									
Adult Medical-Surgical	2.7	3.9	0.69	3.1	0.88	3.0	0.89	2.5	1.06
Obstetrics	0.0	2.5	N/A	2.4	N/A	2.8	N/A	2.1	0.00
Pediatrics	0.0	3.5	N/A	0.0	N/A	2.8	N/A	0.0	N/A
Total Hospital	2.7	4.4	0.62	3.3	0.81	4.2	0.64	2.5	1.07
Surgical Operations									
Inpatient	8	1,396	0.01	62	0.13	55	0.15	23	0.35
Outpatient	361	4,206	0.09	881	0.41	307	1.17	472	0.76
Inpatient as % of All Surgeries	2.2%	24.9%	0.09	6.5%	0.33	15.1%	0.14	4.6%	0.47
Outpatient Visits									
Non-Emergency Visits	25,423	136,074	0.19	19,272	1.32	22,296	1.14	28,978	0.88
Emergency Visits	4,095	18,688	0.22	6,871	0.60	3,144	1.30	4,314	0.95
Full-Time Equivalents (FTEs)									
Administrators	6.0	19.3	0.31	4.1	1.46	2.6	2.32	6.0	1.00
Nurses, Licensed	42.0	239.2	0.18	60.3	0.70	32.1	1.31	31.7	1.33
Ancillary Nursing Personnel	0.0	40.0	N/A	8.2	N/A	7.8	N/A	0.0	N/A
All Other Personnel	97.0	480.4	0.20	142.4	0.68	75.6	1.28	92.3	1.05
Total FTEs	145.0	779.0	0.19	215.0	0.67	118.0	1.23	129.9	1.12
FTEs per 100 Patient Census (Adjusted)									
Administrators	40.7	14.9	2.74	10.5	3.89	19.1	2.14	41.6	0.98
Nurses, Licensed	285.3	183.7	1.55	153.9	1.85	236.9	1.20	219.5	1.30
Ancillary Nursing Personnel	0.0	30.8	N/A	20.8	N/A	57.6	N/A	0.0	N/A
All Other Personnel	658.4	369.0	1.78	363.3	1.81	557.9	1.18	639.7	1.03
Total FTEs	984.4	598.3	1.65	548.5	1.79	871.5	1.13	900.7	1.09

Total Hospital:

Beds Set Up & Staffed 17
 Discharges 224
 Inpatient Days 607

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 1
 Discharges 47
 Inpatient Days 383

Newborn Nursery:

Bassinets 0
 Total Births 1
 Newborn Days 2

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	17	224	607	9.8%	1.7	2.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	6	0	6.0	Surgical Personnel	2	0	2.0
Physicians & Dentists	3	0	3.0	Radiological Services Personnel	3	2	4.5
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	23	12	29.6	Occupational Therapists	0	1	0.5
Certified Nurse Midwives	0	1	0.6	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	5	3	6.8	Physical Therapists	2	1	2.5
Ancillary Nursing Personnel	0	0	0.0	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	6	0	6.0	Recreational Therapists	0	0	0.0
Physician Assistants	2	0	2.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	5	0	5.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	2	1.4
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	2	1	2.9
Health Info Mgmt-Administrators/Technicians	9	3	11.2	All Other Personnel	38	30	50.5
Pharmacy Personnel	3	3	4.7				
Clinical Laboratory Personnel	5	0	5.0				
				Total	115	59	145.0

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Grantsburg, WI 54840			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017		
Selected Financial Statistics			FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$15,270,994	50.8%	45.7%	1.11	49.1%	1.03	46.6%	1.09	49.7%	1.02	
Medical Assistance	\$4,717,510	15.7%	14.0%	1.12	18.1%	0.87	13.4%	1.17	15.1%	1.04	
Commercial	\$8,110,110	27.0%	35.8%	0.75	28.1%	0.96	35.9%	0.75	27.8%	0.97	
All Other	\$1,958,258	6.5%	4.5%	1.45	4.7%	1.38	4.0%	1.61	7.4%	0.88	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$7,028,910	23.4%	34.1%	0.69	26.8%	0.87	21.1%	1.11	24.1%	0.97	
Medical Assistance	\$2,575,026	8.6%	10.6%	0.81	11.7%	0.73	8.5%	1.01	8.3%	1.03	
Commercial	\$2,243,314	7.5%	14.7%	0.51	3.8%	1.95	9.7%	0.77	8.1%	0.93	
Charity Care	\$33,050	0.1%	1.0%	0.11	1.3%	0.08	1.0%	0.11	0.1%	1.48	
Bad Debt	\$952,067	3.2%	1.1%	2.96	1.5%	2.10	2.2%	1.46	3.6%	0.87	
All Other	\$549,784	1.8%	2.0%	0.93	1.8%	1.03	1.6%	1.16	2.5%	0.72	
Total Deductions	\$13,382,151	44.5%	63.3%	0.70	47.0%	0.95	44.0%	1.01	46.7%	0.95	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		0.6%	5.5%	0.11	1.4%	0.41	3.2%	0.19	0.6%	1.07	
Net Gains/Losses as % of Net Income		8.5%	2.6%	3.33	25.9%	0.33	N/A	N/A	12.5%	0.68	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$9,532,562	58.0%	44.1%	1.32	53.5%	1.09	54.9%	1.06	55.5%	1.05	
Supplies & Services	\$4,783,207	29.1%	49.0%	0.59	38.6%	0.75	38.5%	0.76	32.2%	0.90	
Capital Component	\$2,112,956	12.9%	6.9%	1.87	7.9%	1.62	6.7%	1.93	12.3%	1.04	
Fiscal Statistics											
Operating Margin (%)		2.1%	8.4%	0.25	7.3%	0.28	1.3%	1.60	1.8%	1.16	
Total Hospital Net Income (%)		2.2%	8.6%	0.26	9.5%	0.24	1.0%	2.26	2.0%	1.11	
Return on Equity (%)		2.1%	6.3%	0.33	6.4%	0.33	1.2%	1.69	1.8%	1.18	
Current Ratio		2.6	5.9	0.44	5.9	0.44	3.5	0.74	2.6	0.99	
Days in Net Patient Accounts Receivable		62.9	51.6	1.22	55.4	1.14	53.6	1.17	61.6	1.02	
Average Payment Period		52.9	38.5	1.37	46.4	1.14	37.7	1.41	46.4	1.14	
Equity Financing (%)		22.5%	75.1%	0.30	80.3%	0.28	52.0%	0.43	23.7%	0.95	
Long-Term Debt to Equity Ratio		2.8	0.2	17.34	0.1	19.96	0.6	5.00	2.7	1.03	
Times Interest Earned		1.6	13.4	0.12	14.1	0.12	2.0	0.82	1.7	0.99	
Total Asset Turnover		0.9	0.7	1.27	0.7	1.44	1.3	0.75	0.9	1.06	
Average Age of Plant (Years)		16.9	9.9	1.72	9.3	1.83	10.1	1.67	16.4	1.04	
Increase (Decrease) Total Net Patient Revenue		2.6%	5.4%	0.47	9.6%	0.27	6.3%	0.41	4.8%	0.53	
Outpatient Gross Revenue (% of Total GPR)		88.7%	61.9%	1.43	85.7%	1.04	77.2%	1.15	87.9%	1.01	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$8,649		\$15,830	0.55	\$11,404	0.76	\$17,237	0.50	\$8,545	1.01	
Inpatient Net Revenue per Day	\$2,411		\$3,538	0.68	\$2,879	0.84	\$2,652	0.91	\$2,490	0.97	
Outpatient Net Revenue per Visit	\$516		\$686	0.75	\$1,183	0.44	\$595	0.87	\$444	1.16	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$30,056,872	Cash & Cash Equivalents	\$1,652,637	Current Liabilities	\$2,227,069
Less Deductions	\$13,382,151	Net Patient Receivables	\$2,874,772	Long-Term Debt	\$11,137,052
Net Patient Revenue	\$16,674,721	Other Receivables	\$857,616	Other Liabilities	\$490,928
Plus Other Revenue	\$99,188			Subtotal	\$13,855,049
Total Revenue	\$16,773,909	Land, Buildings & Equipment (Net)	\$9,762,825		
Less Expenses	\$16,428,725	Other Assets	\$2,736,093	Unrestricted Fund Balance	\$4,028,894
Non-Operating Gains/Losses	\$32,083			Restricted Fund Balance	\$32,535
Net Income	\$377,267	Total Assets	\$17,883,943	Total Liabilities & Fund Balance	\$17,883,943