All GMS Hospitals Analysis Area 4 Volume Group 5 FY 2018 vs. 2 Selected Utilization Statistics FY 2018 Value Ratio Yalue Ratio FY 2017 Occupancy Rate (%) Adult Medical-Surgical 4111% 55.7% 0.74 50.7% 0.81 43.4% 0.95 42.8% Obsteincs 22.4% 41.5% 0.74 50.7% 0.81 43.4% 0.95 42.8% Itotal Hospital 40.4% 57.5% 0.74 45.9% 0.08 28.3% 0.84 2.33% Adult Medical-Surgical 25.9 26.4 0.48 40.62 2.3 1.11 13.7 1.88 26.8 Obstetrics 2.7 5.6 0.48 44.0 0.62 1.3 1.2 2.8 Obstetrics 2.1 2.5 0.68 40.3 0.83 26.3 1.27 34.1 Adult Medical-Surgical 3.1 3.9 0.79 3.6 0.87 3.3 0.93 3.0 3.0 3.0	041 St Mary's Hospital Medica 1726 Shawano Avenue Green Bay, WI 54303 920-498-4200	l Center		Fiscal Type: Contro	GI	//01 to 06/30 MS eneral Medical & eligious Organiz	-	County: Analysis A Volume G		wn theastern (4)	
Occupancy Rate (%) Adult Medical-Surgical 41.1% 22.4% 55.7% 41.5% 0.74 50.7% 55.7% 0.81 43.4% 0.95 42.6% Obstemics 22.4% 41.5% 0.54 35.8% 0.08 26.7% 0.81 42.3% 0.23.3% Pediatrics 0.0% 52.8% N/A 16.8% N/A 0.0% N/A 0.0 N/A						Analysis Area				FY 2018 vs. 2017	
Occupancy Rate (%) Aduit Medical-Surgical 41.1% 22.4% 55.7% 41.5% 0.74 50.7% 55.7% 0.81 43.4% 0.95 42.6% Obstenics 22.4% 41.5% 0.54 35.8% 0.08 26.7% 0.81 43.4% 0.95 42.6% Pediatics 0.0% 52.8% N/A 16.8% N/A 0.0% N/A 0.0% Aduit Medical-Surgical 25.9 26.4 0.98 23.3 1.11 13.7 1.88 26.8 Obstetrics 2.7 5.6 0.48 4.4 0.62 2.3 1.77 2.8 Pediatrics 0.0 1.4 N/A 0.5 N/A 0.0 N/A	Selected Utilization Statistics		FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Adult Medical-Surgical 41.1% 55.7% 0.74 50.7% 0.81 43.4% 0.95 42.6% Obstetrics 22.4% 41.5% 0.54 35.8% 0.08 22.7% 0.84 23.3% Pediatrics 0.0% 52.8% N/A 18.8% N/A 0.0% N/A 0.0% Adult Medical-Surgical 25.9 26.4 0.98 23.3 1.11 13.7 1.88 22.8 Obstetrics 2.7 5.6 0.48 44. 0.62 2.3 1.17 2.8 Pediatrics 0.0 1.4 N/A 0.5 N/A 0.0 N/A 0.0 Total Hospital 3.6 49.4 0.68 40.3 0.23 2.63 1.27 34.1 Adult Medical-Surgical 3.1 3.9 0.79 3.6 0.87 3.3 0.93 3.0 Obstetrics 2.2 2.5 0.87 2.5 0.89 2.3 0.97 2.2 Destetrics 0.0 3.2 4.4 0.73 3.6 0.88 3.6											
Obstetrics 22.4% 41.5% 0.54 38.8% 0.08 28.7% 0.84 22.3% Total Hospital 0.0% 52.8% N/A 16.8% N/A 0.0% N/A 0.0% Average Census (Patients) 40.4% 57.5% 0.70 47.6% 0.85 41.9% 0.97 41.1% Adult Medical-Surgical 25.9 26.4 0.98 23.3 1.11 13.7 1.88 26.8 Obstetrics 2.7 5.6 0.48 4.4 0.62 2.3 1.17 2.8 Pediatrics 0.0 1.4 N/A 0.65 N/A 0.0 N/A 0.0 Adult Medical-Surgical 3.1 3.9 0.79 3.6 0.87 3.3 0.93 3.0 Obstetrics 2.2 2.5 0.87 2.5 0.89 2.3 0.97 2.2 Pediatrics 0.0 3.5 N/A 3.0 N/A 0.0 N/A 0.0			41.1%	55.7%	0.74	50.7%	0.81	43.4%	0.95	42.6%	0.96
Pediatrics 0.0% 52.8% NA 16.8% N/A 0.0% N/A 0.0% Average Consus (Patients) 25.9 26.4 0.98 23.3 1.11 13.7 1.88 26.8 Adult Medical-Surgical 25.9 26.4 0.98 23.3 1.11 13.7 1.88 26.8 Obstetrics 0.0 1.4 N/A 0.65 N/A 0.0 N/A 0.0 Adult Medical-Surgical 3.1 3.9 0.79 3.6 0.87 3.3 0.93 3.0 Obstetrics 2.2 2.5 0.87 2.5 0.89 2.3 0.97 2.2 Pediatrics 0.0 3.5 N/A 3.0 N/A 0.0 N/A 0.0 Adult Medical-Surgical 3.1 3.9 0.79 3.6 0.87 3.3 0.93 3.0 Obstetrics 0.0 3.5 N/A 3.0 N/A 3.0 N/A 3.0 N/A 3.0	•				0.54				0.84		0.96
Average Census (Patients) 25.9 26.4 0.98 23.3 1.11 13.7 1.88 26.8 Obstetrics 2.7 5.6 0.48 4.4 0.62 2.3 1.17 2.8 Pediatrics 0.0 1.4 N/A 0.5 N/A 0.0 N/A 0.0 Total Hospital 3.6 4.94 0.68 40.3 0.83 26.3 1.27 3.4.1 Average Length of Stay (Days) 3.1 3.9 0.79 3.6 0.87 3.3 0.93 3.0 Obstetrics 2.2 2.5 0.87 2.5 0.89 2.3 0.97 2.2 Pediatrics 0.0 3.5 N/A 3.0 N/A 0.0 N/A 0.0 Surgical Operations 1.346 0.62 1.119 0.78 664 1.31 978 Outpatient 5.637 4.206 1.34 4.642 1.21 2.945 1.91 5.669 Inpatient as % of	Pediatrics		0.0%	52.8%	N/A	16.8%	N/A	0.0%	N/A		N/A
Aduit Medical-Surgical 25.9 26.4 0.98 23.3 1.11 13.7 1.88 26.8 Obsettrics 2.7 5.6 0.48 4.4 0.62 2.3 1.17 2.8 Pediatrics 0.0 1.4 N/A 0.5 N/A 0.0 N/A 0.0 Total Hospital 33.6 49.4 0.68 40.3 0.83 26.3 1.27 34.1 Average Length of Stay (Days)	Total Hospital		40.4%	57.5%	0.70	47.6%	0.85	41.9%	0.97	41.1%	0.98
Obstetrics 2.7 5.6 0.48 4.4 0.62 2.3 1.17 2.8 Pediatrics 0.0 1.4 N/A 0.5 N/A 0.0 N/A 0.0 Total Hospital 33.6 49.4 0.68 40.3 0.83 26.3 1.27 34.1 Average Length of Stay (Days) 3.1 3.9 0.79 3.6 0.87 3.3 0.93 3.0 Adult Medical-Surgical 2.2 2.5 0.87 2.5 0.89 2.3 0.97 2.2 Pediatrics 0.0 3.5 N/A 3.0 N/A 0.0 N/A 0.0 Surgical Operations 1npatient 871 1.366 0.62 1.119 0.78 664 1.31 978 Outpatient 5637 4.206 1.34 4.642 1.21 2.945 1.91 5.669 Inpatient as % of All Surgeries 72.879 136.074 0.54 200.883 0.36 115.364 0.63	Average Census (Patients)							·			
Declarities 0.0 1.4 N/A 0.5 N/A 0.0 N/A 0.0 Total Hospital 33.6 49.4 0.68 40.3 0.83 26.3 1.27 34.1 Average Length of Stay (Days) 3.1 3.9 0.79 3.6 0.87 3.3 0.93 3.0 Obstetrics 2.2 2.5 0.87 2.5 0.89 2.3 0.97 2.2 Pediatrics 0.0 3.5 N/A 3.0 N/A 0.0 N/A 0.0 Total Hospital 3.2 4.4 0.73 3.6 0.88 3.6 0.89 3.1 Inpatient 5.637 4.206 1.34 4.642 1.21 2.945 1.91 5.669 Uptatient Visits 72.879 136.074 0.54 19.4% 0.69 18.4% 0.73 14.7% Outpatient Visits 7.5 19.3 0.39 19.6 0.38 13.8 0.54 8.0											0.96
Total Hospital 33.6 49.4 0.68 40.3 0.83 26.3 1.27 34.1 Average Length of Stay (Days) Adult Medical-Surgical 3.1 3.9 0.79 3.6 0.87 3.3 0.93 3.0 Obstetrics 2.2 2.5 0.87 2.5 0.89 2.3 0.97 2.2 Pediatrics 0.0 3.5 N/A 3.0 N/A 0.0											0.96
Average Length of Stay (Days) Adult Medical-Surgical 3.1 3.9 0.79 3.6 0.87 3.3 0.93 3.0 Obstetrics 2.2 2.5 0.87 2.5 0.89 2.3 0.97 2.2 Pediatrics 0.0 3.5 N/A 3.0 N/A 0.0 N/A 0.0 Total Hospital 3.2 4.4 0.73 3.6 0.88 3.6 0.89 3.1 Surgical Operations 1.396 0.62 1.119 0.78 664 1.31 978 Inpatient 871 4.206 1.34 4.642 1.21 2.945 1.91 5.669 Inpatient Visits 72.879 136,074 0.54 200,883 0.36 115.364 0.63 73.938 Emergency Visits 72.879 136,074 0.54 200,883 0.36 115.364 0.63 73.938 Monistrators 7.5 19.3 0.39 19.6 0.38 13.8 0.54 8.0 <td></td> <td>N/A</td>											N/A
Aduit Medical-Surgical 3.1 3.9 0.79 3.6 0.87 3.3 0.93 3.0 Obstetrics 2.2 2.5 0.87 2.5 0.89 2.3 0.97 2.2 Pediatrics 0.0 3.5 N/A 3.0 N/A 0.0 N/A 0.6 1.119 0.78 664 1.31 978 0/0 0/0 1.5 1.94% 0.69 1.84% 0.73 1.4.7% 0/0 0.73 1.4.7% 0/0 0.73 1.4.7% 0/0 0/0 0/0 0/0 0/0 0/0 0/0 0/0 0/0 0/0 0/0 0/0 0/0 0/0 0/0 <t< td=""><td></td><td></td><td>33.6</td><td>49.4</td><td>0.68</td><td>40.3</td><td>0.83</td><td>26.3</td><td>1.27</td><td>34.1</td><td>0.98</td></t<>			33.6	49.4	0.68	40.3	0.83	26.3	1.27	34.1	0.98
Desterios 2.2 2.5 0.87 2.5 0.89 2.3 0.97 2.2 Pediatrics 0.0 3.5 N/A 3.0 N/A 0.0 N/A 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0		rs)	2.4	2.0	0.70	3.6	0.07	2.2	0.02	2.0	1.04
Pediatrics 0.0 3.5 N/A 3.0 N/A 0.0 N/A 0.0 Total Hospital 3.2 4.4 0.73 3.6 0.88 3.6 0.89 3.1 Surgical Operations 1,396 0.62 1,119 0.78 6664 1.31 978 Outpatient 5,637 4.206 1.34 4,642 1.21 2,945 1.91 5,669 Inpatient as % of All Surgeries 13.4% 24.9% 0.54 19.4% 0.69 18.4% 0.73 14.7% Outpatient Visits 72,879 136,074 0.54 200,883 0.36 115,364 0.63 73,938 Romency Visits 28,398 18,688 1.52 18,216 14.511 1.96 30,457 Full-Time Equivalents (FTEs) 7.5 19.3 0.39 19.6 0.38 13.8 0.54 8.0 Ancillary Nursing Personnel 30.1 40.0 0.75 32.6 0.92 20.8 1.44 23	•										1.04
Total Hospital 3.2 4.4 0.73 3.6 0.88 3.6 0.89 3.1 Surgical Operations Inpatient 871 1.396 0.62 1.119 0.78 664 1.31 978 Outpatient 5.637 4.206 1.34 4.642 1.21 2.945 1.91 5.669 Inpatient as % of All Surgeries 13.4% 24.9% 0.54 19.4% 0.69 18.4% 0.73 14.7% Outpatient Visits 72.879 136.074 0.54 200.883 0.36 115.364 0.63 73.938 Emergency Visits 72.879 136.074 0.54 200.883 0.36 115.364 0.63 73.938 Administrators 7.5 19.3 0.39 19.6 0.38 13.8 0.54 8.0 Nurses, Licensed 185.8 239.2 0.78 326.6 0.70 135.2 1.37 169.3 All Other Personnel 267.4 480.4 0.55 51.95 0.51											1.01
Surgical Operations 871 1,396 0.62 1,119 0.78 664 1.31 978 Outpatient 5,637 4,206 1.34 4,642 1.21 2,945 1.91 5,669 Inpatient as % of All Surgeries 13.4% 24.9% 0.54 19.4% 0.69 18.4% 0.73 14.7% Outpatient Visits 72,879 136,074 0.54 200,883 0.36 115.364 0.63 73,938 Non-Emergency Visits 28,398 18,688 1.52 18,216 1.56 14,511 1.96 30,457 Full-Time Equivalents (FTEs) Administrators 7.5 19.3 0.39 19.6 0.38 13.8 0.54 8.0 Nurses, Licensed 185.8 239.2 0.78 266.6 0.70 135.2 1.37 169.3 All Other Personnel 267.4 480.4 0.56 519.5 0.51 324.4 0.82 268.4 Total FTEs per 100 Patient Census (Adjusted) 6.5 14.9											N/A
Inpatient 871 1,396 0.62 1,119 0.78 664 1.31 978 Outpatient 5,637 4,206 1.34 4,642 1.21 2,945 1.91 5,669 Inpatient as % of All Surgeries 13.4% 24.9% 0.54 19.4% 0.69 18.4% 0.73 14.7% Outpatient Visits 72,879 136,074 0.54 200,883 0.36 115,364 0.63 73,938 Emergency Visits 28,398 18,688 1.52 18,216 1.56 14,511 1.96 30,457 Full-Time Equivalents (FTEs) Administrators 7.5 19.3 0.39 19.6 0.38 13.8 0.54 8.0 Nurses, Licensed 185.8 239.2 0.78 266.6 0.70 135.2 1.37 169.3 All Other Personnel 267.4 480.4 0.56 519.5 0.51 324.4 0.82 268.4 Total FTEs 490.8 779.0 0.63 838.3	· · · · · · · · · · · · · · · · · · ·			4.4	0.73	5.0	0.00	5.0	0.89	3.1	1.04
Outpatient Inpatient as % of All Surgeries 5,637 13.4% 4,206 24.9% 1.34 0.54 4,642 19.4% 1.21 0.69 2.945 18.4% 1.91 0.73 5,669 14.7% Outpatient Visits Non-Emergency Visits 72.879 28.398 136.074 18.688 0.54 1.52 200.883 18.216 0.36 1.55 115.364 14.511 0.63 1.93 73.938 30.457 Full-Time Equivalents (FTEs) Administrators 7.5 19.3 0.39 19.6 0.38 138 0.54 8.0 Nurses, Licensed 185.8 239.2 0.75 32.6 0.92 20.8 1.44 23.7 Ancillary Nursing Personnel 30.1 40.0 0.75 32.6 0.92 20.8 1.44 23.7 All Other Personnel 267.4 480.4 0.56 519.5 0.51 324.4 0.82 268.4 Total FTEs 490.8 779.0 0.63 838.3 0.59 494.3 0.99 469.4 Accliary Nursing Personnel 25.9 30.8 0.84 22.4 1.51 21.4 21.7 <t< td=""><td></td><td></td><td>971</td><td>1 206</td><td>0.62</td><td>1 110</td><td>0.78</td><td>664</td><td>1 2 1</td><td>079</td><td>0.89</td></t<>			971	1 206	0.62	1 110	0.78	664	1 2 1	079	0.89
Inpatient as % of All Surgeries 13.4% 24.9% 0.54 19.4% 0.69 18.4% 0.73 14.7% Outpatient Visits 72.879 136.074 0.54 200,883 0.36 115,364 0.63 73,938 Emergency Visits 28.398 136.688 1.52 18.216 1.56 14.511 1.96 30,457 Full-Time Equivalents (FTEs) Administrators 7.5 19.3 0.39 19.6 0.38 13.8 0.54 8.0 Nurses, Licensed 185.8 239.2 0.78 266.6 0.70 135.2 1.37 169.3 Ancillary Nursing Personnel 30.1 40.0 0.75 32.6 0.92 20.8 1.44 23.7 All Other Personnel 267.4 480.4 0.56 519.5 0.51 324.4 0.82 268.4 Total FTEs 490.8 779.0 0.63 838.3 0.59 494.3 0.99 469.4 FTEs per 100 Patient Census (Adjusted) 6.5 14.9	-					,					0.89
Outpatient Visits Non-Emergency Visits 72,879 136,074 0.54 200,883 0.36 115,364 0.63 73,938 Emergency Visits 28,398 18,688 1.52 18,216 1.56 14,511 1.96 30,457 Full-Time Equivalents (FTEs) Administrators 7.5 19.3 0.39 19.6 0.38 13.8 0.54 8.0 Nurses, Licensed 185.8 239.2 0.78 266.6 0.70 135.2 1.37 169.3 Ancillary Nursing Personnel 30.1 40.0 0.75 32.6 0.92 20.8 1.44 23.7 All Other Personnel 267.4 480.4 0.56 519.5 0.51 324.4 0.82 268.4 Total FTEs 490.8 779.0 0.63 838.3 0.59 494.3 0.99 469.4 FTEs per 100 Patient Census (Adjusted) 6.5 14.9 0.43 13.4 0.48 14.2 0.46 7.3 Nurses, Licensed 159.8 183.7 <t< td=""><td>•</td><td>rioe</td><td></td><td></td><td></td><td>•</td><td></td><td></td><td></td><td></td><td>0.99</td></t<>	•	rioe				•					0.99
Non-Emergency Visits 72,879 136,074 0.54 200,883 0.36 115,364 0.63 73,938 Emergency Visits 28,398 18,688 1.52 18,216 1.56 14,511 1.96 30,457 Full-Time Equivalents (FTEs) Administrators 7.5 19.3 0.39 19.6 0.38 13.8 0.54 8.0 Nurses, Licensed 185.8 239.2 0.78 266.6 0.70 135.2 1.37 169.3 Ancillary Nursing Personnel 30.1 40.0 0.75 32.6 0.92 20.8 1.44 23.7 All Other Personnel 267.4 480.4 0.56 519.5 0.51 324.4 0.82 268.4 Total FTEs 97 100 Patient Census (Adjusted) 6.5 14.9 0.43 13.4 0.48 14.2 0.46 7.3 Nurses, Licensed 159.8 183.7 0.87 183.1 0.87 138.6 1.15 154.8 Ancillary Nursing Personnel 25.9 3		163	13.4 /0	24.370	0.54				0.75	14.7 /0	0.91
Emergency Visits 28,398 18,688 1.52 18,216 1.56 14,511 1.96 30,457 Full-Time Equivalents (FTEs) Administrators 7.5 19.3 0.39 19.6 0.38 13.8 0.54 8.0 Nurses, Licensed 185.8 239.2 0.78 266.6 0.70 135.2 1.37 169.3 Ancillary Nursing Personnel 30.1 40.0 0.75 32.6 0.92 20.8 1.44 23.7 All Other Personnel 267.4 480.4 0.56 519.5 0.51 324.4 0.82 268.4 Total FTEs 490.8 779.0 0.63 838.3 0.59 494.3 0.99 469.4 FTEs per 100 Patient Census (Adjusted) 6.5 14.9 0.43 13.4 0.48 14.2 0.46 7.3 Nurses, Licensed 159.8 183.7 0.87 183.1 0.87 138.6 1.15 154.8 Ancillary Nursing Personnel 25.9 30.8 0.84 <			72 879	136 074	0 54	200 883	0.36	115.364	0.63	73 938	0.99
Full-Time Equivalents (FTEs) Administrators 7.5 19.3 0.39 19.6 0.38 13.8 0.54 8.0 Nurses, Licensed 185.8 239.2 0.78 266.6 0.70 135.2 1.37 169.3 Ancillary Nursing Personnel 30.1 40.0 0.75 32.6 0.92 20.8 1.44 23.7 All Other Personnel 267.4 480.4 0.56 519.5 0.51 324.4 0.82 268.4 Total FTEs 490.8 779.0 0.63 838.3 0.59 494.3 0.99 469.4 FTEs per 100 Patient Census (Adjusted) 6.5 14.9 0.43 13.4 0.48 14.2 0.46 7.3 Nurses, Licensed 159.8 183.7 0.87 183.1 0.87 138.6 1.15 154.8 Ancillary Nursing Personnel 25.9 30.8 0.84 22.4 1.15 21.3 1.21 21.7 All Other Personnel 230.0 369.0 0.62 35											0.93
Administrators 7.5 19.3 0.39 19.6 0.38 13.8 0.54 8.0 Nurses, Licensed 185.8 239.2 0.78 266.6 0.70 135.2 1.37 169.3 Ancillary Nursing Personnel 30.1 40.0 0.75 32.6 0.92 20.8 1.44 23.7 All Other Personnel 267.4 480.4 0.56 519.5 0.51 324.4 0.82 268.4 Total FTEs 490.8 779.0 0.63 838.3 0.59 494.3 0.99 469.4 FTEs per 100 Patient Census (Adjusted) 6.5 14.9 0.43 13.4 0.48 14.2 0.46 7.3 Administrators 6.5 14.9 0.43 13.4 0.48 14.2 0.46 7.3 Nurses, Licensed 159.8 183.7 0.87 183.1 0.87 138.6 1.15 154.8 Ancillary Nursing Personnel 230.0 369.0 0.62 356.8 0.64 332.6 0.69 245.4 Total FTEs 422.1 598.3		· · · · · · · · · · · · · · · · · · ·				· · · · · · · · · · · · · · · · · · ·					
Nurses, Licensed 185.8 239.2 0.78 266.6 0.70 135.2 1.37 169.3 Ancillary Nursing Personnel 30.1 40.0 0.75 32.6 0.92 20.8 1.44 23.7 All Other Personnel 267.4 480.4 0.56 519.5 0.51 324.4 0.82 268.4 Total FTEs 490.8 779.0 0.63 838.3 0.59 494.3 0.99 469.4 FTEs per 100 Patient Census (Adjusted) 6.5 14.9 0.43 13.4 0.48 14.2 0.46 7.3 Nurses, Licensed 159.8 183.7 0.87 183.1 0.87 138.6 1.15 154.8 Ancillary Nursing Personnel 25.9 30.8 0.84 22.4 1.15 21.3 1.21 21.7 All Other Personnel 230.0 369.0 0.62 356.8 0.64 332.6 0.69 245.4 Total FTEs 422.1 598.3 0.71 575.7 0.73<		/	7.5	19.3	0.39	19.6	0.38	13.8	0.54	8.0	0.94
Ancillary Nursing Personnel 30.1 40.0 0.75 32.6 0.92 20.8 1.44 23.7 All Other Personnel 267.4 480.4 0.56 519.5 0.51 324.4 0.82 268.4 Total FTEs 490.8 779.0 0.63 838.3 0.59 494.3 0.99 469.4 FTEs per 100 Patient Census (Adjusted) Administrators 6.5 14.9 0.43 13.4 0.48 14.2 0.46 7.3 Nurses, Licensed 159.8 183.7 0.87 183.1 0.87 138.6 1.15 154.8 Ancillary Nursing Personnel 25.9 30.8 0.84 22.4 1.15 21.3 1.21 21.7 All Other Personnel 230.0 369.0 0.62 356.8 0.64 332.6 0.69 245.4 Total FTEs 422.1 598.3 0.71 575.7 0.73 506.7 0.83 429.3 Total Hospital: Contract with: Medicare-certified Swing Beds: Newborn Nursery: 0 Bassinets 12 Discharges						266.6	0.70	135.2			1.10
All Other Personnel 267.4 480.4 0.56 519.5 0.51 324.4 0.82 268.4 Total FTEs 490.8 779.0 0.63 838.3 0.59 494.3 0.99 469.4 FTEs per 100 Patient Census (Adjusted) Administrators 6.5 14.9 0.43 13.4 0.48 14.2 0.46 7.3 Nurses, Licensed 159.8 183.7 0.87 183.1 0.87 138.6 1.15 154.8 Ancillary Nursing Personnel 25.9 30.8 0.84 22.4 1.15 21.3 1.21 21.7 All Other Personnel 230.0 369.0 0.62 356.8 0.64 332.6 0.69 245.4 Total FTEs 422.1 598.3 0.71 575.7 0.73 506.7 0.83 429.3 Total Hospital: Contract with: Medicare-certified Swing Beds: Newborn Nursery: Newborn Nursery: 12 Beds Set Up & Staffed 83 Health Maintenance Yes Average Beds Used 0 Bassinets 12 Discharges 3,83		el				32.6	0.92	20.8			1.27
Total FTEs 490.8 779.0 0.63 838.3 0.59 494.3 0.99 469.4 FTEs per 100 Patient Census (Adjusted) 6.5 14.9 0.43 13.4 0.48 14.2 0.46 7.3 Administrators 6.5 14.9 0.43 13.4 0.48 14.2 0.46 7.3 Nurses, Licensed 159.8 183.7 0.87 183.1 0.87 138.6 1.15 154.8 Ancillary Nursing Personnel 25.9 30.8 0.84 22.4 1.15 21.3 1.21 21.7 All Other Personnel 230.0 369.0 0.62 356.8 0.64 332.6 0.69 245.4 Total FTEs 422.1 598.3 0.71 575.7 0.73 506.7 0.83 429.3 Total Hospital: Contract with: Medicare-certified Swing Beds: Newborn Nursery: Beds Set Up & Staffed 83 0.79 Organization (HMO) Yes Medicare-certified Swing Beds: 0 Bassinets 12 Discharges 3,832 Organization (HMO) Yes Discharg						519.5	0.51	324.4			1.00
FTEs per 100 Patient Census (Adjusted) Administrators 6.5 14.9 0.43 13.4 0.48 14.2 0.46 7.3 Nurses, Licensed 159.8 183.7 0.87 183.1 0.87 138.6 1.15 154.8 Ancillary Nursing Personnel 25.9 30.8 0.84 22.4 1.15 21.3 1.21 21.7 All Other Personnel 230.0 369.0 0.62 356.8 0.64 332.6 0.69 245.4 Total FTEs 422.1 598.3 0.71 575.7 0.73 506.7 0.83 429.3 Total Hospital: Contract with: Medicare-certified Swing Beds: Newborn Nursery: Newborn Nursery: Beds Set Up & Staffed 83 Health Maintenance Yes Average Beds Used 0 Bassinets 12 Discharges 3,832 Organization (HMO) Yes Discharges 0 Total Births 421						838.3	0.59	494.3			1.05
Administrators 6.5 14.9 0.43 13.4 0.48 14.2 0.46 7.3 Nurses, Licensed 159.8 159.8 183.7 0.87 183.1 0.87 138.6 1.15 154.8 Ancillary Nursing Personnel 25.9 30.8 0.84 22.4 1.15 21.3 1.21 21.7 All Other Personnel 230.0 369.0 0.62 356.8 0.64 332.6 0.69 245.4 Total FTEs 422.1 598.3 0.71 575.7 0.73 506.7 0.83 429.3 Total Hospital: Contract with: Medicare-certified Swing Beds: Newborn Nursery: Beds Set Up & Staffed 83 Health Maintenance Average Beds Used 0 Bassinets 12 Discharges 3,832 Organization (HMO) Yes Average Beds Used 0 Bassinets 12		s (Adjusted)									
Ancillary Nursing Personnel 25.9 30.8 0.84 22.4 1.15 21.3 1.21 21.7 All Other Personnel 230.0 369.0 0.62 356.8 0.64 332.6 0.69 245.4 Total FTEs 422.1 598.3 0.71 575.7 0.73 506.7 0.83 429.3 Total Hospital: Contract with: Medicare-certified Swing Beds: Newborn Nursery: Newborn Nursery		(· j	6.5	14.9	0.43	13.4	0.48	14.2	0.46	7.3	0.88
All Other Personnel Total FTEs 230.0 422.1 369.0 598.3 0.62 0.71 356.8 575.7 0.64 0.73 332.6 506.7 0.69 0.83 245.4 429.3 Total FTEs 422.1 598.3 0.71 575.7 0.73 506.7 0.83 429.3 Total Hospital: Beds Set Up & Staffed 83 3,832 Health Maintenance Organization (HMO) Yes Medicare-certified Swing Beds: Discharges Newborn Nursery: 0 0 Bassinets 12 12	Nurses, Licensed		159.8	183.7	0.87	183.1	0.87	138.6	1.15	154.8	1.03
Total FTEs422.1598.30.71575.70.73506.70.83429.3Total Hospital: Beds Set Up & StaffedContract with: Health Maintenance DischargesMedicare-certified Swing Beds: Average Beds UsedNewborn Nursery: 12 Discharges0Bassinets12 12Total Hospital: Beds Set Up & Staffed83 3,832Health Maintenance Organization (HMO)YesAverage Beds Used0Bassinets12 12Discharges3,832Organization (HMO)YesDischarges0Total Births421				30.8							1.19
Total Hospital:Contract with:Medicare-certified Swing Beds:Newborn Nursery:Beds Set Up & Staffed83Health MaintenanceAverage Beds Used0Bassinets12Discharges3,832Organization (HMO)YesDischarges0Total Births421											0.94
Beds Set Up & Staffed83Health MaintenanceAverage Beds Used0Bassinets12Discharges3,832Organization (HMO)YesDischarges0Total Births421	Total FTEs		422.1	598.3	0.71	575.7	0.73	506.7	0.83	429.3	0.98
Discharges 3,832 Organization (HMO) Yes Discharges 0 Total Births 421					Medic	are-certified S	wing Beds:		Newborn	Nursery:	
Discharges 5,652 Organization (HMO) Discharges 0 Total Births 421	Beds Set Up & Staffed		Health Maintenance	A		-		0			12
			Organization (HMO)) res				0			421
	Inpatient Days 12,251		Preferred Provider		Inpatient Days			0 Newborn D		orn Days	822
Organization (PPO) Yes				Yes							

041 St Mary's Hospital Medical Center Green Bay, WI 54303

	Level of	Beds Set Up & Staffed	Discharges &	Patient Days	Occupancy	Average Census	Average Length of Stay	
npatient Service Area	Service*	06/30/2018	Transfers**	of Care	Rate (%)	(Patients)	(Days)	
General Medical-Surgical								
Adult Medical-Surgical, Acute	1	63	3,035	9,443	41.1%	25.9	3.1	
Orthopedic	2	0	0	0	0.0%	0.0	0.0	
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0	
Hospice	5	0	0	0	0.0%	0.0	0.0	
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0	
Other Acute	5	0	0	0	0.0%	0.0	0.0	
Pediatric, acute	3	0	0	0	0.0%	0.0	0.0	
Obstetrics	1	12	442	981	22.4%	2.7	2.2	
Psychiatric	5	0	0	0	0.0%	0.0	0.0	
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0	
ICU/CCU								
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0	
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0	
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0	
Burn Care	5	0	0	0	0.0%	0.0	0.0	
Mixed Intensive Care	1	8	262	1,827	62.6%	5.0	7.0	
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0	
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0	
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0	
Subacute care	5	0	0	0	0.0%	0.0	0.0	
Other inpatient	5	0	0	0	0.0%	0.0	0.0	

Note: data should be used only in rows; do not summarize columns. ** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network 4 = Contracted, 5 = Service Not Provided

	Number	Number	Number			Number	Number	Numbe
Occupation	Full-Time	Part-Time	FTE	Occupation		Full-Time	Part-Time	FTE
Administrators/Assistant Administrators	7	1	7.5	Surgical Personnel		6	16	17.7
Physicians & Dentists	1	1	1.8	Radiological Services Personnel		14	14	25.7
Medical & Dental Residents	0	0	0.0	Sonographers		3	2	4.6
Dental Hygienists	0	0	0.0	Respiratory Therapists		4	9	9.8
Registered Nurses	75	149	181.9	Occupational Therapists		2	2	3.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides		0	0	0.0
Licensed Practical Nurses	0	5	3.0	Physical Therapists		6	4	8.4
Ancillary Nursing Personnel	10	39	30.1	Physical Therapy Assistants/Aides		2	3	3.0
Medical Assistants	0	2	1.3	Recreational Therapists		1	0	1.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists		1	0	1.0
Nurse Practitioners	1	0	1.0	Psychologists		0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers		0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals		12	24	27.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel		77	74	123.0
Pharmacy Personnel	10	2	10.8		Total	248	366	490.8
Clinical Laboratory Personnel	16	19	28.8					

041 St Mary's Hospital Medical Center

041 St Mary's Hospital Medical	Center						I				
Green Bay, WI 54303		All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017			
Selected Financial Statistics	FY 2018	Value	Ratio	4 Value	Ratio	5 Value	Ratio	FY 2017	Ratio		
Gross Revenue as % of Total											
Medicare	\$163,985,824	44.4%	45.7%	0.97	46.7%	0.95	50.0%	0.89	43.5%	1.02	
Medical Assistance	\$53,693,405	14.5%	14.0%	1.04	11.9%	1.23	11.4%	1.27	15.0%	0.97	
Commercial	\$136,138,740	36.9%	35.8%	1.03	38.0%	0.97	34.7%	1.06	37.3%	0.99	
All Other	\$15,220,206	4.1%	4.5%	0.92	3.4%	1.20	3.9%	1.07	4.2%	0.98	
Deductions as % of Total Gro	ss Patient Revenue										
Medicare	\$125,368,807	34.0%	34.1%	1.00	34.7%	0.98	35.4%	0.96	33.0%	1.03	
Medical Assistance	\$42,903,175	11.6%	10.6%	1.10	9.0%	1.30	8.4%	1.39	11.9%	0.98	
Commercial	\$62,115,606	16.8%	14.7%	1.15	16.1%	1.04	13.7%	1.23	16.1%	1.05	
Charity Care	\$3,463,819	0.9%	1.0%	0.96	0.9%	1.02	0.9%	1.03	1.1%	0.86	
Bad Debt	\$2,910,816	0.8%	1.1%	0.74	1.0%	0.80	1.1%	0.70	0.6%	1.24	
All Other	\$10,998,586	3.0%	2.0%	1.52	1.8%	1.69	2.2%	1.37	3.2%	0.93	
Total Deductions	\$247,760,809	67.1%	63.3%	1.06	63.5%	1.06	61.7%	1.09	65.8%	1.02	
Other Revenue & Net Gains o											
Other Revenue as % of Tota		4.0%	5.5%	0.74	3.5%	1.15	4.3%	0.94	3.9%	1.04	
Net Gains/Losses as % of N		32.1%	2.6%	12.56	8.5%	3.76	N/A	N/A	32.5%	0.99	
Expenses as % of Total Expe		02.170	2.0 /0		0.070			! ! ! ! !	02.070		
Salary/Fringe Benefits	\$42,310,849	35.9%	44.1%	0.81	45.8%	0.78	45.3%	0.79	40.5%	0.89	
Supplies & Services	\$65,396,732	55.5%	49.0%	1.13	46.8%	1.19	47.8%	1.16	51.0%	1.09	
Capital Component	\$10,105,593	8.6%	6.9%	1.15	7.4%	1.15	6.9%	1.10	8.4%	1.03	
Fiscal Statistics	\$10,105,595.	0.0 %	0.9%	1.20	7.470	1.10	0.9%		0.470	1.02	
		6.8%	8.4%	0.81	9.4%	0.72	6.9%	0.99	9.3%	0.73	
Operating Margin (%)	24.5	0.8% 9.7%	8.6%		10.2%	0.72	5.8%		13.2%	0.73	
Total Hospital Net Income (%)				1.13				1.67			
Return on Equity (%)		6.3%	6.3%	1.00	7.0%	0.90	4.3%	1.47	9.2%	0.68	
Current Ratio		1.3	5.9	0.21	4.3	0.29	3.9	0.32	1.6	0.79	
Days in Net Patient Account	is Receivable	43.9	51.6	0.85	50.7	0.86	51.1	0.86	38.1	1.15	
Average Payment Period		79.3	38.5	2.06	54.9	1.44	40.4	1.96	62.8	1.26	
Equity Financing (%)		74.7%	75.1%	0.99	75.6%	0.99	77.0%	0.97	70.2%	1.06	
Long-Term Debt to Equity R	latio	0.1	0.2	0.58	0.2	0.53	0.2	0.59	0.1	0.66	
Times Interest Earned		32.1	13.4	2.40	14.7	2.18	12.4	2.60	38.0	0.85	
Total Asset Turnover		0.6	0.7	0.86	0.7	0.93	0.7	0.85	0.7	0.94	
Average Age of Plant (Years		12.2	9.9	1.24	10.4	1.18	9.9	1.24	11.8	1.03	
Increase (Decrease) Total N		-3.8%	5.4%	N/A	3.9%	N/A	1.9%	N/A	2.3%	N/A	
Outpatient Gross Revenue	(% of Total GPR)	70.5%	61.9%	1.14	71.3%	0.99	72.6%	0.97	68.8%	1.02	
Net Revenue Statistics											
Inpatient Net Revenue per [Discharge	\$10,223	\$15,830	0.65	\$12,899	0.79	\$10,657	0.96	\$10,773	0.95	
Inpatient Net Revenue per [Day	\$3,127	\$3,538	0.88	\$3,402	0.92	\$2,933	1.07	\$3,509	0.89	
Outpatient Net Revenue per	r Visit	\$839	\$686	1.22	\$545	1.54	\$589	1.43	\$811	1.03	
Income Stat	ement		As	sets			Liabili	ties & Fun	d Balances		
Gross Patient Revenue (GPR)	\$369,038,175	Cash & Cash Equivalents			-\$2,243,794	Current Liabilities				,192,364	
Less Deductions	\$247,760,809		Receivables		\$14,581,193	Long-Term Debt				3,676,084	
Net Patient Revenue	\$121,277,366	Other Rece			\$1,933,494	Other Liabilities			\$12,613,833		
Plus Other Revenue	\$5,116,450				ψ1,000,101		ototal			\$50,482,281	
Total Revenue	\$126,393,816	Land Ruild	linas & Fauinmer	nt (Net)	\$73,153,111	: Cub			φυυ	, 102,201	
					Unrestricted Fund Balance			\$1/0	,229,951		
Less Expenses\$117,813,174OthNon-Operating Gains/Losses\$4,060,626			οσιο Φ112,288,22			Restricted Fund Balance				,229,951	
Non-Operating Gains/Losses		Total Assot	e		\$199,712,232	Total Liabilities & Fund Balance					
Net Income	\$12,641,268	Total Asset	5		\$199,11Z,Z3Z	TOTAL	LIADIIILIES & FUN	u palance	\$199	,712,232	