

041 St Mary's Hospital Medical Center
1726 Shawano Avenue
Green Bay, WI 54303
920-498-4200

Fiscal Year: 07/01 to 06/30
Type: GMS
General Medical & Surgical
Control: Religious Organization

County: Brown
Analysis Area: Northeastern (4)
Volume Group: 5

		All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	41.1%	55.7%	0.74	50.7%	0.81	43.4%	0.95	42.6%	0.96
Obstetrics	22.4%	41.5%	0.54	35.8%	0.08	26.7%	0.84	23.3%	0.96
Pediatrics	0.0%	52.8%	N/A	16.8%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	40.4%	57.5%	0.70	47.6%	0.85	41.9%	0.97	41.1%	0.98
Average Census (Patients)									
Adult Medical-Surgical	25.9	26.4	0.98	23.3	1.11	13.7	1.88	26.8	0.96
Obstetrics	2.7	5.6	0.48	4.4	0.62	2.3	1.17	2.8	0.96
Pediatrics	0.0	1.4	N/A	0.5	N/A	0.0	N/A	0.0	N/A
Total Hospital	33.6	49.4	0.68	40.3	0.83	26.3	1.27	34.1	0.98
Average Length of Stay (Days)									
Adult Medical-Surgical	3.1	3.9	0.79	3.6	0.87	3.3	0.93	3.0	1.04
Obstetrics	2.2	2.5	0.87	2.5	0.89	2.3	0.97	2.2	1.01
Pediatrics	0.0	3.5	N/A	3.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.2	4.4	0.73	3.6	0.88	3.6	0.89	3.1	1.04
Surgical Operations									
Inpatient	871	1,396	0.62	1,119	0.78	664	1.31	978	0.89
Outpatient	5,637	4,206	1.34	4,642	1.21	2,945	1.91	5,669	0.99
Inpatient as % of All Surgeries	13.4%	24.9%	0.54	19.4%	0.69	18.4%	0.73	14.7%	0.91
Outpatient Visits									
Non-Emergency Visits	72,879	136,074	0.54	200,883	0.36	115,364	0.63	73,938	0.99
Emergency Visits	28,398	18,688	1.52	18,216	1.56	14,511	1.96	30,457	0.93
Full-Time Equivalents (FTEs)									
Administrators	7.5	19.3	0.39	19.6	0.38	13.8	0.54	8.0	0.94
Nurses, Licensed	185.8	239.2	0.78	266.6	0.70	135.2	1.37	169.3	1.10
Ancillary Nursing Personnel	30.1	40.0	0.75	32.6	0.92	20.8	1.44	23.7	1.27
All Other Personnel	267.4	480.4	0.56	519.5	0.51	324.4	0.82	268.4	1.00
Total FTEs	490.8	779.0	0.63	838.3	0.59	494.3	0.99	469.4	1.05
FTEs per 100 Patient Census (Adjusted)									
Administrators	6.5	14.9	0.43	13.4	0.48	14.2	0.46	7.3	0.88
Nurses, Licensed	159.8	183.7	0.87	183.1	0.87	138.6	1.15	154.8	1.03
Ancillary Nursing Personnel	25.9	30.8	0.84	22.4	1.15	21.3	1.21	21.7	1.19
All Other Personnel	230.0	369.0	0.62	356.8	0.64	332.6	0.69	245.4	0.94
Total FTEs	422.1	598.3	0.71	575.7	0.73	506.7	0.83	429.3	0.98

Total Hospital:

Beds Set Up & Staffed 83
Discharges 3,832
Inpatient Days 12,251

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinet 12
Total Births 421
Newborn Days 822

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	63	3,035	9,443	41.1%	25.9	3.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	3	0	0	0	0.0%	0.0	0.0
Obstetrics	1	12	442	981	22.4%	2.7	2.2
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	8	262	1,827	62.6%	5.0	7.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	7	1	7.5	Surgical Personnel	6	16	17.7
Physicians & Dentists	1	1	1.8	Radiological Services Personnel	14	14	25.7
Medical & Dental Residents	0	0	0.0	Sonographers	3	2	4.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	9	9.8
Registered Nurses	75	149	181.9	Occupational Therapists	2	2	3.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	5	3.0	Physical Therapists	6	4	8.4
Ancillary Nursing Personnel	10	39	30.1	Physical Therapy Assistants/Aides	2	3	3.0
Medical Assistants	0	2	1.3	Recreational Therapists	1	0	1.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	12	24	27.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	77	74	123.0
Pharmacy Personnel	10	2	10.8				
Clinical Laboratory Personnel	16	19	28.8				
				Total	248	366	490.8

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Green Bay, WI 54303			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017		
Selected Financial Statistics			FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$163,985,824	44.4%	45.7%	0.97	46.7%	0.95	50.0%	0.89	43.5%	1.02	
Medical Assistance	\$53,693,405	14.5%	14.0%	1.04	11.9%	1.23	11.4%	1.27	15.0%	0.97	
Commercial	\$136,138,740	36.9%	35.8%	1.03	38.0%	0.97	34.7%	1.06	37.3%	0.99	
All Other	\$15,220,206	4.1%	4.5%	0.92	3.4%	1.20	3.9%	1.07	4.2%	0.98	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$125,368,807	34.0%	34.1%	1.00	34.7%	0.98	35.4%	0.96	33.0%	1.03	
Medical Assistance	\$42,903,175	11.6%	10.6%	1.10	9.0%	1.30	8.4%	1.39	11.9%	0.98	
Commercial	\$62,115,606	16.8%	14.7%	1.15	16.1%	1.04	13.7%	1.23	16.1%	1.05	
Charity Care	\$3,463,819	0.9%	1.0%	0.96	0.9%	1.02	0.9%	1.03	1.1%	0.86	
Bad Debt	\$2,910,816	0.8%	1.1%	0.74	1.0%	0.80	1.1%	0.70	0.6%	1.24	
All Other	\$10,998,586	3.0%	2.0%	1.52	1.8%	1.69	2.2%	1.37	3.2%	0.93	
Total Deductions	\$247,760,809	67.1%	63.3%	1.06	63.5%	1.06	61.7%	1.09	65.8%	1.02	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		4.0%	5.5%	0.74	3.5%	1.15	4.3%	0.94	3.9%	1.04	
Net Gains/Losses as % of Net Income		32.1%	2.6%	12.56	8.5%	3.76	N/A	N/A	32.5%	0.99	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$42,310,849	35.9%	44.1%	0.81	45.8%	0.78	45.3%	0.79	40.5%	0.89	
Supplies & Services	\$65,396,732	55.5%	49.0%	1.13	46.8%	1.19	47.8%	1.16	51.0%	1.09	
Capital Component	\$10,105,593	8.6%	6.9%	1.25	7.4%	1.16	6.9%	1.24	8.4%	1.02	
Fiscal Statistics											
Operating Margin (%)		6.8%	8.4%	0.81	9.4%	0.72	6.9%	0.99	9.3%	0.73	
Total Hospital Net Income (%)		9.7%	8.6%	1.13	10.2%	0.95	5.8%	1.67	13.2%	0.74	
Return on Equity (%)		6.3%	6.3%	1.00	7.0%	0.90	4.3%	1.47	9.2%	0.68	
Current Ratio		1.3	5.9	0.21	4.3	0.29	3.9	0.32	1.6	0.79	
Days in Net Patient Accounts Receivable		43.9	51.6	0.85	50.7	0.86	51.1	0.86	38.1	1.15	
Average Payment Period		79.3	38.5	2.06	54.9	1.44	40.4	1.96	62.8	1.26	
Equity Financing (%)		74.7%	75.1%	0.99	75.6%	0.99	77.0%	0.97	70.2%	1.06	
Long-Term Debt to Equity Ratio		0.1	0.2	0.58	0.2	0.53	0.2	0.59	0.1	0.66	
Times Interest Earned		32.1	13.4	2.40	14.7	2.18	12.4	2.60	38.0	0.85	
Total Asset Turnover		0.6	0.7	0.86	0.7	0.93	0.7	0.85	0.7	0.94	
Average Age of Plant (Years)		12.2	9.9	1.24	10.4	1.18	9.9	1.24	11.8	1.03	
Increase (Decrease) Total Net Patient Revenue		-3.8%	5.4%	N/A	3.9%	N/A	1.9%	N/A	2.3%	N/A	
Outpatient Gross Revenue (% of Total GPR)		70.5%	61.9%	1.14	71.3%	0.99	72.6%	0.97	68.8%	1.02	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$10,223		\$15,830	0.65	\$12,899	0.79	\$10,657	0.96	\$10,773	0.95	
Inpatient Net Revenue per Day	\$3,127		\$3,538	0.88	\$3,402	0.92	\$2,933	1.07	\$3,509	0.89	
Outpatient Net Revenue per Visit	\$839		\$686	1.22	\$545	1.54	\$589	1.43	\$811	1.03	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$369,038,175	Cash & Cash Equivalents	-\$2,243,794	Current Liabilities	\$24,192,364
Less Deductions	\$247,760,809	Net Patient Receivables	\$14,581,193	Long-Term Debt	\$13,676,084
Net Patient Revenue	\$121,277,366	Other Receivables	\$1,933,494	Other Liabilities	\$12,613,833
Plus Other Revenue	\$5,116,450			Subtotal	\$50,482,281
Total Revenue	\$126,393,816	Land, Buildings & Equipment (Net)	\$73,153,111	Unrestricted Fund Balance	\$149,229,951
Less Expenses	\$117,813,174	Other Assets	\$112,288,228	Restricted Fund Balance	\$7,296,074
Non-Operating Gains/Losses	\$4,060,626			Total Liabilities & Fund Balance	\$199,712,232
Net Income	\$12,641,268	Total Assets	\$199,712,232		