

043 Aurora Medical Center in Hartford
1032 East Sumner Street
Hartford, WI 53027
262-673-2300

Fiscal Year: 01/01 to 12/31
Type: GMS
General Medical & Surgical
Control: Other Not-For-Profit

County: Washington
Analysis Area: Southeastern (2A)
Volume Group: 3

		All GMS Hospitals		Analysis Area 2A		Volume Group 3		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	38.9%	55.7%	0.70	55.0%	0.71	38.3%	1.02	37.4%	1.04
Obstetrics	0.0%	41.5%	N/A	34.6%	N/A	24.8%	N/A	0.0%	N/A
Pediatrics	0.0%	52.8%	N/A	5.1%	N/A	0.3%	N/A	0.0%	N/A
Total Hospital	42.4%	57.5%	0.74	51.4%	0.82	37.2%	1.14	40.4%	1.05
Average Census (Patients)									
Adult Medical-Surgical	10.9	26.4	0.41	31.4	0.35	6.5	1.67	10.5	1.04
Obstetrics	0.0	5.6	N/A	6.3	N/A	1.0	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	0.1	N/A	0.0	N/A	0.0	N/A
Total Hospital	14.4	49.4	0.29	58.3	0.25	8.5	1.70	13.7	1.05
Average Length of Stay (Days)									
Adult Medical-Surgical	2.9	3.9	0.73	3.6	0.79	2.9	0.98	3.0	0.96
Obstetrics	0.0	2.5	N/A	2.3	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	2.9	N/A	1.9	N/A	0.0	N/A
Total Hospital	3.2	4.4	0.72	4.0	0.79	3.1	1.03	3.3	0.97
Surgical Operations									
Inpatient	471	1,396	0.34	1,424	0.33	273	1.73	467	1.01
Outpatient	2,156	4,206	0.51	3,674	0.59	1,279	1.69	2,156	1.00
Inpatient as % of All Surgeries	17.9%	24.9%	0.72	27.9%	0.64	17.6%	1.02	17.8%	1.01
Outpatient Visits									
Non-Emergency Visits	78,443	136,074	0.58	147,557	0.53	57,910	1.35	74,266	1.06
Emergency Visits	8,579	18,688	0.46	29,988	0.29	8,090	1.06	8,195	1.05
Full-Time Equivalents (FTEs)									
Administrators	5.0	19.3	0.26	17.6	0.28	9.4	0.53	5.0	1.00
Nurses, Licensed	99.3	239.2	0.42	262.0	0.38	79.9	1.24	96.8	1.03
Ancillary Nursing Personnel	18.4	40.0	0.46	44.8	0.41	13.5	1.36	19.0	0.97
All Other Personnel	228.7	480.4	0.48	509.5	0.45	187.1	1.22	224.0	1.02
Total FTEs	351.3	779.0	0.45	833.9	0.42	289.8	1.21	344.9	1.02
FTEs per 100 Patient Census (Adjusted)									
Administrators	9.8	14.9	0.66	10.7	0.92	24.3	0.40	10.7	0.91
Nurses, Licensed	195.0	183.7	1.06	159.4	1.22	207.6	0.94	208.0	0.94
Ancillary Nursing Personnel	36.1	30.8	1.17	27.2	1.32	35.0	1.03	40.8	0.88
All Other Personnel	449.1	369.0	1.22	310.0	1.45	486.3	0.92	481.3	0.93
Total FTEs	690.0	598.3	1.15	507.3	1.36	753.3	0.92	740.8	0.93

Total Hospital:

Beds Set Up & Staffed 34
Discharges 1,660
Inpatient Days 5,261

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinets 0
Total Births 0
Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	28	1,382	3,977	38.9%	10.9	2.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	283	1,284	58.6%	3.5	4.5
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	0	5.0	Surgical Personnel	6	0	6.0
Physicians & Dentists	10	12	11.1	Radiological Services Personnel	9	8	14.4
Medical & Dental Residents	0	0	0.0	Sonographers	1	2	2.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	3	6.3
Registered Nurses	60	40	89.4	Occupational Therapists	3	8	7.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	12	18	24.7
Ancillary Nursing Personnel	5	27	18.4	Physical Therapy Assistants/Aides	3	3	4.6
Medical Assistants	1	0	1.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	1	0.6
Nurse Practitioners	2	2	3.9	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	5	0	5.0	Social Workers	0	2	1.8
Clinical Nurse Specialists	1	0	1.0	All Other Health Professionals	52	49	81.7
Health Info Mgmt-Administrators/Technicians	2	4	5.4	All Other Personnel	32	23	48.8
Pharmacy Personnel	4	1	4.9				
Clinical Laboratory Personnel	5	3	8.4				
				Total	223	206	351.3

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
FY 2018					2A		3			
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$100,868,191	48.5%	45.7%	1.06	50.5%	0.96	46.1%	1.05	46.5%	1.04
Medical Assistance	\$16,030,558	7.7%	14.0%	0.55	10.1%	0.77	13.3%	0.58	7.8%	0.99
Commercial	\$86,830,834	41.7%	35.8%	1.16	36.8%	1.13	36.0%	1.16	43.5%	0.96
All Other	\$4,331,357	2.1%	4.5%	0.46	2.7%	0.78	4.6%	0.45	2.2%	0.96
Deductions as % of Total Gross Patient Revenue										
Medicare	\$82,676,257	39.7%	34.1%	1.17	39.8%	1.00	29.3%	1.35	37.9%	1.05
Medical Assistance	\$13,864,722	6.7%	10.6%	0.63	7.8%	0.85	9.2%	0.73	6.7%	0.99
Commercial	\$42,118,467	20.2%	14.7%	1.38	16.3%	1.24	11.9%	1.70	21.2%	0.96
Charity Care	\$1,682,144	0.8%	1.0%	0.83	1.0%	0.85	1.0%	0.79	0.8%	0.99
Bad Debt	\$2,464,477	1.2%	1.1%	1.11	1.1%	1.04	1.7%	0.68	0.9%	1.35
All Other	\$1,763,932	0.8%	2.0%	0.43	1.1%	0.74	1.9%	0.45	0.9%	0.95
Total Deductions	\$144,569,999	69.5%	63.3%	1.10	67.1%	1.03	55.1%	1.26	68.4%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		0.5%	5.5%	0.10	4.8%	0.11	5.9%	0.09	0.6%	0.86
Net Gains/Losses as % of Net Income		0.7%	2.6%	0.27	N/A	N/A	14.7%	0.05	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$24,807,768	47.0%	44.1%	1.07	39.0%	1.20	51.5%	0.91	46.5%	1.01
Supplies & Services	\$24,691,227	46.7%	49.0%	0.95	52.6%	0.89	40.5%	1.15	47.5%	0.98
Capital Component	\$3,330,049	6.3%	6.9%	0.92	8.4%	0.75	8.0%	0.79	6.0%	1.06
Fiscal Statistics										
Operating Margin (%)		17.2%	8.4%	2.06	11.9%	1.45	5.3%	3.26	12.5%	1.38
Total Hospital Net Income (%)		17.3%	8.6%	2.03	10.9%	1.59	6.1%	2.82	12.4%	1.40
Return on Equity (%)		7.9%	6.3%	1.25	7.6%	1.05	5.1%	1.57	5.7%	1.39
Current Ratio		29.1	5.9	4.91	9.7	3.00	5.4	5.41	25.1	1.16
Days in Net Patient Accounts Receivable		53.4	51.6	1.04	48.3	1.11	51.7	1.03	55.4	0.96
Average Payment Period		29.8	38.5	0.77	30.8	0.97	34.1	0.88	32.5	0.92
Equity Financing (%)		97.0%	75.1%	1.29	80.8%	1.20	79.8%	1.22	96.5%	1.00
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.1	N/A	0.2	N/A	0.0	N/A
Times Interest Earned		0.0	13.4	N/A	15.9	N/A	8.4	N/A	0.0	N/A
Total Asset Turnover		0.5	0.7	0.62	0.7	0.65	0.8	0.56	0.5	0.99
Average Age of Plant (Years)		9.3	9.9	0.94	9.0	1.04	9.3	1.00	9.2	1.01
Increase (Decrease) Total Net Patient Revenue		7.6%	5.4%	1.41	4.2%	1.82	4.5%	1.72	1.8%	4.20
Outpatient Gross Revenue (% of Total GPR)		71.1%	61.9%	1.15	63.4%	1.12	78.1%	0.91	70.1%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$11,092		\$15,830	0.70	\$12,178	0.91	\$12,599	0.88	\$10,876	1.02
Inpatient Net Revenue per Day	\$3,425		\$3,538	0.97	\$2,958	1.16	\$3,643	0.94	\$3,282	1.04
Outpatient Net Revenue per Visit	\$546		\$686	0.80	\$680	0.80	\$598	0.91	\$533	1.02

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$208,060,940	Cash & Cash Equivalents	\$110,140,031	Current Liabilities	\$4,123,050
Less Deductions	\$144,569,999	Net Patient Receivables	\$9,289,933	Long-Term Debt	\$0
Net Patient Revenue	\$63,490,941	Other Receivables	\$10,795	Other Liabilities	\$85,047
Plus Other Revenue	\$348,686			Subtotal	\$4,208,097
Total Revenue	\$63,839,627	Land, Buildings & Equipment (Net)	\$19,474,496		
Less Expenses	\$52,829,044	Other Assets	\$882,632	Unrestricted Fund Balance	\$135,589,790
Non-Operating Gains/Losses	\$77,698			Restricted Fund Balance	\$0
Net Income	\$11,088,281	Total Assets	\$139,797,887	Total Liabilities & Fund Balance	\$139,797,887