

048 Mercy Health Hospital and Trauma Center - Janesville
 1000 Mineral Point Ave, PO Box 5003
 Janesville, WI 53547
 608-756-6000

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Rock
 Analysis Area: Southern (1)
 Volume Group: 7

		All GMS Hospitals		Analysis Area 1		Volume Group 7		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	84.7%	55.7%	1.52	57.3%	1.48	69.4%	1.22	83.0%	1.02
Obstetrics	51.6%	41.5%	1.24	43.6%	0.11	52.7%	0.98	32.6%	1.58
Pediatrics	0.0%	52.8%	N/A	54.8%	N/A	32.8%	N/A	0.0%	N/A
Total Hospital	86.0%	57.5%	1.50	60.2%	1.43	67.8%	1.27	80.5%	1.07
Average Census (Patients)									
Adult Medical-Surgical	39.0	26.4	1.48	24.4	1.60	101.2	0.38	37.4	1.04
Obstetrics	4.6	5.6	0.82	5.1	0.92	15.7	0.30	4.9	0.95
Pediatrics	0.0	1.4	N/A	2.3	N/A	3.8	N/A	0.0	N/A
Total Hospital	86.9	49.4	1.76	51.9	1.67	195.9	0.44	86.1	1.01
Average Length of Stay (Days)									
Adult Medical-Surgical	3.8	3.9	0.97	3.9	0.97	4.4	0.87	3.8	1.00
Obstetrics	2.0	2.5	0.79	2.7	0.75	2.6	0.77	2.1	0.97
Pediatrics	0.0	3.5	N/A	3.8	N/A	3.6	N/A	0.0	N/A
Total Hospital	4.1	4.4	0.92	4.3	0.94	4.8	0.84	4.1	1.00
Surgical Operations									
Inpatient	2,054	1,396	1.47	2,117	0.97	5,208	0.39	2,190	0.94
Outpatient	5,553	4,206	1.32	7,457	0.74	14,763	0.38	5,509	1.01
Inpatient as % of All Surgeries	27.0%	24.9%	1.08	22.1%	1.22	26.1%	1.04	28.4%	0.95
Outpatient Visits									
Non-Emergency Visits	1,058,058	136,074	7.78	174,723	6.06	473,499	2.23	1,029,811	1.03
Emergency Visits	35,075	18,688	1.88	17,254	2.03	53,629	0.65	34,564	1.01
Full-Time Equivalents (FTEs)									
Administrators	104.0	19.3	5.38	26.0	4.00	64.0	1.62	104.0	1.00
Nurses, Licensed	418.5	239.2	1.75	251.5	1.66	866.8	0.48	446.4	0.94
Ancillary Nursing Personnel	71.9	40.0	1.79	43.3	1.66	141.9	0.51	55.5	1.29
All Other Personnel	1,414.3	480.4	2.94	653.1	2.17	1,693.5	0.84	1,035.3	1.37
Total FTEs	2,008.7	779.0	2.58	973.9	2.06	2,766.3	0.73	1,641.2	1.22
FTEs per 100 Patient Census (Adjusted)									
Administrators	39.2	14.9	2.64	20.1	1.95	13.7	2.85	41.9	0.94
Nurses, Licensed	157.6	183.7	0.86	194.3	0.81	186.0	0.85	179.7	0.88
Ancillary Nursing Personnel	27.0	30.8	0.88	33.4	0.81	30.4	0.89	22.3	1.21
All Other Personnel	532.4	369.0	1.44	504.4	1.06	363.3	1.47	416.7	1.28
Total FTEs	756.2	598.3	1.26	752.2	1.01	593.5	1.27	660.6	1.14

Total Hospital:

Beds Set Up & Staffed 101
 Discharges 7,810
 Inpatient Days 31,719

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinet 18
 Total Births 803
 Newborn Days 1,589

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	46	3,743	14,219	84.7%	39.0	3.8
Orthopedic	1	14	1,451	5,280	103.3%	14.5	3.6
Rehabilitation & Physical Medicine	1	0	82	921	0.0%	2.5	11.2
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	9	841	1,694	51.6%	4.6	2.0
Psychiatric	1	9	824	2,616	79.6%	7.2	3.2
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	12	382	3,543	80.9%	9.7	9.3
Step-Down (Special Care)	1	11	650	3,446	85.8%	9.4	5.3
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	104	0	104.0	Surgical Personnel	16	5	18.7
Physicians & Dentists	139	80	155.7	Radiological Services Personnel	21	37	42.2
Medical & Dental Residents	21	0	21.0	Sonographers	5	4	6.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	7	11	10.2
Registered Nurses	267	242	382.2	Occupational Therapists	3	13	9.1
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	3	3	4.6
Licensed Practical Nurses	10	10	15.1	Physical Therapists	9	11	14.9
Ancillary Nursing Personnel	46	84	71.9	Physical Therapy Assistants/Aides	8	6	12.5
Medical Assistants	28	36	48.2	Recreational Therapists	0	0	0.0
Physician Assistants	14	7	16.3	Dietitians & Nutritionists	3	4	6.2
Nurse Practitioners	15	7	18.2	Psychologists	1	2	12.3
Certified Registered Nurse Anesthetists	3	1	3.0	Social Workers	5	12	7.9
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	141	157	205.2
Health Info Mgmt-Administrators/Technicians	34	9	40.3	All Other Personnel	623	235	730.9
Pharmacy Personnel	23	15	29.5				
Clinical Laboratory Personnel	19	6	22.2				
				Total	1,568	997	2,008.7

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$417,260,999	40.6%	45.7%	0.89	41.6%	0.98	46.0%	0.88	41.1%	0.99
Medical Assistance	\$125,496,995	12.2%	14.0%	0.88	11.5%	1.06	12.8%	0.96	13.3%	0.92
Commercial	\$306,535,482	29.9%	35.8%	0.83	39.3%	0.76	36.0%	0.83	29.9%	1.00
All Other	\$177,194,636	17.3%	4.5%	3.84	7.5%	2.29	5.3%	3.28	15.8%	1.10
Deductions as % of Total Gross Patient Revenue										
Medicare	\$324,875,969	31.6%	34.1%	0.93	30.8%	1.03	35.3%	0.90	31.3%	1.01
Medical Assistance	\$102,491,516	10.0%	10.6%	0.95	8.7%	1.15	10.0%	1.00	10.5%	0.95
Commercial	\$145,867,026	14.2%	14.7%	0.97	18.2%	0.78	16.0%	0.89	13.7%	1.04
Charity Care	\$4,928,394	0.5%	1.0%	0.49	0.9%	0.56	1.0%	0.50	0.6%	0.74
Bad Debt	\$15,839,136	1.5%	1.1%	1.44	1.1%	1.45	0.9%	1.65	1.5%	1.00
All Other	\$110,054,054	10.7%	2.0%	5.47	3.4%	3.20	2.2%	4.79	11.0%	0.98
Total Deductions	\$704,056,095	68.6%	63.3%	1.08	62.8%	1.09	65.5%	1.05	68.7%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		35.0%	5.5%	6.36	6.4%	5.46	6.8%	5.18	36.9%	0.95
Net Gains/Losses as % of Net Income		5.6%	2.6%	2.19	1.9%	3.01	1.9%	2.96	21.7%	0.26
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$181,504,176	38.0%	44.1%	0.86	47.5%	0.80	43.1%	0.88	39.6%	0.96
Supplies & Services	\$270,054,227	56.5%	49.0%	1.15	45.0%	1.26	50.4%	1.12	55.0%	1.03
Capital Component	\$26,423,095	5.5%	6.9%	0.80	7.5%	0.73	6.4%	0.86	5.5%	1.01
Fiscal Statistics										
Operating Margin (%)		3.6%	8.4%	0.44	5.0%	0.74	8.5%	0.43	2.5%	1.44
Total Hospital Net Income (%)		3.9%	8.6%	0.45	5.0%	0.76	8.7%	0.45	3.2%	1.20
Return on Equity (%)		3.3%	6.3%	0.53	3.8%	0.88	6.7%	0.50	2.7%	1.24
Current Ratio		3.9	5.9	0.65	2.3	1.71	6.2	0.62	3.1	1.25
Days in Net Patient Accounts Receivable		69.6	51.6	1.35	47.8	1.45	50.7	1.37	75.9	0.92
Average Payment Period		49.5	38.5	1.29	55.0	0.90	38.6	1.28	58.8	0.84
Equity Financing (%)		41.3%	75.1%	0.55	59.3%	0.70	76.2%	0.54	39.2%	1.05
Long-Term Debt to Equity Ratio		0.0	0.2	0.00	0.3	0.00	0.1	0.00	0.0	0.11
Times Interest Earned		4.2	13.4	0.31	5.0	0.84	13.7	0.31	3.7	1.14
Total Asset Turnover		0.9	0.7	1.17	0.7	1.15	0.8	1.12	0.8	1.04
Average Age of Plant (Years)		18.6	9.9	1.89	10.5	1.78	10.8	1.73	19.0	0.98
Increase (Decrease) Total Net Patient Revenue		13.9%	5.4%	2.56	6.7%	2.09	6.1%	2.28	0.9%	15.40
Outpatient Gross Revenue (% of Total GPR)		67.4%	61.9%	1.09	59.8%	1.13	58.0%	1.16	65.4%	1.03
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$14,746	\$15,830	0.93	\$17,803	0.83	\$17,621	0.84	\$13,703	1.08
Inpatient Net Revenue per Day		\$3,646	\$3,538	1.03	\$4,047	0.90	\$3,654	1.00	\$3,380	1.08
Outpatient Net Revenue per Visit		\$204	\$686	0.30	\$595	0.34	\$698	0.29	\$180	1.14

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,026,488,112	Cash & Cash Equivalents	\$102,936,367	Current Liabilities	\$62,308,118
Less Deductions	\$704,056,095	Net Patient Receivables	\$61,442,067	Long-Term Debt	\$112,193
Net Patient Revenue	\$322,432,017	Other Receivables	\$47,483,187	Other Liabilities	\$274,949,602
Plus Other Revenue	\$173,635,259			Subtotal	\$337,369,913
Total Revenue	\$496,067,276	Land, Buildings & Equipment (Net)	\$258,321,430		
Less Expenses	\$477,981,498	Other Assets	\$104,268,091	Unrestricted Fund Balance	\$237,081,229
Non-Operating Gains/Losses	\$1,071,388			Restricted Fund Balance	\$0
Net Income	\$19,157,166	Total Assets	\$574,451,142	Total Liabilities & Fund Balance	\$574,451,142