

**058 Marshfield Medical Center - Ladysmith**  
 900 College Avenue West  
 Ladysmith, WI 54848  
 715-532-5561

Fiscal Year: 10/01 to 09/30  
 Type: GMS  
 Critical Access Hospital  
 Control: County

County: Rusk  
 Analysis Area: West Central (5A)  
 Volume Group: 1

		All GMS Hospitals		Analysis Area 5A		Volume Group 1		FY 2018 vs. 2017	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	9.2%	55.7%	0.17	42.7%	0.22	11.4%	0.81	11.6%	0.79
Obstetrics	0.0%	41.5%	N/A	29.5%	N/A	26.9%	N/A	0.0%	N/A
Pediatrics	0.0%	52.8%	N/A	0.0%	N/A	50.0%	N/A	0.0%	N/A
Total Hospital	10.1%	57.5%	0.18	44.1%	0.23	17.7%	0.57	12.8%	0.79
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	2.3	26.4	0.09	11.9	0.19	1.9	1.21	2.9	0.79
Obstetrics	0.0	5.6	N/A	2.1	N/A	4.0	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	0.0	N/A	0.2	N/A	0.0	N/A
Total Hospital	2.5	49.4	0.05	18.9	0.13	3.1	0.82	3.2	0.79
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.7	3.9	0.69	3.7	0.74	3.0	0.89	2.6	1.04
Obstetrics	0.0	2.5	N/A	2.3	N/A	2.8	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	0.0	N/A	2.8	N/A	0.0	N/A
Total Hospital	2.8	4.4	0.64	3.9	0.72	4.2	0.67	2.7	1.04
<b>Surgical Operations</b>									
Inpatient	5	1,396	0.00	485	0.01	55	0.09	13	0.38
Outpatient	306	4,206	0.07	1,916	0.16	307	1.00	284	1.08
Inpatient as % of All Surgeries	1.6%	24.9%	0.06	20.2%	0.08	15.1%	0.11	4.4%	0.37
<b>Outpatient Visits</b>									
Non-Emergency Visits	25,305	136,074	0.19	67,827	0.37	22,296	1.13	26,479	0.96
Emergency Visits	5,042	18,688	0.27	8,592	0.59	3,144	1.60	5,657	0.89
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	5.0	19.3	0.26	10.6	0.47	2.6	1.94	13.0	0.38
Nurses, Licensed	35.0	239.2	0.15	115.3	0.30	32.1	1.09	35.0	1.00
Ancillary Nursing Personnel	7.8	40.0	0.19	18.4	0.42	7.8	0.99	7.2	1.08
All Other Personnel	101.5	480.4	0.21	260.2	0.39	75.6	1.34	99.1	1.02
Total FTEs	149.3	779.0	0.19	404.6	0.37	118.0	1.26	154.3	0.97
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	29.9	14.9	2.01	18.0	1.66	19.1	1.57	75.1	0.40
Nurses, Licensed	209.4	183.7	1.14	195.4	1.07	236.9	0.88	202.3	1.04
Ancillary Nursing Personnel	46.4	30.8	1.51	31.2	1.49	57.6	0.81	41.6	1.11
All Other Personnel	607.3	369.0	1.65	440.9	1.38	557.9	1.09	572.9	1.06
Total FTEs	892.9	598.3	1.49	685.5	1.30	871.5	1.02	891.9	1.00

**Total Hospital:**

Beds Set Up & Staffed 25  
 Discharges 326  
 Inpatient Days 925

**Contract with:**

Health Maintenance  
 Organization (HMO) Yes  
 Preferred Provider  
 Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 2  
 Discharges 47  
 Inpatient Days 464

**Newborn Nursery:**

Bassinet 0  
 Total Births 0  
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	25	310	842	9.2%	2.3	2.7
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	3	11	0.0%	0.0	3.7
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	0	13	72	0.0%	0.2	5.5
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	0	5.0	Surgical Personnel	2	0	2.0
Physicians & Dentists	9	1	9.5	Radiological Services Personnel	7	0	7.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	0	1.0
Registered Nurses	29	7	31.0	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	2	0	2.0
Ancillary Nursing Personnel	7	3	7.8	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	2	1	2.5	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	1	0.5
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	2	0	2.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	2	0	2.0	All Other Health Professionals	14	0	14.0
Health Info Mgmt-Administrators/Technicians	5	0	5.0	All Other Personnel	47	0	47.0
Pharmacy Personnel	2	0	2.0				
Clinical Laboratory Personnel	7	0	7.0				
				<b>Total</b>	<b>145</b>	<b>13</b>	<b>149.3</b>

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	5A Value	Ratio	1 Value	Ratio	FY 2017	Ratio
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$17,695,496	56.4%	45.7%	1.23	51.0%	1.10	46.6%	1.21	57.3%	0.98
Medical Assistance	\$5,459,647	17.4%	14.0%	1.25	11.7%	1.48	13.4%	1.30	15.6%	1.11
Commercial	\$6,986,687	22.2%	35.8%	0.62	33.6%	0.66	35.9%	0.62	22.5%	0.99
All Other	\$1,259,175	4.0%	4.5%	0.89	3.7%	1.10	4.0%	0.99	4.6%	0.87
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$5,237,585	16.7%	34.1%	0.49	33.7%	0.50	21.1%	0.79	16.5%	1.01
Medical Assistance	\$3,067,822	9.8%	10.6%	0.93	8.2%	1.19	8.5%	1.15	8.2%	1.20
Commercial	\$795,803	2.5%	14.7%	0.17	9.0%	0.28	9.7%	0.26	2.4%	1.06
Charity Care	\$169,486	0.5%	1.0%	0.55	1.1%	0.49	1.0%	0.53	0.2%	2.38
Bad Debt	\$711,437	2.3%	1.1%	2.12	1.0%	2.18	2.2%	1.05	1.8%	1.25
All Other	\$674,747	2.1%	2.0%	1.10	1.3%	1.60	1.6%	1.36	1.7%	1.27
Total Deductions	\$10,656,880	33.9%	63.3%	0.54	54.3%	0.62	44.0%	0.77	30.8%	1.10
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		2.2%	5.5%	0.40	2.5%	0.89	3.2%	0.68	1.6%	1.33
Net Gains/Losses as % of Net Income		57.2%	2.6%	22.35	24.5%	2.34	N/A	N/A	45.4%	1.26
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$14,463,617	60.9%	44.1%	1.38	52.7%	1.15	54.9%	1.11	60.2%	1.01
Supplies & Services	\$7,764,785	32.7%	49.0%	0.67	41.1%	0.79	38.5%	0.85	34.0%	0.96
Capital Component	\$1,532,632	6.5%	6.9%	0.94	6.1%	1.05	6.7%	0.97	5.8%	1.11
<b>Fiscal Statistics</b>										
Operating Margin (%)		-12.0%	8.4%	N/A	8.1%	N/A	1.3%	N/A	-5.3%	2.29
Total Hospital Net Income (%)		-33.5%	8.6%	N/A	10.4%	N/A	1.0%	N/A	-10.1%	3.33
Return on Equity (%)		-47.9%	6.3%	N/A	7.0%	N/A	1.2%	N/A	-13.0%	3.67
Current Ratio		3.4	5.9	0.58	4.4	0.79	3.5	0.98	4.4	0.79
Days in Net Patient Accounts Receivable		51.4	51.6	1.00	49.2	1.05	53.6	0.96	55.1	0.93
Average Payment Period		21.7	38.5	0.56	52.6	0.41	37.7	0.58	29.8	0.73
Equity Financing (%)		55.5%	75.1%	0.74	78.5%	0.71	52.0%	1.07	74.6%	0.74
Long-Term Debt to Equity Ratio		0.1	0.2	0.36	0.1	0.48	0.6	0.10	0.0	1.67
Times Interest Earned		0.0	13.4	N/A	26.2	N/A	2.0	N/A	0.0	N/A
Total Asset Turnover		1.7	0.7	2.31	0.7	2.59	1.3	1.36	1.4	1.26
Average Age of Plant (Years)		10.8	9.9	1.09	11.5	0.94	10.1	1.07	11.3	0.95
Increase (Decrease) Total Net Patient Revenue		-9.6%	5.4%	N/A	7.0%	N/A	6.3%	N/A	0.2%	N/A
Outpatient Gross Revenue (% of Total GPR)		84.9%	61.9%	1.37	68.3%	1.24	77.2%	1.10	81.5%	1.04
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$16,233		\$15,830	1.03	\$14,403	1.13	\$17,237	0.94	\$13,986	1.16
Inpatient Net Revenue per Day	\$4,440		\$3,538	1.25	\$3,489	1.27	\$2,652	1.67	\$4,087	1.09
Outpatient Net Revenue per Visit	\$506		\$686	0.74	\$791	0.64	\$595	0.85	\$520	0.97

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$31,401,005	Cash & Cash Equivalents	\$270,607	Current Liabilities	\$1,332,364
Less Deductions	\$10,656,880	Net Patient Receivables	\$2,923,808	Long-Term Debt	\$399,994
Net Patient Revenue	\$20,744,125	Other Receivables	\$587,439	Other Liabilities	\$3,804,980
Plus Other Revenue	\$463,119			Subtotal	\$5,537,338
Total Revenue	\$21,207,244	Land, Buildings & Equipment (Net)	\$4,542,446		
Less Expenses	\$23,761,034	Other Assets	\$4,126,915	Unrestricted Fund Balance	\$6,913,877
Non-Operating Gains/Losses	-\$3,407,695			Restricted Fund Balance	\$1,917,961
Net Income	-\$5,961,485	Total Assets	\$12,451,215	Total Liabilities & Fund Balance	\$12,451,215