

059 Grant Regional Health Center
507 South Monroe Street
Lancaster, WI 53813
608-723-2143

Fiscal Year: 01/01 to 12/31
Type: GMS
Critical Access Hospital
Control: Other Not-For-Profit

County: Grant
Analysis Area: Southern (1)
Volume Group: 2

		All GMS Hospitals		Analysis Area 1		Volume Group 2		FY 2018 vs. 2017	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	88.3%	55.7%	1.59	57.3%	1.54	20.1%	4.39	97.0%	0.91
Obstetrics	0.0%	41.5%	N/A	43.6%	0.02	16.5%	N/A	105.2%	0.00
Pediatrics	0.0%	52.8%	N/A	54.8%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	120.0%	57.5%	2.09	60.2%	1.99	24.5%	4.90	102.6%	1.17
Average Census (Patients)									
Adult Medical-Surgical	2.6	26.4	0.10	24.4	0.11	3.2	0.84	2.9	0.91
Obstetrics	0.9	5.6	0.16	5.1	0.17	0.6	1.37	1.1	0.84
Pediatrics	0.0	1.4	N/A	2.3	N/A	0.0	N/A	0.1	0.00
Total Hospital	3.6	49.4	0.07	51.9	0.07	4.6	0.78	4.1	0.88
Average Length of Stay (Days)									
Adult Medical-Surgical	3.2	3.9	0.81	3.9	0.82	3.0	1.06	2.9	1.11
Obstetrics	2.1	2.5	0.82	2.7	0.77	2.1	0.97	2.1	0.99
Pediatrics	0.0	3.5	N/A	3.8	N/A	0.0	N/A	3.1	0.00
Total Hospital	3.0	4.4	0.67	4.3	0.68	2.9	1.03	2.7	1.09
Surgical Operations									
Inpatient	126	1,396	0.09	2,117	0.06	350	0.36	123	1.02
Outpatient	831	4,206	0.20	7,457	0.11	1,888	0.44	849	0.98
Inpatient as % of All Surgeries	13.2%	24.9%	0.53	22.1%	0.60	15.6%	0.84	12.7%	1.04
Outpatient Visits									
Non-Emergency Visits	23,213	136,074	0.17	174,723	0.13	24,234	0.96	24,396	0.95
Emergency Visits	2,928	18,688	0.16	17,254	0.17	3,778	0.77	3,042	0.96
Full-Time Equivalents (FTEs)									
Administrators	6.0	19.3	0.31	26.0	0.23	5.4	1.11	5.0	1.20
Nurses, Licensed	62.1	239.2	0.26	251.5	0.25	46.6	1.33	52.6	1.18
Ancillary Nursing Personnel	8.1	40.0	0.20	43.3	0.19	8.1	1.00	7.1	1.15
All Other Personnel	130.1	480.4	0.27	653.1	0.20	107.7	1.21	130.1	1.00
Total FTEs	206.3	779.0	0.26	973.9	0.21	167.8	1.23	194.7	1.06
FTEs per 100 Patient Census (Adjusted)									
Administrators	31.5	14.9	2.12	20.1	1.57	30.5	1.03	22.8	1.38
Nurses, Licensed	325.8	183.7	1.77	194.3	1.68	261.4	1.25	239.4	1.36
Ancillary Nursing Personnel	42.6	30.8	1.38	33.4	1.27	45.4	0.94	32.1	1.33
All Other Personnel	683.2	369.0	1.85	504.4	1.35	604.7	1.13	591.8	1.15
Total FTEs	1,083.1	598.3	1.81	752.2	1.44	941.9	1.15	886.0	1.22

Total Hospital:

Beds Set Up & Staffed 3
Discharges 444
Inpatient Days 1,314

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 1
Discharges 29
Inpatient Days 254

Newborn Nursery:

Bassinet 0
Total Births 156
Newborn Days 288

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	3	303	967	88.3%	2.6	3.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	6	24	0.0%	0.1	4.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	0	156	323	0.0%	0.9	2.1
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	6	0	6.0	Surgical Personnel	2	1	3.1
Physicians & Dentists	7	4	10.8	Radiological Services Personnel	3	7	9.2
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	0	1.0
Registered Nurses	24	28	49.5	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	5	1	6.1	Physical Therapists	5	4	6.6
Ancillary Nursing Personnel	3	6	8.1	Physical Therapy Assistants/Aides	0	3	2.2
Medical Assistants	2	1	2.7	Recreational Therapists	0	0	0.0
Physician Assistants	2	0	2.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	1	4	3.9	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	2	1	2.4	Social Workers	1	1	1.1
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	14	4	15.8
Health Info Mgmt-Administrators/Technicians	8	1	8.8	All Other Personnel	34	30	51.9
Pharmacy Personnel	3	0	3.0				
Clinical Laboratory Personnel	7	1	8.0				
				Total	134	97	206.3

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
FY 2018										
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$18,878,982	41.4%	45.7%	0.91	41.6%	1.00	45.3%	0.91	40.8%	1.02
Medical Assistance	\$5,341,180	11.7%	14.0%	0.84	11.5%	1.02	9.6%	1.22	12.6%	0.93
Commercial	\$19,462,876	42.7%	35.8%	1.19	39.3%	1.09	42.0%	1.02	42.3%	1.01
All Other	\$1,913,550	4.2%	4.5%	0.93	7.5%	0.56	3.1%	1.37	4.3%	0.97
Deductions as % of Total Gross Patient Revenue										
Medicare	\$5,848,266	12.8%	34.1%	0.38	30.8%	0.42	27.2%	0.47	20.4%	0.63
Medical Assistance	\$2,655,817	5.8%	10.6%	0.55	8.7%	0.67	7.0%	0.83	7.6%	0.76
Commercial	\$7,464,310	16.4%	14.7%	1.11	18.2%	0.90	13.4%	1.22	13.5%	1.21
Charity Care	\$410,084	0.9%	1.0%	0.92	0.9%	1.05	0.6%	1.53	0.7%	1.38
Bad Debt	\$488,260	1.1%	1.1%	1.00	1.1%	1.01	1.3%	0.81	1.0%	1.10
All Other	\$884,350	1.9%	2.0%	0.99	3.4%	0.58	1.4%	1.37	0.8%	2.49
Total Deductions	\$17,751,087	38.9%	63.3%	0.61	62.8%	0.62	50.9%	0.76	44.0%	0.89
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.4%	5.5%	0.61	6.4%	0.53	3.0%	1.11	3.6%	0.94
Net Gains/Losses as % of Net Income		10.1%	2.6%	3.94	1.9%	5.43	2.7%	3.72	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$18,142,808	59.4%	44.1%	1.35	47.5%	1.25	45.2%	1.31	63.2%	0.94
Supplies & Services	\$9,437,642	30.9%	49.0%	0.63	45.0%	0.69	46.7%	0.66	29.5%	1.05
Capital Component	\$2,965,526	9.7%	6.9%	1.41	7.5%	1.29	8.1%	1.20	7.3%	1.33
Fiscal Statistics										
Operating Margin (%)		-6.0%	8.4%	N/A	5.0%	N/A	14.9%	N/A	-2.4%	2.53
Total Hospital Net Income (%)		-6.7%	8.6%	N/A	5.0%	N/A	15.3%	N/A	-2.1%	3.15
Return on Equity (%)		-3.1%	6.3%	N/A	3.8%	N/A	14.6%	N/A	-1.0%	3.05
Current Ratio		1.5	5.9	0.25	2.3	0.66	3.0	0.50	1.1	1.30
Days in Net Patient Accounts Receivable		53.8	51.6	1.04	47.8	1.12	58.4	0.92	98.7	0.54
Average Payment Period		75.8	38.5	1.97	55.0	1.38	56.8	1.33	129.1	0.59
Equity Financing (%)		41.0%	75.1%	0.55	59.3%	0.69	61.3%	0.67	49.7%	0.82
Long-Term Debt to Equity Ratio		1.2	0.2	7.57	0.3	4.10	0.4	3.14	0.7	1.77
Times Interest Earned		-2.3	13.4	N/A	5.0	N/A	18.7	N/A	-1.1	2.20
Total Asset Turnover		0.5	0.7	0.63	0.7	0.62	1.0	0.49	0.5	0.98
Average Age of Plant (Years)		8.7	9.9	0.88	10.5	0.83	8.5	1.02	11.8	0.74
Increase (Decrease) Total Net Patient Revenue		9.3%	5.4%	1.71	6.7%	1.40	2.5%	3.73	-1.7%	N/A
Outpatient Gross Revenue (% of Total GPR)		81.4%	61.9%	1.32	59.8%	1.36	73.7%	1.10	81.4%	1.00
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$12,345	\$15,830	0.78	\$17,803	0.69	\$15,847	0.78	\$9,580	1.29
Inpatient Net Revenue per Day		\$3,661	\$3,538	1.03	\$4,047	0.90	\$4,787	0.76	\$3,209	1.14
Outpatient Net Revenue per Visit		\$853	\$686	1.24	\$595	1.43	\$991	0.86	\$732	1.17

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$45,596,588	Cash & Cash Equivalents	\$1,155,978	Current Liabilities	\$5,882,442
Less Deductions	\$17,751,087	Net Patient Receivables	\$4,101,802	Long-Term Debt	\$30,464,056
Net Patient Revenue	\$27,845,501	Other Receivables	\$2,034,403	Other Liabilities	\$0
Plus Other Revenue	\$970,612			Subtotal	\$36,346,498
Total Revenue	\$28,816,113	Land, Buildings & Equipment (Net)	\$41,414,118		
Less Expenses	\$30,545,976	Other Assets	\$12,891,601	Unrestricted Fund Balance	\$25,251,404
Non-Operating Gains/Losses	-\$193,781			Restricted Fund Balance	\$0
Net Income	-\$1,923,644	Total Assets	\$61,597,902	Total Liabilities & Fund Balance	\$61,597,902