

071 Aspirus Medford Hospital & Clinics, Inc
 135 S Gibson Street
 Medford, WI 54451
 715-748-8100

Fiscal Year: 07/01 to 06/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Taylor
 Analysis Area: North Central (6)
 Volume Group: 4

		All GMS Hospitals		Analysis Area 6		Volume Group 4		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	15.2%	55.7%	0.27	65.6%	0.23	39.8%	0.38	15.6%	0.97
Obstetrics	35.7%	41.5%	0.86	46.3%	0.04	28.9%	1.23	35.6%	1.00
Pediatrics	7.7%	52.8%	0.15	96.9%	0.08	7.7%	1.00	7.1%	1.08
Total Hospital	18.8%	57.5%	0.33	69.2%	0.27	42.4%	0.44	18.9%	1.00
Average Census (Patients)									
Adult Medical-Surgical	2.4	26.4	0.09	22.1	0.11	10.7	0.23	2.5	0.97
Obstetrics	1.8	5.6	0.32	3.6	0.49	2.0	0.90	1.8	1.00
Pediatrics	0.1	1.4	0.06	1.0	0.08	0.0	0.06	0.1	1.08
Total Hospital	4.7	49.4	0.10	39.5	0.12	16.6	0.28	4.7	1.00
Average Length of Stay (Days)									
Adult Medical-Surgical	2.9	3.9	0.73	3.8	0.75	3.0	0.95	2.8	1.04
Obstetrics	2.5	2.5	0.97	2.5	0.97	2.2	1.10	2.4	1.04
Pediatrics	1.9	3.5	0.53	3.3	0.57	1.9	1.00	2.2	0.86
Total Hospital	2.6	4.4	0.60	4.2	0.63	3.3	0.80	2.5	1.04
Surgical Operations									
Inpatient	134	1,396	0.10	1,155	0.12	484	0.28	170	0.79
Outpatient	1,405	4,206	0.33	1,740	0.81	2,045	0.69	1,458	0.96
Inpatient as % of All Surgeries	8.7%	24.9%	0.35	39.9%	0.22	19.2%	0.45	10.4%	0.83
Outpatient Visits									
Non-Emergency Visits	75,692	136,074	0.56	68,636	1.10	63,222	1.20	72,758	1.04
Emergency Visits	8,903	18,688	0.48	13,080	0.68	12,717	0.70	8,523	1.04
Full-Time Equivalents (FTEs)									
Administrators	4.0	19.3	0.21	16.3	0.25	10.6	0.38	3.7	1.09
Nurses, Licensed	103.6	239.2	0.43	145.3	0.71	104.8	0.99	101.2	1.02
Ancillary Nursing Personnel	14.2	40.0	0.35	28.4	0.50	22.9	0.62	10.9	1.30
All Other Personnel	234.6	480.4	0.49	245.2	0.96	217.2	1.08	232.0	1.01
Total FTEs	356.3	779.0	0.46	435.2	0.82	355.5	1.00	347.7	1.02
FTEs per 100 Patient Census (Adjusted)									
Administrators	8.3	14.9	0.56	16.6	0.50	17.1	0.49	8.5	0.99
Nurses, Licensed	216.1	183.7	1.18	147.7	1.46	169.2	1.28	233.2	0.93
Ancillary Nursing Personnel	29.5	30.8	0.96	28.9	1.02	37.0	0.80	25.0	1.18
All Other Personnel	489.5	369.0	1.33	249.4	1.96	350.8	1.40	534.7	0.92
Total FTEs	743.4	598.3	1.24	442.6	1.68	574.1	1.29	801.3	0.93

Total Hospital:

Beds Set Up & Staffed 25
 Discharges 655
 Inpatient Days 1,718

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 1
 Discharges 30
 Inpatient Days 557

Newborn Nursery:

Bassinet 5
 Total Births 262
 Newborn Days 514

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	16	311	889	15.2%	2.4	2.9
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	1	15	28	7.7%	0.1	1.9
Obstetrics	1	5	265	652	35.7%	1.8	2.5
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	3	64	149	13.6%	0.4	2.3
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	10	4	11.9
Physicians & Dentists	11	7	14.9	Radiological Services Personnel	11	8	17.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	3	6.5
Registered Nurses	41	59	82.5	Occupational Therapists	3	1	3.1
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	4	1	4.8	Physical Therapists	8	5	11.6
Ancillary Nursing Personnel	6	13	14.2	Physical Therapy Assistants/Aides	7	8	8.8
Medical Assistants	11	4	13.8	Recreational Therapists	0	0	0.0
Physician Assistants	4	1	4.7	Dietitians & Nutritionists	1	1	1.8
Nurse Practitioners	9	5	12.4	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	1	3.8	Social Workers	2	0	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	7	40	13.5
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	69	44	93.7
Pharmacy Personnel	7	6	11.3				
Clinical Laboratory Personnel	10	12	19.1				
				Total	234	223	356.3

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Medford, WI 54451			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017		
Selected Financial Statistics			FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$51,361,035	41.2%	45.7%	0.90	50.9%	0.81	49.2%	0.84	40.1%	1.03	
Medical Assistance	\$17,836,320	14.3%	14.0%	1.03	13.8%	1.04	11.3%	1.27	14.7%	0.98	
Commercial	\$52,470,547	42.1%	35.8%	1.18	31.0%	1.36	36.3%	1.16	42.2%	1.00	
All Other	\$2,868,062	2.3%	4.5%	0.51	4.2%	0.55	3.2%	0.73	3.1%	0.75	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$28,080,694	22.5%	34.1%	0.66	35.1%	0.64	35.5%	0.63	22.2%	1.02	
Medical Assistance	\$13,045,419	10.5%	10.6%	0.99	10.3%	1.01	8.4%	1.25	9.1%	1.16	
Commercial	\$11,189,643	9.0%	14.7%	0.61	7.8%	1.16	13.1%	0.69	8.4%	1.07	
Charity Care	\$2,835,775	2.3%	1.0%	2.34	1.3%	1.79	1.3%	1.81	1.7%	1.31	
Bad Debt	\$897,266	0.7%	1.1%	0.67	1.0%	0.73	1.4%	0.52	1.5%	0.47	
All Other	\$589,750	0.5%	2.0%	0.24	1.9%	0.26	1.1%	0.45	0.5%	0.92	
Total Deductions	\$56,638,547	45.5%	63.3%	0.72	57.3%	0.79	60.7%	0.75	43.3%	1.05	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		6.9%	5.5%	1.25	3.4%	2.00	3.5%	1.97	7.4%	0.92	
Net Gains/Losses as % of Net Income		37.3%	2.6%	14.58	22.1%	1.69	18.6%	2.00	37.5%	0.99	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$33,520,192	49.8%	44.1%	1.13	41.2%	1.21	44.5%	1.12	54.2%	0.92	
Supplies & Services	\$29,085,786	43.2%	49.0%	0.88	52.5%	0.82	46.9%	0.92	38.8%	1.11	
Capital Component	\$4,731,994	7.0%	6.9%	1.02	6.3%	1.12	8.5%	0.82	7.0%	1.01	
Fiscal Statistics											
Operating Margin (%)		7.6%	8.4%	0.91	5.1%	1.50	4.8%	1.59	11.9%	0.64	
Total Hospital Net Income (%)		11.6%	8.6%	1.36	6.4%	1.81	5.8%	2.00	17.7%	0.66	
Return on Equity (%)		6.6%	6.3%	1.05	5.1%	1.30	3.7%	1.79	10.7%	0.62	
Current Ratio		4.8	5.9	0.81	4.2	1.14	5.5	0.87	4.8	1.00	
Days in Net Patient Accounts Receivable		55.6	51.6	1.08	62.5	0.89	49.4	1.13	57.1	0.97	
Average Payment Period		47.4	38.5	1.23	37.9	1.25	40.4	1.17	46.1	1.03	
Equity Financing (%)		78.9%	75.1%	1.05	51.9%	1.52	75.7%	1.04	78.5%	1.00	
Long-Term Debt to Equity Ratio		0.2	0.2	1.07	0.7	0.26	0.2	0.94	0.2	0.94	
Times Interest Earned		15.9	13.4	1.19	14.9	1.06	6.3	2.54	22.8	0.70	
Total Asset Turnover		0.5	0.7	0.74	0.8	0.70	0.6	0.87	0.6	0.97	
Average Age of Plant (Years)		9.8	9.9	0.99	7.8	1.25	9.1	1.07	9.8	0.99	
Increase (Decrease) Total Net Patient Revenue		5.5%	5.4%	1.02	4.2%	1.33	7.2%	0.77	0.1%	38.74	
Outpatient Gross Revenue (% of Total GPR)		89.4%	61.9%	1.44	59.8%	1.49	72.7%	1.23	89.1%	1.00	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$13,517		\$15,830	0.85	\$14,144	0.96	\$11,444	1.18	\$12,649	1.07	
Inpatient Net Revenue per Day	\$3,804		\$3,538	1.08	\$3,385	1.12	\$3,344	1.14	\$4,322	0.88	
Outpatient Net Revenue per Visit	\$703		\$686	1.03	\$932	0.76	\$740	0.95	\$704	1.00	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$124,535,964	Cash & Cash Equivalents	\$21,155,866	Current Liabilities	\$8,228,011
Less Deductions	\$56,638,547	Net Patient Receivables	\$10,344,103	Long-Term Debt	\$17,968,248
Net Patient Revenue	\$67,897,417	Other Receivables	\$380,269	Other Liabilities	\$1,993,479
Plus Other Revenue	\$5,004,686			Subtotal	\$28,189,738
Total Revenue	\$72,902,103	Land, Buildings & Equipment (Net)	\$30,520,856		
Less Expenses	\$67,337,972	Other Assets	\$71,351,304	Unrestricted Fund Balance	\$105,562,661
Non-Operating Gains/Losses	\$3,305,775			Restricted Fund Balance	\$1,993,479
Net Income	\$8,869,906	Total Assets	\$133,752,398	Total Liabilities & Fund Balance	\$133,752,399