

**074 Ascension Good Samaritan Hospital**  
601 Center Avenue South  
Merrill, WI 54452  
715-536-5511

Fiscal Year: 07/01 to 06/30  
Type: GMS  
Critical Access Hospital  
Control: Religious Organization

County: Lincoln  
Analysis Area: North Central (6)  
Volume Group: 3

		All GMS Hospitals		Analysis Area 6		Volume Group 3		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	329.6%	55.7%	5.92	65.6%	5.02	38.3%	8.60	350.7%	0.94
Obstetrics	0.0%	41.5%	N/A	46.3%	N/A	24.8%	N/A	0.0%	N/A
Pediatrics	0.0%	52.8%	N/A	96.9%	N/A	0.3%	N/A	0.0%	N/A
Total Hospital	329.6%	57.5%	5.74	69.2%	4.77	37.2%	8.85	350.7%	0.94
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	3.3	26.4	0.12	22.1	0.15	6.5	0.51	3.5	0.94
Obstetrics	0.0	5.6	N/A	3.6	N/A	1.0	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	1.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.3	49.4	0.07	39.5	0.08	8.5	0.39	3.5	0.94
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.5	3.9	0.64	3.8	0.66	2.9	0.85	2.7	0.93
Obstetrics	0.0	2.5	N/A	2.5	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	3.3	N/A	1.9	N/A	0.0	N/A
Total Hospital	2.5	4.4	0.57	4.2	0.60	3.1	0.81	2.6	0.97
<b>Surgical Operations</b>									
Inpatient	2	1,396	0.00	1,155	0.00	273	0.01	5	0.40
Outpatient	172	4,206	0.04	1,740	0.10	1,279	0.13	145	1.19
Inpatient as % of All Surgeries	1.1%	24.9%	0.05	39.9%	0.03	17.6%	0.07	3.3%	0.34
<b>Outpatient Visits</b>									
Non-Emergency Visits	13,779	136,074	0.10	68,636	0.20	57,910	0.24	14,367	0.96
Emergency Visits	5,731	18,688	0.31	13,080	0.44	8,090	0.71	5,959	0.96
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	2.0	19.3	0.10	16.3	0.12	9.4	0.21	2.7	0.75
Nurses, Licensed	22.3	239.2	0.09	145.3	0.15	79.9	0.28	25.1	0.89
Ancillary Nursing Personnel	3.6	40.0	0.09	28.4	0.13	13.5	0.27	0.0	N/A
All Other Personnel	31.0	480.4	0.06	245.2	0.13	187.1	0.17	38.0	0.82
Total FTEs	58.9	779.0	0.08	435.2	0.14	289.8	0.20	65.8	0.90
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	5.5	14.9	0.37	16.6	0.33	24.3	0.23	6.9	0.80
Nurses, Licensed	61.5	183.7	0.33	147.7	0.42	207.6	0.30	65.5	0.94
Ancillary Nursing Personnel	10.1	30.8	0.33	28.9	0.35	35.0	0.29	0.0	N/A
All Other Personnel	85.6	369.0	0.23	249.4	0.34	486.3	0.18	99.3	0.86
Total FTEs	162.6	598.3	0.27	442.6	0.37	753.3	0.22	171.6	0.95

**Total Hospital:**

Beds Set Up & Staffed 1  
Discharges 479  
Inpatient Days 1,203

**Contract with:**

Health Maintenance  
Organization (HMO) Yes  
Preferred Provider  
Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
Discharges 6  
Inpatient Days 32

**Newborn Nursery:**

Bassinets 0  
Total Births 0  
Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	1	480	1,203	329.6%	3.3	2.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	3	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	3	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Surgical Personnel	1	0	1.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	5	5	7.1
Medical & Dental Residents	0	0	0.0	Sonographers	1	0	1.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	3	4.6
Registered Nurses	19	9	21.3	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.6
Licensed Practical Nurses	0	0	0.0	Physical Therapists	1	0	1.0
Ancillary Nursing Personnel	3	1	3.6	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	5	2	5.6
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	2	0	2.0
Pharmacy Personnel	3	2	3.0				
Clinical Laboratory Personnel	5	3	5.0				
				<b>Total</b>	<b>52</b>	<b>26</b>	<b>58.9</b>

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Merrill, WI 54452			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017		
Selected Financial Statistics			FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$16,036,702	45.7%	45.7%	1.00	50.9%	0.90	46.1%	0.99	45.2%	1.01	
Medical Assistance	\$7,254,149	20.7%	14.0%	1.48	13.8%	1.50	13.3%	1.56	19.5%	1.06	
Commercial	\$9,223,912	26.3%	35.8%	0.73	31.0%	0.85	36.0%	0.73	29.0%	0.91	
All Other	\$2,539,146	7.2%	4.5%	1.61	4.2%	1.71	4.6%	1.57	6.3%	1.14	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$7,779,462	22.2%	34.1%	0.65	35.1%	0.63	29.3%	0.76	17.2%	1.29	
Medical Assistance	\$4,252,597	12.1%	10.6%	1.15	10.3%	1.17	9.2%	1.32	13.2%	0.92	
Commercial	\$732,144	2.1%	14.7%	0.14	7.8%	0.27	11.9%	0.17	3.2%	0.65	
Charity Care	\$745,271	2.1%	1.0%	2.18	1.3%	1.67	1.0%	2.08	1.9%	1.11	
Bad Debt	\$1,692,961	4.8%	1.1%	4.51	1.0%	4.87	1.7%	2.78	3.6%	1.35	
All Other	\$841,205	2.4%	2.0%	1.22	1.9%	1.30	1.9%	1.26	2.2%	1.09	
Total Deductions	\$16,043,640	45.8%	63.3%	0.72	57.3%	0.80	55.1%	0.83	41.3%	1.11	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		1.2%	5.5%	0.21	3.4%	0.34	5.9%	0.20	2.0%	0.59	
Net Gains/Losses as % of Net Income		0.0%	2.6%	N/A	22.1%	N/A	14.7%	N/A	8.7%	N/A	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$8,226,171	41.5%	44.1%	0.94	41.2%	1.01	51.5%	0.81	46.8%	0.89	
Supplies & Services	\$10,401,773	52.5%	49.0%	1.07	52.5%	1.00	40.5%	1.29	43.2%	1.21	
Capital Component	\$1,201,060	6.1%	6.9%	0.88	6.3%	0.97	8.0%	0.76	10.0%	0.61	
Fiscal Statistics											
Operating Margin (%)		-3.1%	8.4%	N/A	5.1%	N/A	5.3%	N/A	-4.6%	0.67	
Total Hospital Net Income (%)		-3.1%	8.6%	N/A	6.4%	N/A	6.1%	N/A	-5.1%	0.61	
Return on Equity (%)		-5.5%	6.3%	N/A	5.1%	N/A	5.1%	N/A	-9.6%	0.58	
Current Ratio		2.9	5.9	0.49	4.2	0.69	5.4	0.54	1.6	1.80	
Days in Net Patient Accounts Receivable		61.9	51.6	1.20	62.5	0.99	51.7	1.20	46.2	1.34	
Average Payment Period		25.8	38.5	0.67	37.9	0.68	34.1	0.76	44.3	0.58	
Equity Financing (%)		66.9%	75.1%	0.89	51.9%	1.29	79.8%	0.84	58.9%	1.14	
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.7	N/A	0.2	N/A	0.0	N/A	
Times Interest Earned		0.0	13.4	N/A	14.9	N/A	8.4	N/A	0.0	N/A	
Total Asset Turnover		1.8	0.7	2.44	0.8	2.30	0.8	2.20	1.9	0.94	
Average Age of Plant (Years)		5.3	9.9	0.54	7.8	0.68	9.3	0.57	3.8	1.40	
Increase (Decrease) Total Net Patient Revenue		-1.7%	5.4%	N/A	4.2%	N/A	4.5%	N/A	-13.9%	0.12	
Outpatient Gross Revenue (% of Total GPR)		90.9%	61.9%	1.47	59.8%	1.52	78.1%	1.16	89.6%	1.01	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$8,045		\$15,830	0.51	\$14,144	0.57	\$12,599	0.64	\$9,305	0.86	
Inpatient Net Revenue per Day	\$3,141		\$3,538	0.89	\$3,385	0.93	\$3,643	0.86	\$2,902	1.08	
Outpatient Net Revenue per Visit	\$861		\$686	1.25	\$932	0.92	\$598	1.44	\$776	1.11	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$35,053,909	Cash & Cash Equivalents	\$6,296	Current Liabilities	\$1,318,649
Less Deductions	\$16,043,640	Net Patient Receivables	\$3,222,888	Long-Term Debt	\$0
Net Patient Revenue	\$19,010,269	Other Receivables	\$3,512	Other Liabilities	\$2,225,384
Plus Other Revenue	\$225,190			Subtotal	\$3,544,033
Total Revenue	\$19,235,459	Land, Buildings & Equipment (Net)	\$6,903,764	Unrestricted Fund Balance	\$7,169,120
Less Expenses	\$19,829,004	Other Assets	\$576,693	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0			Total Liabilities & Fund Balance	\$10,713,153
Net Income	-\$593,545	Total Assets	\$10,713,153		