110 Ascension Columbia St. I 13111 N Port Washington Rd Mequon, WI 53097 262-243-7300	Mary's Hospital	Ozaukee	Fiscal Type: Contr	GN Ge	/01 to 06/30 MS eneral Medical & eligious Organiz	-	County: Analysis A Volume G	rea: Sou	ukee theastern (2A)	
			All GMS Hospitals		Analysis Area 2A		Volume Group 5		FY 2018 vs. 2017	
Selected Utilization Statistics		FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)										
Adult Medical-Surgical		48.0%	55.7%	0.86	55.0%	0.87	43.4%	1.11	43.9%	1.09
Obstetrics		0.0%	41.5%	N/A	34.6%	N/A	26.7%	N/A	0.0%	N/A
Pediatrics		0.0%	52.8%	N/A	5.1%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital		54.3%	57.5%	0.94	51.4%	1.05	41.9%	1.30	51.6%	1.05
Average Census (Patients)		20.7	20.4	4 4 7	24.4	0.00	40.7	2.24	00.0	4 4 7
Adult Medical-Surgical		30.7	26.4	1.17	31.4	0.98	13.7	2.24	26.3	1.17
Obstetrics		0.0	5.6	N/A	6.3	N/A	2.3 0.0	N/A	0.0 0.0	N/A
Pediatrics		0.0	1.4	N/A	0.1 58.3	N/A 1.04		N/A 2.31		N/A
Total Hospital		60.8	49.4	1.23		1.04	26.3	2.31	57.8	1.05
Average Length of Stay (Da	ys)	4.3	3.9	1.09	3.6	1.19	3.3	1.29	4.1	1.04
Adult Medical-Surgical			3.9 2.5	N/A	2.3	N/A	2.3	N/A	4.1 0.0	
Obstetrics		0.0 0.0	2.5 3.5	N/A N/A	2.3	N/A N/A	2.3 0.0	N/A N/A	0.0	N/A N/A
Pediatrics Total Hospital		4.7	3.5 4.4	1.07	4.0	1.18	3.6	1.32	0.0 4.7	0.99
Surgical Operations			4.4		4.0		5.0	1.32	4./	0.99
Inpatient		826	1,396	0.59	1,424	0.58	664	1.24	863	0.96
Outpatient		4,063	4,206	0.97	3,674	1.11	2,945	1.38	3,959	1.03
Inpatient as % of All Surge	orios	16.9%	24.9%	0.68	27.9%	0.60	18.4%	0.92	17.9%	0.94
Outpatient Visits			24.070	0.00				0.02	17.570	0.04
Non-Emergency Visits		242,006	136,074	1.78	147,557	1.64	115,364	2.10	302,468	0.80
Emergency Visits		17,574	18,688	0.94	29,988	0.59	14,511	1.21	17,950	0.98
Full-Time Equivalents (FTE	s)	·····								
Administrators	-,	3.0	19.3	0.16	17.6	0.17	13.8	0.22	2.0	1.50
Nurses, Licensed		254.7	239.2	1.07	262.0	0.97	135.2	1.88	233.4	1.09
Ancillary Nursing Personn	el	31.3	40.0	0.78	44.8	0.70	20.8	1.50	27.0	1.16
All Other Personnel		369.5	480.4	0.77	509.5	0.73	324.4	1.14	402.7	0.92
Total FTEs		658.6	779.0	0.85	833.9	0.79	494.3	1.33	665.1	0.99
FTEs per 100 Patient Censu	is (Adjusted)									
Administrators		1.6	14.9	0.11	10.7	0.15	14.2	0.11	1.1	1.47
Nurses, Licensed		134.0	183.7	0.73	159.4	0.84	138.6	0.97	125.0	1.07
Ancillary Nursing Personn	el	16.5	30.8	0.54	27.2	0.60	21.3	0.77	14.5	1.14
All Other Personnel		194.4	369.0	0.53	310.0	0.63	332.6	0.58	215.7	0.90
Total FTEs		346.4	598.3	0.58	507.3	0.68	506.7	0.68	356.2	0.97
Total Hospital:		Contract with:			are-certified S			Newborn		_
Beds Set Up & Staffed	112	Health Maintenance	Yes		erage Beds Us	ed	0	Bassin		0
Discharges	4,714	Organization (HMO)) 103		scharges		0	Total E		0
Inpatient Days	22,179	Preferred Provider	X	Inp	patient Days		0	Newbo	orn Days	0
		Organization (PPO)	Yes							

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Mequon, WI 53097

	Level of	Beds Set Up & Staffed	Discharges &	Patient Days	Occupancy	Average Census	Average Length of Stay	
npatient Service Area	Service*	06/30/2018	Transfers**	of Care	Rate (%)	(Patients)	(Days)	
General Medical-Surgical								
Adult Medical-Surgical, Acute	1	64	2,610	11,219	48.0%	30.7	4.3	
Orthopedic	2	0	0	0	0.0%	0.0	0.0	
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0	
Hospice	3	0	0	0	0.0%	0.0	0.0	
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0	
Other Acute	5	0	0	0	0.0%	0.0	0.0	
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0	
Obstetrics	3	0	0	0	0.0%	0.0	0.0	
Psychiatric	1	20	516	3,142	43.0%	8.6	6.1	
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0	
ICU/CCU								
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0	
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0	
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0	
Burn Care	3	0	0	0	0.0%	0.0	0.0	
Mixed Intensive Care	1	28	1,453	7,818	76.5%	21.4	5.4	
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0	
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0	
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0	
Subacute care	3	0	0	0	0.0%	0.0	0.0	
Other inpatient	5	0	0	0	0.0%	0.0	0.0	

Note: data should be used only in rows; do not summarize columns. ** Transfers, which may be estimated, refer only to those between units. * 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network 4 = Contracted, 5 = Service Not Provided

	Number	Number	Number			Number	Number	Number
Occupation	Full-Time	Part-Time	FTE	Occupation		Full-Time	Part-Time	FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel		19	21	27.6
Physicians & Dentists	35	31	44.0	Radiological Services Personnel		26	44	47.2
Medical & Dental Residents	0	0	0.0	Sonographers		4	2	5.4
Dental Hygienists	0	0	0.0	Respiratory Therapists		10	7	11.5
Registered Nurses	171	156	232.5	Occupational Therapists		4	11	5.4
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides		0	1	0.0
Licensed Practical Nurses	4	9	8.6	Physical Therapists		8	10	10.5
Ancillary Nursing Personnel	19	47	31.3	Physical Therapy Assistants/Aides		2	7	2.5
Medical Assistants	45	16	53.8	Recreational Therapists		0	1	0.3
Physician Assistants	4	2	4.6	Dietitians & Nutritionists		0	0	0.0
Nurse Practitioners	8	8	9.3	Psychologists		0	0	0.0
Certified Registered Nurse Anesthetists	3	7	4.4	Social Workers		1	1	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals		33	22	39.8
Health Info Mgmt-Administrators/Technicians	0	1	0.0	All Other Personnel		45	34	62.1
Pharmacy Personnel	21	6	23.9		Total	484	472	658.6
Clinical Laboratory Personnel	19	28	29.9					

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Mequon, WI 53097 Selected Financial Statistics		All GMS Hospitals			Analysis Are	a	Volume Group		FY 2018 vs. 2017	
		FY 2018	Value	Ratio	2A Value	Ratio	5 Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total	Gross Patient Revenue	112010	Value	- tutio	Value	- tatio	Value	1 tatio	112011	- tutio
Medicare	\$306,599,081	54.9%	45.7%	1.20	50.5%	1.09	50.0%	1.10	53.0%	1.04
Medical Assistance	\$35,513,080	6.4%	14.0%	0.46	10.1%	0.63	11.4%	0.56	6.8%	0.93
Commercial	\$205,379,261	36.8%	35.8%	1.03	36.8%	1.00	34.7%	1.06	38.8%	0.95
All Other	\$11,212,912	2.0%	4.5%	0.45	2.7%	0.75	3.9%	0.52	1.4%	1.44
Deductions as % of Total Gro	• • • • • • • • • • • • • • • • • • • •									
Medicare	\$235,447,077	42.1%	34.1%	1.24	39.8%	1.06	35.4%	1.19	37.9%	1.11
Medical Assistance	\$34,023,614	6.1%	10.6%	0.58	7.8%	0.78	8.4%	0.73	6.1%	1.00
Commercial	\$100,550,451	18.0%	14.7%	1.22	16.3%	1.10	13.7%	1.31	22.5%	0.80
Charity Care	\$3,355,989	0.6%	1.0%	0.62	1.0%	0.63	0.9%	0.66	0.5%	1.11
Bad Debt	\$4,584,832	0.8%	1.1%	0.77	1.1%	0.72	1.1%	0.73	0.9%	0.90
All Other	\$7,507,035	1.3%	2.0%	0.69	1.1%	1.18	2.2%	0.62	0.5%	2.51
Total Deductions	\$385,468,998	69.0%	63.3%	1.09	67.1%	1.03	61.7%	1.12	68.5%	1.01
Other Revenue & Net Gains of		00.070	00.070	1.00	07.170	1.00	01.7 /0	· · · · ! • ! • · ·	00.070	
Other Revenue as % of Tota		7.2%	5.5%	1.31	4.8%	1.50	4.3%	1.68	1.8%	3.94
Net Gains/Losses as % of N		8.9%	2.6%	3.47	4.070 N/A	N/A	4.570 N/A	N/A	13.6%	0.65
Expenses as % of Total Expe		0.070	2.0 /0						10.070	0.00
Salary/Fringe Benefits	\$66,318,908	34.3%	44.1%	0.78	39.0%	0.88	45.3%	0.76	38.4%	0.89
Supplies & Services	\$115,612,010	59.9%	49.0%	1.22	52.6%	1.14	47.8%	1.25	55.1%	1.09
Capital Component	\$11,212,003	5.8%	6.9%	0.84	8.4%	0.69	6.9%	0.84	6.6%	0.88
Fiscal Statistics	\$11,212,003	5.6 /6	0.9 /0	0.04	0.4 //	0.09	0.970	0.04	0.0 %	0.00
Operating Margin (%)		-3.4%	8.4%	N/A	11.9%	N/A	6.9%	N/A	0.6%	N/A
	2/)	-3.4 %	8.6%	N/A N/A	10.9%	N/A	5.8%	N/A N/A	0.7%	N/A
Total Hospital Net Income (%)		-3.8% -5.4%	6.3%	N/A N/A	7.6%	N/A	4.3%	N/A N/A	0.7%	N/A
Return on Equity (%)					9.7	0.48				
Current Ratio Days in Net Patient Accounts Receivable		4.7 47.5	5.9 51.6	0.79 0.92	48.3	0.40	3.9 51.1	1.19 0.93	4.2 52.6	1.10 0.90
	is Receivable	47.5	38.5	0.92	30.8	0.99	40.4	0.93		
Average Payment Period		78.3%	75.1%		80.8%	0.03	77.0%		24.7 81.9%	0.79
Equity Financing (%)				1.04				1.02		0.96
Long-Term Debt to Equity R	:auo	0.0	0.2	N/A	0.1	N/A	0.2	N/A	0.0	N/A
Times Interest Earned		0.0	13.4	N/A	15.9	N/A	12.4	N/A	0.0	N/A
Total Asset Turnover	- \	1.4	0.7	1.94	0.7	2.05	0.7	1.92	1.3	1.13
Average Age of Plant (Years		14.4	9.9	1.46	9.0	1.60	9.9	1.46	13.6	1.06
Increase (Decrease) Total N		1.7%	5.4%	0.31	4.2%	0.40	1.9%	0.88	1.4%	1.23
Outpatient Gross Revenue ((% of lotal GPR)	68.0%		1.10	63.4%	1.07	72.6%	0.94	69.0%	0.99
Net Revenue Statistics		¢10.005	¢45.000	0.04	¢40.470	0.00	¢40.057	0.04	¢44.040	0.05
Inpatient Net Revenue per [\$10,065	\$15,830	0.64	\$12,178	0.83	\$10,657	0.94	\$11,812	0.85
Inpatient Net Revenue per I	5	\$2,139	\$3,538	0.60	\$2,958	0.72	\$2,933	0.73	\$2,494	0.86
Outpatient Net Revenue per	r Visit	\$502	\$686	0.73	\$680	0.74	\$589	0.85	\$383	1.31
Income Statement			Assets			Liabilities & Fun				
Gross Patient Revenue (GPR)	\$558,704,334	Cash & Cash Equivalents			\$108,362	Current Liabilities			\$9	9,877,923
Less Deductions	\$385,468,998	,	Receivables		\$22,567,188	Long-Term Debt		\$0		
Net Patient Revenue \$173,235,336		Other Rece	Other Receivables			\$2,862,857 Other Liab				3,328,738
Plus Other Revenue \$13,488,087						Subtotal			\$28,206,661	
Total Revenue	\$186,723,423	Land, Build	lings & Equipmen	nt (Net)	\$84,215,167					
Less Expenses	\$193,142,921	Other Asse	ets		\$20,519,894	Unrestricted Fund Balance			\$102	2,066,807
Non-Operating Gains/Losses	-\$625,590					Restricted Fund Balance				\$0
Net Income	-\$7,045,088	Total Asset	S		\$130,273,468	Total	Liabilities & Fun	d Balance	\$130),273,468