

**198 OakLeaf Surgical Hospital**  
1000 OakLeaf Way  
Altoona, WI 54720  
715-831-8130

Fiscal Year: 01/01 to 12/31  
Type: GMS  
General Medical & Surgical  
Control: Corporation

County: Eau Claire  
Analysis Area: West Central (5A)  
Volume Group: 2

		All GMS Hospitals		Analysis Area 5A		Volume Group 2		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	26.6%	55.7%	0.48	42.7%	0.62	20.1%	1.32	33.5%	0.79
Obstetrics	0.0%	41.5%	N/A	29.5%	N/A	16.5%	N/A	0.0%	N/A
Pediatrics	0.0%	52.8%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	26.6%	57.5%	0.46	44.1%	0.60	24.5%	1.09	33.5%	0.79
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	3.5	26.4	0.13	11.9	0.29	3.2	1.09	4.4	0.79
Obstetrics	0.0	5.6	N/A	2.1	N/A	0.6	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.5	49.4	0.07	18.9	0.18	4.6	0.75	4.4	0.79
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.0	3.9	0.50	3.7	0.54	3.0	0.66	2.4	0.84
Obstetrics	0.0	2.5	N/A	2.3	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.0	4.4	0.45	3.9	0.50	2.9	0.69	2.4	0.84
<b>Surgical Operations</b>									
Inpatient	640	1,396	0.46	485	1.32	350	1.83	674	0.95
Outpatient	11,820	4,206	2.81	1,916	6.17	1,888	6.26	11,316	1.04
Inpatient as % of All Surgeries	5.1%	24.9%	0.21	20.2%	0.25	15.6%	0.33	5.6%	0.91
<b>Outpatient Visits</b>									
Non-Emergency Visits	11,820	136,074	0.09	67,827	0.17	24,234	0.49	11,990	0.99
Emergency Visits	0	18,688	N/A	8,592	N/A	3,778	N/A	0	N/A
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	6.0	19.3	0.31	10.6	0.56	5.4	1.11	6.0	1.00
Nurses, Licensed	91.1	239.2	0.38	115.3	0.79	46.6	1.96	85.9	1.06
Ancillary Nursing Personnel	6.1	40.0	0.15	18.4	0.33	8.1	0.75	7.3	0.83
All Other Personnel	124.7	480.4	0.26	260.2	0.48	107.7	1.16	112.4	1.11
Total FTEs	227.9	779.0	0.29	404.6	0.56	167.8	1.36	211.6	1.08
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	43.6	14.9	2.93	18.0	2.42	30.5	1.43	39.6	1.10
Nurses, Licensed	661.4	183.7	3.60	195.4	3.39	261.4	2.53	566.8	1.17
Ancillary Nursing Personnel	43.9	30.8	1.43	31.2	1.41	45.4	0.97	48.0	0.92
All Other Personnel	905.8	369.0	2.45	440.9	2.05	604.7	1.50	741.5	1.22
Total FTEs	1,654.7	598.3	2.77	685.5	2.41	941.9	1.76	1,395.9	1.19

**Total Hospital:**

Beds Set Up & Staffed 13  
Discharges 641  
Inpatient Days 1,263

**Contract with:**

Health Maintenance  
Organization (HMO) Yes  
Preferred Provider  
Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
Discharges 0  
Inpatient Days 0

**Newborn Nursery:**

Bassinets 0  
Total Births 0  
Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	13	641	1,263	26.6%	3.5	2.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	4	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	4	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	4	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	4	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	4	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	4	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	4	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	6	0	6.0	Surgical Personnel	15	5	18.5
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	6	5	8.7
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	2	0.1
Registered Nurses	50	62	91.1	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	0	0	0.0
Ancillary Nursing Personnel	4	4	6.1	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	2	1.7
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	3	0	3.0	All Other Personnel	65	26	81.1
Pharmacy Personnel	6	5	9.2				
Clinical Laboratory Personnel	1	5	2.6				
				<b>Total</b>	<b>156</b>	<b>116</b>	<b>227.9</b>

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	5A Value	Ratio	2 Value	Ratio	FY 2017	Ratio
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$48,891,587	33.3%	45.7%	0.73	51.0%	0.65	45.3%	0.74	31.8%	1.05
Medical Assistance	\$11,674,447	8.0%	14.0%	0.57	11.7%	0.68	9.6%	0.83	8.5%	0.93
Commercial	\$83,443,108	56.9%	35.8%	1.59	33.6%	1.69	42.0%	1.35	59.2%	0.96
All Other	\$2,754,920	1.9%	4.5%	0.42	3.7%	0.51	3.1%	0.61	0.5%	4.14
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$35,131,950	23.9%	34.1%	0.70	33.7%	0.71	27.2%	0.88	22.4%	1.07
Medical Assistance	\$10,183,449	6.9%	10.6%	0.66	8.2%	0.85	7.0%	0.99	7.4%	0.94
Commercial	\$19,098,662	13.0%	14.7%	0.89	9.0%	1.45	13.4%	0.97	13.3%	0.98
Charity Care	\$0	0.0%	1.0%	N/A	1.1%	N/A	0.6%	N/A	0.0%	N/A
Bad Debt	\$1,900,405	1.3%	1.1%	1.21	1.0%	1.25	1.3%	0.97	0.7%	1.92
All Other	\$1,610,376	1.1%	2.0%	0.56	1.3%	0.82	1.4%	0.77	0.1%	9.42
Total Deductions	\$67,924,842	46.3%	63.3%	0.73	54.3%	0.85	50.9%	0.91	43.9%	1.05
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		0.2%	5.5%	0.04	2.5%	0.09	3.0%	0.07	0.2%	1.00
Net Gains/Losses as % of Net Income		N/A	2.6%	N/A	24.5%	N/A	2.7%	N/A	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$18,023,594	31.7%	44.1%	0.72	52.7%	0.60	45.2%	0.70	30.7%	1.03
Supplies & Services	\$32,004,338	56.2%	49.0%	1.15	41.1%	1.37	46.7%	1.20	56.7%	0.99
Capital Component	\$6,917,512	12.1%	6.9%	1.77	6.1%	1.98	8.1%	1.51	12.6%	0.96
<b>Fiscal Statistics</b>										
Operating Margin (%)		27.9%	8.4%	3.34	8.1%	3.47	14.9%	1.87	29.3%	0.95
Total Hospital Net Income (%)		27.8%	8.6%	3.25	10.4%	2.68	15.3%	1.82	28.2%	0.99
Return on Equity (%)		48.0%	6.3%	7.58	7.0%	6.85	14.6%	3.29	46.6%	1.03
Current Ratio		2.0	5.9	0.34	4.4	0.46	3.0	0.67	1.9	1.07
Days in Net Patient Accounts Receivable		65.6	51.6	1.27	49.2	1.33	58.4	1.12	66.4	0.99
Average Payment Period		61.1	38.5	1.59	52.6	1.16	56.8	1.08	65.9	0.93
Equity Financing (%)		63.6%	75.1%	0.85	78.5%	0.81	61.3%	1.04	54.3%	1.17
Long-Term Debt to Equity Ratio		0.3	0.2	1.64	0.1	2.17	0.4	0.68	0.5	0.56
Times Interest Earned		42.9	13.4	3.21	26.2	1.63	18.7	2.30	33.1	1.29
Total Asset Turnover		1.7	0.7	2.34	0.7	2.63	1.0	1.82	1.7	1.03
Average Age of Plant (Years)		5.5	9.9	0.56	11.5	0.48	8.5	0.65	4.6	1.20
Increase (Decrease) Total Net Patient Revenue		0.2%	5.4%	0.04	7.0%	0.03	2.5%	0.09	11.1%	0.02
Outpatient Gross Revenue (% of Total GPR)		74.9%	61.9%	1.21	68.3%	1.10	73.7%	1.02	71.2%	1.05
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$30,361		\$15,830	1.92	\$14,403	2.11	\$15,847	1.92	\$32,041	0.95
Inpatient Net Revenue per Day	\$15,409		\$3,538	4.36	\$3,489	4.42	\$4,787	3.22	\$13,614	1.13
Outpatient Net Revenue per Visit	\$5,184		\$686	7.56	\$791	6.55	\$991	5.23	\$4,833	1.07

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$146,764,062	Cash & Cash Equivalents	\$1,078,290	Current Liabilities	\$9,090,324
Less Deductions	\$67,924,842	Net Patient Receivables	\$14,170,542	Long-Term Debt	\$7,586,148
Net Patient Revenue	\$78,839,220	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$171,816			Subtotal	\$16,676,472
Total Revenue	\$79,011,036	Land, Buildings & Equipment (Net)	\$14,225,541	Unrestricted Fund Balance	\$29,106,475
Less Expenses	\$56,945,444	Other Assets	\$16,308,574	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$101,221			Total Liabilities & Fund Balance	\$45,782,947
Net Income	\$21,964,371	Total Assets	\$45,782,947		