

309 Mercyhealth Hospital and Medical Center - Walworth
N 2950 State Road 67
Lake Geneva, WI 53147
262-245-0535

Fiscal Year: 07/01 to 06/30
Type: GMS
Critical Access Hospital
Control: Other Not-For-Profit

County: Walworth
Analysis Area: Southeastern (2A)
Volume Group: 3

		All GMS Hospitals		Analysis Area 2A		Volume Group 3		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	73.4%	55.7%	1.32	55.0%	1.33	38.3%	1.92	76.1%	0.97
Obstetrics	29.4%	41.5%	0.71	34.6%	0.03	24.8%	1.19	36.9%	0.80
Pediatrics	0.0%	52.8%	N/A	5.1%	N/A	0.3%	N/A	0.0%	N/A
Total Hospital	58.7%	57.5%	1.02	51.4%	1.14	37.2%	1.58	61.5%	0.95
Average Census (Patients)									
Adult Medical-Surgical	8.8	26.4	0.33	31.4	0.28	6.5	1.35	9.1	0.97
Obstetrics	0.9	5.6	0.16	6.3	0.14	1.0	0.88	1.1	0.80
Pediatrics	0.0	1.4	N/A	0.1	N/A	0.0	N/A	0.0	N/A
Total Hospital	10.0	49.4	0.20	58.3	0.17	8.5	1.17	10.5	0.95
Average Length of Stay (Days)									
Adult Medical-Surgical	2.8	3.9	0.71	3.6	0.77	2.9	0.95	3.1	0.90
Obstetrics	2.0	2.5	0.77	2.3	0.85	2.2	0.88	2.1	0.91
Pediatrics	0.0	3.5	N/A	2.9	N/A	1.9	N/A	0.0	N/A
Total Hospital	2.8	4.4	0.62	4.0	0.69	3.1	0.89	3.0	0.90
Surgical Operations									
Inpatient	525	1,396	0.38	1,424	0.37	273	1.92	525	1.00
Outpatient	2,803	4,206	0.67	3,674	0.76	1,279	2.19	2,947	0.95
Inpatient as % of All Surgeries	15.8%	24.9%	0.63	27.9%	0.56	17.6%	0.90	15.1%	1.04
Outpatient Visits									
Non-Emergency Visits	153,287	136,074	1.13	147,557	1.04	57,910	2.65	148,172	1.03
Emergency Visits	12,544	18,688	0.67	29,988	0.42	8,090	1.55	11,230	1.12
Full-Time Equivalents (FTEs)									
Administrators	0.8	19.3	0.04	17.6	0.05	9.4	0.09	0.8	1.00
Nurses, Licensed	106.4	239.2	0.44	262.0	0.41	79.9	1.33	95.7	1.11
Ancillary Nursing Personnel	10.1	40.0	0.25	44.8	0.22	13.5	0.75	11.2	0.90
All Other Personnel	226.8	480.4	0.47	509.5	0.45	187.1	1.21	187.1	1.21
Total FTEs	344.0	779.0	0.44	833.9	0.41	289.8	1.19	294.7	1.17
FTEs per 100 Patient Census (Adjusted)									
Administrators	1.8	14.9	0.12	10.7	0.17	24.3	0.08	1.9	0.99
Nurses, Licensed	245.4	183.7	1.34	159.4	1.54	207.6	1.18	222.6	1.10
Ancillary Nursing Personnel	23.2	30.8	0.75	27.2	0.85	35.0	0.66	25.9	0.89
All Other Personnel	523.3	369.0	1.42	310.0	1.69	486.3	1.08	435.0	1.20
Total FTEs	793.7	598.3	1.33	507.3	1.56	753.3	1.05	685.4	1.16

Total Hospital:

Beds Set Up & Staffed 17
Discharges 1,324
Inpatient Days 3,642

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 1
Discharges 2
Inpatient Days 10

Newborn Nursery:

Bassinet 1
Total Births 149
Newborn Days 262

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	12	1,147	3,216	73.4%	8.8	2.8
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	3	164	322	29.4%	0.9	2.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	2	19	104	14.2%	0.3	5.5
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	1	0.8	Surgical Personnel	1	6	3.8
Physicians & Dentists	27	18	30.7	Radiological Services Personnel	7	19	13.2
Medical & Dental Residents	0	0	0.0	Sonographers	1	10	1.8
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	2	1.8
Registered Nurses	57	121	98.5	Occupational Therapists	1	5	1.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.0
Licensed Practical Nurses	1	4	3.5	Physical Therapists	4	4	5.6
Ancillary Nursing Personnel	5	25	10.1	Physical Therapy Assistants/Aides	2	3	2.9
Medical Assistants	10	15	18.3	Recreational Therapists	0	0	0.0
Physician Assistants	6	0	6.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	3	1	3.4	Psychologists	1	1	1.8
Certified Registered Nurse Anesthetists	1	0	1.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	35	10	45.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	50	60	74.6
Pharmacy Personnel	5	5	7.8				
Clinical Laboratory Personnel	9	1	9.8				
				Total	229	312	344.0

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	2A Value	Ratio	3 Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$72,917,928	38.2%	45.7%	0.84	50.5%	0.76	46.1%	0.83	39.4%	0.97
Medical Assistance	\$20,775,844	10.9%	14.0%	0.78	10.1%	1.08	13.3%	0.82	10.7%	1.02
Commercial	\$70,442,281	36.9%	35.8%	1.03	36.8%	1.00	36.0%	1.02	35.8%	1.03
All Other	\$26,829,596	14.0%	4.5%	3.12	2.7%	5.28	4.6%	3.05	14.1%	0.99
Deductions as % of Total Gross Patient Revenue										
Medicare	\$57,109,051	29.9%	34.1%	0.88	39.8%	0.75	29.3%	1.02	28.7%	1.04
Medical Assistance	\$17,510,481	9.2%	10.6%	0.87	7.8%	1.17	9.2%	1.00	8.7%	1.06
Commercial	\$33,682,133	17.6%	14.7%	1.20	16.3%	1.08	11.9%	1.48	16.2%	1.09
Charity Care	\$916,867	0.5%	1.0%	0.49	1.0%	0.50	1.0%	0.47	0.6%	0.81
Bad Debt	\$2,946,677	1.5%	1.1%	1.44	1.1%	1.36	1.7%	0.89	1.6%	0.99
All Other	\$16,319,603	8.5%	2.0%	4.36	1.1%	7.47	1.9%	4.50	9.8%	0.87
Total Deductions	\$128,484,812	67.3%	63.3%	1.06	67.1%	1.00	55.1%	1.22	65.5%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		29.4%	5.5%	5.35	4.8%	6.11	5.9%	4.96	27.0%	1.09
Net Gains/Losses as % of Net Income		0.0%	2.6%	N/A	N/A	N/A	14.7%	N/A	0.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$25,254,211	29.6%	44.1%	0.67	39.0%	0.76	51.5%	0.57	27.8%	1.07
Supplies & Services	\$52,976,234	62.1%	49.0%	1.27	52.6%	1.18	40.5%	1.53	62.9%	0.99
Capital Component	\$7,097,420	8.3%	6.9%	1.21	8.4%	0.99	8.0%	1.04	9.3%	0.90
Fiscal Statistics										
Operating Margin (%)		3.6%	8.4%	0.44	11.9%	0.31	5.3%	0.69	2.5%	1.44
Total Hospital Net Income (%)		3.6%	8.6%	0.43	10.9%	0.33	6.1%	0.59	2.5%	1.44
Return on Equity (%)		0.0%	6.3%	N/A	7.6%	N/A	5.1%	N/A	0.0%	N/A
Current Ratio		0.0	5.9	N/A	9.7	N/A	5.4	N/A	0.0	N/A
Days in Net Patient Accounts Receivable		0.0	51.6	N/A	48.3	N/A	51.7	N/A	0.0	N/A
Average Payment Period		0.0	38.5	N/A	30.8	N/A	34.1	N/A	0.0	N/A
Equity Financing (%)		0.0%	75.1%	N/A	80.8%	N/A	79.8%	N/A	0.0%	N/A
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.1	N/A	0.2	N/A	0.0	N/A
Times Interest Earned		2.9	13.4	0.22	15.9	0.19	8.4	0.35	2.2	1.34
Total Asset Turnover		0.0	0.7	N/A	0.7	N/A	0.8	N/A	0.0	N/A
Average Age of Plant (Years)		0.0	9.9	N/A	9.0	N/A	9.3	N/A	0.0	N/A
Increase (Decrease) Total Net Patient Revenue		1.1%	5.4%	0.20	4.2%	0.26	4.5%	0.24	-16.4%	N/A
Outpatient Gross Revenue (% of Total GPR)		76.9%	61.9%	1.24	63.4%	1.21	78.1%	0.98	75.5%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,018		\$15,830	0.76	\$12,178	0.99	\$12,599	0.95	\$11,959	1.00
Inpatient Net Revenue per Day	\$4,349		\$3,538	1.23	\$2,958	1.47	\$3,643	1.19	\$3,902	1.11
Outpatient Net Revenue per Visit	\$299		\$686	0.44	\$680	0.44	\$598	0.50	\$311	0.96

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$190,965,649	Cash & Cash Equivalents	\$0	Current Liabilities	\$0
Less Deductions	\$128,484,812	Net Patient Receivables	\$0	Long-Term Debt	\$0
Net Patient Revenue	\$62,480,837	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$26,075,648			Subtotal	\$0
Total Revenue	\$88,556,485	Land, Buildings & Equipment (Net)	\$0		
Less Expenses	\$85,327,865	Other Assets	\$0	Unrestricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0			Restricted Fund Balance	\$0
Net Income	\$3,228,620	Total Assets	\$0	Total Liabilities & Fund Balance	\$0