

075 Children's Hospital of Wisconsin
 9000 W Wisconsin Ave, PO Box 1997
 Milwaukee, WI 53201
 414-266-2000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Milwaukee
 Analysis Area: Milwaukee County (2B)
 Volume Group: 6

		All GMS Hospitals		Analysis Area 2B		Volume Group 6		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	0.0%	55.7%	N/A	69.6%	N/A	57.4%	N/A	0.0%	N/A
Obstetrics	0.0%	41.5%	N/A	56.7%	N/A	40.0%	N/A	0.0%	N/A
Pediatrics	100.1%	52.8%	1.90	100.1%	1.00	93.8%	1.07	99.7%	1.00
Total Hospital	100.0%	57.5%	1.74	72.0%	1.39	59.0%	1.69	100.3%	1.00
Average Census (Patients)									
Adult Medical-Surgical	0.0	26.4	N/A	111.4	N/A	36.9	N/A	0.0	N/A
Obstetrics	0.0	5.6	N/A	25.1	N/A	7.9	N/A	0.0	N/A
Pediatrics	65.1	1.4	48.15	16.3	4.00	5.2	48.15	70.8	0.92
Total Hospital	183.9	49.4	3.73	172.5	1.07	78.6	2.34	193.5	0.95
Average Length of Stay (Days)									
Adult Medical-Surgical	0.0	3.9	N/A	4.8	N/A	3.8	N/A	0.0	N/A
Obstetrics	0.0	2.5	N/A	2.7	N/A	2.6	N/A	0.0	N/A
Pediatrics	3.6	3.5	1.02	3.6	1.00	3.5	1.02	3.8	0.95
Total Hospital	7.5	4.4	1.69	5.6	1.34	4.4	1.68	7.6	0.98
Surgical Operations									
Inpatient	3,403	1,396	2.44	3,208	1.06	1,842	1.85	3,707	0.92
Outpatient	11,082	4,206	2.63	5,759	1.92	4,876	2.27	11,314	0.98
Inpatient as % of All Surgeries	23.5%	24.9%	0.94	35.8%	0.66	27.4%	0.86	24.7%	0.95
Outpatient Visits									
Non-Emergency Visits	336,194	136,074	2.47	268,757	1.25	168,131	2.00	310,704	1.08
Emergency Visits	68,093	18,688	3.64	47,390	1.44	31,181	2.18	70,424	0.97
Full-Time Equivalents (FTEs)									
Administrators	41.7	19.3	2.15	44.4	0.94	25.9	1.61	40.0	1.04
Nurses, Licensed	1,188.2	239.2	4.97	740.7	1.60	358.4	3.32	1,111.6	1.07
Ancillary Nursing Personnel	158.7	40.0	3.96	137.5	1.15	57.2	2.77	144.4	1.10
All Other Personnel	1,379.6	480.4	2.87	1,202.9	1.15	660.2	2.09	1,376.0	1.00
Total FTEs	2,768.2	779.0	3.55	2,125.5	1.30	1,101.6	2.51	2,672.0	1.04
FTEs per 100 Patient Census (Adjusted)									
Administrators	12.9	14.9	0.87	12.3	1.05	12.9	1.00	12.4	1.04
Nurses, Licensed	367.7	183.7	2.00	205.0	1.79	178.3	2.06	345.9	1.06
Ancillary Nursing Personnel	49.1	30.8	1.60	38.0	1.29	28.5	1.73	44.9	1.09
All Other Personnel	426.9	369.0	1.16	332.9	1.28	328.4	1.30	428.2	1.00
Total FTEs	856.6	598.3	1.43	588.2	1.46	548.0	1.56	831.5	1.03

Total Hospital:

Beds Set Up & Staffed 184
 Discharges 9,000
 Inpatient Days 67,139

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	65	6,606	23,752	100.1%	65.1	3.6
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	1	46	934	16,710	99.5%	45.8	17.9
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	58	706	21,298	100.6%	58.4	30.2
Other Intensive Care	1	15	754	5,379	98.2%	14.7	7.1
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	41	1	41.7	Surgical Personnel	27	8	31.0
Physicians & Dentists	9	7	9.7	Radiological Services Personnel	97	63	134.4
Medical & Dental Residents	8	0	8.0	Sonographers	0	0	0.0
Dental Hygienists	3	1	3.7	Respiratory Therapists	83	35	103.0
Registered Nurses	679	706	1,127.5	Occupational Therapists	30	32	47.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	1	0.6	Physical Therapists	27	20	38.2
Ancillary Nursing Personnel	75	165	158.7	Physical Therapy Assistants/Aides	0	2	1.0
Medical Assistants	27	10	34.5	Recreational Therapists	0	0	0.0
Physician Assistants	2	0	2.0	Dietitians & Nutritionists	15	14	26.7
Nurse Practitioners	39	12	44.6	Psychologists	11	2	12.7
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	25	30	37.7
Clinical Nurse Specialists	15	1	15.6	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	0	1	0.2	All Other Personnel	606	284	745.0
Pharmacy Personnel	61	41	83.7				
Clinical Laboratory Personnel	51	22	60.6				
				Total	1,931	1,458	2,768.2

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Milwaukee, WI 53201			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017		
Selected Financial Statistics			FY 2018	Value	Ratio	2B Value	Ratio	6 Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$6,359,438	0.5%	45.7%	0.01	42.9%	0.01	41.9%	0.01	0.6%	0.97	
Medical Assistance	\$588,150,914	49.6%	14.0%	3.55	20.9%	2.37	19.9%	2.49	52.5%	0.95	
Commercial	\$567,866,040	47.9%	35.8%	1.34	32.3%	1.48	35.1%	1.37	45.0%	1.06	
All Other	\$22,950,013	1.9%	4.5%	0.43	3.8%	0.50	3.2%	0.61	1.9%	1.00	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$4,516,101	0.4%	34.1%	0.01	33.8%	0.01	31.8%	0.01	0.3%	1.16	
Medical Assistance	\$374,230,288	31.6%	10.6%	2.99	15.9%	1.98	14.5%	2.18	33.3%	0.95	
Commercial	\$125,743,724	10.6%	14.7%	0.72	14.3%	0.74	12.7%	0.83	10.2%	1.04	
Charity Care	\$1,571,211	0.1%	1.0%	0.14	1.1%	0.12	1.0%	0.13	0.1%	0.94	
Bad Debt	\$4,972,247	0.4%	1.1%	0.39	1.0%	0.41	1.1%	0.37	0.4%	1.12	
All Other	\$18,798,677	1.6%	2.0%	0.81	1.2%	1.32	1.4%	1.11	1.6%	0.97	
Total Deductions	\$529,832,248	44.7%	63.3%	0.71	67.4%	0.66	62.6%	0.71	46.0%	0.97	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		6.4%	5.5%	1.17	4.0%	1.59	3.7%	1.72	6.8%	0.95	
Net Gains/Losses as % of Net Income		5.2%	2.6%	2.03	N/A	N/A	5.1%	1.01	N/A	N/A	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$244,483,654	39.7%	44.1%	0.90	36.9%	1.07	43.3%	0.92	39.7%	1.00	
Supplies & Services	\$296,216,297	48.1%	49.0%	0.98	56.8%	0.85	49.6%	0.97	47.4%	1.01	
Capital Component	\$75,515,072	12.3%	6.9%	1.78	6.2%	1.96	7.1%	1.71	12.9%	0.95	
Fiscal Statistics											
Operating Margin (%)		12.0%	8.4%	1.44	10.0%	1.20	10.1%	1.20	14.1%	0.86	
Total Hospital Net Income (%)		12.6%	8.6%	1.47	9.5%	1.33	10.6%	1.19	12.8%	0.98	
Return on Equity (%)		5.2%	6.3%	0.82	6.8%	0.77	6.8%	0.76	5.0%	1.04	
Current Ratio		2.7	5.9	0.46	10.4	0.26	7.2	0.37	3.4	0.80	
Days in Net Patient Accounts Receivable		47.8	51.6	0.93	48.9	0.98	53.7	0.89	49.0	0.98	
Average Payment Period		64.6	38.5	1.68	29.1	2.22	35.4	1.82	58.6	1.10	
Equity Financing (%)		69.7%	75.1%	0.93	86.6%	0.81	73.3%	0.95	70.6%	0.99	
Long-Term Debt to Equity Ratio		0.3	0.2	1.85	0.1	5.13	0.2	1.32	0.3	0.98	
Times Interest Earned		7.9	13.4	0.59	17.3	0.46	19.0	0.42	7.4	1.08	
Total Asset Turnover		0.4	0.7	0.55	0.7	0.57	0.6	0.64	0.4	1.03	
Average Age of Plant (Years)		7.7	9.9	0.78	10.0	0.77	8.4	0.92	7.8	0.99	
Increase (Decrease) Total Net Patient Revenue		5.3%	5.4%	0.98	4.2%	1.25	5.3%	1.00	8.3%	0.64	
Outpatient Gross Revenue (% of Total GPR)		40.8%	61.9%	0.66	52.1%	0.78	60.4%	0.68	38.7%	1.05	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$44,370		\$15,830	2.80	\$20,637	2.15	\$15,632	2.84	\$41,071	1.08	
Inpatient Net Revenue per Day	\$5,715		\$3,538	1.62	\$3,697	1.55	\$3,480	1.64	\$5,285	1.08	
Outpatient Net Revenue per Visit	\$646		\$686	0.94	\$783	0.82	\$697	0.93	\$647	1.00	

Income Statement			Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,185,326,405		Cash & Cash Equivalents	\$83,185,038	Current Liabilities	\$99,201,703
Less Deductions	\$529,832,248		Net Patient Receivables	\$85,921,159	Long-Term Debt	\$351,906,260
Net Patient Revenue	\$655,494,157		Other Receivables	\$6,083,586	Other Liabilities	\$68,286,450
Plus Other Revenue	\$45,098,568				Subtotal	\$519,394,413
Total Revenue	\$700,592,725		Land, Buildings & Equipment (Net)	\$396,966,248		
Less Expenses	\$616,215,023		Other Assets	\$1,143,430,453	Unrestricted Fund Balance	\$1,196,192,071
Non-Operating Gains/Losses	\$4,625,391				Restricted Fund Balance	\$223,373,038
Net Income	\$89,003,093		Total Assets	\$1,715,586,484	Total Liabilities & Fund Balance	\$1,715,586,484