

095 Westfields Hospital & Clinic
535 Hospital Road
New Richmond, WI 54017
715-243-2600

Fiscal Year: 01/01 to 12/31
Type: GMS
Critical Access Hospital
Control: Other Not-For-Profit

County: Saint Croix
Analysis Area: West Central (5A)
Volume Group: 4

		All GMS Hospitals		Analysis Area 5A		Volume Group 4		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	35.8%	55.7%	0.64	42.7%	0.84	39.8%	0.90	30.0%	1.19
Obstetrics	13.2%	41.5%	0.32	29.5%	0.02	28.9%	0.46	13.8%	0.96
Pediatrics	0.0%	52.8%	N/A	0.0%	N/A	7.7%	N/A	1.1%	0.00
Total Hospital	27.2%	57.5%	0.47	44.1%	0.62	42.4%	0.64	22.5%	1.21
Average Census (Patients)									
Adult Medical-Surgical	6.1	26.4	0.23	11.9	0.51	10.7	0.57	4.8	1.27
Obstetrics	0.7	5.6	0.12	2.1	0.32	2.0	0.33	0.7	0.96
Pediatrics	0.0	1.4	N/A	0.0	N/A	0.0	N/A	0.0	0.00
Total Hospital	6.8	49.4	0.14	18.9	0.36	16.6	0.41	5.6	1.21
Average Length of Stay (Days)									
Adult Medical-Surgical	2.5	3.9	0.63	3.7	0.67	3.0	0.82	2.7	0.92
Obstetrics	2.1	2.5	0.84	2.3	0.93	2.2	0.95	2.0	1.09
Pediatrics	0.0	3.5	N/A	0.0	N/A	1.9	N/A	2.0	0.00
Total Hospital	2.7	4.4	0.62	3.9	0.69	3.3	0.83	2.5	1.07
Surgical Operations									
Inpatient	304	1,396	0.22	485	0.63	484	0.63	253	1.20
Outpatient	2,145	4,206	0.51	1,916	1.12	2,045	1.05	1,933	1.11
Inpatient as % of All Surgeries	12.4%	24.9%	0.50	20.2%	0.61	19.2%	0.65	11.6%	1.07
Outpatient Visits									
Non-Emergency Visits	85,435	136,074	0.63	67,827	1.26	63,222	1.35	87,900	0.97
Emergency Visits	7,270	18,688	0.39	8,592	0.85	12,717	0.57	7,351	0.99
Full-Time Equivalents (FTEs)									
Administrators	40.0	19.3	2.07	10.6	3.76	10.6	3.78	43.0	0.93
Nurses, Licensed	86.0	239.2	0.36	115.3	0.75	104.8	0.82	55.5	1.55
Ancillary Nursing Personnel	13.9	40.0	0.35	18.4	0.75	22.9	0.61	10.3	1.35
All Other Personnel	190.3	480.4	0.40	260.2	0.73	217.2	0.88	171.4	1.11
Total FTEs	330.1	779.0	0.42	404.6	0.82	355.5	0.93	280.2	1.18
FTEs per 100 Patient Census (Adjusted)									
Administrators	84.7	14.9	5.70	18.0	4.70	17.1	4.96	107.3	0.79
Nurses, Licensed	182.0	183.7	0.99	195.4	0.93	169.2	1.08	138.6	1.31
Ancillary Nursing Personnel	29.4	30.8	0.96	31.2	0.94	37.0	0.80	25.7	1.15
All Other Personnel	402.8	369.0	1.09	440.9	0.91	350.8	1.15	428.0	0.94
Total FTEs	699.0	598.3	1.17	685.5	1.02	574.1	1.22	699.5	1.00

Total Hospital:

Beds Set Up & Staffed 25
Discharges 911
Inpatient Days 2,480

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 2
Discharges 38
Inpatient Days 251

Newborn Nursery:

Bassinets 0
Total Births 109
Newborn Days 199

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	17	902	2,222	35.8%	6.1	2.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	5	113	241	13.2%	0.7	2.1
Psychiatric	4	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	4	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	3	13	17	1.6%	0.0	1.3
Cardiac Intensive Unit	4	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	4	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	4	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	4	0	0	0	0.0%	0.0	0.0
Subacute care	4	0	0	0	0.0%	0.0	0.0
Other inpatient	4	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	40	2	40.0	Surgical Personnel	6	1	6.5
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	12	0	12.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	2	5.6
Registered Nurses	65	31	78.7	Occupational Therapists	1	3	2.1
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	5	3	7.3	Physical Therapists	5	0	5.0
Ancillary Nursing Personnel	10	9	13.9	Physical Therapy Assistants/Aides	0	1	0.5
Medical Assistants	21	2	21.6	Recreational Therapists	0	2	1.6
Physician Assistants	8	4	8.1	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	1	1.1
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	32	11	34.6
Health Info Mgmt-Administrators/Technicians	6	0	6.0	All Other Personnel	50	21	58.4
Pharmacy Personnel	10	13	11.5				
Clinical Laboratory Personnel	14	4	14.8				
				Total	291	110	330.1

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	5A Value	Ratio	4 Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$49,175,980	41.7%	45.7%	0.91	51.0%	0.82	49.2%	0.85	38.4%	1.09
Medical Assistance	\$12,963,419	11.0%	14.0%	0.79	11.7%	0.94	11.3%	0.98	11.5%	0.95
Commercial	\$49,017,251	41.6%	35.8%	1.16	33.6%	1.24	36.3%	1.15	48.1%	0.86
All Other	\$6,664,600	5.7%	4.5%	1.26	3.7%	1.55	3.2%	1.79	1.9%	2.91
Deductions as % of Total Gross Patient Revenue										
Medicare	\$20,159,285	17.1%	34.1%	0.50	33.7%	0.51	35.5%	0.48	17.9%	0.96
Medical Assistance	\$8,329,751	7.1%	10.6%	0.67	8.2%	0.86	8.4%	0.85	7.8%	0.90
Commercial	\$22,281,578	18.9%	14.7%	1.29	9.0%	2.10	13.1%	1.45	17.3%	1.10
Charity Care	\$1,012,968	0.9%	1.0%	0.88	1.1%	0.78	1.3%	0.68	0.7%	1.30
Bad Debt	\$1,088,891	0.9%	1.1%	0.86	1.0%	0.89	1.4%	0.67	2.1%	0.44
All Other	\$1,258,982	1.1%	2.0%	0.55	1.3%	0.80	1.1%	1.01	1.5%	0.70
Total Deductions	\$54,131,455	45.9%	63.3%	0.73	54.3%	0.85	60.7%	0.76	47.2%	0.97
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.5%	5.5%	0.45	2.5%	1.01	3.5%	0.71	4.6%	0.54
Net Gains/Losses as % of Net Income		1.5%	2.6%	0.59	24.5%	0.06	18.6%	0.08	41.2%	0.04
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$24,733,337	39.5%	44.1%	0.90	52.7%	0.75	44.5%	0.89	39.5%	1.00
Supplies & Services	\$34,032,192	54.4%	49.0%	1.11	41.1%	1.32	46.9%	1.16	53.9%	1.01
Capital Component	\$3,792,518	6.1%	6.9%	0.88	6.1%	0.99	8.5%	0.71	6.6%	0.92
Fiscal Statistics										
Operating Margin (%)		4.2%	8.4%	0.50	8.1%	0.52	4.8%	0.88	0.7%	6.18
Total Hospital Net Income (%)		4.3%	8.6%	0.50	10.4%	0.41	5.8%	0.73	1.2%	3.71
Return on Equity (%)		4.7%	6.3%	0.75	7.0%	0.68	3.7%	1.28	1.3%	3.75
Current Ratio		4.7	5.9	0.79	4.4	1.07	5.5	0.85	2.8	1.69
Days in Net Patient Accounts Receivable		41.0	51.6	0.79	49.2	0.83	49.4	0.83	42.6	0.96
Average Payment Period		38.3	38.5	1.00	52.6	0.73	40.4	0.95	44.1	0.87
Equity Financing (%)		63.9%	75.1%	0.85	78.5%	0.81	75.7%	0.84	64.6%	0.99
Long-Term Debt to Equity Ratio		0.3	0.2	1.69	0.1	2.24	0.2	1.48	0.3	0.86
Times Interest Earned		8.5	13.4	0.64	26.2	0.33	6.3	1.37	2.7	3.18
Total Asset Turnover		1.1	0.7	1.50	0.7	1.69	0.6	1.76	1.1	1.02
Average Age of Plant (Years)		7.5	9.9	0.76	11.5	0.65	9.1	0.82	6.5	1.15
Increase (Decrease) Total Net Patient Revenue		13.6%	5.4%	2.51	7.0%	1.96	7.2%	1.89	2.3%	6.00
Outpatient Gross Revenue (% of Total GPR)		87.5%	61.9%	1.41	68.3%	1.28	72.7%	1.20	86.0%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$9,460	\$15,830	0.60	\$14,403	0.66	\$11,444	0.83	\$11,701	0.81
Inpatient Net Revenue per Day		\$3,728	\$3,538	1.05	\$3,489	1.07	\$3,344	1.11	\$4,119	0.91
Outpatient Net Revenue per Visit		\$602	\$686	0.88	\$791	0.76	\$740	0.81	\$505	1.19

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$117,821,250	Cash & Cash Equivalents	\$17,021,937	Current Liabilities	\$6,229,105
Less Deductions	\$54,131,455	Net Patient Receivables	\$7,150,077	Long-Term Debt	\$10,127,160
Net Patient Revenue	\$63,689,795	Other Receivables	\$4,072,829	Other Liabilities	\$4,946,580
Plus Other Revenue	\$1,624,160			Subtotal	\$21,302,845
Total Revenue	\$65,313,955	Land, Buildings & Equipment (Net)	\$23,383,864		
Less Expenses	\$62,558,047	Other Assets	\$7,334,582	Unrestricted Fund Balance	\$37,660,444
Non-Operating Gains/Losses	\$41,992			Restricted Fund Balance	\$0
Net Income	\$2,797,900	Total Assets	\$58,963,289	Total Liabilities & Fund Balance	\$58,963,289