

103 Ascension NE Wisconsin - Mercy Campus
500 S Oakwood Rd
Oshkosh, WI 54904
920-223-0501

Fiscal Year: 07/01 to 06/30
Type: GMS
General Medical & Surgical
Control: Religious Organization

County: Winnebago
Analysis Area: Lake Winnebago (3)
Volume Group: 5

		All GMS Hospitals		Analysis Area 3		Volume Group 5		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	34.3%	55.7%	0.62	44.0%	0.78	43.4%	0.79	36.6%	0.94
Obstetrics	26.2%	41.5%	0.63	31.5%	0.12	26.7%	0.98	22.2%	1.18
Pediatrics	0.0%	52.8%	N/A	83.4%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	30.4%	57.5%	0.53	46.2%	0.66	41.9%	0.73	35.1%	0.87
Average Census (Patients)									
Adult Medical-Surgical	17.1	26.4	0.65	20.6	0.83	13.7	1.25	18.3	0.94
Obstetrics	3.7	5.6	0.65	4.4	0.83	2.3	1.60	3.1	1.18
Pediatrics	0.0	1.4	N/A	0.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	39.0	49.4	0.79	35.5	1.10	26.3	1.48	42.1	0.92
Average Length of Stay (Days)									
Adult Medical-Surgical	3.8	3.9	0.97	3.5	1.11	3.3	1.14	3.8	1.00
Obstetrics	2.3	2.5	0.92	2.4	0.97	2.3	1.02	2.0	1.16
Pediatrics	0.0	3.5	N/A	2.8	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.6	4.4	0.82	3.8	0.95	3.6	1.01	3.7	0.97
Surgical Operations									
Inpatient	1,282	1,396	0.92	1,243	1.03	664	1.93	1,420	0.90
Outpatient	5,187	4,206	1.23	6,046	0.86	2,945	1.76	4,936	1.05
Inpatient as % of All Surgeries	19.8%	24.9%	0.80	17.1%	1.16	18.4%	1.08	22.3%	0.89
Outpatient Visits									
Non-Emergency Visits	109,494	136,074	0.80	126,761	0.86	115,364	0.95	106,703	1.03
Emergency Visits	15,599	18,688	0.83	15,547	1.00	14,511	1.08	16,283	0.96
Full-Time Equivalents (FTEs)									
Administrators	3.5	19.3	0.18	17.4	0.20	13.8	0.26	2.5	1.39
Nurses, Licensed	154.6	239.2	0.65	179.4	0.86	135.2	1.14	153.2	1.01
Ancillary Nursing Personnel	41.0	40.0	1.02	31.1	1.32	20.8	1.97	9.2	4.47
All Other Personnel	166.6	480.4	0.35	293.7	0.57	324.4	0.51	206.4	0.81
Total FTEs	365.7	779.0	0.47	521.5	0.70	494.3	0.74	371.3	0.99
FTEs per 100 Patient Census (Adjusted)									
Administrators	3.2	14.9	0.21	14.8	0.21	14.2	0.22	2.3	1.40
Nurses, Licensed	138.0	183.7	0.75	152.4	0.91	138.6	1.00	135.8	1.02
Ancillary Nursing Personnel	36.6	30.8	1.19	26.4	1.39	21.3	1.71	8.1	4.50
All Other Personnel	148.7	369.0	0.40	249.4	0.60	332.6	0.45	183.0	0.81
Total FTEs	326.4	598.3	0.55	443.0	0.74	506.7	0.64	329.2	0.99

Total Hospital:

Beds Set Up & Staffed 128
Discharges 3,942
Inpatient Days 14,226

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinets 20
Total Births 495
Newborn Days 854

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	50	1,638	6,255	34.3%	17.1	3.8
Orthopedic	1	22	918	2,011	25.0%	5.5	2.2
Rehabilitation & Physical Medicine	1	10	74	917	25.1%	2.5	12.4
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	4	0	0	0	0.0%	0.0	0.0
Obstetrics	1	14	573	1,337	26.2%	3.7	2.3
Psychiatric	1	12	515	2,137	48.8%	5.9	4.1
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	2	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	12	223	1,561	35.6%	4.3	7.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	1	8	1	8	0.3%	0.0	8.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	1	3.5	Surgical Personnel	16	4	17.5
Physicians & Dentists	0	1	0.8	Radiological Services Personnel	16	33	28.4
Medical & Dental Residents	0	0	0.0	Sonographers	3	3	4.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	11	7.0
Registered Nurses	96	121	152.5	Occupational Therapists	3	3	3.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	2	2.0
Licensed Practical Nurses	0	2	1.1	Physical Therapists	9	6	11.5
Ancillary Nursing Personnel	28	42	41.0	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	3	1	3.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	4	0	4.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	1	0	1.0	All Other Health Professionals	30	13	31.2
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	14	15	19.0
Pharmacy Personnel	11	7	13.5				
Clinical Laboratory Personnel	16	3	18.2				
				Total	261	268	365.7

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Oshkosh, WI 54904			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017		
Selected Financial Statistics			FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$117,364,263	50.9%	45.7%	1.11	47.1%	1.08	50.0%	1.02	51.6%	0.99	
Medical Assistance	\$27,161,031	11.8%	14.0%	0.84	10.7%	1.10	11.4%	1.03	11.9%	0.99	
Commercial	\$77,055,910	33.4%	35.8%	0.93	39.9%	0.84	34.7%	0.96	32.6%	1.02	
All Other	\$8,930,724	3.9%	4.5%	0.86	2.3%	1.71	3.9%	1.00	3.9%	0.99	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$80,534,589	34.9%	34.1%	1.03	33.7%	1.04	35.4%	0.99	34.7%	1.01	
Medical Assistance	\$17,476,385	7.6%	10.6%	0.72	7.8%	0.97	8.4%	0.90	7.7%	0.98	
Commercial	\$27,443,909	11.9%	14.7%	0.81	13.1%	0.91	13.7%	0.87	11.9%	1.00	
Charity Care	\$1,947,456	0.8%	1.0%	0.87	0.6%	1.34	0.9%	0.93	0.5%	1.79	
Bad Debt	\$3,747,973	1.6%	1.1%	1.52	1.3%	1.23	1.1%	1.44	1.6%	1.04	
All Other	\$7,362,899	3.2%	2.0%	1.63	1.4%	2.32	2.2%	1.46	3.4%	0.94	
Total Deductions	\$138,513,211	60.1%	63.3%	0.95	57.9%	1.04	61.7%	0.97	59.8%	1.01	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		3.6%	5.5%	0.66	1.7%	2.12	4.3%	0.84	4.0%	0.91	
Net Gains/Losses as % of Net Income		14.1%	2.6%	5.50	3.3%	4.24	N/A	N/A	N/A	N/A	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$30,529,107	31.8%	44.1%	0.72	41.1%	0.77	45.3%	0.70	34.1%	0.93	
Supplies & Services	\$60,758,151	63.2%	49.0%	1.29	51.9%	1.22	47.8%	1.32	58.6%	1.08	
Capital Component	\$4,856,125	5.1%	6.9%	0.73	7.0%	0.72	6.9%	0.73	7.3%	0.69	
Fiscal Statistics											
Operating Margin (%)		-0.7%	8.4%	N/A	11.1%	N/A	6.9%	N/A	4.6%	N/A	
Total Hospital Net Income (%)		-0.8%	8.6%	N/A	11.5%	N/A	5.8%	N/A	4.3%	N/A	
Return on Equity (%)		-0.8%	6.3%	N/A	10.9%	N/A	4.3%	N/A	3.8%	N/A	
Current Ratio		3.0	5.9	0.50	6.8	0.43	3.9	0.76	2.6	1.14	
Days in Net Patient Accounts Receivable		57.4	51.6	1.11	56.0	1.03	51.1	1.12	51.1	1.12	
Average Payment Period		26.4	38.5	0.68	21.7	1.21	40.4	0.65	32.2	0.82	
Equity Financing (%)		84.4%	75.1%	1.12	78.3%	1.08	77.0%	1.10	62.5%	1.35	
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.1	N/A	0.2	N/A	0.4	N/A	
Times Interest Earned		0.0	13.4	N/A	32.7	N/A	12.4	N/A	5.6	N/A	
Total Asset Turnover		0.9	0.7	1.21	1.0	0.94	0.7	1.20	0.9	1.00	
Average Age of Plant (Years)		5.1	9.9	0.52	10.8	0.48	9.9	0.52	3.6	1.44	
Increase (Decrease) Total Net Patient Revenue		-0.6%	5.4%	N/A	6.7%	N/A	1.9%	N/A	-8.5%	0.07	
Outpatient Gross Revenue (% of Total GPR)		65.2%	61.9%	1.05	69.3%	0.94	72.6%	0.90	62.6%	1.04	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$9,310		\$15,830	0.59	\$12,540	0.74	\$10,657	0.87	\$10,164	0.92	
Inpatient Net Revenue per Day	\$2,580		\$3,538	0.73	\$3,195	0.81	\$2,933	0.88	\$2,739	0.94	
Outpatient Net Revenue per Visit	\$472		\$686	0.69	\$574	0.82	\$589	0.80	\$439	1.07	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$230,511,928	Cash & Cash Equivalents	\$109,816	Current Liabilities	\$6,605,384
Less Deductions	\$138,513,211	Net Patient Receivables	\$14,475,061	Long-Term Debt	\$0
Net Patient Revenue	\$91,998,717	Other Receivables	\$138,477	Other Liabilities	\$10,045,309
Plus Other Revenue	\$3,452,275			Subtotal	\$16,650,693
Total Revenue	\$95,450,992	Land, Buildings & Equipment (Net)	\$84,059,973	Unrestricted Fund Balance	\$90,047,213
Less Expenses	\$96,143,383	Other Assets	\$7,914,579	Restricted Fund Balance	\$705,020
Non-Operating Gains/Losses	-\$113,326			Total Liabilities & Fund Balance	\$106,697,906
Net Income	-\$805,717	Total Assets	\$106,697,906		