

**112 Crossing Rivers Health**  
 37868 US Highway 18  
 Prairie du Chien, WI 53821  
 608-357-2000

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Crawford  
 Analysis Area: Southwestern (5B)  
 Volume Group: 2

		All GMS Hospitals		Analysis Area 5B		Volume Group 2		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	26.6%	55.7%	0.48	48.0%	0.55	20.1%	1.32	27.3%	0.97
Obstetrics	26.0%	41.5%	0.63	44.3%	0.02	16.5%	1.57	23.8%	1.09
Pediatrics	0.0%	52.8%	N/A	31.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	27.4%	57.5%	0.48	50.9%	0.54	24.5%	1.12	28.2%	0.97
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	5.6	26.4	0.21	17.1	0.33	3.2	1.76	5.7	0.97
Obstetrics	1.0	5.6	0.18	3.7	0.28	0.6	1.61	1.0	1.09
Pediatrics	0.0	1.4	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	6.9	49.4	0.14	28.6	0.24	4.6	1.48	7.0	0.97
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.5	3.9	0.88	3.5	0.98	3.0	1.15	3.0	1.16
Obstetrics	2.4	2.5	0.93	2.5	0.94	2.1	1.11	2.3	1.01
Pediatrics	0.0	3.5	N/A	2.8	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.2	4.4	0.74	4.3	0.76	2.9	1.13	3.0	1.07
<b>Surgical Operations</b>									
Inpatient	93	1,396	0.07	790	0.12	350	0.27	103	0.90
Outpatient	854	4,206	0.20	2,742	0.31	1,888	0.45	823	1.04
Inpatient as % of All Surgeries	9.8%	24.9%	0.39	22.4%	0.44	15.6%	0.63	11.1%	0.88
<b>Outpatient Visits</b>									
Non-Emergency Visits	3,043	136,074	0.02	119,520	0.03	24,234	0.13	2,882	1.06
Emergency Visits	5,867	18,688	0.31	13,485	0.44	3,778	1.55	6,191	0.95
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	1.0	19.3	0.05	13.1	0.08	5.4	0.18	1.0	1.00
Nurses, Licensed	88.4	239.2	0.37	167.7	0.53	46.6	1.90	95.4	0.93
Ancillary Nursing Personnel	13.4	40.0	0.34	20.8	0.65	8.1	1.66	24.4	0.55
All Other Personnel	197.6	480.4	0.41	423.0	0.47	107.7	1.84	212.5	0.93
Total FTEs	300.5	779.0	0.39	624.6	0.48	167.8	1.79	333.3	0.90
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	3.4	14.9	0.23	11.8	0.29	30.5	0.11	3.2	1.06
Nurses, Licensed	302.4	183.7	1.65	151.1	2.00	261.4	1.16	307.3	0.98
Ancillary Nursing Personnel	46.0	30.8	1.50	18.7	2.46	45.4	1.01	78.5	0.59
All Other Personnel	675.8	369.0	1.83	381.2	1.77	604.7	1.12	684.1	0.99
Total FTEs	1,027.6	598.3	1.72	562.9	1.83	941.9	1.09	1,073.2	0.96

**Total Hospital:**

Beds Set Up & Staffed 25  
 Discharges 771  
 Inpatient Days 2,502

**Contract with:**

Health Maintenance  
 Organization (HMO) Yes  
 Preferred Provider  
 Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
 Discharges 75  
 Inpatient Days 612

**Newborn Nursery:**

Bassinet 4  
 Total Births 155  
 Newborn Days 303

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	2	21	590	2,039	26.6%	5.6	3.5
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	16	84	0.0%	0.2	5.3
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	4	160	379	26.0%	1.0	2.4
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	2	2	3.5
Physicians & Dentists	6	1	6.0	Radiological Services Personnel	8	2	9.6
Medical & Dental Residents	0	0	0.0	Sonographers	3	1	3.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	9	1	9.8
Registered Nurses	72	11	79.6	Occupational Therapists	2	1	2.8
Certified Nurse Midwives	2	0	2.0	Occupational Therapy Assistants/Aides	2	0	2.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	3	3	4.9
Ancillary Nursing Personnel	6	11	13.4	Physical Therapy Assistants/Aides	3	0	3.0
Medical Assistants	6	1	6.6	Recreational Therapists	0	0	0.0
Physician Assistants	1	1	1.0	Dietitians & Nutritionists	1	1	1.6
Nurse Practitioners	2	7	3.8	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	0	3.0	Social Workers	1	3	2.7
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	9	2	10.5
Health Info Mgmt-Administrators/Technicians	5	0	5.0	All Other Personnel	95	24	111.1
Pharmacy Personnel	4	3	5.6				
Clinical Laboratory Personnel	8	1	8.2				
				<b>Total</b>	<b>254</b>	<b>76</b>	<b>300.5</b>

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	5B Value	Ratio	2 Value	Ratio	FY 2017	Ratio
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$38,946,955	48.9%	45.7%	1.07	45.0%	1.09	45.3%	1.08	48.3%	1.01
Medical Assistance	\$8,574,361	10.8%	14.0%	0.77	10.2%	1.06	9.6%	1.12	10.8%	1.00
Commercial	\$27,069,113	34.0%	35.8%	0.95	38.0%	0.89	42.0%	0.81	35.4%	0.96
All Other	\$5,042,281	6.3%	4.5%	1.41	6.8%	0.94	3.1%	2.07	5.5%	1.15
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$17,160,794	21.5%	34.1%	0.63	32.3%	0.67	27.2%	0.79	22.0%	0.98
Medical Assistance	\$5,664,927	7.1%	10.6%	0.67	8.1%	0.88	7.0%	1.01	8.0%	0.89
Commercial	\$4,404,827	5.5%	14.7%	0.38	15.4%	0.36	13.4%	0.41	3.5%	1.57
Charity Care	\$1,427,609	1.8%	1.0%	1.84	0.7%	2.60	0.6%	3.04	1.9%	0.96
Bad Debt	\$569,308	0.7%	1.1%	0.67	1.1%	0.67	1.3%	0.54	0.7%	0.97
All Other	\$1,514,932	1.9%	2.0%	0.97	4.2%	0.45	1.4%	1.34	2.0%	0.94
Total Deductions	\$30,742,397	38.6%	63.3%	0.61	61.9%	0.62	50.9%	0.76	38.2%	1.01
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		7.8%	5.5%	1.41	20.3%	0.38	3.0%	2.56	8.7%	0.89
Net Gains/Losses as % of Net Income		N/A	2.6%	N/A	5.3%	N/A	2.7%	N/A	287.5%	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$29,949,561	57.3%	44.1%	1.30	57.4%	1.00	45.2%	1.27	59.4%	0.96
Supplies & Services	\$15,888,084	30.4%	49.0%	0.62	37.7%	0.81	46.7%	0.65	28.0%	1.09
Capital Component	\$6,392,967	12.2%	6.9%	1.78	4.9%	2.50	8.1%	1.52	12.6%	0.98
<b>Fiscal Statistics</b>										
Operating Margin (%)		1.5%	8.4%	0.17	6.6%	0.22	14.9%	0.10	-1.5%	N/A
Total Hospital Net Income (%)		1.0%	8.6%	0.12	7.0%	0.15	15.3%	0.07	0.8%	1.32
Return on Equity (%)		0.6%	6.3%	0.09	5.7%	0.10	14.6%	0.04	0.4%	1.34
Current Ratio		3.3	5.9	0.57	23.9	0.14	3.0	1.12	2.9	1.14
Days in Net Patient Accounts Receivable		73.1	51.6	1.42	65.5	1.12	58.4	1.25	53.1	1.38
Average Payment Period		47.9	38.5	1.24	13.1	3.66	56.8	0.84	47.4	1.01
Equity Financing (%)		52.9%	75.1%	0.70	87.4%	0.61	61.3%	0.86	52.2%	1.01
Long-Term Debt to Equity Ratio		0.8	0.2	4.75	0.1	13.09	0.4	1.97	0.8	0.97
Times Interest Earned		1.4	13.4	0.11	42.5	0.03	18.7	0.08	1.3	1.09
Total Asset Turnover		0.6	0.7	0.78	0.8	0.70	1.0	0.60	0.5	1.05
Average Age of Plant (Years)		4.8	9.9	0.49	8.8	0.55	8.5	0.57	3.9	1.24
Increase (Decrease) Total Net Patient Revenue		4.4%	5.4%	0.80	8.7%	0.50	2.5%	1.75	6.4%	0.68
Outpatient Gross Revenue (% of Total GPR)		76.2%	61.9%	1.23	77.2%	0.99	73.7%	1.03	77.2%	0.99
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge		\$16,352	\$15,830	1.03	\$14,264	1.15	\$15,847	1.03	\$13,789	1.19
Inpatient Net Revenue per Day		\$4,377	\$3,538	1.24	\$3,497	1.25	\$4,787	0.91	\$3,943	1.11
Outpatient Net Revenue per Visit		\$3,987	\$686	5.81	\$817	4.88	\$991	4.02	\$3,760	1.06

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$79,632,710	Cash & Cash Equivalents	\$6,599,031	Current Liabilities	\$6,272,698
Less Deductions	\$30,742,397	Net Patient Receivables	\$9,791,114	Long-Term Debt	\$37,064,633
Net Patient Revenue	\$48,890,313	Other Receivables	\$74,230	Other Liabilities	\$216,498
Plus Other Revenue	\$4,114,897			Subtotal	\$43,553,829
Total Revenue	\$53,005,210	Land, Buildings & Equipment (Net)	\$42,708,301		
Less Expenses	\$52,230,612	Other Assets	\$33,365,533	Unrestricted Fund Balance	\$48,984,380
Non-Operating Gains/Losses	-\$229,823			Restricted Fund Balance	\$516,976
Net Income	\$544,775	Total Assets	\$92,538,209	Total Liabilities & Fund Balance	\$92,538,209