

121 Ripon Medical Center
845 Parkside Street
Ripon, WI 54971
920-748-3101

Fiscal Year: 07/01 to 06/30
Type: GMS
Critical Access Hospital
Control: Religious Organization

County: Fond du Lac
Analysis Area: Lake Winnebago (3)
Volume Group: 1

		All GMS Hospitals		Analysis Area 3		Volume Group 1		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	37.8%	55.7%	0.68	44.0%	0.86	11.4%	3.33	32.6%	1.16
Obstetrics	0.0%	41.5%	N/A	31.5%	N/A	26.9%	N/A	11.0%	0.00
Pediatrics	0.0%	52.8%	N/A	83.4%	N/A	50.0%	N/A	0.0%	N/A
Total Hospital	31.5%	57.5%	0.55	46.2%	0.68	17.7%	1.78	25.1%	1.25
Average Census (Patients)									
Adult Medical-Surgical	4.9	26.4	0.19	20.6	0.24	1.9	2.58	4.2	1.16
Obstetrics	0.0	5.6	N/A	4.4	N/A	4.0	N/A	0.2	0.00
Pediatrics	0.0	1.4	N/A	0.3	N/A	0.2	N/A	0.0	N/A
Total Hospital	5.0	49.4	0.10	35.5	0.14	3.1	1.64	4.5	1.11
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	3.9	0.85	3.5	0.96	3.0	1.09	3.3	1.01
Obstetrics	0.0	2.5	N/A	2.4	N/A	2.8	N/A	2.3	0.00
Pediatrics	0.0	3.5	N/A	2.8	N/A	2.8	N/A	0.0	N/A
Total Hospital	3.3	4.4	0.75	3.8	0.87	4.2	0.79	2.9	1.15
Surgical Operations									
Inpatient	226	1,396	0.16	1,243	0.18	55	4.12	203	1.11
Outpatient	853	4,206	0.20	6,046	0.14	307	2.78	881	0.97
Inpatient as % of All Surgeries	20.9%	24.9%	0.84	17.1%	1.23	15.1%	1.38	18.7%	1.12
Outpatient Visits									
Non-Emergency Visits	21,999	136,074	0.16	126,761	0.17	22,296	0.99	22,412	0.98
Emergency Visits	9,116	18,688	0.49	15,547	0.59	3,144	2.90	8,748	1.04
Full-Time Equivalents (FTEs)									
Administrators	2.0	19.3	0.10	17.4	0.11	2.6	0.77	12.2	0.16
Nurses, Licensed	42.7	239.2	0.18	179.4	0.24	32.1	1.33	41.0	1.04
Ancillary Nursing Personnel	3.2	40.0	0.08	31.1	0.10	7.8	0.41	3.0	1.05
All Other Personnel	75.8	480.4	0.16	293.7	0.26	75.6	1.00	76.3	0.99
Total FTEs	123.7	779.0	0.16	521.5	0.24	118.0	1.05	132.6	0.93
FTEs per 100 Patient Census (Adjusted)									
Administrators	10.0	14.9	0.67	14.8	0.67	19.1	0.52	55.7	0.18
Nurses, Licensed	212.6	183.7	1.16	152.4	1.40	236.9	0.90	186.8	1.14
Ancillary Nursing Personnel	15.8	30.8	0.51	26.4	0.60	57.6	0.27	13.8	1.15
All Other Personnel	377.4	369.0	1.02	249.4	1.51	557.9	0.68	347.7	1.09
Total FTEs	615.7	598.3	1.03	443.0	1.39	871.5	0.71	603.9	1.02

Total Hospital:

Beds Set Up & Staffed 16
Discharges 554
Inpatient Days 1,838

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 1
Discharges 2
Inpatient Days 11

Newborn Nursery:

Bassinet 0
Total Births 0
Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	13	539	1,794	37.8%	4.9	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	3	9	44	4.0%	0.1	4.9
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Surgical Personnel	1	3	2.7
Physicians & Dentists	3	1	3.3	Radiological Services Personnel	6	10	11.6
Medical & Dental Residents	0	0	0.0	Sonographers	1	2	2.1
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	3	1.8
Registered Nurses	17	34	36.2	Occupational Therapists	0	1	0.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	0	5	2.5	Physical Therapists	4	2	5.5
Ancillary Nursing Personnel	0	8	3.2	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	1	2	2.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	2	0	2.0	Social Workers	0	1	0.7
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	7	6	9.6
Health Info Mgmt-Administrators/Technicians	2	0	2.0	All Other Personnel	20	22	31.5
Pharmacy Personnel	0	4	3.5				
Clinical Laboratory Personnel	0	0	0.0				
				Total	67	104	123.7

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Ripon, WI 54971			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017		
Selected Financial Statistics			FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$29,944,876	47.3%	45.7%	1.03	47.1%	1.00	46.6%	1.01	44.6%	1.06	
Medical Assistance	\$5,949,163	9.4%	14.0%	0.67	10.7%	0.88	13.4%	0.70	11.3%	0.83	
Commercial	\$25,962,977	41.0%	35.8%	1.14	39.9%	1.03	35.9%	1.14	41.5%	0.99	
All Other	\$1,482,290	2.3%	4.5%	0.52	2.3%	1.03	4.0%	0.58	2.5%	0.93	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$18,613,502	29.4%	34.1%	0.86	33.7%	0.87	21.1%	1.39	26.2%	1.12	
Medical Assistance	\$4,193,577	6.6%	10.6%	0.63	7.8%	0.85	8.5%	0.78	7.4%	0.90	
Commercial	\$8,557,921	13.5%	14.7%	0.92	13.1%	1.03	9.7%	1.39	14.7%	0.92	
Charity Care	\$260,348	0.4%	1.0%	0.42	0.6%	0.65	1.0%	0.40	0.3%	1.41	
Bad Debt	\$1,571,839	2.5%	1.1%	2.32	1.3%	1.88	2.2%	1.15	2.1%	1.21	
All Other	\$421,906	0.7%	2.0%	0.34	1.4%	0.48	1.6%	0.42	0.7%	0.99	
Total Deductions	\$33,619,093	53.1%	63.3%	0.84	57.9%	0.92	44.0%	1.21	51.3%	1.03	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		4.7%	5.5%	0.85	1.7%	2.75	3.2%	1.47	5.0%	0.94	
Net Gains/Losses as % of Net Income		11.2%	2.6%	4.40	3.3%	3.39	N/A	N/A	0.0%	264.79	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$14,299,586	48.9%	44.1%	1.11	41.1%	1.19	54.9%	0.89	48.1%	1.02	
Supplies & Services	\$10,133,271	34.7%	49.0%	0.71	51.9%	0.67	38.5%	0.90	34.9%	0.99	
Capital Component	\$4,798,464	16.4%	6.9%	2.39	7.0%	2.33	6.7%	2.47	17.0%	0.97	
Fiscal Statistics											
Operating Margin (%)		6.3%	8.4%	0.75	11.1%	0.56	1.3%	4.87	2.9%	2.18	
Total Hospital Net Income (%)		7.0%	8.6%	0.82	11.5%	0.61	1.0%	7.02	2.9%	2.44	
Return on Equity (%)		4.3%	6.3%	0.67	10.9%	0.39	1.2%	3.42	1.7%	2.47	
Current Ratio		5.7	5.9	0.96	6.8	0.83	3.5	1.61	4.5	1.28	
Days in Net Patient Accounts Receivable		58.7	51.6	1.14	56.0	1.05	53.6	1.10	52.8	1.11	
Average Payment Period		43.1	38.5	1.12	21.7	1.98	37.7	1.14	38.8	1.11	
Equity Financing (%)		25.0%	75.1%	0.33	78.3%	0.32	52.0%	0.48	21.3%	1.17	
Long-Term Debt to Equity Ratio		2.8	0.2	17.35	0.1	22.23	0.6	5.01	3.4	0.80	
Times Interest Earned		2.7	13.4	0.20	32.7	0.08	2.0	1.32	1.6	1.66	
Total Asset Turnover		0.6	0.7	0.82	1.0	0.64	1.3	0.48	0.6	1.01	
Average Age of Plant (Years)		3.6	9.9	0.37	10.8	0.34	10.1	0.36	2.7	1.37	
Increase (Decrease) Total Net Patient Revenue		6.6%	5.4%	1.22	6.7%	0.99	6.3%	1.06	7.5%	0.88	
Outpatient Gross Revenue (% of Total GPR)		74.6%	61.9%	1.21	69.3%	1.08	77.2%	0.97	77.8%	0.96	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$16,669		\$15,830	1.05	\$12,540	1.33	\$17,237	0.97	\$13,700	1.22	
Inpatient Net Revenue per Day	\$4,917		\$3,538	1.39	\$3,195	1.54	\$2,652	1.85	\$4,279	1.15	
Outpatient Net Revenue per Visit	\$706		\$686	1.03	\$574	1.23	\$595	1.19	\$670	1.05	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$63,339,306	Cash & Cash Equivalents	\$103,913	Current Liabilities	\$3,069,739
Less Deductions	\$33,619,093	Net Patient Receivables	\$4,780,324	Long-Term Debt	\$35,552,079
Net Patient Revenue	\$29,720,213	Other Receivables	\$11,888,854	Other Liabilities	\$0
Plus Other Revenue	\$1,460,064			Subtotal	\$38,621,818
Total Revenue	\$31,180,277	Land, Buildings & Equipment (Net)	\$33,520,228	Unrestricted Fund Balance	\$12,858,348
Less Expenses	\$29,231,321	Other Assets	\$1,186,847	Restricted Fund Balance	\$1,504,657
Non-Operating Gains/Losses	\$246,827			Total Liabilities & Fund Balance	\$51,480,166
Net Income	\$2,195,783	Total Assets	\$51,480,166		