

122 River Falls Area Hospital
1629 East Division Street
River Falls, WI 54022
715-425-6155

Fiscal Year: 01/01 to 12/31
Type: GMS
Critical Access Hospital
Control: Other Not-For-Profit

County: Saint Croix
Analysis Area: West Central (5A)
Volume Group: 3

		All GMS Hospitals		Analysis Area 5A		Volume Group 3		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	29.9%	55.7%	0.54	42.7%	0.70	38.3%	0.78	34.8%	0.86
Obstetrics	13.3%	41.5%	0.32	29.5%	0.02	24.8%	0.54	13.0%	1.02
Pediatrics	0.0%	52.8%	N/A	0.0%	N/A	0.3%	N/A	0.0%	N/A
Total Hospital	26.2%	57.5%	0.46	44.1%	0.59	37.2%	0.70	28.9%	0.91
Average Census (Patients)									
Adult Medical-Surgical	4.2	26.4	0.16	11.9	0.35	6.5	0.64	4.2	1.00
Obstetrics	0.5	5.6	0.09	2.1	0.26	1.0	0.53	0.5	1.02
Pediatrics	0.0	1.4	N/A	0.0	N/A	0.0	N/A	0.5	0.00
Total Hospital	4.7	49.4	0.10	18.9	0.25	8.5	0.55	5.2	0.91
Average Length of Stay (Days)									
Adult Medical-Surgical	2.5	3.9	0.63	3.7	0.67	2.9	0.84	2.5	1.00
Obstetrics	2.2	2.5	0.85	2.3	0.94	2.2	0.97	2.2	1.00
Pediatrics	0.0	3.5	N/A	0.0	N/A	1.9	N/A	2.0	0.00
Total Hospital	2.4	4.4	0.54	3.9	0.60	3.1	0.77	2.3	1.02
Surgical Operations									
Inpatient	172	1,396	0.12	485	0.35	273	0.63	192	0.90
Outpatient	941	4,206	0.22	1,916	0.49	1,279	0.74	1,051	0.90
Inpatient as % of All Surgeries	15.5%	24.9%	0.62	20.2%	0.76	17.6%	0.88	15.4%	1.00
Outpatient Visits									
Non-Emergency Visits	13,325	136,074	0.10	67,827	0.20	57,910	0.23	14,477	0.92
Emergency Visits	5,282	18,688	0.28	8,592	0.61	8,090	0.65	5,424	0.97
Full-Time Equivalents (FTEs)									
Administrators	12.8	19.3	0.66	10.6	1.20	9.4	1.37	14.8	0.86
Nurses, Licensed	53.0	239.2	0.22	115.3	0.46	79.9	0.66	49.2	1.08
Ancillary Nursing Personnel	3.7	40.0	0.09	18.4	0.20	13.5	0.27	4.0	0.92
All Other Personnel	95.0	480.4	0.20	260.2	0.36	187.1	0.51	96.1	0.99
Total FTEs	164.5	779.0	0.21	404.6	0.41	289.8	0.57	164.0	1.00
FTEs per 100 Patient Census (Adjusted)									
Administrators	46.6	14.9	3.14	18.0	2.59	24.3	1.91	50.7	0.92
Nurses, Licensed	192.9	183.7	1.05	195.4	0.99	207.6	0.93	168.5	1.14
Ancillary Nursing Personnel	13.4	30.8	0.43	31.2	0.43	35.0	0.38	13.7	0.98
All Other Personnel	345.6	369.0	0.94	440.9	0.78	486.3	0.71	329.1	1.05
Total FTEs	598.5	598.3	1.00	685.5	0.87	753.3	0.79	562.0	1.06

Total Hospital:

Beds Set Up & Staffed 18
Discharges 726
Inpatient Days 1,721

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 1
Discharges 12
Inpatient Days 137

Newborn Nursery:

Bassinet 4
Total Births 90
Newborn Days 183

122 River Falls Area Hospital
River Falls, WI 54022

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	14	621	1,527	29.9%	4.2	2.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	90	194	13.3%	0.5	2.2
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	12	1	12.8	Surgical Personnel	0	6	3.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	0	6	4.1
Medical & Dental Residents	0	0	0.0	Sonographers	4	3	4.8
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	4	3.0
Registered Nurses	3	71	53.0	Occupational Therapists	1	2	1.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	5	3	6.9
Ancillary Nursing Personnel	0	9	3.7	Physical Therapy Assistants/Aides	0	1	0.8
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	3	21	15.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	18	47	48.2
Pharmacy Personnel	2	8	6.6				
Clinical Laboratory Personnel	0	0	0.0				
				Total	50	182	164.5

122 River Falls Area Hospital
River Falls, WI 54022

			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	5A Value	Ratio	3 Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$34,829,282	51.0%	45.7%	1.12	51.0%	1.00	46.1%	1.11	47.4%	1.08
Medical Assistance	\$5,607,224	8.2%	14.0%	0.59	11.7%	0.70	13.3%	0.62	7.0%	1.18
Commercial	\$25,882,303	37.9%	35.8%	1.06	33.6%	1.13	36.0%	1.05	43.2%	0.88
All Other	\$1,998,072	2.9%	4.5%	0.65	3.7%	0.80	4.6%	0.63	2.4%	1.20
Deductions as % of Total Gross Patient Revenue										
Medicare	\$17,436,486	25.5%	34.1%	0.75	33.7%	0.76	29.3%	0.87	21.0%	1.21
Medical Assistance	\$3,210,605	4.7%	10.6%	0.45	8.2%	0.57	9.2%	0.51	4.8%	0.99
Commercial	\$5,577,132	8.2%	14.7%	0.56	9.0%	0.91	11.9%	0.68	9.1%	0.90
Charity Care	\$222,463	0.3%	1.0%	0.33	1.1%	0.30	1.0%	0.32	0.7%	0.49
Bad Debt	\$1,208,973	1.8%	1.1%	1.65	1.0%	1.70	1.7%	1.02	1.9%	0.95
All Other	\$1,857,923	2.7%	2.0%	1.39	1.3%	2.03	1.9%	1.43	1.6%	1.66
Total Deductions	\$29,513,582	43.2%	63.3%	0.68	54.3%	0.80	55.1%	0.78	39.1%	1.11
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		5.4%	5.5%	0.98	2.5%	2.19	5.9%	0.91	5.0%	1.09
Net Gains/Losses as % of Net Income		N/A	2.6%	N/A	24.5%	N/A	14.7%	N/A	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$19,097,393	47.6%	44.1%	1.08	52.7%	0.90	51.5%	0.93	44.9%	1.06
Supplies & Services	\$17,661,780	44.0%	49.0%	0.90	41.1%	1.07	40.5%	1.09	47.4%	0.93
Capital Component	\$3,337,073	8.3%	6.9%	1.21	6.1%	1.35	8.0%	1.04	7.7%	1.08
Fiscal Statistics										
Operating Margin (%)		2.2%	8.4%	0.27	8.1%	0.28	5.3%	0.42	10.1%	0.22
Total Hospital Net Income (%)		2.2%	8.6%	0.26	10.4%	0.21	6.1%	0.36	10.0%	0.22
Return on Equity (%)		4.4%	6.3%	0.70	7.0%	0.63	5.1%	0.87	19.6%	0.22
Current Ratio		2.0	5.9	0.34	4.4	0.46	5.4	0.37	2.3	0.88
Days in Net Patient Accounts Receivable		53.2	51.6	1.03	49.2	1.08	51.7	1.03	58.0	0.92
Average Payment Period		32.7	38.5	0.85	52.6	0.62	34.1	0.96	33.6	0.97
Equity Financing (%)		518.1%	75.1%	6.90	78.5%	6.60	79.8%	6.50	468.6%	1.11
Long-Term Debt to Equity Ratio		0.0	0.2	0.00	0.1	0.00	0.2	0.00	0.0	1.04
Times Interest Earned		2.3	13.4	0.17	26.2	0.09	8.4	0.28	8.9	0.26
Total Asset Turnover		2.0	0.7	2.72	0.7	3.06	0.8	2.46	2.0	1.03
Average Age of Plant (Years)		10.6	9.9	1.07	11.5	0.92	9.3	1.14	10.5	1.00
Increase (Decrease) Total Net Patient Revenue		-6.9%	5.4%	N/A	7.0%	N/A	4.5%	N/A	9.6%	N/A
Outpatient Gross Revenue (% of Total GPR)		83.2%	61.9%	1.34	68.3%	1.22	78.1%	1.07	82.5%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$11,268	\$15,830	0.71	\$14,403	0.78	\$12,599	0.89	\$12,884	0.87
Inpatient Net Revenue per Day		\$4,499	\$3,538	1.27	\$3,489	1.29	\$3,643	1.23	\$5,368	0.84
Outpatient Net Revenue per Visit		\$1,702	\$686	2.48	\$791	2.15	\$598	2.84	\$1,617	1.05

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$68,316,881	Cash & Cash Equivalents	\$2,310	Current Liabilities	\$3,361,622
Less Deductions	\$29,513,582	Net Patient Receivables	\$5,660,108	Long-Term Debt	\$36,912
Net Patient Revenue	\$38,803,299	Other Receivables	\$179,182	Other Liabilities	-\$88,837,901
Plus Other Revenue	\$2,208,527			Subtotal	-\$85,439,367
Total Revenue	\$41,011,826	Land, Buildings & Equipment (Net)	\$13,692,620	Unrestricted Fund Balance	\$105,873,677
Less Expenses	\$40,096,246	Other Assets	\$900,090	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$15,566			Total Liabilities & Fund Balance	\$20,434,310
Net Income	\$900,014	Total Assets	\$20,434,310		